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Jacksonville, FL 32204
904.358.2757
TheFloridaGroup.com

December 10, 2025

Mr. Mike Null
Interim City Manager
City of Green Cove Springs
321 Walnut Street
City Hall – 2nd Floor
Green Cove Springs, Florida 32043

Re: State Government Relations Consulting Services

Dear Mike:

Thank you for continuing to retain The Florida Group to represent the City of Green Cove Springs (“City”). Our engagement will involve working with the state executive and legislative branches of government to promote the policy and appropriations interests of the City, including securing funding for City projects in the annual state budget.

The purpose of this letter is to confirm our engagement as legislative counsel and to provide you certain information concerning our fees, billing and collection policies, and other terms that will govern our relationship. Although we do not wish to be overly formal in our relationship with you, we have found it a helpful practice to confirm with our clients the nature and terms of our representation. Enclosed with this letter are our firm’s standard terms of engagement. Please review these and let me know if you have any questions concerning our policies.

As agreed, we will continue our representation of the City for a fixed fee of \$36,000, to be paid in four quarterly installments of \$9,000, for the 12-month period beginning January 1, 2026 and continuing through December 31, 2026.

If the terms described above and in the attached terms of engagement are satisfactory, please so indicate by signing and returning this letter.

It is an honor to represent the City and we appreciate the opportunity to continue working with you and your team.



Mr. Mike Null
December 10, 2025
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Sincerely,

THE FLORIDA GROUP

Signed by

Joseph G. Mobley

Approved this ____ day of
_____, 2025

By: _____

Mike Null
Interim City Manager
City of Green Cove Springs

JGM/tms
Enclosures