

# Customer Quote



9/19/2022 3:07:44 PM

Estimate No: Q3261-0001  
 Quote Date: 9/19/2022  
 Expiration Date: 11/3/2022  
 Salesperson: HB  
 Payment Terms: Net 15

Invoice To: 10651  
 Jason Ferris  
 Grand Prairie Fire Department  
 City of Grand Prairie  
 1821 South State Hwy 161  
 Grand Prairie TX 75051  
 US

Deliver To:  
 Jason Ferris  
 Grand Prairie Fire Department  
 City of Grand Prairie  
 1821 South State Hwy 161  
 Grand Prairie TX 75051  
 US

No.	Item	Qty	U/M:		Unit Price		Net Amount
1	MODULE Type I 12' XT Module	3.00	EA	\$	195,624.00	\$	586,872.00
2	CHASSIS 2022 RAM 4500 Diesel 4X4	3.00	EA	\$	77,750.00	\$	233,250.00

Chassis only must be paid for at the time of arrival to the dealership. Balance invoiced 30 days prior to unit completion and will be due at the time of delivery.

The estimated chassis price may change at the discretion of the chassis manufacturer.

3	DELIVERY Delivery to Grand Prairie Fire Dept. (2)	780.00	M	\$	3.75	\$	2,925.00
4	HGAC-NEW HGAC Fee for a New Unit	1.00	EA	\$	1,000.00	\$	1,000.00

HGAC contract# AM10-20

5	23545 Bracket-Extinguisher, 5 lb, HD, BLK	3.00	EA	\$	60.28	\$	180.83
6	14390-RED Bin-Hang/Stack, Small, Red	64.00	EA	\$	11.46	\$	733.44
7	14389-RED Bin-Hang/Stack, Large, Red	16.00	EA	\$	21.68	\$	346.88

*Frazer will accept returns on parts up to 180 days after shipment. No restocking fee will be charged if the item is returned within 90 days of the original invoice date. All parts returns should be shipped back freight prepaid and require prior approval with a "Returns Material Authorization" (RMA) clearly displayed on the exterior of the shipping package. A credit will be issued towards the customer's account within approximately 7 business days of receipt of the item. If a part is returned after 90 days of the original invoice date a 15% restocking fee will be applied. Frazer Ltd reserves the right to accept returned items at its sole discretion based upon the condition of the item to be placed back into stock. :*

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No.	Item	Qty	U/M:		Unit Price		Net Amount
8	SpecDoc	1.00	EA	\$	0.00	\$	0.00
Configurable item to create the SpecDoc							

Sale Amount: 825,308.15  
Order Disc( 0.0000%): 0.00  
Surcharge: N/A  
Sales Tax: 0.00  
Misc Charges: 0.00  
Total Amount: 825,308.15

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For your convenience, all pricing has been itemized below per quote Q3261-0001 for Grand Prairie Fire Department

Base Module	\$ 125,124.00
Chassis Exterior	\$ 23,125.00
Module Exterior	\$ 32,700.00
Chassis Interior	\$ 3,900.00
Module Interior	\$ 10,775.00
<b>Total \$</b>	<b>195,624.00</b>

**Items included in above totals:**

1. Type I 12' XT Module	\$ incl
2. This is a Triple K Unit	\$ incl

**Chassis Exterior:**

3. Heat Shielding for Diesel Chassis	\$ 1,750.00
4. Chassis Options: OEM back-up camera and large in-dash monitor	\$ incl
5. Chassis : 2023 RAM 4500, Diesel, 4x4, Regular Cab, 84" Cab to Axle, Dodge Red (PR4)	\$ incl
6. Suspension: LiquidSpring	\$ 13,550.00
7. Wheel type: Stainless steel covers	\$ incl
8. Road Force Elite tire and wheel balancing	\$ incl
9. Chassis Steps: ArcRite with Sure Grip	\$ 1,175.00
10. Grille Guard: Grille Guard with Wraparounds	\$ incl
11. 10" and 12" Air Horns	\$ 1,250.00
12. Manual Air Horn Air Drain Valve	\$ 500.00
13. Compressor Type: Standard	\$ 725.00
14. Switching Options: Truck Horn/ Air Horn	\$ 150.00
15. Window Tint (35% VLT) on Chassis Doors	\$ 325.00
16. Passenger's side Grille Light: Whelen M4 Blue Light	\$ incl
17. Driver's side Grille Light: Whelen M4 Red Light	\$ incl
18. Passenger's side Intersect Light: Whelen M4 Red/Clear Light	\$ 100.00
19. Driver's side Intersect Light: Whelen M4 Clear/Red Light	\$ 100.00
20. UNOC #146 - Furnish and install Federal Signal EQ2B with Cast speakers with control head in the console and cycle/brake switch on the switch panel at position 9	\$ 3,500.00
<b>Chassis Exterior Subtotal \$</b>	<b>23,125.00</b>

