

### **CONSULTING AGREEMENT**

#### CLIENT

Grand Rapids Public Utilities Commission 500 SE 4th St Grand Rapids, MN 55744 (the "Client")

#### CONSULTANT

Minnesota Municipal Utilities Association 3131 Fernbrook Ln N, Ste 200 Plymouth, MN 55447 (the "Consultant")

### **BACKGROUND**

- A. The Client is of the opinion that the Consultant has the necessary qualifications, experience, and abilities to provide consulting services to the Client.
- B. The Consultant is agreeable to providing such consulting services to the Client on the terms and conditions set out in this Agreement.

**IN CONSIDERATION OF** the matters described above and of the mutual benefits and obligations set forth in this Agreement, the receipt and sufficiency of which consideration is hereby acknowledged, the Client and the Consultant (individually the "Party" and collectively the "Parties" to this Agreement) agree as follows:

#### SERVICES PROVIDED

- 1. The Client hereby agrees to engage the Consultant to provide the Client with the following consulting services (the "Services"):
  - a. Development of a Long Range Strategic Plan ("LRSP"), including but not limited to meeting in person with the Commission on three occasions, working with Client staff on gathering relevant stakeholder input, facilitation of planning meetings, and production of a final LRSP document, customized and branded for Client.
  - **b.** In person and remote coaching of relevant stakeholders on processes and steps for translating the LRSP into an annual operating plan.
- 2. The Services will also include any other consulting tasks to which the Parties may agree. The Consultant hereby agrees to provide such Services to the Client.

## **TERM OF AGREEMENT**

3. The term of this Agreement (the "Term") will begin on the date of this Agreement and will remain in full force and effect until the completion of the Services, subject to earlier termination as provided in this Agreement. The Term may be extended with the written consent of the Parties.

### **PERFORMANCE**

**4.** The Parties agree to do everything necessary to ensure that the terms of this Agreement take effect.

### **CURRENCY**

5. Except as otherwise provided, all monetary amounts referred to in this Agreement are in USD (US Dollars).

### **COMPENSATION**

- 6. The Consultant will charge the Client for the Services as follows (the "Compensation"):
  - **a.** Client will pay Consultant a fee of \$10,000 as follows: \$5,000 within 30 days of signing; \$5,000 within 30 days of completion and delivery of the products described in paragraph 1 of this Agreement.
  - b. Client will reimburse Consultant for reasonable travel expenses including mileage, lodging, and meals related to facilitating three in person meetings at the Client's location, provided the expenses are properly documented and receipts are provided when applicable.
- 7. Invoices submitted by the Consultant to the Client are due within 30 days of receipt.
- **8.** In the event that this Agreement is terminated by the Client prior to completion of the Services but where the Services have been partially performed, the Consultant will be entitled to pro rata payment of the Compensation to the date of termination provided that there has been no breach of contract on the part of the Consultant.
- **9.** The Consultant will not be reimbursed for any expenses incurred in connection with providing the Services of this Agreement except for those specified in item 6-b above.

### CONFIDENTIALITY

- 10. Confidential information (the "Confidential Information") refers to any data or information relating to the business of the Client which would reasonably be considered to be proprietary to the Client including, but not limited to, accounting records, business processes, and ratepayer records, and that is not generally known in the industry of the Client and where the release of that Confidential Information could reasonably be expected to cause harm to the Client.
- 11. The Consultant agrees that they will not disclose, divulge, reveal, report, or use for any purpose any Confidential Information which the Consultant has obtained, except as authorized by the Client or as required by law. The obligations of confidentiality will apply during the Term and will survive indefinitely upon termination of this Agreement.

12. All written and oral information and material disclosed or provided by the Client to the Consultant under this Agreement is Confidential Information regardless of whether it was provided before or after the date of this Agreement and regardless of how it was provided to the Consultant.

# OWNERSHIP OF INTELLECTUAL PROPERTY

- 13. All intellectual property and related material, including any trade secrets, moral rights, goodwill, relevant registrations or applications for registration, and rights in any patent, copyright, trademark, trade dress, industrial design and trade name (the "Intellectual Property") that is developed or produced under this Agreement, is a "work made for hire" and will be the sole property of the Client with the following exceptions:
  - a. Consultant retains the ownership rights to any facilitation materials including slide decks, handouts, survey designs, and related items that are used in the process of creating the LRSP but are not included in it;
  - b. Consultant retains ownership of their methods of facilitation and the right to employ them with other Clients.
- **14.** In the use of Intellectual Property described in paragraph 13 above, but not that Intellectual Property specifically excluded in 13-a and 13-b, the Client will not be restricted in any manner.
- **15.** The Consultant may not use the Intellectual Property owned by the Client for any purpose other than that contracted for in this Agreement except with the written consent of the Client. The Consultant will be responsible for any and all damages resulting from the unauthorized use of the Intellectual Property by the Consultant or their agents.

### **RETURN OF PROPERTY**

**16.** Upon the expiration or termination of this Agreement, the Consultant will return to the Client any property, documentation, records, or Confidential Information which is the property of the Client.

