



CITY OF GRAND PRAIRIE COMMUNICATION

MEETING DATE: 12/17/2024

PRESENTER: Jayson R. Ramirez, Director of General Services

TITLE: Award Annual Contract for Chevrolet Light and Medium Duty Vehicles to Ed Morse Automotive, LLC dba Freedom Chevrolet by Ed Morse up to \$3,000,000.00 annually. This contract will be for one year with the option to renew for four additional one-year periods totaling \$15,000,000.00 if all extensions are exercised. Award secondary to Sames Motor Co., Inc. dba Sames Laredo Chevrolet, Inc. (up to \$3,000,000.00 annually) and a tertiary award to Caldwell Automotive Partners, LLC dba Caldwell Country Chevrolet (up to \$3,000,000.00 annually). Secondary and tertiary awardees will be utilized if primary is unable to fulfill the needs of the City

REVIEWING COMMITTEE: (Reviewed by the Finance and Government Committee on 12/10/2024)

SUMMARY:

<u>Vendor Name</u>	<u>Annual Cost</u>	<u>Total Cost</u>
Ed Morse Automotive, LLC dba Freedom Chevrolet by Ed Morse (primary)	\$3,000,000.00	\$15,000,000.00
Sames Motor Co., Inc. dba Sames Laredo Chevrolet, Inc. (secondary)	\$3,000,000.00	\$15,000,000.00
Caldwell Automotive Partners, LLC dba Caldwell Country Chevrolet (tertiary)	\$3,000,000.00	\$15,000,000.00

PURPOSE OF REQUEST:

These annual contracts will be utilized for Chevrolet light and medium duty vehicle acquisitions. This contract includes all available Chevrolet models to include sedans, trucks, cab chassis', vans, SUV's, and EV's. The City's fleet is comprised of various makes and models, serving diverse municipal functions for City operations. With an emphasis on sustainability and environmental responsibility, the City is committed to incorporating electric vehicles (EVs) into the fleet, where applicable. This approach ensures redundancy, flexibility, and mitigates risk while maintaining a competitive position in the light and medium duty acquisition market.

Notice of RFP # 24215 was advertised in the Fort Worth Star Telegram and Planet Bids; it was sent to 26 vendors, 3 of which are Historically Underutilized Businesses (HUB), 2 of which are Minority Women

Owned Business Enterprise (MWBE) and 3 are local vendors. 4 bids were received as shown on attachment 1.

The bid received from Ed Morse Automotive LLC dba Freedom Chevrolet by Ed Morse meets specification and is recommended for award. The award was based on the best value criteria set up in scope of work, including percentage discount-off list price, experience and ability to perform in supplying vehicles to Government entities, estimated availability of inventory, turnaround/delivery upon receipt of PO, location from Grand Prairie, and references.

Sames Motor Co., Inc. dba Sames Laredo Chevrolet, Inc (secondary) and Caldwell Automotive Partners, LLC dba Caldwell Country Chevrolet (tertiary) will be utilized if the primary vendors, Ed Morse Automotive, LLC dba Freedom Chevrolet by Ed Morse cannot fulfill the needs of the City.

All contracts will be for one year with the option for renewal for additional one-year periods.

EXPENDITURE HISTORY (2 to 3 yrs info):

	<u>Amount</u>	<u>Reason</u>
FY22	\$3,648,671.52	Light and medium duty acquisitions
FY23	\$4,275,135.19	Light and medium duty acquisitions
FY24	\$5,396,649.24	Light and medium duty acquisitions
<u>Total:</u>	\$13,320,455.95	

PROCUREMENT DETAILS:

Procurement Method: ☒ RFP

Number of Responses: 4

RFP #: 24215

FINANCIAL CONSIDERATION:

Budgeted?	<input checked="" type="checkbox"/>	Fund Name:	All Operating and CIP Funds
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This contract is for more than the budget available as other departments may use these contracts and want to ensure there is capacity.

ATTACHMENTS / SUPPORTING DOCUMENTS:

1- Bid Tabulation

2- Score Card