



GRAND RAPIDS PUBLIC UTILITIES COMMISSION AGENDA ITEM

AGENDA DATE: January 22, 2025

AGENDA ITEM: Consider a motion to add the Building Security Project to the 2025 Capital Budget and authorize staff to proceed with the procurement contract with American Eagle for an amount not to exceed \$126,175.

PREPARED BY: Julie Kennedy, General Manager

BACKGROUND:

The existing GRPU building security system, over 20 years old, has faced multiple failures in recent years, leading to costly, reactive repairs. The \$63,000 CSC Building Security and Telephone Upgrade capital project initiated in 2024 aimed to modernize our systems to meet our long-term security needs. GRPU worked with the City IT team on the upgrade; however, the project outcome fell short of expectations. Consequently, on November 27, GRPU engaged InGensa to spearhead the completion of the project.

InGensa evaluated the existing information and conducted a thorough needs assessment, including discussions with several GRPU staff, and complete walkthroughs of all GRPU facilities alongside two local security firms. These firms were directed to present a long-term security solution. Furthermore, GRPU team members brought up the impending Septage Hauler relocation project will require additional security enhancements, so these were integrated into the current proposal request. The proposals include additional cameras and controls and a unified camera system platform. Both firms stated that some of the existing infrastructure will be able to be repurposed with the new system. Also, following our separation from City HR services, the purchase of an access card printer was also necessary for employee badge production. Telephone upgrades, initially part of this project, are now being addressed in conjunction with our internet enhancements.

The following summary table compares the two proposals. The complete proposals and additional review documents are on file.

	Capital Outlay		Annual Costs	
	Advantage Systems	American Eagle	Advantage Systems	American Eagle
ACCESS CONTROLS	\$94,774.36	\$75,625.00	\$3,354.00	\$4,079.00
CAMERAS	\$110,169.55	\$50,550.00	\$0	\$2,580.00
TOTAL	\$204,943.91	\$126,175.00	\$3,354.00	\$6,659.40

After reviewing both security firm proposals, my recommendation is to proceed with American Eagle for the 2025 Building Security Project. This decision is based on their completeness in providing the project specifications, cost-effectiveness, experience and qualifications, and local presence.

RECOMMENDATION:

Add the Building Security Project to the 2025 Capital Budget and authorize staff to proceed with the procurement contract with American Eagle for an amount not to exceed \$126,175.