

Project Name: City Wide VoIP Solution											
A		B		C		D		E		F	
NAME OF COMPANY	Converged via Area Communications	Allwrox City Hall	Nextiva	TechmodeGO	TechmodeGO					SpectrumVoIP	
COMPANY WEBSITE	https://ctncloud.com/	https://www.allwrox.com/	https://www.nextiva.com/	https://www.techmode.com/	https://www.techmode.com/					https://www.spectrumvoip.com/	
ITEM TYPE	VoIP Cloud	VoIP Hybrid	VoIP Cloud	VoIP Cloud	VoIP Cloud					VoIP Cloud	
MODEL	Cloud Voice	PBX On Premise with Cloud Voice as backup	Cloud Voice	Cloud Voice	Cloud Voice					Cloud Voice	
TOTAL INITIAL PRICE	\$7,845.00	\$13,936.00	\$1,828.08	\$1,503.00	\$1,503.00					\$0.00	
TOTAL RECURRING MONTHLY	\$2,003.00	\$2,600.00	\$1,329.08	\$1,553.13	\$1,553.13					\$1,362.44	
CONTRACT TERM	1 YEAR	1 YEAR	3 YEARS	5 YEARS	5 YEARS					5 YEARS	
QUOTED BY:	Zach Taylor	John Yu	Gabe Edgerly	Mike Dibble	Mike Dibble					Victor Perez	
CONTACT INFO	Brant Yandell	jyu@allwrox.com	gabe.edgerly@nextiva.com	mdibble@techmode.com	mdibble@techmode.com					vperez@spectrumvoip.com	
WARRANTY / SUPPORT	Maintenance and Support included	Time and Material - First 30 min \$95, First hour is \$150. Max 2 hours	Maintenance and Support included	24/7 Service and Support included.	24/7 Service and Support included.					24/7 Service and Support included.	
Can use current phone?	Yes	Yes, testing did not work with cloud.	Yes	No, they will provide new phones	No, they will provide new phones					No, they will provide new phones	
COMMENTS	Voice Recording worked and is available instantly with transcription.	Voice Recording will need to be done by a third party solution. RED FLAG: Could not get their voice recording working for the demo	RED FLAG: Could not get their voice recording working for the demo	All worked for Demo, 7 eFax licenses are included.	All worked for Demo, 7 eFax licenses are included.					First 6 months of service deferred to \$0.00 per month. No upfront cost for phones and onsite installation. No cost for U.S. based Tech Support and Unlimited Training.	
Initial Cost	Initial Cost	Initial Cost	Initial Cost	Initial Cost	Initial Cost					Initial Cost	
Porting	\$ 107.50	Allwrox Server	\$ 3,250.00	Service Charges	\$ 1,329.08	GO-Domestic DID to Port	\$ 870.00	GO-Domestic DID to Port	\$ 870.00	None	\$ -
Server Build and Config	\$ 537.50	User Licenses	\$ 2,500.00	Taxes and Fees	\$ -	GO-Directory Listing Fee	\$ 24.00	GO-Directory Listing Fee	\$ 24.00		
Installation Fee & Setup	\$ 7,200.00	MultiSite Primary License	\$ 1,300.00	Implementation Charges	\$ 499.00	GO-Shipping	\$ 609.00	GO-Shipping	\$ 609.00		
Total	\$ 7,845.00	Generic SIP Handsets License	\$ 3,486.00	Total	\$ 1,828.08	Total	\$ 1,503.00	Total	\$ 1,503.00		
		Shipping	\$ 400.00								
		Remote Setup	\$ 3,000.00								
		Total	\$ 13,936.00								
Monthly Recurring Charge:	Monthly Recurring Charge:	Monthly Recurring Charge:	Monthly Recurring Charge:	Monthly Recurring Charge:	Monthly Recurring Charge:	Monthly Recurring Charge:	Monthly Recurring Charge:	Monthly Recurring Charge:	Monthly Recurring Charge:	Monthly Recurring Charge:	Monthly Recurring Charge:
Advanced Hosted User (90)	\$ 1,795.50	Cloud Voice	\$ 2,600.00	Nexxtiva CX - Engage	\$ 1,304.13	87 GO-TechmodeGO User License, Installation - and Maintenance, Carrier Services	\$ 2,389.89	87 GO-TechmodeGO User License, Installation - and Maintenance, Carrier Services	\$ 2,476.89	Hosted Voip service package	\$ 20.00
DID	\$ 200.00	Total Monthly	\$ 2,600.00	NexxtOS Basic Extension	\$ 24.95	GO-Fanvil T61G SIP Phone - 57	\$ 227.43	GO-Fanvil T61G SIP Phone - 57	\$ 284.43	Hosted Voip Seat with Grandstream 2615	\$ 1,330.00
e911 Location	\$ 7.50			Total Monthly	\$ 1,328.08	GO-Yealink T44W SIP Phone - 30	\$ 179.70	GO-Yealink T44W SIP Phone - 30	\$ 209.70	Faxing Service with Fax Adapter	
Total Monthly	\$ 2,003.00					GO-Yealink T54W SIP Phone - 1	\$ 7.99	GO-Yealink T54W SIP Phone - 1	\$ 8.99	Grandstream Expansion Modules for Model 2615	
						GO-TechmodeGO eFax w/ ATA solution (100 pages per month) - 7	\$ 90.93	GO-TechmodeGO eFax w/ ATA solution (100 pages per month) - 7	\$ 90.93	Yealink A30 Video Collab Kit	
						GO-Domestic DID to Port - 290	\$ 152.25	GO-Domestic DID to Port - 290	\$ 152.25		
						GO-Caller ID Name and Number - 87	\$ 43.50	GO-Caller ID Name and Number - 87	\$ 43.50		
						Sub-Total	\$ 3,091.69	Sub-Total	\$ 3,266.69	Sub-Total	\$ 1,350.00
						TechmodeGO User License Discount	\$ (911.76)	TechmodeGO User License Discount	\$ (737.76)	Carrier Cost Recovery Fee	\$ 3.50
						TechmodeGO V61G Discount	\$ (227.43)	TechmodeGO V61G Discount	\$ (284.43)	FUSF	\$ 5.04
						TechmodeGO T44W Discount	\$ (104.70)	TechmodeGO T44W Discount	\$ (104.70)	E911	\$ 3.90
						TechmodeGO T54W Discount	\$ (7.99)	TechmodeGO T54W Discount	\$ (8.99)		
						TechmodeGO eFax Discount	\$ (90.93)	TechmodeGO eFax Discount	\$ (90.93)		
						TechmodeGO DID and Caller ID Discount	\$ (195.75)	TechmodeGO DID and Caller ID Discount	\$ (195.75)		
						Discounts	\$ (1,538.56)	Discounts	\$ (1,422.56)	Fees	\$ 12.44
						Total Monthly	\$ 1,553.13	Total Monthly	\$ 1,844.13	Total Monthly	\$ 1,362.44