



momentum
advocacy

Will Waggoner
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507-206-1711

Mayor Tasha Connelly
City of Grand Rapids

VIA EMAIL ONLY

RE: Government Relations for Support Services Engagement Letter

Dear Mayor Connelly,

By this letter, we confirm various matters concerning our engagement.

1. **Scope.** The Momentum team will provide lobbying services and government relations support for the City of Grand Rapids. Will Waggoner will lead while Alysén Nesse and Amy Koch will support.
2. **Confidentiality.** While our lobbying efforts on your behalf must be publicly reported, we will hold information that you share in the strictest confidence and in accordance with Minnesota Attorney rules of professional conduct. Disclosure of information will be done only with your prior approval.
3. **Term.** This agreement is in place for twelve months, January 2025 through December 2025.
4. **Fee.** Our fees are based principally on the experience of the people providing services to you and the services provided. Our agreed upon retainer fees for this work are:

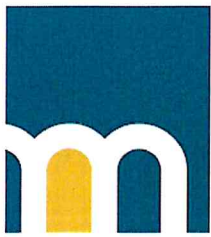
January through December, 2025 **\$2,000/mo = \$24,000**

This fixed fee represents the value of the services provided, and due to the nature of lobbying activity, Momentum will not account for this work on an hourly narrated basis. Rather, a monthly summary of services and activities will be provided upon request

6. **Payment.** Payment is due for work to be performed January through December and will be invoiced the 1st of each month.
7. **Termination.** Either the City or Momentum may terminate this engagement at any time, with or without cause, and without further obligation by either you or us (other than our obligation to return to you any unused retainer balance and any of your documents or other

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property then in our possession. This engagement will also terminate upon completion of the matters for which we have been engaged.

If you have any questions about these arrangements, please contact me as soon as possible. Otherwise, we will assume they are satisfactory to you.

Thank you again for selecting us to represent you. We look forward to working with you.

Sincerely,

Will Waggoner
Lobbyist
Momentum Advocacy

Amy Koch
Principal
Momentum Advocacy

Tasha Connelly
Mayor
City of Grand Rapids

Kim Gibeau
City Clerk
City of Grand Rapids