



March 28, 2023

Grand Rapids, MN Public Works
500 SE 4th Street
Grand Rapids, MN 55744
Kevin Koetz, Public Works Superintendent,
Phone: 218-326-7659
kkoetz@ci.grand-rapids.mn.us

RE: AccuBatch® brine maker

The AccuBatch® brine maker from Cargill Salt – Road Safety is a brine production system that allows for *brine to be manually produced with a temperature compensated conductivity meter for accurate salinity concentration in an entry level machine.* All AccuBatch® brine makers come with:

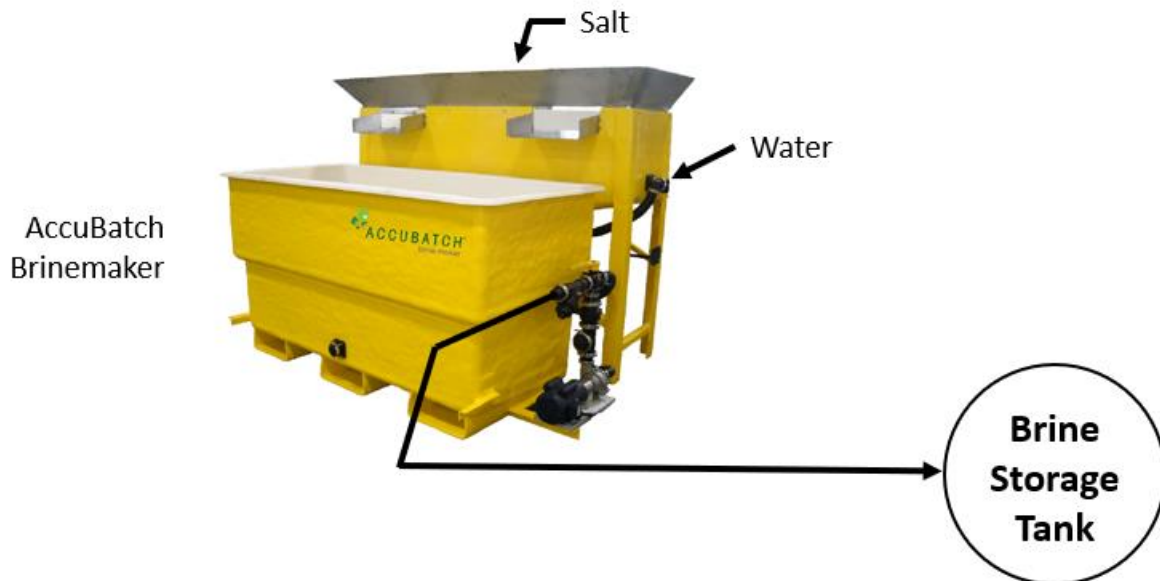
- Up to 2,400 gallons/hour production levels – *Produce as much or as little brine based on your needs*
- Automatic Salinity control – *System uses patent pending technology to ensure continuous, accurate concentration to +/- 0.2% of your desired salinity*
- Durable rugged design – *Marine grade fiberglass is corrosion resistant and an all-weather long-lasting housing for the control panel*
- Single phase electrical – operates on 208-240V, 30A, single phase power with Type L6-30 receptacle
- Ease of Clean Out – *System is designed to make clean out simple and safe without intensive labor*



This quote does not constitute an order confirmation. The prices quoted in this letter are valid for a Thirty (30) day timeframe.

Item	Qty	Optional Hardware	Each	Extended
1	1	AccuBatch® brine maker Includes a factory installed stainless steel spill shield. Continuous, automatic salinity measurement & control. Single phase electric system with salt tank, brine tank and control panel. <i>(Sourcewell pricing)</i>	\$30,962.00	\$30,962.00
2	1	AccuBatch Freight	\$1,650.00	\$1,650.00
		TOTAL Purchase of AccuBatch		\$32,612.00

Below is a basic block diagram utilizing (1) brine storage tank and (1) additive tanks, with the ability to circulate product during off-hours. The quoted system allows you to make salt brine to send to storage AND pull brine and additive(s) from storage and send to the Truck Fill at the same time. This is possible since the AccuBrine Blend V2 (Basic Truck Fill) has its own pump/motor and operates independently of the brinemaker.



**Additional Notes & Descriptions:**

- 1) The AccuBatch brine maker is shipped directly to you and installation is as simple as plugging in the unit and hooking up the water and it is ready to begin brine production.
- 2) Taxes, if applicable, are not included in this quotation.
- 3) Unit is single phase electric (208-240V 30A Type L6-30 receptacle).
- 4) Please see attached installation checklist, technical specifications, and literature for more details.
- 5) May require additional storage tank parts and hose to complete project.
- 6) Grand Rapids Sourcewell Member # 25394
- 7) Cargill Sourcewell Contract # 052919-CGI
- 8) Lead time for delivery is up to 180 days

Terms and Conditions

The terms and conditions and full limited warranty statement are available upon request. The terms and conditions and full limited warranty statement shall constitute the sole terms and conditions governing any sale of an AccuBrine® automated brine maker entered into by the parties. No terms or conditions, other than those located at <https://www.cargill.com/doc/1432095426022/cargill-salt-terms-and-conditions.pdf>, whether contained in Buyer's purchase order or elsewhere, shall be binding on Seller unless agreed to in writing by Seller. Seller's failure to object to such other terms and conditions shall not be deemed a waiver of those located at www.cargill.com.

"Confidentiality Notice: This message is intended only for the named recipient and may contain confidential, proprietary or legally privileged information. Unauthorized individuals or entities are not permitted access to this information. Any dissemination, distribution, or copying of this information is strictly prohibited. If you have received this message in error, please advise sender by reply e-mail, and delete this message and any attachments. Thank you."

Regards,

Jim Anderson

Jim Anderson
District Manager
Cargill Salt – Road Safety
jim_a_anderson@cargill.com
mobile: 612-812-0051