



Axon Enterprise, Inc.
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Q-564626-45390.680LD

Issued: 04/08/2024

Quote Expiration: 06/28/2024

Estimated Contract Start Date: 09/01/2024

Account Number: 193090

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Grand Rapids Police Dept. - MN 420 N Pokegama Ave Grand Rapids, MN 55744-2658 USA	Grand Rapids Police Dept. - MN 420 N Pokegama Ave Grand Rapids MN 55744-2658 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Lily Dokic Phone: Email: lyost@axon.com Fax:	Jeremy Nelson Phone: 218-910-8427 Email: jnelson@grandrapidsmn.gov Fax:

Quote Summary

Program Length	33 Months
TOTAL COST	\$10,985.49
ESTIMATED TOTAL W/ TAX	\$10,985.49

Discount Summary

Average Savings Per Year	\$2,211.76
TOTAL SAVINGS	\$6,082.35

Payment Summary

Date	Subtotal	Tax	Total
Aug 2024	\$3,038.54	\$0.00	\$3,038.54
May 2025	\$3,895.56	\$0.00	\$3,895.56
May 2026	\$4,051.39	\$0.00	\$4,051.39
Total	\$10,985.49	\$0.00	\$10,985.49

Quote Unbundled Price:	\$17,067.84
Quote List Price:	\$12,449.49
Quote Subtotal:	\$10,985.49

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	1	27		\$108.00	\$108.00	\$2,916.00	\$0.00	\$2,916.00
Fleet3A	Fleet 3 Advanced	1	33	\$384.48	\$244.53	\$244.53	\$8,069.49	\$0.00	\$8,069.49
A la Carte Hardware									
100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	1			\$1,449.00	\$0.00	\$0.00	\$0.00	\$0.00
A la Carte Services									
100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	1			\$15.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$10,985.49	\$0.00	\$10,985.49

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Advanced	70112	AXON SIGNAL - SIGNAL UNIT	1	1	08/01/2024
Fleet 3 Advanced	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	1	1	08/01/2024
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	1	1	08/01/2024
A la Carte	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	1	1	08/01/2024
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	1	1	04/30/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	1	09/01/2024	05/31/2027
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	1	09/01/2024	05/31/2027
Fleet 3 Advanced	80402	AXON RESPOND - LICENSE - FLEET 3	1	09/01/2024	05/31/2027
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	2	09/01/2024	05/31/2027

Services

Bundle	Item	Description	QTY
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT (PER VEHICLE)	1
A la Carte	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	1	08/01/2025	05/31/2027
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	1	08/01/2025	05/31/2027

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	420 N Pokegama Ave	Grand Rapids	MN	55744-2658	USA

Payment Details

Aug 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	1	\$0.00	\$0.00	\$0.00
Year 1	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	1	\$0.00	\$0.00	\$0.00
Year 1	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	1	\$806.56	\$0.00	\$806.56
Year 1	Fleet3A	Fleet 3 Advanced	1	\$2,231.98	\$0.00	\$2,231.98
Total				\$3,038.54	\$0.00	\$3,038.54

May 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	1	\$0.00	\$0.00	\$0.00
Year 2	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	1	\$0.00	\$0.00	\$0.00
Year 2	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	1	\$1,034.05	\$0.00	\$1,034.05
Year 2	Fleet3A	Fleet 3 Advanced	1	\$2,861.51	\$0.00	\$2,861.51
Total				\$3,895.56	\$0.00	\$3,895.56

May 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	1	\$0.00	\$0.00	\$0.00
Year 3	100989	AXON FLEET - CRADLEPOINT R920-C7A+5YR NETCLOUD	1	\$0.00	\$0.00	\$0.00
Year 3	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	1	\$1,075.42	\$0.00	\$1,075.42
Year 3	Fleet3A	Fleet 3 Advanced	1	\$2,975.97	\$0.00	\$2,975.97
Total				\$4,051.39	\$0.00	\$4,051.39

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

4/8/2024

