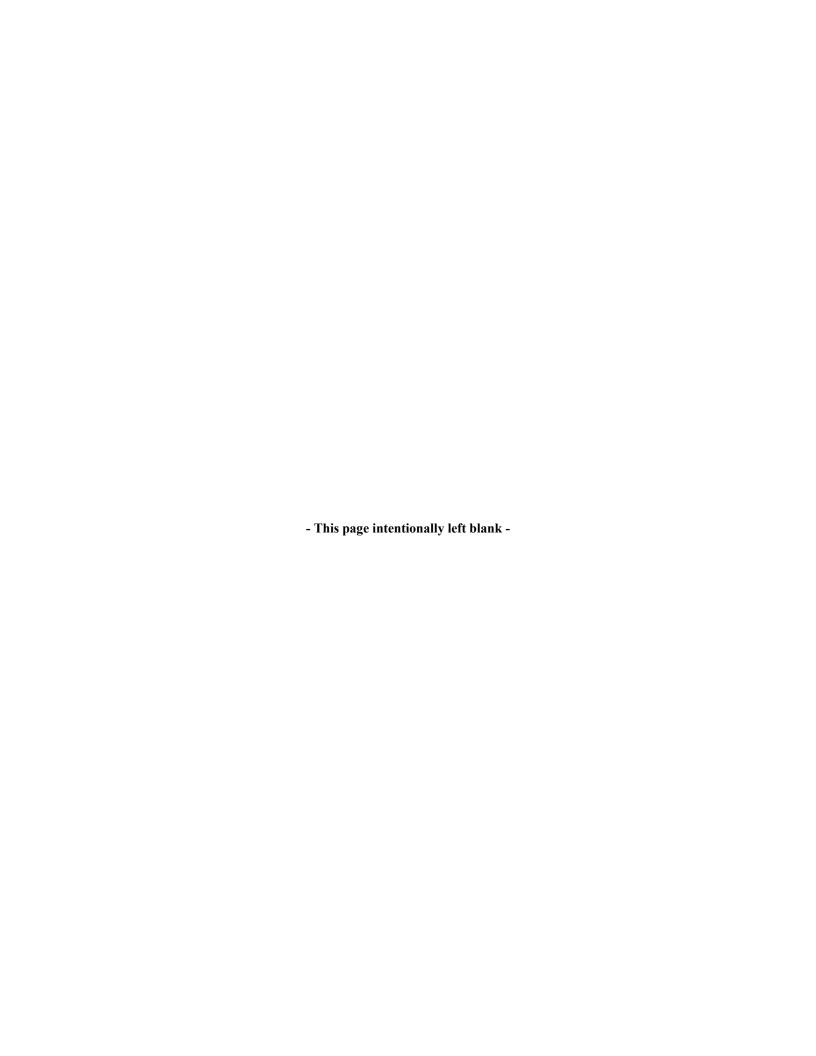
## CITY OF GRAND RAPIDS, MINNESOTA

## AUDIT MANAGEMENT LETTER

December 31, 2021





To the Honorable Mayor and Members of the City Council

We have substantially completed the 2021 audit of the financial statements of the City of Grand Rapids, Minnesota (the City) and the Economic Development Authority (EDA). The Public Utilities Commission (PUC) is considered a "component unit" of the City. As such, the financial statements of the PUC are included in the City's Annual Financial Report. The audit of the PUC will be completed in May, 2022. Therefore, we have issued draft financial statements pending completion of the PUC audit.

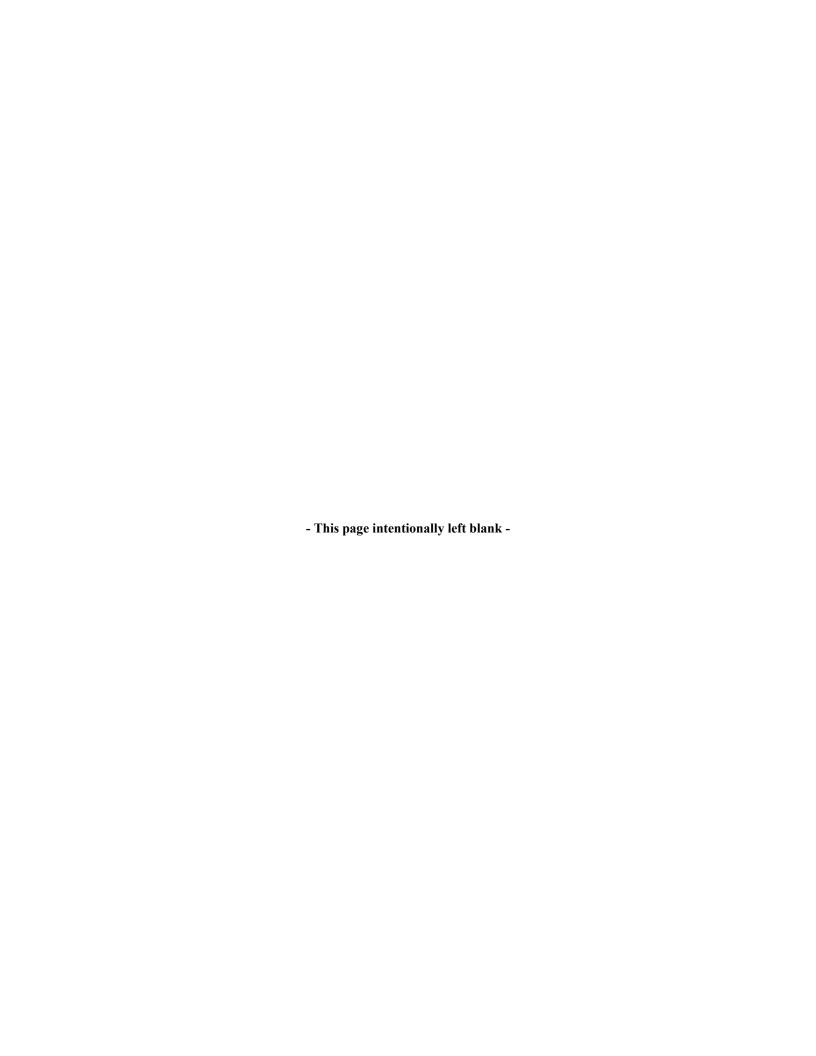
Following this introduction letter is a Report Summary and Executive Summary with page references to the areas discussed. Thank you for the opportunity to serve the City. We are available to discuss this report with you.

