

November 2, 2020



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(615) 527-7084
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Mr. Mike Null
City of Green Cove Springs
321 Walnut St, Green Cove Springs, FL 32043

**Subject: Comparison of Bid Proposals, Chapman Substation
Two 27kV 1200A Circuit Breakers Procurement RFP LC2020-16**

Mr. Null:

On Oct. 1, 2020, the RFP LC2020-16 was issued publicly and also directly to three preferred vendors. On Oct. 27, the City received two proposals. Below is a summary of the bids.

Bidder:	Siemens	ABB
Lump Sum Bid	\$52,824.00	\$53,974.00
Delivery of Goods (120 Days)	14-16 weeks	15-17 weeks
Warranty period	5-year	5-year
Weight of Breaker (lbs)	2,809	2,400
Payment Terms	100% upon shipment	Net 60 Days
Exceptions	Yes (terms & conditions, other minor notes, etc.)	Yes (Liq. Damages, terms & conditions, etc.)

Both proposals included requested pricing data and signatures and each sufficiently met the technical requirements of the RFP. After evaluating the proposals, we recommend the City issue a purchase order to Siemens, Inc. for \$52,824.00. We advise that your legal counsel and procurement department review the Siemens proposal for legal and business adequacy and conformance to the City's purchasing requirements.

Please call me at (615) 527-7077, should you have any questions or comments.

Sincerely,

Patterson & Dewar Engineers, Inc.

A handwritten signature in black ink that reads "P. Anthony Hanson".

P. Anthony Hanson, P.E.
Principal Engineer
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