



Date: 12/2/2025, 2:05 PM

1602 Village Market Blvd SE, Suite 320
Leesburg, VA20175 USA

Phone: 571 707-4130
Fax: 571-291-4119
Email: opengov@vertosoft.com

Cage Code: 7QV38
UEI Number Y7D5MXRU2839
DUNS# 080431574
Federal Tax ID: 81-3911287
Business Size: Small Business

Vertosoft Contact: Carly Moore
Phone: (540) 998-8361
Email: carly.moore@vertosoft.com

Vertosoft Quote for OpenGov - Town of Grand Lake, CO

Contract: Sourcewell: 060624-VTO

Quote #: Q-16754
Expires On: 12/31/2025

Quote For:
Name:
Company: Town of Grand Lake, CO
Email:
Phone:

Ship To
Town of Grand Lake, CO
Steve Kudron
(970) 966-0067
skudron@toglco.com

PAYMENT TERMS	DELIVERY METHOD	PAYMENT METHOD	VERTOSOFT CUST ID	SUPPLIER REF #
Net 30	Electronic	Check/ACH/Credit Card		

Overall POP Start Date: 1/1/2026
Overall POP End Date: 12/31/2030

Term 1 01/01/2026-12/31/2026

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-SWBA-U20-AR-3Y	Budgeting & Planning - Under \$20 Million - 3Y	1.00	\$15,744.65	\$15,744.65
OG-SWDD-U20-AR-3Y	Core Financials - Under \$20 Million - 3Y	1.00	\$20,676.17	\$20,676.17
OG-TWEA-U20-AR-3Y	Financials Expert Services: Elevate - Under \$20 Million - 3Y	1.00	\$4,646.95	\$4,646.95
OG-TWHR-U20-AR-3Y	Utility Billing Base Subscription - Under \$20 Million - 3Y	1.00	\$10,070.84	\$10,070.84
OG-TWHS-U20-AR-3Y	Utility Billing: Additional Service Area - Water - Under \$20 Million - 3Y	1.00	\$6,829.39	\$6,829.39
OG-PSBG-U20-OT-0Y	Professional Services Deployment - Prepaid - Under \$20 Million - 0Y	1,740.00	\$56.65	\$98,571.00
Term 1 TOTAL:				\$156,539.00

Term 2

01/01/2027-12/31/2027

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-SWBA-U20-AR-3Y	Budgeting & Planning - Under \$20 Million - 3Y	1.00	\$16,531.86	\$16,531.86
OG-SWDD-U20-AR-3Y	Core Financials - Under \$20 Million - 3Y	1.00	\$21,710.03	\$21,710.03
OG-TWEA-U20-AR-3Y	Financials Expert Services: Elevate - Under \$20 Million - 3Y	1.00	\$4,879.29	\$4,879.29
OG-TWHR-U20-AR-3Y	Utility Billing Base Subscription - Under \$20 Million - 3Y	1.00	\$10,574.39	\$10,574.39
OG-TWHS-U20-AR-3Y	Utility Billing: Additional Service Area - Water - Under \$20 Million - 3Y	1.00	\$7,170.86	\$7,170.86
Term 2 TOTAL:				\$60,866.43

Term 3

01/01/2028-12/31/2028

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-SWBA-U20-AR-3Y	Budgeting & Planning - Under \$20 Million - 3Y	1.00	\$17,358.46	\$17,358.46
OG-SWDD-U20-AR-3Y	Core Financials - Under \$20 Million - 3Y	1.00	\$22,795.51	\$22,795.51
OG-TWEA-U20-AR-3Y	Financials Expert Services: Elevate - Under \$20 Million - 3Y	1.00	\$5,123.26	\$5,123.26
OG-TWHR-U20-AR-3Y	Utility Billing Base Subscription - Under \$20 Million - 3Y	1.00	\$11,103.11	\$11,103.11
OG-TWHS-U20-AR-3Y	Utility Billing: Additional Service Area - Water - Under \$20 Million - 3Y	1.00	\$7,529.39	\$7,529.39
Term 3 TOTAL:				\$63,909.73

Term 4

01/01/2029-12/31/2029

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-SWBA-U20-AR-3Y	Budgeting & Planning - Under \$20 Million - 3Y	1.00	\$18,226.39	\$18,226.39
OG-SWDD-U20-AR-3Y	Core Financials - Under \$20 Million - 3Y	1.00	\$23,935.30	\$23,935.30
OG-TWEA-U20-AR-3Y	Financials Expert Services: Elevate - Under \$20 Million - 3Y	1.00	\$5,379.42	\$5,379.42
OG-TWHR-U20-AR-3Y	Utility Billing Base Subscription - Under \$20 Million - 3Y	1.00	\$11,658.26	\$11,658.26
OG-TWHS-U20-AR-3Y	Utility Billing: Additional Service Area - Water - Under \$20 Million - 3Y	1.00	\$7,905.86	\$7,905.86
Term 4 TOTAL:				\$67,105.23

Term 5

01/01/2030-12/31/2030

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-SWBA-U20-AR-3Y	Budgeting & Planning - Under \$20 Million - 3Y	1.00	\$19,137.71	\$19,137.71
OG-SWDD-U20-AR-3Y	Core Financials - Under \$20 Million - 3Y	1.00	\$25,132.03	\$25,132.03
OG-TWEA-U20-AR-3Y	Financials Expert Services: Elevate - Under \$20 Million - 3Y	1.00	\$5,648.39	\$5,648.39

PART #	DESCRIPTION	QTY	UNIT PRICE	EXTENDED
OG-TWHR-U20-AR-3Y	Utility Billing Base Subscription - Under \$20 Million - 3Y	1.00	\$12,241.17	\$12,241.17
OG-TWHS-U20-AR-3Y	Utility Billing: Additional Service Area - Water - Under \$20 Million - 3Y	1.00	\$8,301.16	\$8,301.16
Term 5 TOTAL:				\$70,460.46

Grand Total: \$418,880.85

Annual invoices will be delivered by the start of each consecutive annual period. Payment of invoices shall be annually in advance. Customer's use of the OpenGov Services is pursuant to the OpenGov End User License Agreement set forth at <https://opengov.com/terms-of-service/end-user-license-agreement/>. Any Professional Services shall be performed pursuant to the attached Statement of Work, if any.

Quote Terms

By purchasing the products and services described in this order form, the Customer is expressly agreeing to the End User Agreement published at <https://www.vertosoft.com/terms-and-conditions-opengov>

Taxes: Sales tax shall be added at the time of an invoice, unless a copy of a valid tax exemption or resale certificate is provided.

Credit Card Orders: Additional fees may apply if paying by credit card.

All Purchase Orders must include: End User Name, Phone Number, Email Address, Purchase Order Number, Government Contract Number or Our Quote Number, Bill-To and Ship-To Address (Cannot ship to a PO Box), Period of Performance (if applicable), and a Signature of a duly Authorized Representative.