



WATER TREATMENT GROUP

Hawkins, Inc.
2263 Clark Street
Apopka, FL
PH: 800-330-1369
FAX: 800-524-931

August 2, 2022
Scott Schultz
City of Green Cove Springs, FL
321 Walnut Street
Green Cove Springs, FL 32043

Scott,

Per your request Hawkins Inc. would like to offer the following prices for products used at your plant. These prices would be in effect from 9-01-2022 through 12-31-2022. With the current market conditions, we are unable to quote longer than quarterly without having to assume worst case scenario for the markets. As discussed these prices have continued to rise without any support from suppliers and in discussions with all of my suppliers none are willing to hold a price or even submit a cap that price will not go beyond. In quoting a bid we would have to gauge that this will continue throughout the year. However with quarterly pricing we can follow markets and raise or lower as time passes. Sodium Hypochlorite and Sodium Bisulfite has increased by over 50% in our area in past year. Hawkins continues to source product from reliable sources and protect our customer base supply. Hawkins also will offer any training classes on chemical safety to our customers.

The following is the proposed pricing of the chemicals related to this contract:

- Sodium Hypochlorite 10.5% for \$1.84 per gallon for quarterly pricing from 9-1-22 to 12-31-22, 30 day notice on changes with set prices for next three months after.
- Sodium Bisulfite 40% for \$3.35 per gallon for quarterly pricing from 9-1-22 to 12-31-22, 30 day notice on changes with set prices for next three months after.

We look forward to continued service to the City of Green Cove Springs, FL.; if you need any additional information, please do not hesitate to contact us.

Please let us know your decision.

Yours truly,

Raymond Pool
SE Regional Manager