REDPATH AND COMPANY, LTD.

and Mil

St. Paul, Minnesota

April 18, 2022



Audit Management Letter

Report Summary

#### REPORT SUMMARY

Several reports are issued in conjunction with the audit. The Annual Comprehensive Financial Report and Report on Internal Control and Legal Compliance Report have been issued in draft form. Accounting standards require the financial statements of the Public Utilities Commission be included in the City's financial statements. At the time of issuance of this Management Letter, the PUC's audited financial statements were not available. Upon the issuance of the PUC's financial statements, the City's financial statements will be updated and issued in final form. A summary is as follows:

Report Name	Elements of Report	Overview
Annual Comprehensive Financial Report	<ul> <li>Auditor's opinion</li> <li>Management's Discussion and Analysis</li> <li>Financial statements</li> <li>Footnotes</li> <li>Supplemental information</li> </ul>	It is anticipated that an unmodified ("clean") opinion will be issued on the Basic Financial Statements
Report on Internal Control Over Financial Reporting and on Compliance and Other Matters	Results of testing     Internal controls over financial reporting     Compliance with laws, regulations, contracts and grants	<ul> <li>No findings of noncompliance</li> <li>No internal control findings</li> </ul>
State Legal Compliance Report	Results of testing certain provisions of Minnesota Statutes	No findings of noncompliance
Audit Management Letter	<ul> <li>Analysis of financial condition and other issues</li> <li>Comparisons and trend analysis</li> <li>Policies and procedures</li> <li>Audit committee communications</li> </ul>	See page 3 of this report for Executive Summary

Audit Management Letter

#### Governmental Accounting and Financial Reporting

#### **EXECUTIVE SUMMARY**

Several areas highlighted for your reference include the following:

#### Awards:

<ul> <li>The City of Grand Rapids has been awarded the Certificate of</li> </ul>	Page 6
Achievement for Excellence in Financial Reporting for the past 29	
years.	
Key Financial Indicators:	
• The City's property tax collection rate in 2021 was 97.34%. The	Page 10
special assessment collection rate was 88.5% for 2021.	
• The fund balance of the City's General Fund increased \$213,000	
during 2021. Revenues exceeded budget by \$608,000 and	Page 14
expenditures exceeded budget by \$473,000. The General Fund has	
met the desired cash flow reserve needs.	
<ul> <li>A comparison of Debt Service Fund assets and outstanding debt is</li> </ul>	
shown herein.	Page 23
For the Future:	
We recommend the City continue to monitor actual results of the	
Debt Service Funds with the projected amounts to ensure adequate	Page 25
funding of the Debt Service Funds.	
<ul> <li>Governmental accounting standards affecting future years are</li> </ul>	Page 33
summarized.	
Required auditor communications are included in this report.	Page 34

Audit Management Letter

Governmental Accounting and Financial Reporting

#### **GOVERNMENT ACCOUNTING VS. PRIVATE SECTOR ACCOUNTING**

The City's financial statements are presented in a format that is significantly different than financial statements of a private business.

The key differences that impact accounting and financial reporting include the following:

- A. Service motive vs. profit motive
- B. Stewardship vs. return on investment
- C. Appropriated budget vs. financial plan

#### Service Motive vs. Profit Motive

In the private-sector, there generally is a direct relationship between what an individual pays and what that same individual receives. A customer that purchases two rolls of paper from Blandin Paper would expect to pay more than a customer purchasing one roll of paper. This is referred to as an "exchange-type" transaction.

The situation is different for most goods and services provided by the City of Grand Rapids, Minnesota. Generally, there is not a direct relationship between what a resident pays in taxes and the specific services that same resident receives from the City. This is referred to as a "non-exchange" transaction.

#### Stewardship vs. Return on Investment

Users of private-sector financial statements are investors and creditors. Investors interested in financial information that enables them to evaluate a business's ability to generate a return on their investment. Stock holders are concerned about earnings and earnings per share.

Audit Management Letter

#### Governmental Accounting and Financial Reporting

Citizens and creditors of the City need financial information that allows them to assess the City's stewardship of the financial resources provided. In other words, the financial statements need to demonstrate accountability. This accountability is a foundation of fund accounting. Maintaining separate funds demonstrates accountability to taxpayers, creditors and grantors.

#### **Budget vs. Financial Plan**

Budgets are prepared by both private sector businesses and governments. The private-sector budgets often serve as a management tool for financial planning. In a government, a budget serves as authorization to spend resources for the provision of goods and services. For the City of Grand Rapids, there are annual budgets and project budgets. The Annual Budget Report includes the budget for thirteen individual funds. Additionally, the budget process uses multiple internal meetings, several meetings with the City Council, and public meetings.

#### **Summary**

Financial reporting of budgetary performance serves as an accountability/compliance tool for the City Council and taxpayers.

In summary, the City's financial statements serve to demonstrate accountability and compliance to taxpayers, creditors and grantors of council action, regulations, and grant agreements.

**Audit Management Letter** 

Excellence in Financial Reporting

# NATIONAL RECOGNITION FOR EXCELLENCE IN FINANCIAL REPORTING

The "Certificate of Achievement for Excellence in Financial Reporting" is an award program offered by the Government Finance Officers Association of the United States and Canada (GFOA).

This Award Program has three key objectives:

- Recognize governments that issue a high-quality Financial Report.
- Easily readable and understandable Financial Report.
- Providing educational materials, comments, and suggestions for improvements to program participants.

The City of Grand Rapids has been awarded the Certificate of Achievement for Excellence in Financial Reporting for twenty-nine consecutive years (every year since 1992).



Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

Presented to

#### City of Grand Rapids Minnesota

For its Annual Comprehensive Financial Report For the Fiscal Year Ended

December 31, 2020

Christopher P. Morrill

Executive Director/CEO

Audit Management Letter

Financial Reporting Entity

#### FINANCIAL REPORTING ENTITY

The Governmental Accounting Standards Board (GASB) is the standard setting body for accounting principles and financial reporting. The foundation of financial reporting is the distinction between the *primary government* and *component units*.

A primary government consists of all organizations that make up its legal entity. Characteristics of a primary government are a) it has a separately elected governing body, b) it is legally separate, and c) it is fiscally independent of other governments. All funds, organizations, institutions, agencies and departments that are not legally separate are, for financial reporting purposes, part of a primary government.

