



## ITEM SUMMARY

**MEETING DATE:** September 17, 2025

**FROM:** Monica Powery, Director of Purchasing

**SUBJECT:** Award of RFP No. 25-004 AV System Upgrade and Equipment Replacement

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### BACKGROUND

The City of Greenacres desires to hire an experienced and qualified experienced vendor to replace current equipment currently providing audiovisual (AV) functionality in the Council Chambers at City Hall and the Banquet Hall at the Community Center. The RFP was advertised by the City's Purchasing Department on March 16, 2025.

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### ANALYSIS

The proposals were opened April 22, 2025, with three (3) proposers responding. The attached tabulation sheet summarizes the responses received. The Selection Committee was comprised of the following City personnel: Director of Information Technology, Senior Systems Engineer, City Clerk, and the Senior Buyer and the Buyer as the Chairs.

The Selection Committee meeting was held on July 9, 2025, during which AVI-SPL, LLC, Innuvo, Inc., and Peerson Audio, Inc. presented to the committee. Immediately after, the selection committee held a meeting to discuss, evaluate and rank the three firms. After discussion the committee voted AVI-SPL, LLC as the highest ranked firm. The attached tabulation sheet summarizes the committee's final ranking.

The solutions that have been proposed by AVI-SPL, LLC and selected by City staff will result in significant improvements to the functionality of each of these important spaces for the City, and are described below.

#### **Council Chamber:**

Obsolete control, display and audio equipment in the Council Chambers will be replaced with new hardware using the latest "AV over IP" technology. A major benefit of this technology to the City will come from its flexibility. Instead of dedicated AV network equipment and cabling used in a traditional AV system, with inherent limitations on the number and locations of input and output devices, AV over IP uses the same network technology as our computers to communicate AV signals. Devices in any location connected to the City's computer network can send and receive AV signals, e.g., whatever is being displayed in Council Chambers could easily be displayed in the future EOC Command Center or the Community Center Banquet Hall, by adding relatively inexpensive encoder and/or decoder devices. This demonstrates a second important benefit: no limits to the number of devices that can be added to the system, as long as they can connect to the City's computer network.

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**Banquet Hall:**

The aging projector and screen in the Community Center Banquet Hall will be replaced by a new, ultra-high-definition, 135-inch diagonal, direct view LCD display, providing the latest technology for clear, high-contrast viewing from every part of the room.

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**FINANCIAL INFORMATION**

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The total cost of the proposed solutions for both spaces is \$101,904.55. Sufficient funds are budgeted in the Information Technology Department's FY2025 budget.

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**LEGAL**

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The recommendation for award is in accordance with the requirements of City policies and procedures.

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**STAFF RECOMMENDATION**

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Approval of Resolution No. 2025-36 authorizing execution of agreement and award for RFP No. 25-004 AV System Upgrade and Equipment Replacement to AVI-SPL, LLC. for the amount of \$101,904.55.