

March 14, 2022

Erin West City of Green Cove Springs (FL) 321 Walnut Street Green Cove Springs, FL 32043

RE: I - MAR 22 - Televic 3210 - Council Room Option A - City Hall - City of Green Cove Springs (FL)

**Dear Erin West** 

Thank you for the opportunity to submit a quotation for the product supply, installation and training of our integrated audio/video (AV) solution.

BIS Digital provides a complete technology solution based on your needs and requirements which includes planning, design, programming, installation as well as training with on-going support and service. Our ability to design, implement and support a fully integrated AV workflow solution makes BIS unique.

Please don't hestitate to contact me with any questions or concerns.

Sincerely,

Dan Meyer

Account Manager

(800) 834-7674 Ext 4518

Dan Meyer



Date Monday, March 14, 2022

**Quote Number** Q-8019844-3.14.2022

I - MAR 22 - Televic 3210 - Council Room Option A - City Hall - City of Green

Cove Springs (FL)

Sales Consultant Dan Meyer, Account Manager

(800) 834-7674 Ext 4518 / dan.meyer@bisdigital.com

**Primary Contact** Erin West, City Clerk

321 Walnut Street

Green Cove Springs, FL 32043

(904) 297-7047 / (904) 529-2208 (Fax) ewest@greencovesprings.com (Email)

Billing Address City of Green Cove Springs (FL) / A-1002315

321 Walnut Street

Green Cove Springs, FL 32043

Shipping Address Same

Users To Train TBD

Wiring Required Yes

**Installation Notes** BIS to install new wireless microphones for use in council room at dais and at

round table meetings held in the council room.

System includes microphones, bases, rechargeable batteries and rack charging

tray.

Wireless microphones will connect up to existing Tesira DSP for audio

reinforcement in council room and digital recording.

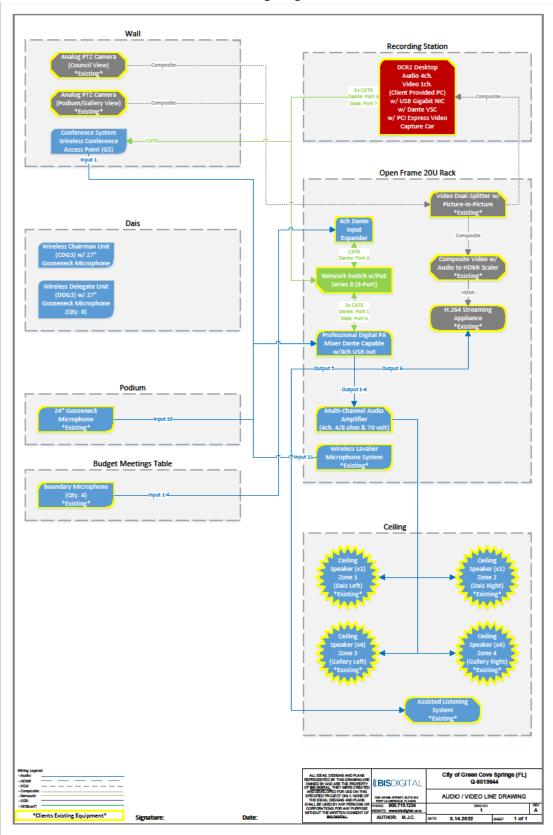
All cabling included.

On-site installation, testing and training included.

On-site support contract included.