Component units are legally separate organizations for which the elected officials of the primary government are financially accountable.

The City's finance department has evaluated all of the entities related to the City. A summary of this analysis is as follows:

Entity	Relationship
Library Board	Part of Primary Government
Arts and Culture Advisory Board	Part of Primary Government
Pokegama Golf Course Board	Part of Primary Government
Civic Center/Park & Recreation Board	Part of Primary Government
Human Rights Commission	Part of Primary Government
Planning Commission	Part of Primary Government
Public Utilities Commission	Component Unit – included in Financial Report
E.D.A.	Component Unit – included in Financial Report
Fire Relief Association	Excluded

Audit Management Letter

Fund Financial Statements

# ACCOUNT BALANCE ANALYSIS OF THE FUND FINANCIAL STATEMENTS

#### **Summary of Financial Activity**

The schedule below presents a condensed financial summary of all funds:

			Interfund	Increase (Decrease)	Fund	Cash
Fund Type	Revenues	Expenditures	Transfers (Net)	in Fund Balance	Balance 12/31/2021	Balance 12/31/2021
General Fund	\$10,718,000	\$9,821,000	(\$684,000)	\$213,000	\$7,555,000	\$4,436,000
Special Revenue Funds	2,295,000	2,317,000	191,000	169,000	1,058,000	1,147,000
Debt Service Funds	2,696,000	3,293,000	21,000	(576,000)	6,077,000	6,168,000
Capital Project Funds	11,641,000	12,570,000	472,000	(457,000)	568,000	3,604,000
Enterprise Funds	1,778,000	1,347,000	<del>-</del> .	431,000	3,412,000	742,000
Total	\$29,128,000	\$29,348,000	\$ -	(\$220,000)	\$18,670,000	\$16,097,000

Additional detail by fund is presented on the next page.

# City of Grand Rapids, Minnesota Audit Management Letter

## Fund Financial Statements

	All Funds Financial Summary - 2021								
	Fund	Revenue and Other Sources	Expenditures and Other Uses	Interfund Transfers (Net)	Increase (Decrease) in Fund Balance/ Net Position	Fund Balance/ Net Position 12/31/2021			
1	General	\$10,718,078	\$9,821,468	(\$683,771)	\$212,839	\$7,554,548			
	Special Revenue Funds:	4-0,7-0,070	4,,022,100	(4000,,,,)	<b>4</b> 212,007	41,000,000			
2	Public Library	896,565	856,949	_	39,616	656,528			
3	Central School	57,734	112,665	50,716	(4,215)	72,459			
4	Airport Operations	249,900	248,103	20,000	21,797	150,623			
5	IRA Civic Center	701,003	614,736	-	86,267	(47,414)			
6	Haz-Mat	65,057	65,057	_	_	1,009			
7	Police Forfeiture	15,025	13,043	-	1,982	78,202			
8	Cemetery	284,309	341,635	82,585	25,259	135,656			
9	Domestic Animal Control Facility	25,792	64,567	37,778	(997)	10,507			
	Debt Service Funds:	- /	- / /		( /)	- , ,			
12	Improvement Bonds	1,444,236	1,814,004	(129,011)	(498,779)	3,634,410			
13	Street Reconstruction Bonds of 2013B and 2020A	293,610	370,342	150,000	73,268	1,047,024			
14	G.O. State-Aid Street Bonds of 2007B and 2012B	402,918	403,821	=	(903)	14,921			
15	Refunding Bonds of 2017B	268,598	474,100	-	(205,502)	659,672			
16	Tax Increment 1-6 Old Hospital Housing	57,182	53,369	-	3,813	93,730			
17	Tax Increment 1-6 Old Hospital Housing Paygo	31,450	28,742	-	2,708	18,936			
18	Tax Increment 1-4 Oakwood Terrace	33,101	184	-	32,917	503,809			
19	Tax Increment 1-7 Block 37 Redevelopment	17,419	15,807	-	1,612	18,531			
20	Tax Increment 1-8 Lakewood Heights	35,682	32,165	-	3,517	28,258			
21	Tax Increment 1-10 River Hills	62,651	56,477	-	6,174	27,165			
22	Tax Increment 1-11 Sawmill Inn Redevelopment	4,887	92	-	4,795	4,795			
23	Tax Abatement - 1st Ave Condo	44,299	44,049	-	250	25,645			
	Capital Project Funds:								
24	General Capital Improvement Projects	410,810	399,826	159,686	170,670	280,136			
25	Municipal State Aid	71,961	1,282	-	70,679	446,729			
26	GR/Cohasset Industrial park	-	129,591	-	(129,591)	(129,591)			
27	Park Acquisition and Development	24,247	7,464	-	16,783	94,653			
28	Arts and Culture Capital Project	349	-	4,167	4,516	71,771			
29	Capital Equipment Replacement	255,242	436,326	198,037	16,953	(556,342)			
30	Infrastructure Bonds	7,189,906	6,817,103	(222,505)	150,298	953,581			
31	Airport Capital Fund	3,636,309	3,669,938	-	(33,629)	102,160			
32	7th Avenue Bridge Rehabilitation	-	-	-	-	-			
33	IRA Civic Center Project	28,123	-	-	28,123	(24,824)			
34	Civic Center Capital Improvements	-	1,081,716	-	(1,081,716)	(1,263,858)			
35	Permanent Improvement Revolving	24,532	26,981	332,318	329,869	593,930			
	Enterprise Funds:								
36	Golf Course	899,420	722,348	-	177,072	2,668,633			
37	Storm Water	878,825	624,495	-	254,330	743,376			
	Total	\$29,129,220	\$29,348,445	\$0	(\$219,225)	\$18,669,368			

Audit Management Letter

Property Taxes

#### **Property Taxes**

Property tax collections (excluding tax increment levies) were as follows for the past four years:

	2018	2019	2020	2021
Property tax levy	\$7,408,178	\$7,689,023	\$7,793,670	\$8,079,328
Receipts:				
Current year levy	7,249,845	7,545,606	7,735,738	7,864,173
Delinquent (prior years levies)	33,345	54,274	32,894	99,195
Total receipts	7,283,190	7,599,880	7,768,632	7,963,368
Collection rates:				
Collections of current year levy as a percent of levy	97.86%	98.13%	99.26%	97.34%
Total receipts as percent of current year levy	98.31%	98.84%	99.68%	98.56%

