



# GRAND RAPIDS PUBLIC UTILITIES COMMISSION AGENDA ITEM

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**AGENDA DATE:** March 19, 2025

**AGENDA ITEM:** Consider a motion to ratify the procurement contract with American Eagle Security Systems for safety and security needs, including door access and camera coverage at all facilities and authorize the General Manager to sign for \$131,519.40.

**PREPARED BY:** Julie Kennedy, General Manager

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## Background:

GRPU has been actively working to modernize its aging building security system, which has been in place for over 20 years and has experienced multiple failures in recent years. These failures have resulted in costly reactive repairs, underscoring the need for a long-term, sustainable solution. To address this, the \$63,000 CSC Building Security and Telephone Upgrade capital project was initiated in 2024 with the goal of upgrading security infrastructure to meet current and future operational needs.

GRPU initially collaborated with the City IT team on the security system upgrade. However, the project did not achieve the expected results, prompting GRPU to engage InGensa on November 27 to lead the project's completion. InGensa conducted a thorough assessment, including discussions with GRPU staff, comprehensive facility walkthroughs, and consultations with two local security firms. These firms were asked to develop proposals for a long-term security solution that incorporated additional cameras, enhanced access controls, and a unified camera platform. Additionally, security enhancements required for the upcoming Septage Hauler relocation project were integrated into the proposal request.

Following a detailed review of the proposals from Advantage Systems and American Eagle, GRPU recommended proceeding with American Eagle for the 2025 Building Security Project. This decision was based on American Eagle's comprehensive approach, cost-effectiveness, relevant experience, and strong local presence. The commission approved this recommendation, allowing GRPU to move forward with contract procurement.

GRPU is now presenting the procurement contract with American Eagle for approval, marking the next step in implementing a reliable and modernized security system for its facilities.

**RECOMMENDATION:**

Ratify the procurement contract with American Eagle Security Systems for safety and security needs, including door access and camera coverage at all facilities and authorize the General Manager to sign for \$131,519.40.