

## Monthly Revenue Report

	2018 YTD November	2019 YTD November	2020 YTD November	2021 YTD November	2021 YTD Nov Budget	% of Budget
<b>Electric Department</b>						
City Residential	3,385,713	3,381,682	3,699,106	3,829,277	3,524,477	108.65%
Rural Residential	916,611	919,937	975,734	1,012,733	951,372	106.45%
City Commercial	2,346,727	2,376,385	2,359,209	2,391,998	2,486,699	96.19%
Rural Commercial	302,375	309,114	310,130	356,505	313,392	113.76%
City Demand & Energy	4,668,314	4,782,880	4,525,445	4,768,459	4,952,072	96.29%
Rural Demand & Energy	205,190	215,811	195,762	207,686	211,433	98.23%
City Industrial	1,221,760	1,181,146	1,174,822	1,294,209	1,226,960	105.48%
City Commercial- EVC Sales				1,019		
City Load Management	180,344	180,189	168,023	150,813	180,074	83.75%
Rural Load Management	122,284	114,518	104,732	94,045	121,882	77.16%
Total Electric Retail Sales	13,349,318	13,461,662	13,512,961	14,106,745	13,968,361	100.99%
Windsense Program	0	0	0	0	0	
Security Lighting	50,927	51,536	55,203	56,350	54,419	103.55%
Total Sales	13,400,246	13,513,198	13,568,165	14,163,095	14,022,781	101.00%
Purchased Power Pass-thru	564,793	502,481	254,731	1,962,112	582,555	
Total Electric	13,965,038	14,015,679	13,822,896	16,125,207	14,605,336	110.41%
% Change from previous year		0.36%	-1.38%	16.66%		
Electric rate increase - average					0	
Total Power Expense	10,218,382	10,357,005	10,056,760	12,259,082	10,700,169	114.57%
Gross Margin		26%	27%	24%		
<b>Water Department</b>						
City Residential	520,789	566,988	572,384	608,477	568,643	107.01%
City Commercial / Industrial	627,575	657,301	623,073	715,743	622,463	114.99%
City Multi-Family	196,720	224,758	227,904	228,180	217,872	104.73%
Rural Residential	0	0	0	0	0	
Rural Commercial	0	0	0	0	0	
Public Authorities	28,634	31,889	32,368	35,438	29,350	120.74%
Total Water	1,373,718	1,480,937	1,455,728	1,587,838	1,438,327	110.39%
% Change from previous year		7.80%	-1.70%	9.08%		
Water rate increase - average						
<b>Wastewater Collection Department</b>						
City Residential	606,176	668,126	672,214	703,878	676,000	104.12%
City Commercial	715,694	741,509	687,587	712,350	717,361	99.30%
City Multi-Family	0	0	0	0	0	0.00%
Rural Residential	666	764	740	702	770	91.12%
Rural Commercial	2,863	3,557	3,541	3,432	3,520	97.49%
Public Authorities	128,231	131,391	124,599	124,847	124,500	100.28%
Septage Haulers	93,070	93,851	148,024	153,823	102,810	149.62%
Total Wastewater Collection	1,546,700	1,639,198	1,636,706	1,682,403	1,624,961	103.53%
% Change from previous year		5.98%	-0.15%	2.79%		
Wastewater Collect rate increase - average					0	