



# STAFF REPORT

## CITY OF GREEN COVE SPRINGS, FLORIDA

---

**TO:** City Council Regular Meeting **MEETING DATE:** August 19, 2025  
**FROM:** Andy Yeager, Electric Director  
**SUBJECT:** Award of Bid 2025-07, Power Transformer Procurement, to Electric Sales Associates, Inc. in the amount of \$2,153,332.00. *Andy Yeager*

### BACKGROUND

The City has one substation where power comes into the City distribution system. This substation has three transformers, two of which are almost 50 years old. The City's Capital Needs Study outlines the need to replace one of the two older transformers. The rate study for the Electric Fund contemplates the debt service to repay a loan for the purchase and installation of this new transformer.

Two bids were submitted, the lowest of which was from Electric Sales Associates, Inc. in the amount of \$2,153,332.00. Staff has communicated with the low bidder and estimated delivery is first quarter 2028. Due to the long lead time, Council is being asked to award this bid and authorize placing the order for this transformer, which will be paid during the FY28 budget year. Staff is in negotiations with the developer of Governors Park DRI and FPL to relocate the existing substation. This transformer will work at either the existing or the new location, but the goal is to have the new substation site constructed and ready to receive this new transformer when it is ready for delivery. We would then relocate the other newer transformer from the current substation site.

### FISCAL IMPACT

This project is included in the proposed FY26-FY30 CIP budget in FY28.

### RECOMMENDATION

Award Bid 2025-07, Power Transformer Procurement, to Electric Sales Associates, Inc. in the amount of \$2,153,332.00, and authorize the Mayor to sign the contract and any associated documents to ensure completion of this project.