



Please review the following quote

APX1500 Base Station

Quote # EH010920
Version 1

Prepared for:

City of Grand Rapids

Kevin Koetz
kkoetz@grandrapidsmn.gov



MCD5000 Deskset Configuration

Description	Price	Qty	Ext. Price
Tone Remote Control TTC-1	\$765.00	1	\$765.00
Filter Notch Tuned to 2175Hz	\$520.00	1	\$520.00
DSC Promo Valid Until March 31st 2026	(\$235.00)	1	(\$235.00)

Subtotal: \$1,050.00

Services

Description	Price	Qty	Ext. Price
Code Plug Creation, Programming, & Activation on ARMER, WISCOM	\$350.00	1	\$350.00
Cloning of Each Additional Subscriber & Activation on ARMER, WISCOM	\$50.00	5	\$250.00
Services Scope of project as follows: Travel to customer location, removal of existing XTL1500, PA system, power supply, installation of new APX1500 base station, 1 external speaker, two MCD5000 Desksets and a radio gateway solution. Testing of system to factory specifications and end user training on operation. DSC reserves the right to bill time and material for any changes to the scope of the project.	\$2,560.00	1	\$2,560.00
Round Trip Travel and Vehicle Mobilization	\$345.00	1	\$345.00
Truck Charge	\$46.50	1	\$46.50
Misc Hardware Fittings & Consumables	\$350.00	1	\$350.00

Subtotal: \$3,901.50



APX1500 Base Station



Prepared by:

1 - Superior

Erik Humphrey
(715) 947-2027
Fax 7153922995
ehumphrey@dsccommunications.com

Prepared for:

City of Grand Rapids

420 N Pokegama Ave
Grand Rapids, MN 55744
Kevin Koetz
(218) 326-7659
kkoetz@grandrapidsmn.gov

Quote Information:

Quote #: EH010920

Version: 1
Delivery Date: 04/08/2026
Expiration Date: 04/30/2026

Quote Summary

Description	Amount
MCD5000 Deskset Configuration	\$1,050.00
Services	\$3,901.50
Subtotal:	\$4,951.50
Shipping:	\$100.00
Total:	\$5,051.50

Taxes, shipping, handling and other fees may apply. 3% Processing Fee will be assessed on all credit card transactions. Any price quoted for a product is subject to market change, supply disruption, adjustments to foreign exchange rates, and tax reforms, among other causes. We reserve the right to cancel orders arising from pricing or other errors.

RETURN POLICY. Any Motorola Sale Equipment returned is subject to a 20% restocking fee. Return requests for Motorola Sale Equipment must be made within 30 days of invoice date for radio equipment, parts and accessories. Non-Motorola Sale Equipment may be subject to a 20% restocking fee or may not be returnable. If any Equipment is inoperable upon delivery, Customer must notify DSC Communications within 14 days of delivery to be eligible for credit or exchange; inoperable Equipment returned after 14 days will be processed as warranty repairs. Only equipment purchased from DSC Communications is accepted for return and must be in new condition. Customized or custom-made equipment, including by way of illustration, custom cabinets, tuned duplexers, computer equipment, software, BDAs and built-to-order repeaters, are not eligible for return. Materials that have been determined to be outside the return policy requirements will be returned to the Customer or disposed of at Customer's expense. Cellular products, including boosters and cellular accessories are subject to the manufacturer's terms.



Clarifications & Exclusions - Quotes

General Work Terms:

1. All work will be performed during normal business hours - *Monday through Friday, 8:00am to 5:00pm* - unless otherwise agreed upon by both parties.
2. Customer will maintain a clean, safe, and efficient work environment.
3. Permits and associated fees are not included in DSC Communications' proposal pricing. (if applicable)
4. Customer will provide a secured area to store/stage project-related materials.
5. Customer acknowledges that supply-chain and shipping difficulties may result in unavoidable delays/cost increases. Customer agrees to provide DSC with reasonable extensions of time and DSC agrees to make efforts to avoid or minimize delays.
6. Changes to scope of work, or departures from initial planning that arise during or after deployment, will be discussed with customer as a change-order and invoiced appropriately.
7. Returns may be subject to a restocking fee.