**Module Exterior:**



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21. Power Source: MEPS	\$	16,500.00
22. Module Paint Layout: Non-White One Tone - Dodge Red (PR4)	\$	2,325.00
23. Rear Wall 3M Conspicuity Layout - Chevron : Fluorescent Yellow/Green Base Color and Red - Translucent Overlay	\$	1,750.00
24. Entry Door Conspicuity Layout - Squares : White Base Color	\$	375.00
25. Frazer Provided Graphics	\$	3,000.00
26. Body Drop on the Passenger's Side Forward of Rear Wheels	\$	incl
27. Hidden Switch Behind the Passenger's Side of the Wrap Around	\$	250.00
28. GTT Opticom (Infrared)	\$	2,150.00
29. Opticom Switching: On with Primary and Cut-off with park	\$	incl
30. Shore Power: Single 30 Amp auto eject w/ Red cover on Driver's Side Wall	\$	525.00
31. Pigtail/Plug Option: Pigtail	\$	incl
32. Coax 1: Run coax from location 1 to Chassis	\$	incl
33. Coax 2: Run coax from location 2 to Chassis	\$	incl
34. Coax 3: Run coax from location 3 to Action Wall	\$	incl
35. Coax 4: Run coax from location 4 to Electrical Compartment	\$	incl
36. UNOC #195 - Install customer provided radio equipment:	\$	600.00
<ul style="list-style-type: none"> <li>- Motorola APX 6500 radio base in electrical compartment; battery hot</li> <li>- Antenna on module roof</li> <li>- Radio head in console slot 4 with 30-ft control cable</li> <li>- Speaker on the rear of the console facing up</li> <li>- Mic on D/S of console slot 2</li> <li>- Radio head beneath action wall cabinet toward the front with 15-ft control cable</li> <li>- Speaker beneath action wall cabinet, to the right of the radio head</li> <li>- Mic beneath action wall cabinet, to the left of the radio head</li> </ul>		
(see E-3649)		
37. UNOC #194 - Install customer provided Cradlepoint in the electrical compartment with antenna on the module roof	\$	500.00
38. UNOC #1108 - Seamless chevron on the back wall, in lieu of standard material	\$	100.00
39. Front Wall Light Layout: Lower 5 Lights	\$	incl
40. Front Wall Light #1: Whelen M6 Blue Light	\$	incl
41. Front Wall Light #2: Whelen M6 Clear Light	\$	incl
42. Front Wall Light #3: Whelen M6 Red Light	\$	incl
43. Front Wall Light #4: Whelen M6 Clear Light	\$	incl



