



STAFF REPORT

CITY OF GREEN COVE SPRINGS, FLORIDA

TO: City Council Regular Meeting **MEETING DATE:** June 3, 2025
FROM: Angel Alicea, Director of Information Technology
SUBJECT: Request approval of purchase for Unitrends Backup Appliance and Cloud Services from Pulseway MMSOFT Design LTD.

BACKGROUND

To enhance the security and reliability of our data management systems, staff recommends the adoption of Pulseway's Unitrends Backup and Cloud Services. Unitrends Backup is a comprehensive, all-in-one backup and disaster recovery solution that protects physical, virtual, and cloud-based environments. It includes advanced features such as ransomware detection, automated backup verification, and rapid recovery capabilities to ensure business continuity. Unitrends Cloud Backup offers a secure and scalable cloud-based solution for backing up files and critical data. It provides automated backup scheduling, file versioning, and encrypted cloud storage to protect against data loss and support remote data recovery. These solutions will significantly improve our data protection strategy, ensuring the integrity and availability of critical information in the event of system failure, cyber incidents, or other disruptions.

FISCAL IMPACT

The proposed contract spans **three years** with the following costs:

- **Year 1:** \$24,933.38
- **Year 2:** \$23,885.28
- **Year 3:** \$23,885.28

The Year 1 cost of \$24,933.38 will be covered by the current fiscal year's IT Capital Budget. Year 2 and Year 3 costs will be included and funded through their respective fiscal year IT Capital budgets. The total cost over the term of the agreement is **\$72,703.94**. Funding for this service is essential for maintaining the City's cybersecurity resilience and data integrity.

RECOMMENDATION

Staff recommend approval to proceed with this three-year agreement.