Customer Responsibilities: (If applicable)


1. Customer will provide current blueprints/floor plans for identification of cabling routes.
2. Where installations use customer-premise wiring or the wiring/cabling is installed by others, all wiring shall be properly installed, free from defects, and capable of supporting the new equipment. Time and materials used to troubleshoot and repair wiring issues may be considered beyond scope and subject to invoicing.
3. Project Manager(s): Customer shall assign project manager(s) to make decisions for equipment installation and placement.
4. Network/Technology Manager: Due to the complexity of network integration practices and security policies, someone empowered to make customer-premise network decisions and verifications must be assigned, and available to the technicians on-site.

Exclusions (unless otherwise specifically stated in proposal):

- Electrical work to panels, breakers, or electrical outlets.
- Installation conduit or cable raceway.
- Rental/provision of aerial lifts or scaffolding.
- Interconnections to other devices (such as burglar alarm or fire annunciator panels).
- Vertical or horizontal core drilling holes exceeding 3/4" in diameter or 12" in depth.
- Removal of old wiring or devices.
- Application Programming Interface (API) integration to other network devices.
- Customer-premise network reconfigurations to routers, switches, firewalls, etc.
- Replacement of ceiling tiles, millwork, paint, or other finishing/fine detail that may be disturbed during the normal course of work.

1 - Superior

City of Grand Rapids

Signature: 
Name: Erik Humphrey
Title: Client Strategy Lead
Date: 04/08/2026

Signature: _____
Name: _____
Date: _____

Billing Address:
 GRAND RAPIDS, CITY OF
 420 POKEGAMA AVENUE N
 GRAND RAPIDS, MN 55744
 US

Quote Date:02/25/2026
 Expiration Date:04/26/2026
 Quote Created By:
 Erik Humphrey
 Client Strategy Lead
 ehumphrey@
 dsccommunications.com
 715-947-2027

End Customer:
 GRAND RAPIDS, CITY OF
 Kevin Koetz
 kkoetz@grandrapidsmn.gov
 (218) 326-7659

Contract: 20927 - MN DOT 209493

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
	APX™ 1500 Enhanced					
1	M36URS9PW1BN	MOBILE RADIO APX1500 ENHANCED 7/800 MHZ	1	\$2,151.00	\$1,290.60	\$1,290.60
1a	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	1	\$6.42	\$3.85	\$3.85
1b	HA00692AA	ADD: 7Y ESSENTIAL SERVICE LTM	1	\$454.00	\$454.00	\$454.00
1c	W665BF	ADD: BASE STATION OP APX	1	\$82.00	\$49.20	\$49.20
1d	G91AF	ADD: CNTRL STATION PWR SUPPLY	1	\$317.00	\$190.20	\$190.20
1e	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	1	\$0.00	\$0.00	\$0.00
1f	G66BF	ADD: DASH MOUNT O2 APXM	1	\$148.00	\$88.80	\$88.80
1g	G142AD	ADD: NO SPEAKER APX	1	\$0.00	\$0.00	\$0.00
1h	QA02756AD	ADD: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM	1	\$1,848.00	\$1,108.80	\$1,108.80
1i	GA00804AA	ADD: APX O2 CH (GREY)	1	\$579.00	\$347.40	\$347.40
1j	G89AC	ADD: NO RF ANTENNA NEEDED	1	\$0.00	\$0.00	\$0.00



Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1k	G444AH	ADD: APX CONTROL HEAD SOFTWARE	1	\$0.00	\$0.00	\$0.00
1l	QA09113AB	ADD: BASELINE RELEASE SW	1	\$0.00	\$0.00	\$0.00
1m	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	1	\$0.00	\$0.00	\$0.00
1n	W382AM	ADD: CONTROL STATION DESK GCAI MIC	1	\$199.00	\$119.40	\$119.40
APX™ 1500 Enhanced						
2	M36URS9PW1BN	MOBILE RADIO APX1500 ENHANCED 7/800 MHZ	5	\$2,151.00	\$1,290.60	\$6,453.00
2a	QA01648AA	ADD: HW KEY SUPPLEMENTAL DATA	5	\$6.42	\$3.85	\$19.25
2b	HA00692AA	ADD: 7Y ESSENTIAL SERVICE LTM	5	\$454.00	\$454.00	\$2,270.00
2c	GA00235AA	ADD: NO GPS ANTENNA NEEDED APX	5	\$0.00	\$0.00	\$0.00
2d	G66BF	ADD: DASH MOUNT O2 APXM	5	\$148.00	\$88.80	\$444.00
2e	QA02756AD	ADD: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM	5	\$1,848.00	\$1,108.80	\$5,544.00
2f	B18CR	ADD: AUXILIARY SPKR 7.5 WATT APX	5	\$71.00	\$39.60	\$198.00
2g	GA00804AA	ADD: APX O2 CH (GREY)	5	\$579.00	\$347.40	\$1,737.00
2h	G444AH	ADD: APX CONTROL HEAD SOFTWARE	5	\$0.00	\$0.00	\$0.00
2i	W22BA	ADD: STD PALM MICROPHONE APX	5	\$85.00	\$47.40	\$237.00
2j	QA09113AB	ADD: BASELINE RELEASE SW	5	\$0.00	\$0.00	\$0.00
2k	G193AK	ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY)	5	\$0.00	\$0.00	\$0.00
2l	G174AD	ADD: ANT 3DB LOW-PROFILE 762-870	5	\$50.00	\$30.00	\$150.00
MCD 5000 Deskset System						
3	HKVN4865A	SOFTWARE LICENSE MCD5000 AND DOCUMENTATION	1	\$0.00	\$0.00	\$0.00
4	F2380A	MCD5000 DESKSET	2	\$2,548.00	\$2,548.00	\$5,096.00
5	FHN7469A	MCD5000 DESKSET/RGU POWER SUPPLY W/ USAPOWER CORD	2	\$112.00	\$112.00	\$224.00



Grand Total

\$26,024.50(USD)

Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Line #	Item Number	Parametric Data
1a	QA01648AA	ASKHOMID = 040F
2a	QA01648AA	ASKHOMID = 040F
3	HKVN4865A	SW-Email = sales@dsccommunications.com



Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead (PO will not be processed without this)
PO Number/ Contract Number
PO Date
Vendor = Motorola Solutions, Inc.
Payment (Billing) Terms/ State Contract Number
Bill-To Name on PO must be equal to the <i>Legal</i> Bill-To Name
Bill-To Address
Ship-To Address (If we are shipping to a MR location, it must be documented on PO)
Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)
PO Amount must be equal to or greater than Order Total
Non-Editable Format (Word/ Excel templates cannot be accepted)
Tax Exemption Status
Signatures (As required)

NOTE: When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a **case number**.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**

04/08/2026

To: Motorola Solutions Inc.
1309 E. Algonquin Rd.
Schaumburg, IL 60196

Re: Purchase of Motorola radio communications equipment

The City of Grand Rapids does not have a formal purchase order system. This letter serves as authorization for Motorola Solutions to place an order for the communications equipment on the attached sheet for a purchase price of \$26,024.50. City of Grand Rapids agrees to pay Motorola Solutions for the equipment "Net 30 days upon shipment" to:

City of Grand Rapids
420 Pokegama Ave N
Grand Rapids, MN 55744

When Motorola Solutions invoices City of Grand Rapids, the invoice should reference "APX1500 Base Station" and be sent to Matt Wegwerth at the following address:

City of Grand Rapids
420 Pokegama Ave N
Grand Rapids, MN 55744

For taxation purposes, even if tax-exempt, the equipment sold to City of Grand Rapids will ultimately reside at the following address:

City of Grand Rapids
420 Pokegama Ave N
Grand Rapids, MN 55744

Payments can be authorized solely on this document. I submit that I am a duly authorized official of our entity and that my signature makes this a legal and binding document and that funding has been encumbered for this order.

If you have any questions regarding this order, please feel free to contact Matt Wegwerth at (218) 326-7625 or mwegwerth@grandrapidsmn.gov

Sincerely yours,

By: _____
Matt Wegwerth
Public Works Director

cc: Erik Humphrey



Ask us about our **MANAGED SERVICE AGREEMENTS**

WHAT IS INCLUDED:

- Support & Telemetry Services
- Knowledge Management
- Consulting and Planning

ADVANTAGES of a SERVICE AGREEMENT:

- Priority Services
- Less Down Time
- Fixed Repair Budget
- Preventative Maintenance
- Extended Life of Equipment

*Providing
Communication and Video Solutions
for a Safer and More Efficient
Environment.*



DSCcommunications.com