

From: Patrick Allman <PAllman@odysseymanufacturing.com>
Sent: Wednesday, November 12, 2025 4:13 PM
To: Scott Schultz <sschultz@greencovesprings.com>
Subject: RE: CCUA Hypo / Bisulfite Contract

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Scott,

Sorry for the delay in getting back with you. As you know, Odyssey (and all of the other manufacturers) deliver chemicals using tankers only. Historically, Green Cove Springs has been served at the distributor level (i.e., Hawkins) because some of your facilities are not tanker accessible. The Reynolds WTP is definitely not tanker accessible and we would be driving an 80,000 lb tanker over the top of the underground piping if we drove onto the property. Historically, the Harbor Road WWTP has been difficult to get a tanker to the bleach tanks as well. You all have had a lot of construction out there since I was last there five years ago so it could be better or worse. Another factor was that some of the plants had bleach tanks that were less than 300 gallons. A tanker uses pressurized air to offload and we had concerns that the tanker air would cause the tanks to fail over time because of their small size (and corresponding thin wall thicknesses). The distributors use a small DC powered pump to fill these small tanks, and this does not cause the tanks to fail over time.

Because of these issues, we don't think it is feasible to make the deliveries to your sites at this time. Thanks for your interest. Pat.

Patrick H. Allman

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From: Scott Schultz <sschultz@greencovesprings.com>
Sent: Tuesday, November 4, 2025 2:12 PM
To: Patrick Allman <PAllman@odysseymanufacturing.com>
Subject: CCUA Hypo / Bisulfite Contract

You don't often get email from sschultz@greencovesprings.com. [Learn why this is important](#)

Good afternoon:

The City of Green Cove Springs utilizes the following quantities of hypochlorite and bisulfite. Municipalities often “piggyback” on contracts other municipal utilities have with vendors. I have received approval from Clay County Utility Authority (CCUA) to piggyback on their contract with your organization, pending your concurrence.

Total Annual Hypochlorite and Bisulfite usage:

Hypochlorite: 50,000 gallons

Bisulfite: 12,000 gallons

The city has just started a new facility and do not have the usage for the new plant at this time but anticipate similar consumption. Would you be interested in partnering with the city utilizing the CCUA contract?

Thanks in advance for your reply.

Scott Schultz
Water & Wastewater Utilities
City of Green Cove Springs
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Green Cove Springs, FL 32043
(904) 219-7540

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