Audit Management Letter

Special Assessments

#### **Special Assessments**

Special assessment collections have been as follows:

2018	2019	2020	2021
\$453,813	\$414,361	\$370,472	\$306,057
447,143	404,464	336,097	270,910
5,347	14,160	5,476	10,980
452,490	418,624	341,573	281,890
98.5%	97.6%	90.7%	88.5%
99.7%	101.0%	92.2%	92.1%
	\$453,813 447,143 5,347 452,490 98.5%	\$453,813 \$414,361 447,143 404,464 5,347 14,160 452,490 418,624 98.5% 97.6%	\$453,813 \$414,361 \$370,472 447,143 404,464 336,097 5,347 14,160 5,476 452,490 418,624 341,573 98.5% 97.6% 90.7%

The reduction in collection rate for 2021 relates to an assessment in the General Fund for blight. The City collected 27% of the General Fund assessment levied for collection in 2021. We recommend the City continue to monitor the special assessment collection rate and consider the impact on the funding of debt service payments.

Audit Management Letter

General Fund

#### **GENERAL FUND**

The General Fund of the City is maintained to account for the current operating and capital outlay expenditures common to all cities. These basic services include (but are not limited to) public safety, public works, parks, culture and recreation and general government. A summary of the revenue sources of the General Fund of the City of Grand Rapids is as follows:

#### **General Fund Revenue By Source**

State Tax Relief (LGA, MVHC and

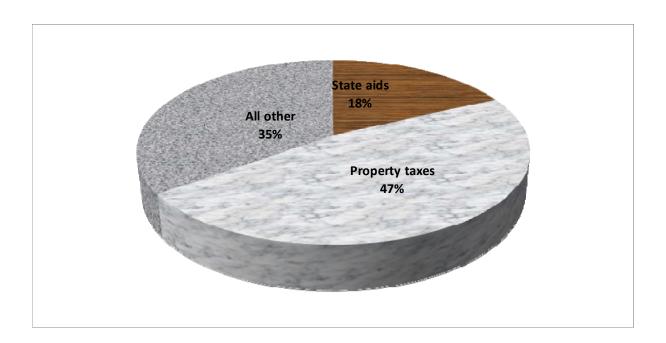
	Property Tax	kes	Supplementa	al Aid)	All Other Rev	venue <sup>(1)</sup>	Total Reve	nue
Year	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
2012	\$3,666,921	46%	\$1,220,693	16%	\$2,838,309	38%	\$7,725,923	100%
2013	3,677,404	46%	1,214,925	16%	2,914,954	38%	7,807,283	100%
2014	3,622,374	44%	1,507,585	18%	3,032,665	38%	8,162,624	100%
2015	3,946,640	47%	1,556,892	18%	2,942,815	35%	8,446,347	100%
2016	4,156,865	48%	1,587,017	18%	2,847,848	34%	8,591,730	100%
2017	4,358,987	48%	1,582,391	18%	3,060,521	34%	9,001,899	100%
2018	4,330,676	47%	1,671,022	18%	3,241,955	35%	9,243,653	100%
2019	4,642,474	48%	1,668,617	17%	3,350,091	35%	9,661,182	100%
2020	4,719,439	43%	1,854,693	17%	4,475,527	40%	11,049,659	100%
2021	4,963,402	47%	1,944,564	18%	3,757,227	35%	10,665,193	100%

<sup>(1)&</sup>quot;All other revenue" includes the PUC payment in lieu of tax.

Audit Management Letter

General Fund

A chart of 2021 General Fund revenue sources is as follows:



Audit Management Letter

General Fund

The fund balance of the General Fund increased by \$213,000 in 2021 as follows:

			Favorable
	Final		(Unfavorable)
	Budget	Actual	Variance
Revenues	\$10,057,000	\$10,665,000	\$608,000
Expenditures	9,349,000	9,821,000	(472,000)
Revenues over (under) expenditures	708,000	844,000	136,000
Other sources (uses):			
Sale of capital assets	-	11,000	11,000
Insurance recoveries	-	42,000	42,000
Transfers in	0	93,000	93,000
Transfers out	(708,000)	(777,000)	(69,000)
Total other sources (uses)	(708,000)	(631,000)	77,000
Net change in fund balance	\$0	\$213,000	\$213,000

Detail of the preceding budget variances is presented in Statement 11 of the Annual Comprehensive Financial Report. A summary of the budget variances is as follows:

#### Revenue:

**Intergovernmental revenue** – had a favorable budget variance of \$428,000. The City received \$230,000 of IRRRB grant proceeds and \$172,000 in FEMA funding due to the July storm.

**Licenses and permits** – had a favorable variance of \$84,000. For 2021, building activity included two large permits for a new bank and a hotel.

Audit Management Letter

General Fund

#### **Expenditures:**

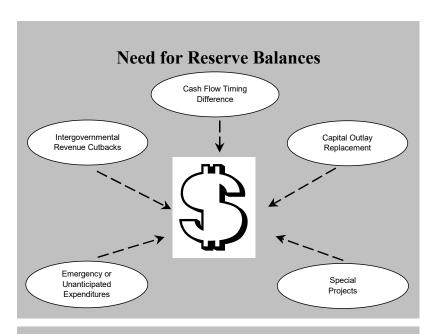
City-wide – had an unfavorable budget variance of 263,000. The city made a \$230,000 payment to the PUC for an IRRRB grant for the solar garden infostructure.

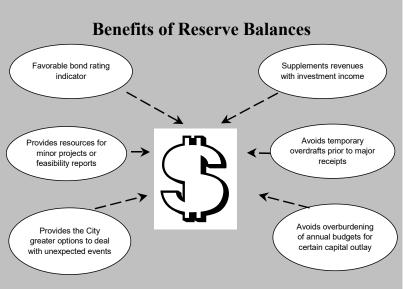
The City's General Fund balance has been as follows for the past ten years:

Year	Amount <sup>(1)</sup>	Increase (Decrease) <sup>(1)</sup>
2012	\$5,516,000	\$495,000
2013	5,497,000	(19,000)
2014	5,651,000	154,000
2015	6,001,000	350,000
2016	6,239,000	238,000
2017	6,271,000	32,000
2018	6,219,000	(52,000)
2019	6,621,000	402,000
2020	7,342,000	721,000
2021	7,555,000	213,000

The fund balance of a city's general fund is a key financial indicator. Management controls over the level of fund balance is based on a city's philosophy and approach to determining optimum balances.

