



3/09/22

Dear valued customer,

It has been a great privilege to have worked together with you throughout 2021. We greatly appreciate your business and look forward to continuing to build our relationship with you in the future.

As you are all aware, the cost of fuel is increasing drastically. Our freight costs have increased across the board at an unprecedented rate since the beginning of 2022. Where we have been absorbing this increase at no cost to our customers. We will no longer be able to do so as the market continues to sky-rocket.

As of Monday, March 14th. We will be forced to implement an additional fuel surcharge of \$40.00 per truck to any current fuel and environmental charges you are already paying. We will evaluate the fluctuation in fuel on a weekly basis and will be forced to adjust with market conditions.

We are hoping this will be a temporary situation. When fuel prices get back down to a manageable price, we as a company will be able to do away with this additional surcharge. We thank you for your understanding and loyalty to Major Concrete during these uncertain times.

Best regards,

Dink Richardson
Vice President
Major Concrete