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Mr. Mike Null
City of Green Cove Springs
321 Walnut St, Green Cove Springs, FL 32043

Subject: Comparison of Bid Proposals, Chapman Substation & SCADA Installation Substation Construction RFP LC2020-17

Mr. Null:

On Nov. 5, 2020, the RFP LC2020-17 was issued publicly and also directly to two preferred vendors. On Nov. 24, the City received several proposals. Below is a summary of the bids; a more detailed breakdown of the pricing is enclosed.

| Bidder: | Terry's Electric | Aubrey Silvey | Sayers Const. LLC | C & C Powerline | The Fishel Co. | Hilton Electrical |
|--|---------------------|------------------|----------------------|--------------------|-------------------|----------------------|
| Total Bid Price, including concrete | \$879,086.00 | \$890,000.00 | \$1,014,783.27 | \$1,053,577.00 | \$1,381,965.12 | \$1,491,664.00 |
| Foundation Type | Caisson | Spread | Caisson | Caisson | Caisson | Caisson |
| Optional Pricing to remove capacitor banks | Not quoted | Not quoted | \$7,126.07 | \$15,635.00 | \$12,846.93 | Not quoted |
| Acknowledged Addenda 1 & 2? | Yes | No | Yes | No | No | No |
| Completion | 180/210 Days | 180/210 Days | 180/210 Days | 180/210 Days | 180/210 Days | 180/210 Days |

All proposals included requested pricing data and signatures, and each sufficiently met the technical requirements of the RFP. Several bidders failed to acknowledge both addenda, which led to submittal of pricing on a superseded Bid Form, but did not impact the bidders meeting the technical requirements.

After evaluating the proposals, we recommend the City issue a purchase order to Terry's Electric for \$879,086.00. We advise that your legal counsel and procurement department review the proposal for legal and business adequacy and conformance to the City's purchasing requirements.

Please call me at (615) 527-7077, should you have any questions or comments.

Sincerely,

Patterson & Dewar Engineers, Inc.

P. Anthony Hanson, P.E.

Principal Engineer

ahanson@pdengineers.com

Bid Opening Record Chapman Substation Construction LC 2020-17

| BIDDER NAME | Terry's Electric | Aubrey Silvey Enterprises | Sayers Const. LLC | C & C Powerline | The Fishel Co. | Hilton Electrical Automation |
|--|------------------|------------------------------|-------------------|-----------------|----------------|---------------------------------|
| Acknowledged Addenda #1 & 2? | Yes | No | Yes | No | No | No |
| BID ITEM: | | | | | | |
| Lump Sum Excluding Concrete | | \$707,400.00 | | \$748,783.00 | \$1,098,807.00 | \$1,311,683.00 |
| Total Lump Concrete | | \$182,600.00 | | \$304,794.00 | \$283,158.12 | \$171,410.00 |
| Equipment Pads | | \$0.00 | | \$176,070.00 | \$113,344.21 | \$75,863.00 |
| Structure Foundation (C or SF) | | \$182,600.00 | | \$128,724.00 | \$169,813.91 | \$104,118.00 |
| Total Bid Price Inc Concrete | \$879,086.00 | \$890,000.00 | \$1,014,783.27 | \$1,053,577.00 | \$1,381,965.12 | \$1,491,664.00 |
| Foundation Type | Caisson | Spread | Caisson | Caisson | Caisson | Caisson |
| Optional Pricing to remove capacitor banks | Not quoted | Not quoted | \$7,126.07 | \$15,635.00 | \$12,846.93 | Not quoted |
| Time of Completion | 180/210 days | 180/210 days | 180/210 days | 180/210 days | 180/210 days | 180/210 days |
| UNIT PRICES FOR ADJUSTMENTS | | | | | | |
| 2" PVC existing ditch/per ft | \$8.00 | \$6.00 | \$9.10 | \$12.30 | \$8.77 | \$10.64 |
| 3" PVC new ditch/per ft | \$15.00 | \$9.00 | \$16.90 | \$35.00 | \$6.40 | \$14.18 |
| 12cc #10 cable/per ft | \$12.08 | \$7.00 | \$5.72 | \$5.68 | \$1.51 install | \$2.89 |
| 4cc #10 cable /per ft | \$1.68 | \$5.00 | \$3.40 | \$2.84 | \$1.51 install | \$2.10 |
| 4cc #8 cable/per ft | \$1.97 | \$7.50 | \$3.40 | \$2.82 | \$1.51 install | \$2.63 |
| Cable Trench/per ft | \$1,930.00 | \$400.00 | \$190.00 | \$215.32 | \$347.78 | \$36.75 |
| 4 ct fiber | \$2.00 | \$20.00 | \$6.00 | \$2.86 | \$1.01 install | \$2.36 |
| 4/0 Grd Grid | \$3.75 | \$9.50 | \$2.00 | \$6.60 | \$1.97 install | \$3.68 |
| 10' Grd Rod | \$250.00 | \$125.00 | \$128.28 | \$50.00 | \$23.65 | \$8.40 |
| Cassion Foundation | \$1,200.00 | \$900.00 | \$1,700.00 | \$2,600.00 | \$1,833.36 | \$1,943.00 |
| Spread Ft Foundation | \$1,600.00 | \$1,100.00 | \$1,800.00 | \$2,600.00 | \$1,344.47 | \$1,313.00 |

Yellow highlight denotes foundation type chosen