A summary of the purposes and benefits of General Fund designated balances is as follows:





Audit Management Letter

General Fund

#### Summary of General Fund Balance

The City has a policy regarding General Fund Reserve Balances (Resolution 11-110). The City's policy for reserves in the General Fund is:

*Minimum cash flow* – to equal 50% of the following year's General Fund property tax and anticipated local government aids.

Compensated absences – equal to the sum of flexible time off and compensatory time for all employees each December 31.

*Emergency or unanticipated expenditures* – equal to 10% of the prior year General Fund annual revenues.

*Neighborhood and economic development* – equal to the principal amount of the sale of the liquor store.

At December 31, 2021, the unassigned fund balance of the General Fund available for reserves was \$4,812,207, compared to its targeted balance of \$6,240,669. See schedule on next page.

In addition, the City has established a specified amount of General Fund balance for revenue stabilization, which is reported as committed fund balance. When sufficient reserves exist, the amount committed is equal to 10% of the prior year annual revenues.

Audit Management Letter

General Fund

At December 31, 2021, the fund balance of the General Fund was as follows:

			2021			
		Balance	Increase	Balance	Targeted	
	Fund Balance Constraint	12/31/20	(Decrease)	12/31/2021	Balance	Difference
١.						
1	Nonspendable:					
2	Interfund loan	\$1,320,035	\$159,935	\$1,479,970	\$1,479,970	\$ -
3	Prepaid items	151,041	21,982	173,023	173,023	-
4	Restricted:					
5	Cash - Superior USA	15,755	357	16,112	16,112	-
6	Donor restrictions	20,195	3,209	23,404	23,404	-
7	Committed:					
8	Revenue stabilization	925,572	124,260	1,049,832	1,049,832	-
9	Unassigned (Available for Reserves)	:				
10	Cash flow	3,903,332	51,095	3,954,427	3,954,427	-
11	Compensated absences	473,923	9,884	483,807	483,807	-
12	Emergency / unanticipated	531,856	(157,883)	373,973	1,104,966	(730,993)
13	Economic development	-	-	-	697,469	(697,469)
14	Unassigned		<del>-</del>	<del>-</del>		
15	Total	\$7,341,709	\$212,839	\$7,554,548	\$8,983,010	(\$1,428,462)
15	lotal	\$7,341,709	\$212,839	\$7,554,548	\$8,983,010	(\$1,42

Audit Management Letter

Special Revenue Funds

#### **SPECIAL REVENUE FUNDS**

Special Revenue Funds are a classification of funds to account for revenues (and expenditures related thereto) segregated by City policy or Federal or State statutes for specific purposes. The City maintained the following Special Revenue Funds during 2021:

Fund	Revenue	Expenditures	Interfund Transfers	Change in Fund Balance	Fund Balance 12/31/2021	Comments
Public Library	\$896,565	\$856,949	\$ -	\$39,616	\$656,528	This fund had a balanced budget for 2021. Revenues exceeded budget by \$15,000. Expenditures were less than budget by \$25,000.
Central School	57,734	112,665	50,716	(4,215)	72,459	This fund had a balanced budget for 2021. Revenues were less than budget by \$21,000. Expenditures were less than budget by \$4,000. Receives transfer from General Fund, for 2021 the transfer was \$5,000 more than budgeted.
Airport Operations	249,900	248,103	20,000	21,797	150,623	This fund had a balanced budget for 2021. Revenue exceeded budget by \$32,000. Expenditures exceed budget by \$16,000.
IRA Civic Center	701,003	614,736	-	86,267	(47,414)	The City budgeted an increase in fund balance of \$72,000. Revenues were less than budget by \$15,000 and expenditures were more than budget by \$14,000.
Haz-Mat	65,057	65,057	-	-	1,009	Balanced budget for 2021.
Police Forfeiture	15,025	13,043	-	1,982	78,202	The city budgeted a decrease in fund balance of \$17,000. However, revenues exceeded budget by \$6,000 and expenditures were less than budget by \$12,000.
Cemetery	284,309	341,635	82,585	25,259	135,656	Balanced budget for 2021. Revenues exceeded budget by \$34,000
Domestic Animal Control Facility	25,792	64,567	37,778	(997)	10,507	Balanced budget for 2021. Receives budgeted transfer from General Fund.
Totals	\$2,295,385	\$2,316,755	\$191,079	\$169,709	\$1,057,570	

Audit Management Letter

Special Revenue Funds

#### **Public Library**

Approximately 60% of the funding of library operations is from property taxes and state aids which are not received until the second-half of the year. Therefore, like the General Fund, a portion of the fund balance is required for cash flow purposes. In response to this circumstance, the Library Board adopted resolution 2012-12 amending the fund balance policy. A summary of Public Library Fund balance at December 31, 2021 is as follows:

	D	ecember 31, 2021	
Fund Balance Constraint	Targeted Balance	Actual Balance	Difference
Nonspendable:			
Prepaid items	\$12,304	\$12,304	\$ -
Committed:		_	
Cash flow	443,666	443,666	-
Compensated absences	46,367	46,367	-
Emergency/unanticipated expenditures	64,625	64,625	-
Major equipment replacement	73,857	89,566	(15,709
Total committed	628,515	644,224	(15,709)

As shown above, the actual fund balance is \$15,709 greater than the targeted fund balance at December 31, 2021.

Audit Management Letter

Special Revenue Funds

#### **IRA Civic Center**

A summary of activity of this Fund is as follows:

	2018	2019	2020	2021	2022 Budget
Revenue	\$721,359	\$741,158	\$558,291	\$659,759	\$640,000
Expenditures:					
Operating	728,528	752,645	515,776	614,736	542,677
Capital outlay		-		<u>-</u>	
Revenues over (under) expenditures	(7,169)	(11,487)	42,515	45,023	97,323
Other sources:					
Insurance recoveries	5,493	-	-	41,244	-
Sale of capital assets	-	-	-	-	
Transfers from other funds	<del></del>	<u>-</u>	<u> </u>	<u>-</u>	
Net change in fund balance	(1,676)	(11,487)	42,515	86,267	97,323
Fund balance (deficit) - January 1	(163,033)	(164,709)	(176,196)	(133,681)	(47,414)
Fund balance (deficit) - December 31	(\$164,709)	(\$176,196)	(\$133,681)	(\$47,414)	\$49,909

The Fund deficit of (\$47,414) at December 31, 2021 is partially financed by an interfund loan of \$52,074 which is to be repaid over ten years (through 2025).

We recommend the City continue to monitor the financial results of this Fund.

Audit Management Letter

Debt Service Funds

#### **DEBT SERVICE FUNDS**

Debt Service Funds are a type of governmental fund to account for the accumulation of resources for the payment of interest and principal on debt (other than Enterprise Fund debt).

Current governmental reporting standards for fund financial statements do not provide for the matching of long-term debt with its related financing sources. Although this information can be found in the City's Annual Comprehensive Financial Report, it is located in several separate sections. The following schedule extracts information from the Annual Comprehensive Financial Report to provide an overview analysis of long-term debt and its related funding.

Audit Management Letter

Debt Service Funds

The reader is cautioned that 1) future interest revenue from assessments and investments, and 2) future interest expense on bonded debt, is not included in the following schedule.

			12/31/2	2021		Scheduled Ad-valorem	Final
		Fund	Deferred		Outstanding	Property	Maturity
	Fund Description	Balance	Revenue	Total	Debt	Taxes	Date
_	Special Assessment Debt:						
1	Improvement Bonds of 2007B <sup>(2)</sup>	12,382	-	12,382	75,000	-	4/1/2022
2	Improvement Bonds of 2009C(1)	640,377	139,746	780,123	1,405,000	910,429	2/1/2025
3	Improvement Bonds of 2010A	133,365	23,012	156,377	310,000	222,543	2/1/2026
4	Improvement Bonds of 2011B	268,796	106,191	374,987	440,000	285,902	2/1/2027
5	Improvement Bonds of 2012A	702,192	139,164	841,356	1,110,000	759,727	2/1/2028
6	Improvement Bonds of 2012B <sup>(2)</sup>	2,539	-	2,539	1,785,000	-	10/1/2027
7	Improvement Bonds of 2013B	869,516	165,429	1,034,945	2,360,000	756,830	2/1/2029
8	Improvement Bonds of 2014A	364,315	67,276	431,591	1,630,000	1,525,650	2/1/2030
9	Improvement Bonds of 2016A	315,163	123,572	438,735	1,660,000	1,509,577	2/1/3032
10	Improvement Bonds of 2021B	82,586	15,558	98,144	6,255,000	8,123,170	2/1/2042
11	Refunding Bonds of 2017B	659,672	187,845	847,517	895,000	255,255	2/1/2034
12	Street Reconstruction Bonds of 2017A	406,723	135,813	542,536	1,795,000	1,860,358	2/1/2033
13	Street Reconstruction Bonds of 2018A	341,972	127,336	469,308	1,755,000	1,704,176	2/1/2034
14	G. O. Abatement Bonds of 2019A	378,921	770,513	1,149,434	1,515,000	1,748,198	2/1/2035
15	Street Reconstruction Bonds of 2020A	177,508	140,498	318,006	2,275,000	2,319,914	2/1/2036
16	Supplemental levy (3)		<u> </u>	<u> </u>		(660,000)	
17	Total special assessment debt	5,356,027	2,141,953	7,497,980	25,265,000	21,321,729	

<sup>(1)</sup> These are "Build America Bonds", the interest is subsidized by a federal credit.

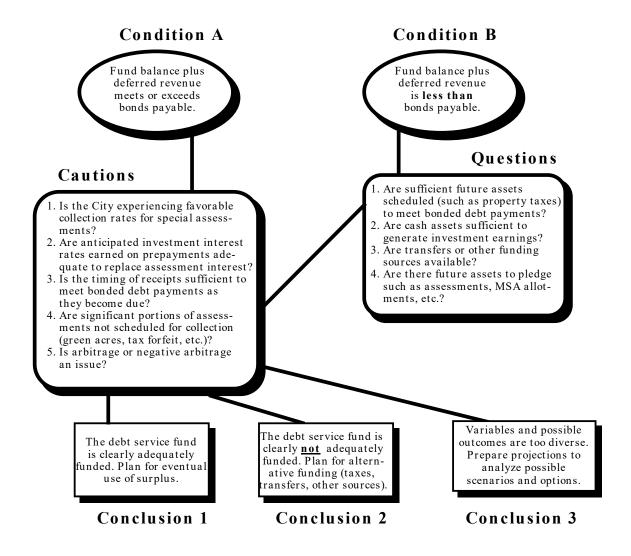
<sup>(2)</sup> To be paid by MSA allotments

<sup>(3)</sup> This amount represents decreased levies which were approved to eliminate projected cash surpluses in various Debt Service Funds.

Audit Management Letter

Debt Service Funds

The following decision chart prompts questions to further evaluate a fund's financial position:



We recommend the City continue to compare actual results of the Debt Service Funds with the projected amounts to ensure adequate funding of the Debt Service Funds and/or possibly reduce future tax levies.

Audit Management Letter

Tax Increment Districts

#### **TAX INCREMENT DISTRICTS**

The City of Grand Rapids currently has the following tax increment districts:

- TIF 1-4 Oakwood Terrace
- TIF 1-6 Old Hospital Housing
- TIF 1-7 Block 37 Redevelopment
- TIF 1-8 Lakewood Heights
- TIF 1-10 River Hills Apartments
- TIF 1-11 Rebound (Sawmill)
- TIF 1-13 Unique Opportunities Apartments

#### **Tax Increment 1-4 (Oakwood Terrace)**

The final payment on a pay-as-you-go note was made in 2006. The fund no longer has note or debt service payments and is collecting tax increment. Any extra tax increment from this district has been pledged to pay any shortfalls of TIF 1-6 (relating to the 2017B TIF Refunding Bonds only). This pledge was made because the owner of Oakwood Terrace is the same owner as the Old Hospital Housing.

Audit Management Letter

Tax Increment Districts

#### **Tax Increment 1-6 (Old Hospital Housing)**

The district is divided into two main parcels:

- 1. Assisted Living Facility on the East Clinic site:
  - o 2008 was the first year tax increment was received relating to this parcel.
  - The tax increment (90%) is used to make debt service payments on the \$850,000 G.O. TIF Bonds, 2008A. This bond issue was refunded by the 2017B Bonds.
- 2. Old hospital site was redeveloped into low to moderate income housing:
  - The old hospital was demolished in 2008. TIF Bond proceeds financed the demolition costs.
  - o The tax increment derived from this site is used to make the debt service payments on the \$307,500 Tax Increment Revenue Notes, 2008B (paygo).
  - o The outstanding balance of this note at December 31, 2021 was \$307,500.