### CAPACITY/INDEPENDENT CONTRACTOR

17. In providing the Services under this Agreement it is expressly agreed that the Consultant is acting as an independent contractor and not as an employee. The Consultant and the Client acknowledge that this Agreement does not create a partnership or joint venture between them, and is exclusively a contract for service. The Client is not required to pay, or make any contribution to, any social security, local, state, or federal tax, unemployment compensation, worker's compensation, insurance premium, pension, or any other employee benefit for the Consultant during the Term. The Consultant is responsible for paying, and complying with reporting requirements for all local, state, and federal taxes related to payment made to the Consultant under this Agreement.

#### RIGHT OF SUBSTITUTION

- **18.** Except as otherwise provided in this Agreement, the Consultant may, at the Consultant's absolute discretion, engage a third party sub-contractor to perform some or all of the obligations of the Consultant under this Agreement.
- **19.** In the event that the Consultant hires a sub-contractor:
  - a. The Consultant will pay the sub-contractor for its services and the Compensation will remain payable by the Client to the Consultant.
  - b. For the purposes of the indemnification clause of this Agreement, the sub-contractor is an agent of the Consultant.

### **AUTONOMY**

20. Except as otherwise provided in this Agreement, the Consultant will have full control over working time, methods, and decision-making in relation to provision of the Services in accordance with the Agreement. The Consultant will work autonomously and not at the direction of the Client. However, the Consultant will be responsive to the reasonable needs and concerns of the Client.

### **EQUIPMENT**

21. Except as otherwise provided in this Agreement, the Consultant will provide at the Consultant's own expense, any and all equipment, software, materials, and any other supplies necessary to deliver the Services in accordance with the Agreement. Client will provide, at the Client's own expense, reasonable facilities for the in person meetings described under item 1 of this Agreement including space, furniture, fixtures, equipment, and food/beverage required by Client's stakeholders.

### NO EXCLUSIVITY

22. The Parties acknowledge that this Agreement is non-exclusive and that either Party will be free, during and after the Term, to engage or contract with third parties for the provision of services similar to the Services provided in this Agreement.

### **NOTICE**

- **23.** All notices, requests, demands, or other communications required or permitted by the terms of this Agreement will be given in writing and delivered to the Parties at the following addresses:
  - a. Attn: Julie Kennedy
     Grand Rapids Public Utilities Commission
     500 SE 4<sup>th</sup> St
     Grand Rapids, MN 55744
     via email to: jakennedy@grpuc.org

Attn: Karleen Kos
 Minnesota Municipal Utilities Association
 3131 Fernbrook Ln N, Ste 200
 Plymouth, MN 55447
 via email to: kkos@mmua.org

or to such other address as either Party may from time to time notify the other to substitute. Communications will be deemed to be properly delivered (a) immediately upon being served personally, (b) immediately if sent by email and receipt is acknowledged via return email, (c) two days after being deposited with the postal service if served by registered mail, or (d) the following day after being deposited with an overnight courier.

#### INDEMNIFICATION

24. Except to the extent paid in settlement from any applicable insurance policies, and to the extent permitted by applicable law, each Party agrees to indemnify and hold harmless the other Party, and its respective directors, members, ratepayers, affiliates, officers, agents, employees, and permitted successors and assigns against any and all claims, losses, damages, liabilities, penalties, punitive damages, expenses, reasonable legal fees and costs of any kind or amount whatsoever, which result from or arise out of any act or omission of the indemnifying party, its respective directors, members, ratepayers, affiliates, officers, agents, employees, and permitted successors and assigns that occurs in connection with this Agreement. This indemnification will survive the termination of this Agreement.

### MEMBERSHIP REQUIREMENT

**25.** Client will maintain membership in good standing with the Minnesota Municipal Utilities Association for the duration of this Agreement.

### MODIFICATION OF AGREEMENT

**26.** Any amendment or modification of this Agreement or additional obligation assumed by either Party in connection with this Agreement will only be binding if evidenced in writing signed by each Party or an authorized representative of each Party.

### **ASSIGNMENT**

**27.** The Consultant will not voluntarily, or by operation of law, assign or otherwise transfer its obligations under this Agreement without the prior written consent of the Client.

# **ENTIRE AGREEMENT**

**28.** It is agreed that there is no representation, warranty, collateral agreement, or condition affecting this Agreement except as expressly provided in this Agreement.

### **ENUREMENT**

29. This Agreement will enure to the benefit of and be binding on the Parties and their respective heirs, executors, administrators and permitted successors and assigns.

# TITLES/HEADINGS

**30.** Headings are inserted for the convenience of the Parties only and are not to be considered when interpreting this Agreement.

### **GENDER**

**31.** Words in the singular mean and include the plural and vice versa. Words in the masculine mean and include the feminine and vice versa.

### **GOVERNING LAW**

**32.** This Agreement will be governed by and construed in accordance with the laws of the State of Minnesota.

# **SEVERABILITY**

**33.** In the event that any of the provisions of this Agreement are held to be invalid or unenforceable in whole or in part, all other provisions will nevertheless continue to be valid and enforceable with the invalid or unenforceable parts severed from the remainder of this Agreement.

### WAIVER

**34.** The waiver by either Party of a breach, default, delay, or omission of any of the provisions of this Agreement by the other Party will not be construed as a waiver of any subsequent breach of the same or other provisions.

Dated and effective this 12th	_day of <b>June</b>	, 2023
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FOR CONSULTANT

Karleen Kor

FOR CLIENT

Karleen Kos, CEO Minnesota Municipal Utilities Association Julie Kennedy, General Manager Grand Rapids Public Utilities Commission

Julie A Kennedy