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44. Front Wall Light #5: Whelen M6 Blue Light	\$	incl
45. Front Wall Driver Side Box Light: Whelen M6 Red Light	\$	incl
46. Front Wall Passenger Box Light: Whelen M6 Red Light	\$	incl
47. Driver Wall Front Box Light: Whelen M6 Red Light	\$	incl
48. Driver Wall Rear Box Light: Whelen M6 Red Light	\$	incl
49. Driver Wheel Well Light: Whelen M6 Red/Blue Light	\$	100.00
50. Side Scene Lights: Frazer Standard Whelen M9 Chrome Housing	\$	incl
51. O2 Compartment Style: Laydown O2 with Divider and Adjustable Shelf	\$	225.00
52. O2 Rollers for an H Cylinder	\$	incl
53. O2 Cylinder Changing Wrench	\$	100.00
54. Electrical Compartment Style: Standard Electrical Compartment	\$	incl
55. Lower Storage Style: Standard Lower Storage	\$	incl
56. Compartment Above Wheel Well Style: Standard Compartment Above Wheel Well	\$	incl
57. Dometic Self-Contained A/C with Exhaust Fan	\$	incl
58. Rear Storage Compartment Style: Rear Storage with Flatbars for SCBA Brackets	\$	250.00
59. (2) SC-50-H-6-SF SCBA brackets raised 10" off the Floor of the Compartment	\$	1,200.00
60. Coat Hooks: Four Hooks - 1 on Front Wall, 1 on Rear Wall, and 2 on an angle on the Ceiling	\$	250.00
61. Module Window Option: Sliding Window	\$	incl
62. Upper Rear Wall Light Layout: 3 Across	\$	incl
63. Upper Light #1: Whelen M6 Load Light	\$	incl
64. Upper Light #2: Whelen M6 Amber Light	\$	incl
65. Upper Light #3: Whelen M6 Load Light	\$	incl
66. Lower Light #1: Whelen M6 Brake/Tail/Turn Red Light	\$	incl
67. Lower Light #2: Whelen M6 Brake/Tail/Turn Red Light	\$	incl
68. Lower Light #3: Whelen M6 Red/Blue Light	\$	100.00
69. Lower Light #4: Whelen M6 Red/Blue Light	\$	100.00
70. Rear Wall Driver Box Light: Whelen M6 Red Light	\$	incl
71. Rear Wall Passenger Box Light: Whelen M6 Red Light	\$	incl
72. Rear Backboard: 5" Compartment Shelf	\$	250.00
73. Lower BTTs: 2 Grote Lights on each side	\$	incl
74. Rear Bumper	\$	incl
75. Door Grabbers	\$	incl



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76. License Plate Light	\$	incl
77. Passenger Wall Front Box Light: Whelen M6 Red Light	\$	incl
78. Passenger Wall Rear Box Light: Whelen M6 Red Light	\$	incl
79. Passenger Wheel Well Light: Whelen M6 Blue/Red Light	\$	100.00
80. Passenger Scene Light Activated with Side Entry Door	\$	350.00
81. Interior Step Option: Double Step Well	\$	incl
82. Passenger Rear Compartment Style: Passenger Side Storage Compartment	\$	incl
83. Door Locks on Entry Doors and Front I/O	\$	1,600.00
<b>Module Exterior Subtotal</b>		<b>\$ 32,700.00</b>
<b>Chassis Interior:</b>		
84. Siren Speakers: Whelen SA 315 Speakers	\$	incl
85. Tap-2 on Primary Siren	\$	incl
86. Siren Option: Whelen C9 Siren in Console	\$	incl
87. Mic 1 on passenger's side slot 1	\$	incl
88. HAAS Alert System: HAAS Alert Responder to Vehicle - 3 Year Sub	\$	incl
89. Slot 1: Extended MDT plate - swivel, no fuel gauge (swivel on passenger side)	\$	525.00
90. Slot 2: Single Slot Switch Panel	\$	incl
91. Slot 3: Siren 1	\$	incl
92. Slot 4: Radio Plate: 7.06 L X 2 W opening dims	\$	incl
93. Slot 5: Single Blank	\$	incl
94. Slot 6: Single Blank	\$	incl
95. Console Switch Layout : Primary - Secondary - Blank - Air Horn - Side Scene (Driver's Side) - Side Scene (Passenger's Side) - Rear Load - Interior Lights - Blank -	\$	incl
96. New Armrest	\$	250.00
97. Console Layout: 6-Slot Console	\$	incl
98. Floor in Front of Console: Gamber Johnson Heavy Dual Cup Holder	\$	200.00
99. Front of Console: 12VDC wired Battery hot with Medical Diode	\$	300.00
100. Rear of Console: Single Mapholder	\$	250.00
101. Camera System: Dodge OEM Back-up Camera System	\$	600.00
102. Map Light: Light on passenger side	\$	250.00
103. UNOC #624 - After market seat covers in truck cab; Charcoal and Black color	\$	625.00
104. UNOC #320 - Install (2) customer provided Motorola APX 7000 portable radio chargers in console slot 5; battery hot	\$	400.00



