



# STAFF REPORT

## CITY OF GREEN COVE SPRINGS, FLORIDA

**TO:** City Council Regular Session

**MEETING DATE:** August 16, 2025

**FROM:** Chief Hines

**SUBJECT:** City Council approval and implementing the contracts with Enterprise Fleet Management and approval to order the three Ford Interceptors in the proposed FY26 budget by August 28<sup>th</sup>, 2025, with payment to occur after October 1, 2025 in order to capture \$4500.00 in savings. *Chief Hines*

### BACKGROUND

The City of Green Cove Springs desires to establish a relationship with Enterprise Fleet Management to purchase City of Green Cove Springs Police Department and Public Works and Utilities (White Fleet) vehicles. Submitted in budget is the request to purchase 6 police vehicles during the 2026 budget cycle. Leasing vehicles will allow the department to purchase vehicles needed and pay over a 5 year time period. This change will mark a significant reduction in city funds expensed during this budget cycle compared to purchasing vehicles outright at contract price as we have in prior years.

At the end of the 5-year period, the City will own the new vehicles outright and has the option to either keep the vehicles or order new vehicles and have Enterprise sell the old vehicles through their nationwide network. As part of this agreement, Enterprise will also sell all existing City-owned vehicles as they are taken out of service if we so choose. They charge a flat \$400 per vehicle fee for all vehicles they sell on behalf of the City.

### FISCAL IMPACT

As submitted in the proposed FY26 budget, 6 police department vehicles will have a financial cost of \$52,719. This is a \$302,793 reduction from buying direct, which would be the request if we were to purchase the vehicles direct from contract. An additional \$4500.00 can be saved off of the price if the department orders vehicles by August 28<sup>th</sup>, 2025 (\$1500.00 per Ford Interceptor on Ford Rebate).

### RECOMMENDATION

Motion to approve and implement the contracts with Enterprise Fleet Management, and to approve the department to order the three Ford Interceptors in the proposed FY26 budget by August 28<sup>th</sup>, 2025, with payment to occur after October 1, 2025 in order to capture \$4500.00 in savings and reducing the overall vehicle expenditure for the 2026 budget.