



1026 Park Ave · PO Box 99
Grand Lake, CO 80447
970-627-3435
www.townofgrandlake.com

To: Mayor Kudron and the Board of Trustees
From: John Crone, Town Manager
Re: GMCO Corp. Contract
Date: March 25, 2024

Background

For many years, the Town has contracted with GMCO Corporation to supply mag chloride for dust control on our streets.

The 2023 contract totaled \$26,032.08. The proposed 2024 contract totals \$28,604.10. The increased cost represents slight increases in the materials.

It is crucial for the Town to apply mag chloride to our dirt roads. The mag chloride provides dust control. This helps improve air quality and assists in keeping the Town looking good throughout the summer.

Staff recommends that the Board approve a contract with GMCO Corp. for mag chloride services in 2024.

Motion

If the Board wishes to hire GMCO to provide mag chloride applications to our streets, it should adopt the following motion:

I move to approve the contract with GMCO Corp. for mag chloride applications in 2024.

GMCO Corporation
 PO Box 1480
 0228 Power Line Road
 Rifle, CO 81650
 Office: (970) 625-9100
 Fax: (970) 625-9101
 Web: gmcocorp.com

Quote
Town of Grand Lake-IBM D&A 2024
 March 19, 2024

Service Address
 Town of Grand Lake
 Various Roads In Town
 Grand Lake, CO 80447

Billing Address
 Town of Grand Lake
 P.O. Box 899
 Grand Lake, CO 80447

Item	Description	Quantity	Unit Price	Tax	Amount
IntegriBlend M	IntegriBlend M Deliver and Apply to Roads. Spray 2 application of .25 gal/sy for a total of .50 gal/sy. Customer will prep and water the roads prior to the application of Mag.	25,700.00	\$1.1130	Tax	\$28,604.10
	Please Read: A fuel surcharge will be added on the quoted price if fuel exceeds \$5.02 at the time of delivery based on the regional price from the Department of Energy.				
Additional Fuel Surcharge	Additional Fuel Surcharge	1.00	\$0.0000	Tax	\$0.00
Subtotal:					\$28,604.10
AVATAX (0%):					\$0.00
Total:					\$28,604.10

The quote includes the following terms: This quote does not include sales tax, the Responsible Party is responsible for paying all applicable taxes. Should the quantity of items and/or services change or the applicable tax rate change, the Responsible Party is liable for the balance due. This quote is valid for 7 days, after 7 days, prices are subject to change unless otherwise noted. If the Responsible Party has been approved for credit, payment is due within 30 days of the date printed on the invoice. A finance charge of 1.5% per month will be assessed on all amounts 30 days past due. Otherwise, you are required to prepay, which consists of a credit card pre-authorization hold on funds for 120% of the quote, only valid on purchases less than \$10,000. The card on file will be processed for the final amount, not to exceed the pre-authorized amount.


3-19-24
PW Director
3-19-24
 Signature authorized representative Print name Title Date