



execu**tech**
Denver

DEN - Town of Grand Lake - Visitor Center Network setup

Quote # DENWM006741
Version 1

Prepared for:

Town of Grand Lake, CO

Steve Kudron
steve@toglco.com

DEN - Town of Grand Lake - Visitor Center Network setup

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Prepared For:

Town of Grand Lake, CO
Steve Kudron
1026 Park Avenue
P.O. Box 99
Grand Lake, CO 80447

P: (970) 627-3435
E: steve@toglco.com

Prepared by:

Denver Region
Will Mullin
357 McCaslin Blvd
Suite 216
Louisville, CO 80027

P: 303-309-1165
E: will.mullin@executech.com

Date Issued:

01.29.2026

Expires:

02.12.2026

Labor

Details	Hours	Rate	Total
<p><u>Labor cost to:</u></p> <ul style="list-style-type: none"> • Scope site for network installation • Configure and install network equipment: <ul style="list-style-type: none"> ○ Network firewall ○ Cloud key for network management ○ Network switch ○ 2 wireless access points, one for upstairs in front desk, one for downstairs ○ Site to site VPN to Town Hall (will require adding static IP to account through Comcast). • QA 3rd party vendor work • Assist in resolving any issues that may come up as a result of this implementation 	1	\$2,400.00	\$2,400.00
<p><u>Third party cost for:</u></p> <ul style="list-style-type: none"> • Installation of network rack, organize and pin all cabling, run additional network line to front desk for ISP connection. • Wall mount network rack • Patch panel and associated pieces needed to install cable management. 	1	\$2,000.00	\$2,000.00

Products - Basic

Product	Qty	Price	Total
Sophos XGS 108 Network Security/Firewall Appliance	1	\$721.00	\$721.00
Ubiquiti 24 Port PoE Switch	1	\$489.99	\$489.99
Ubiquiti U7 Pro Wireless Access Point	2	\$219.99	\$439.98
Ubiquiti CloudKey+ Network Monitoring Appliance	1	\$324.99	\$324.99
Cat6 Ethernet Patch Cable 0.5 ft (10 Pack)	2	\$14.99	\$29.98
Cat6 Ethernet Patch Cable 3 ft (10 Pack)	1	\$17.99	\$17.99
Cat6 Ethernet Patch Cable 5 ft (10 Pack)	1	\$21.99	\$21.99
CyberPower PFC Sinewave UPS Systems Battery Backup- 1500VA/1000W	1	\$409.99	\$409.99

Monthly Products

Product	Qty	Monthly Price	Monthly Total
Sophos XGS 108 Xstream Protection FLEX - Monthly	1	\$30.00	\$30.00
Monthly Subtotal:			\$30.00

Quote Summary

One-Time Summary		Amount
Labor		\$4,400.00
Products - Basic		\$2,455.91
Monthly Products		\$30.00
	Total:	\$6,885.91

Monthly Recurring Summary		Amount
Monthly Products		\$30.00
	Monthly Total:	\$30.00

Terms and Conditions

I certify that I am authorized to approve and bind my organization to this proposal. I accept the pricing, deliverables, and the full terms and conditions available at: <https://www.executech.com/terms/>

Acceptance

Executech

Town of Grand Lake, CO

Will Mullin

Signature / Name

Signature / Name

Initials

01/29/2026

Date

Date