



April 10, 2025

Quote Number: 00005070

Joe Hansford
City of Green Cove Springs
1288 Harbor Road
Green Cove Springs, FL 32043
jhansford@greencovesprings.com

Dear Joe,

Thank you for considering Emerald Transformer for your transformer and electrical equipment needs. Emerald Transformer offers our clients a broad spectrum of transformer and electrical equipment service needs, along with environmental services and can dispose of hazardous material at or through an Emerald Transformer owned and operated facility. In addition to managing your transformer service needs, Emerald Transformer also provides:

- Electrical Equipment Refurbishment
- Facility Decontamination/Remediation Services
- PCB Contaminated Oil Retrofilling
- Transformer and Equipment Decommissioning-Including PCB Disposal
- Oil Processing and Laboratory Analysis
- Transformer and Equipment Parts
- In-Field Technical Services

We appreciate the opportunity to be of service. If you have any questions regarding this proposal, please contact me at (850) 520-3002.

Sincerely,

Steve Ricke
Sales and Business Development Representative
Emerald Transformer



Transformer Quote

Product	Quantity	Unit Price	Subtotal
Stock Single Phase Padmount 25 KVA 65 Degree C Rise, 60 Hertz HV: 22860GRDY/13200 95 kV LV: 240/120 30 kV Non-PCB Mineral Oil (ONAN) ANSI Type 1 Bayonet Fuse w/flapper attached (With a Spare Fuse in cabinet) 2AB Taps 2 Tank Grounding Positions Drain Plug	6	\$5,769.00	\$34,614.00
Stock Single Phase Padmount 50 KVA 65 Degree C Rise, 60 Hertz HV: 22860GRDY/13200 95 kV LV: 240/120 30 kV Non-PCB Mineral Oil (ONAN) ANSI Type 1 Bayonet Fuse w/flapper attached (With a Spare Fuse in cabinet) 2AB Taps 2 Tank Grounding Positions Drain Plug	11	\$6,813.00	\$74,943.00
Stock Single Phase Padmount 100 KVA 65 Degree C Rise, 60 Hertz HV: 22860GRDY/13200 95 kV LV: 240/120 30 kV Non-PCB Mineral Oil (ONAN) ANSI Type 1 Bayonet Fuse w/flapper attached (With a Spare Fuse in cabinet) 2AB Taps 2 Tank Grounding Positions Drain Plug	55	\$10,875.00	\$598,125.00
Estimated Total: \$707,682.00			

Shipping: Additional. Freight will be calculated and made available prior to shipment.

Lead Time: 16-18 Weeks ARO

Warranty: 1 Year

FOB: Destination



Notes:

- Pricing valid for 30 days.
- Inventory items are subject to prior sale.
- Payment terms offered in this quote are contingent on an established account in good standing.
- Unless otherwise stated, equipment quoted is to be shipped via either common carrier or open top trailer. All rigging and removal from the truck/trailer is customer responsibility, as well as loading truck/trailer when returning equipment.
- Standard freight transit time is 7-10 working days.
- It is the buyer's responsibility to verify conformity to any and all customer-provided specifications or bid exceptions and clarifications provided by Emerald Transformer are not confirmations of conformity to any written or verbally communicated specifications.



GENERAL TERMS & CONDITIONS

Except where superseded by an existing agreement, the following terms and conditions apply to this quoted business:

- Emerald Transformer guarantees rates are firm for 30 days.
- If the customer cancels an order, the customer may incur cancellation and restocking fees.
- Where modifications to the original transformer specifications become necessary, Emerald Transformer will obtain customer authorization for such modifications and a revised quoted price to fulfill order.
- Standard repair pricing includes a new PRV and gaskets. All other parts will be at additional cost.
- Pricing unless otherwise reflected does not include transportation or offloading fees at customer site. All rigging and removal from the truck/trailer is the responsibility of the customer. Customer is also responsible for loading the truck/ trailer when returning equipment.
- Emerald Transformer' standard credit terms are Net 30 days.
- Interest will be charged at 1.5% per month or the maximum allowed by law for all past due amounts.
- Local, state, and federal fees/taxes are not included and the customer is responsible to pay any such fees where applicable.
- This proposal is submitted contingent upon the right to negotiate mutually acceptable contract terms and conditions, which are reflective of the work contemplated, and an equitable distribution of the risks involved therein. In the event that such agreement cannot be reached, Emerald Transformer reserves the right to decline to enter into such an agreement without prejudice or penalty.

For order processing to proceed we ask that you acknowledge the quotation with a signature and provide the appropriate purchase order number.

Signed:

Date:

Purchase Order Number: