



**Axon Enterprise, Inc.**  
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 Scottsdale, Arizona 85255  
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*NEW SQUAD CARM  
 2023*



**Q-502382-45145.720LD**  
 Issued: 08/07/2023  
 Quote Expiration: 09/30/2023  
 Estimated Contract Start Date: 05/01/2024

Account Number: 193090  
 Payment Terms: N30  
 Delivery Method:

SHIP TO	BILL TO
Business: Delivery/Invoice-420 N Pokegama Ave 420 N Pokegama Ave Grand Rapids, MN 55744-2658 USA	Grand Rapids Police Dept. - MN 420 N Pokegama Ave Grand Rapids MN 55744-2658 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Lily Dokic Phone: Email: <a href="mailto:lyosli@axon.com">lyosli@axon.com</a> Fax:	Jeremy Nelson Phone: 218-910-8427 Email: <a href="mailto:jnelson@grandrapidsmn.gov">jnelson@grandrapidsmn.gov</a> Fax:

**Quote Summary**

Program Length	45 Months
<b>TOTAL COST</b>	<b>\$12,846.60</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$12,846.60</b>

**Discount Summary**

Average Savings Per Year	\$1,217.52
<b>TOTAL SAVINGS</b>	<b>\$4,565.70</b>

**Payment Summary**

Date	Subtotal	Tax	Total
Apr 2024	\$5,138.64	\$0.00	\$5,138.64
May 2025	\$3,853.98	\$0.00	\$3,853.98
May 2026	\$3,853.98	\$0.00	\$3,853.98
<b>Total</b>	<b>\$12,846.60</b>	<b>\$0.00</b>	<b>\$12,846.60</b>

Quote Unbundled Price: **\$17,412.30**  
 Quote List Price: **\$12,846.60**  
 Quote Subtotal: **\$12,846.60**

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	1	15		\$108.00	\$108.00	\$1,620.00	\$0.00	\$1,620.00
Fleet3A	Fleet 3 Advanced	1	45	\$350.94	\$249.48	\$249.48	\$11,226.60	\$0.00	\$11,226.60
<b>Total</b>							<b>\$12,846.60</b>	<b>\$0.00</b>	<b>\$12,846.60</b>

## Delivery Schedule

Hardware			QTY	Estimated Delivery Date
Bundle	Item	Description	QTY	Estimated Delivery Date
Fleet 3 Advanced	11634	CRADLEPOINT IBR900-1200M-B-NPS-5YR NETCLOUD	1	04/01/2024
Fleet 3 Advanced	70112	AXON SIGNAL UNIT	1	04/01/2024
Fleet 3 Advanced	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	1	04/01/2024
Fleet 3 Advanced	72034	FLEET SIM INSERTION, VZW	1	04/01/2024
Fleet 3 Advanced	72036	FLEET 3 STANDARD 2 CAMERA KIT	1	04/01/2024
Fleet 3 Advanced	72040	FLEET REFRESH, 2 CAMERA KIT	1	01/01/2028

Software			QTY	Estimated Start Date	Estimated End Date
Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	FLEET, VEHICLE LICENSE	1	05/01/2024	01/31/2028
Fleet 3 Advanced	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	1	05/01/2024	01/31/2028
Fleet 3 Advanced	80402	RESPOND DEVICE LICENSE - FLEET 3	1	05/01/2024	01/31/2028
Fleet 3 Advanced	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	2	05/01/2024	01/31/2028

Services			QTY
Bundle	Item	Description	QTY
Fleet 3 Advanced	73391	FLEET 3 DEPLOYMENT (PER VEHICLE)	1

Warranties			QTY	Estimated Start Date	Estimated End Date
Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	EXT WARRANTY, AXON SIGNAL UNIT	1	04/01/2025	01/31/2028
Fleet 3 Advanced	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	1	04/01/2025	01/31/2028

## Payment Details

Apr 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	1	\$648.00	\$0.00	\$648.00
Year 1	Fleet3A	Fleet 3 Advanced	1	\$4,490.64	\$0.00	\$4,490.64
<b>Total</b>				<b>\$5,138.64</b>	<b>\$0.00</b>	<b>\$5,138.64</b>

May 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	1	\$486.00	\$0.00	\$486.00
Year 2	Fleet3A	Fleet 3 Advanced	1	\$3,367.98	\$0.00	\$3,367.98
<b>Total</b>				<b>\$3,853.98</b>	<b>\$0.00</b>	<b>\$3,853.98</b>

May 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	1	\$486.00	\$0.00	\$486.00
Year 3	Fleet3A	Fleet 3 Advanced	1	\$3,367.98	\$0.00	\$3,367.98
<b>Total</b>				<b>\$3,853.98</b>	<b>\$0.00</b>	<b>\$3,853.98</b>

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

## Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

8/7/2023

