

Quoted for: City of Green Cove Springs **Customer Contact:** Phone: / Email: Quoted by: Jeff Atkins Phone: (816) 676-6649 / Email: jeff.atkins@altec.com Altec Account Manager: Paul Hinson

| | | Sourcewell |
|-----------------------|--------------------|------------|
| REFERENCE ALTEC MODEL | | Price |
| DM47B | 47' Digger Derrick | \$210,054 |

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

| 1 | DM47B-AWD | All Wheel Drive | \$24,235 |
|---|-----------|-----------------|----------|
| 2 | | | |
| 3 | | | |
| 4 | | | |

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

| 1 | | | |
|---|--|---------------------------|-----------|
| 2 | | | |
| 3 | | | |
| | | SOURCEWELL OPTIONS TOTAL: | \$234,289 |

(B.) **OPEN MARKET ITEMS** (Customer Requested)

| () | | | |
|-----|----------------------|----------------------------|-----|
| 1 | UNIT | | |
| 2 | UNIT & HYDRAULIC ACC | | |
| 3 | BODY | | |
| 4 | BODY & CHASSIS ACC | | |
| 5 | ELECTRICAL | | |
| 6 | FINISHING | | |
| 7 | CHASSIS | | |
| 8 | OTHER | | |
| | | OPEN MARKET OPTIONS TOTAL: | \$0 |

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$234,289 Delivery to Customer at \$2.20 / mile: \$2,677

TOTAL FOR UNIT/BODY/CHASSIS: \$236,966

(C.) ADDITIONAL ITEMS (items are not included in total above)

| 1 | | |
|---|--|--|
| 2 | | |
| 3 | | |
| 4 | | |

Pricing valid for 45 days

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than <u>560-590</u> days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: St. Joseph, MO