



CITY OF GRAND PRAIRIE
COMMUNICATION

MEETING DATE: 08/05/2025
PRESENTER: Ryan Simpson, Assistant Director of Police
TITLE: Annual contract for school crossing guard services from All City Management Services, Inc., in the amount of \$1,023,555 for year one, with the option to renew for two additional years (\$1,054,440 for year two, and \$1,089,240 for year three), totaling \$3,167,235 if all renewal options are exercised
REVIEWING COMMITTEE: (Reviewed by the Public Safety, Health, and Environment Committee on 07/14/2025)

SUMMARY:

Table with 3 columns: Vendor Name, Annual Cost, Total Cost. Row 1: All City Management Services, Inc., \$1,023,555 (year one), \$1,054,440 (year two), \$1,089,240 (year three), \$3,167,235

PURPOSE OF REQUEST:

In 2021, the City of Grand Prairie transitioned to using a private company to provide crossing guard services at various public schools inside the city limits. There are 21 Grand Prairie ISD schools, seven Arlington ISD schools, and four Mansfield ISD schools covered under both the current and proposed contracts. Altogether, the scope of work is estimated at 43,500 billable work hours per school year.

In early 2025, the current vendor, All City Management Services, requested an hourly billing rate increase to maintain a competitive and livable wage for its crossing guard employees. This requested increase triggered a statutory requirement to rebid the services. Prior year increases to the contract, both due to increases in scope and hourly billing rate left little-to-no room in the current contract for any further increases.

Notice of bid #25096 was advertised in the Fort Worth Star Telegram and Planet Bids; it was viewed by 134 vendors including 1 Grand Prairie vendor and 24 HUB vendors. Three bids were received as shown on the bid summary.

All City Management Services' bid represents the best value to the City and is recommended for award. The hourly billing rate proposed by All City Management Services represents a 2.79% increase over the current hourly billing rate. Their proposal also includes planned future increases to the hourly billing rate, to maintain a competitive and livable wage for their employees.

EXPENDITURE HISTORY (2 to 3 yrs info):

	<i>Amount</i>	<i>Approval Date</i>	<i>Reason</i>
<i>FY 2022</i>	\$693,273		
<i>FY 2023</i>	\$771,628		
<i>FY 2024</i>	\$890,598		
<i>FY 2025 (YTD)</i>	\$647,087		
<u>TOTAL:</u>	\$3,002,586		

PROCUREMENT DETAILS:

Procurement Method: RFB/RFP

Local Vendor HUB Vendor

Number of Responses: RFP/RFB #: 25096

Selection Details: Low Bid Best Value

FINANCIAL CONSIDERATION:

Budgeted?	<input checked="" type="checkbox"/>	Fund Name	General Fund
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ATTACHMENTS / SUPPORTING DOCUMENTS:

1- Bid Summary