Audit Management Letter

Tax Increment Districts

#### **Tax Increment 1-7 (Block 37 Redevelopment)**

The tax increment derived from this site is used to pay the \$389,300 2008A TIF Note (paygo). 90% of the increment collected is pledged to pay the note. The outstanding balance of this note was \$389,300 at December 31, 2021.

#### **Tax Increment 1-8 (Lakewood Heights)**

The tax increment derived from this site are used to pay the \$350,000 2013A TIF Note (paygo). 90% of the increment collected is pledged to pay the note. 2013 was the first year tax increment was received. The outstanding balance of this note was \$220,933 at December 31, 2021.

#### **Tax Increment 1-10 (River Hills)**

Tax incremment derived from the district are used to pay the \$300,000 2016A TIF Note. 90% of the increment collected is pledged to pay the Note. The outstanding balance of this Note was \$225,389 at December 31, 2021. In addition, tax increments derived from this district is used to pay the \$300,000 2017B TIF Note. 90% of the increment collected is pledged to pay the Note. The outstanding balance of this Note was \$241,731 at December 31, 2021.

A Summary of the 2021 financial activity of the TIF funds is as follows:

			Increase		
	Revenue	Expenditures	(Decrease) in	Fund	PAYGO
	and Other	and Other	Fund	Balance	Balance
Fund	Sources	Uses	Balance	12/31/2021	12/31/2021
Tax Increment 1-6 Old Hospital Housing	57,000	53,000	4,000	94,000	1
Tax Increment 1-6 Old Hospital Housing Paygo	31,000	29,000	2,000	19,000	307,500
Tax Increment 1-4 Oakwood Terrace	33,000	ı	33,000	504,000	1
Tax Increment 1-7 Block 37 Redevelopment	17,000	16,000	1,000	19,000	389,000
Tax Increment 1-8 Lakewood Heights	36,000	32,000	4,000	28,000	221,000
Tax Increment 1-10 River Hills	63,000	56,000	ī	6,000	467,000
Tax Increment 1-11 Sawmill Inn Redevelopment	5,000	-	1	5,000	-
Total	242,000	186,000	44,000	675,000	1,384,500

Audit Management Letter

Capital Project Funds

## **CAPITAL PROJECT FUNDS**

The financial activity of the Capital Project Funds for 2021 was as follows:

					Change	Fund	
			Bonds	Interfund	in Fund	Balance	
Fund	Revenue	Expenditures	Issued	Transfers	Balance	12/31/2021	Comments
							2021 expenditures include Hwy 2 lighting
General Capital Improvement Projects	\$410,810	\$399,826	\$ -	\$159,686	\$170,670	\$280,136	project, and the ICC Student Center project
							(\$340,000) and North Homes expansion
Municipal State Aid	71,961	1,282	-	-	70,679	446,729	
GR/Cohasset Industrial park	-	129,591	-	-	(129,591)	(129,591)	
Park Acquisition and Development	24,247	7,464	-	-	16,783	94,653	
Arts and Culture Capital Project	349	-	-	4,167	4,516	71,771	
							2021 expenditures include an ASV track
							loader (\$74,000), Mower (\$57,000), Ram
Capital Equipment Replacement	255,242	436,326	-	198,037	16,953	(556,342)	dump truck (\$72,000) two ford explorers
							(\$101,000) and Jeep Grand Cherokee
							(\$38,000).
							2021 expenditures include preliminary costs
Airport Capital Fund	3,636,309	3,669,938	-	-	(33,629)	102,160	for runway 16/34 reconstruction
							(\$3,653,000)
IRA Civic Center Projects	28,123	-	-	-	28,123	(24,824)	
		1,081,716	_		(1,081,716)	(1,263,858)	This fund accounts for the Civic Center
Civic Center Capital Improvements	-	1,061,710	-		(1,081,710)	(1,203,030)	renovation
Permanent Improvement Revolving	24,532	26,981	-	332,318	329,869	593,930	
							This fund accounted for the Golf Course
2019 Infrastructure - Bonded	_	1.960	_	(135,913)	(137,873)	_	Road utility extension and Cohasset Trail
2013 Illinustructure Bonaca		1,500		(133,313)	(137,073)		projects
							projects
2020 Infrastructure - Bonded	10,974	150,332	_	_	(139,358)	104,334	2021 expenditures were for the 2020 street
2020 Hill distructure Bonded	10,574	150,552			(133,330)	104,554	improvement project
							2021 expenditures were for the new Fire
2021 Infrastructure - Bonded	466,044	6,577,227	6,625,304	(86,592)	427,529	849,247	Hall (\$4,415,000) and HWY 2 West Trail
							(\$1,342,000)
2022 Infrastructure - Bonded	87,584	87,584	_	_	_	_	2021 expenditures were funded by the
2022 mil astructure - bonueu	67,364		-	-			federal ARPA monies
Totals	\$5,016,175	\$12,570,227	\$6,625,304	\$471,703	(\$457,045)	\$568,345	

Audit Management Letter

Economic Development Authority

#### **ENTERPRISE FUNDS**

The City maintains two Enterprise Funds, the Pokegama Golf Course and the Storm Water Utility Fund.

## Pokegama Golf Course Fund

A summary of golf course operations for the preceding four years is as follows:

	2018	2019	2020	2021
Operating revenue	\$582,728	\$589,751	\$651,736	\$776,841
Operating expenses	621,106	624,109	635,929	718,957
Operating income (loss)	(38,378)	(34,358)	15,807	57,884
Other income (expense) - net Transfers in Transfers out	27,295 - (3,500)	5,190 - (3,500)	(735) - 	119,188 - 
Change in net assets	(\$14,583)	(\$32,668)	\$15,072	\$177,072

Audit Management Letter

Economic Development Authority

#### **Storm Water Utility Fund**

This Fund was established in 2004. The transfers out of the Fund are for the storm water utility's portion of infrastructure improvements made during the year.

	2018	2019	2020	2021
Operating revenue	\$699,897	\$694,278	\$743,663	\$873,563
Operating expenses	747,613	740,480	663,576	624,495
Operating income	(47,716)	(46,202)	80,087	249,068
Other income (expense) - net Transfers in (out)	7,526 33,000	3,236	4,123	5,262
Change in net assets	(\$7,190)	(\$42,966)	\$84,210	\$254,330

For 2018, revenue increased as a result a change in rates and storm water credits.

