



The Sanborn Map Company, Inc.  
305 S. Rockrimmon Blvd., Suite 200  
Colorado Springs, CO 80919  
[www.sanborn.com](http://www.sanborn.com)

June 30, 2025

Ryan Harrell  
City of Grand Prairie  
300 W Main Street  
Grand Prairie, TX 75050

Re: Quotation for Aerial Lidar

Dear Mr. Harrell:

The Mapping Division of The Sanborn Map Company, Inc. (Sanborn), understands that the City of Grand Prairie, Texas (City) is seeking the services of a professional mapping company to provide aerial lidar data covering the City, approximately 100 square miles. We understand that the data will be used for stormwater drainage checks, elevation verification, and other uses. Sanborn will collect the data in late 2025 or early 2026. Sanborn will process and deliver the data at eight points per square meter (8 ppsm).

This work will be executed per the terms and conditions of our Texas Department of Information Resources Contract #DIR-CPO-4498. This work will include all mobilization, collection, processing, survey, hydro-flattening, breaklines, 1' contours, and project management. The data will be processed to meet USGS QL1 accuracy standards but will not include NVA/VVA checkpoints. Sanborn reserves the right to use one of our thoroughly vetted and qualified offshore subcontractors for some of the data processing tasks.

Once we receive a Purchase Order/Notice to Proceed, Sanborn's project manager, Seth Adams, will schedule and conduct a kickoff meeting with appropriate City staff. In this meeting, we will review and confirm:

- |                                       |   |
|---------------------------------------|---|
| ■ Points of Contact                   | ■ Area of Interest                      |
| ■ Communication Protocols and Cadence | ■ Scope of Work with Accuracy Statement |
| ■ Project Schedule                    | ■ List of Deliverables                  |
| ■ Coordinate Reference System         | ■ Invoicing Schedules                   |

The list price for this work is \$113,555.34. The discount under the DIR contract is 10%. The firm fixed discounted price is \$102,199.81. This quote is valid for 90 calendar days from the letter date.

We look forward to working with you. If you have any questions or concerns, please contact Matt Hiland, Director of Strategic Accounts, at [mhiland@sanborn.com](mailto:mhiland@sanborn.com) or (512) 736-7001.

Sincerely,

A handwritten signature in black ink that reads 'John R. Copple' in a cursive script.

John R. Copple,  
Chief Executive Officer  
The Sanborn Map Company, Inc.