# Wiring Diagram





Item	Product Code	Qty	Unit Price	<b>Total Price</b>
Wireless Microphones				
Conference System   Wireless Conference	BIS-CONF-WCAP-	1	\$3,965.00	\$3,965.00
Access Point (G3)	S3			
Conference System   Wireless Chairman Unit	BIS-CONF-WCU-	1	\$1,715.00	\$1,715.00
(CDG3)	CDG3-S3			
Conference System   Wireless Delegate Unit	BIS-CONF-WDU-	8	\$995.00	\$7,960.00
(DDG3)	DDG3-S3			
Conference System   27" Gooseneck	BIS-CONF-27GN-	9	\$225.00	\$2,025.00
Microphone w/ LED Ring	LEDR-S3			
Conference System   Battery Pack for Wireless	BIS-CONF-BP-	9	\$345.00	\$3,105.00
Chairman & Delegate Unit	WDCU-S3			
Conference System   Charging Tray for 6	BIS-CONF-6BPCT-	2	\$1,395.00	\$2,790.00
Battery Packs   19" Rack mountable	S3			
Installation Supplies	BIS-INST-SUP	1	\$257.64	\$257.64
Discount	DISCOUNT	1	(\$4,383.87)	(\$4,383.87)
Implementation Services				
Shipping/Handling	S/H	1	\$1,527.23	\$1,527.23
On-site Setup, Installation and Training	SIT	1	\$2,800.00	\$2,800.00
Annual On-Site Service & Support	NMNT-DCR	1	\$3,234.00	\$3,234.00
Sales Tax Rate				0% \$24,995.00
Total (Excluding Sales Tax)				

### **Equipment Supply**

BIS Digital will furnish the equipment as specified herein. Revisions to this contract are made by approved written "Change Order". BIS reserves the right to bill for equipment as stored materials when delivery or installation is not possible. There are no additional implied or expressed operations of the system other than stated within.

#### **Electrical Installation**

The customer provided electrical contractor will install all AC power, relay switches & conduit as required for the proposed systems. If required, the customer provided electrician will be responsible for providing and hanging all rigid electrical junction boxes, conduit and installing same. BIS Digital has recommended and asked for Dedicated Electrical Power to be installed at `the head-end, controlled end-user equipment or at the same location of final control(s). Dedicated Power shall be the responsibility of the end-user and any external noise or factors creating noise within the systems not exposed by installed electronic equipment shall not be BIS Digital, Inc. responsibility and shall not be reason for any hold-backs whatsoever by any party.

#### **Equipment Installation and Head End Connections**

BIS technicians will install all specified equipment and make all final circuit terminations in the head-end equipment racks. The customer will provide all custom carpentry or custom room preparations as required prior to the installation. The customer will provide scaffold or high reach for all installation work in ceilings over fourteen feet. All network connection(s) are to be provided by the customer. Any changes, alterations or deviations from the Equipment and installation obligations specified herein involving extra cost for labor or material will be executed only on written orders for the same. The cost of any added labor or material will become an extra charge over and above the total specified on the Agreement.



## **Order Summary**

Date	Monday, March 14, 2022
Quote Number	Q-8019844-3.14.2022
Account Name	City of Green Cove Springs (FL)
Total (Excluding Sales Tax)	\$24,995.00

Total (Excluding Sales Tax)		\$24,995.00		
<b>Terms and Conditions</b>				
<b>Effective Period</b>	This proposal is a firm offer for 30 days from quote date Monday, March 14, 2022.			
Tax Status	Sales tax will be added to invoice unless Tax Exempt Form is on file with BIS Digital.			
Payment Terms	<b>Deposit</b> : All orders above \$5,000 require a 50% deposit. Once the order and deposit is confirmed (received) by BIS Digital, scheduling of the installation / and shipment of goods will occur.			
		remaining balance is to be paid on the completion of the installation.  bods at customer site)		
Install Cancellation	If customer cancels (or postpones) a mutually agreed upon installation date, BIS Digital reserves the right to ship to customer and invoice for hardware, software or other materials procured for the project.			
Restocking Fee	20% restocking fee will be charged for all cancelled orders			
Site Preparation		equired to supply all conduit and cable pulls not listed on this quote.  be responsible for any additional wiring or installation supplies needed ation.		
Training	_	provide full training of all system users per agreed training schedule.		
Limited Warranty	date of install	ed new systems (Hardware & Software) are covered for 90 days following ation/delivery. Warranty does not cover On-Site Technical Support, s, or Software upgrades (See Software Assurance below).		
Disclaimer: Unforeseen supply chain disruptions or component shortages may impact hardware availability. As a result, items listed in this quotation may require substitution and may be subject to price and/or delivery time variances. In these instances, BIS Digital will consult with the customer about options and alternatives.				
This signature and Purchase Order number states acceptance to the above price, terms and conditions, authorizing BIS Digital, Inc. to order, install and bill for the above equipment.				
* Accepted by:				