There was no change in rates from 2018 to 2019. Rates increased 13% and 6.25% for 2020 and 2021 respectively.

#### **ECONOMIC DEVELOPMENT AUTHORITY**

This organization was established and began operations in 1987 pursuant to Minnesota Statute 458C (subsequently amended and recodified). During 1994, the City adopted resolution 94-164 which modified the previous enabling resolution to refer to current statutory authority for EDA's as contained in Chapter 469 of Minnesota Statutes. Among other things, this resolution impacted the financial reporting of the EDA. The EDA is reported as a discrete component unit, similar to the Public Utilities Commission.

Fund balances of EDA funds are as follows:

			Change in Fund	Fund Balance
Fund	Revenue	Expenditures	Balance	12/31/2021
General	\$30,095	\$14,879	\$15,216	\$18,096
Capital Project	707,772	759,160	(51,388)	821,105
Total	\$737,867	\$774,039	(\$36,172)	\$839,201

Capital Project expenditures for 2021 include the following:

Great River Acres	\$28,371
DEED - Owner Occupied Rehab	163,590
Block 5	134,927
Hangar	31,427
Loans issued	120,000
Airport South Ind. Park	25,627
Loan repayments	210,490
All other	44,728
Total	\$759,160

Audit Management Letter

## Economic Development Authority

The EDA has several loans payable. A summary of these loans is as follows:

Payee	Purpose	Balance 12/31/20	Additions	Deletions	Balance 12/31/21
Blandin Foundation	Block 20 & 21 soil remediation	\$100,000	\$ -	\$ -	\$100,000
Blandin Foundation	Airport industrial park	262,500	-	17,500	245,00
Blandin Foundation	Commercial building improvement loans	101,540	-	27,910	73,63
Blandin Foundation	VFW/Rose Bldgs	-	140,000	-	140,00
IRRRB	Airport Hangar	284,578	-	16,487	268,09
IEDC	Airport Hangar	55,037	-	8,952	46,08
Blandin Foundation	EWCL	550,000	-	123,838	426,16
Blandin Foundation	EWCL	100,000	-	15,803	84,19
	Total -	\$1,453,655	\$140,000	\$210,490	\$1,383,16

The EDA also has inventory of Land Held for resale in the amount of \$3,401,507. A summary of these assets are as follows:

Industrial park East	\$274,500
Airport South Industrial Park - Phase 1	162,212
Airport South Industrial Park - Phase 2	197,739
Airport properties	576,344
Manufacturing Hangar	580,000
Great River Acres	657,883
Block 5	258,602
Forest Lake school site	250,000
Block 18 (VFW and Rose)	134,927
Block 23	42,000
Blocks 20 and 21	267,300
	\$3,401,507

Audit Management Letter

Accounting Standards

#### **ACCOUNTING STANDARDS**

Governmental Accounting Standards Board (GASB) statements that are required to be implemented in future years that may affect the City are as follows:

Upcoming GASB Statements	City Implementation Required By
Statement No. 87 Leases.	2022
Statement No. 91 Conduit Debt Obigation	2022
Statement No. 92 Omnibus 2020	2022
Statement No. 93 Replacement of Interbank Offered Rates	2022
<b>Statement No. 94</b> <i>Public-Private and Private-Private Partnershis and Avalability Payment Arrangements</i>	2023
Statement No. 96 Subscription-Based Information Technology Arrangements	2023

Audit Management Letter

Communication With Those Charged With Governance

#### COMMUNICATION WITH THOSE CHARGED WITH GOVERNANCE

We have substantially completed the audit of the financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of the for the year ended December 31, 2021. We did not audit the financial statements of the Public Utilities Commission (a discretely presented component unit). Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and the standards applicable to financial audits contained in *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter dated August 11, 2020. Professional standards also require that we communicate to you the following information related to our audit.

#### **Qualitative Aspects of Accounting Practices**

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the City are described in Note 1 to the financial statements. No new accounting standards were required to be implemented by the City of Grand Rapids in 2021.

We noted no transactions entered into by the City during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

34

Audit Management Letter

#### Communication With Those Charged With Governance

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were management's estimation of the factors relating to the Actuarial Accrued Liability related to OPEB, and the net pension liability and the pension related deferred inflows and outflows. We evaluated the key factors and assumptions used to develop these estimates in determining that they are reasonable in relation to the financial statements taken as a whole.

Certain financial statement disclosures are particularly sensitive because of their significance to financial statement users. Determining sensitivity is subjective, however, we believe the disclosures most likely to be considered sensitive are Note 8 – Defined Benefit Pension Plans.

The disclosures in the financial statements are neutral, consistent, and clear.

#### **Difficulties Encountered in Performing the Audit**

We encountered no difficulties in dealing with management in performing and completing our audit.

#### **Corrected and Uncorrected Misstatements**

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. There were no uncorrected misstatements that have an effect on our opinion on the financial statements. There were no corrected misstatements identified during the audit.

**Audit Management Letter** 

Communication With Those Charged With Governance

#### **Disagreements with Management**

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of the audit.

#### **Management Representations**

We will be requesting certain representations from management that are included in the management representation letter.

#### **Management Consultations with Other Independent Accountants**

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the governmental unit's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

#### **Other Audit Findings or Issues**

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the governmental unit's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

**Audit Management Letter** 

Communication With Those Charged With Governance

#### **Other Matters**

We applied certain limited procedures to the management's discussion and analysis and the budgetary comparison information, Schedule of Changes in total OPEB Liability and related ratios and The Schedules of Proportionate Share of Pensions Liability and Pension contributions, which are required supplementary information (RSI) that supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on that RSI.

We were engaged to report on the combining and individual nonmajor fund financial statements and schedules, which accompany the financial statements but are not RSI. With respect to this supplementary information, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

We were not engaged to report on the introductory section, statistical section and other information section, which accompany the financial statements but are not RSI. We did not audit or perform other procedures on this other information, and we do not express an opinion or provide any assurance on it.

Audit Management Letter

Communication With Those Charged With Governance

#### **Restriction on Use**

This information is intended solely for the information and use of the City Council and Management of the and is not intended to be, and should not be, used by anyone other than these specified parties.