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105. UNOC #1117 - Install customer provided Havis C-MD-112 slide-out, locking swing arm computer mount and power supply (wired battery hot)	\$ 500.00
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<b>Chassis Interior Subtotal</b>	<b>\$ 3,900.00</b>
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**Module Interior:**

106. Protek Cushions	\$ incl
107. Gunmetal Grey Interior	\$ incl
108. Stainless Steel Countertops	\$ incl
109. Stainless Steel Grab Rails	\$ incl
110. Front I/O with Cargo Netting	\$ 475.00
111. Duplex Outlet in the Front I/O	\$ incl
112. Module Heater : New	\$ 1,000.00
113. Duplex Outlet on the Front Wall	\$ incl
114. Duplex Outlet in the Front Corner Area	\$ 200.00
115. Netting at the Front Corner Area	\$ incl
116. Customer Provided Medvault	\$ 525.00
117. UNOC #2499 - Prep and wire for installation of Medvault Mini below the front wall cabinet, toward D/S, in lieu of standard Medvault in front corner area; customer will complete installation after picking up unit	\$ incl
118. Location 1: 4 Switch w/Thermostat	\$ incl
119. Location 2: Single O2 Outlet	\$ incl
120. Location 3: Blank	\$ incl
121. Location 4: Blank	\$ incl
122. Location 6: Blank	\$ incl
123. Location 7: Blank	\$ incl
124. Location 8: Quad 120 VAC	\$ incl
125. Location 9: Suction	\$ incl
126. Action Wall Switch Layout : Interior Lights; Dimmer; Ventilation Fan; Module Heater - Hi/Off/Low;	\$ incl
127. Technimount LP-15 Monitor Mount (Heavy Duty) on the Action Wall Countertop	\$ 1,700.00
128. Sharps Container at Action Wall	\$ incl
129. Acrylic Holder at the Action Wall Cabinet	\$ incl
130. New 6pt Harness at the CPR Seat	\$ 600.00
131. Acrylic Holder Aft CPR Seat	\$ incl
132. Rear Door Switch Layout : Blank; Blank; Dump/Bypass (Suspension); Rear Load;	\$ incl



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133. Two Seating Positions at the Squad Bench - 1 and 3	\$	incl
134. Harness Type for Seat Position 1: New 6pt Harness	\$	600.00
135. Harness Type for Seat Position 3: No Harness	\$	incl
136. 22 Pocket Acrylic Holder	\$	725.00
137. Double Squad Bench Cabinet	\$	725.00
138. New Glove Box & Handrail at the Head of the Squad Bench	\$	325.00
139. Trashcan With Lid at the Head of the Squad Bench	\$	incl
140. O2 Outlet at the Squad Bench Wall	\$	incl
141. UNOC #193 - Furnish and install gray trash can with lexan lid and 1-qt sharps container at head of squad bench	\$	250.00
142. O2 Outlet in Ceiling Raceway	\$	375.00
143. IV Hanger on Ceiling Raceway	\$	incl
144. Overhead Grabrails on Both Sides	\$	250.00
145. IV Hanger on Squad Bench Ceiling	\$	incl
146. Stryker cot tower only ( no antler and bar )	\$	incl
147. Floor Options: Customer Provided Stryker Floor Track Only (for Power-LOAD) - Gen 2	\$	1,925.00
148. Loncoin II Onyx Floor	\$	incl
149. Captain's Chair Type: Captain's Chair with Child Safety Seat and 4pt. Harness	\$	825.00
150. Customer Provided Items Processing Fee	\$	275.00
<b>Module Interior Subtotal</b>		<b>\$ 10,775.00</b>
151. Temporary Supply Chain Surcharge	\$	13,224.00





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Email this quote along with your PO  
to Herbert Brady at [hbrady@frazerbilt.com](mailto:hbrady@frazerbilt.com)

**Remit To:**

Per TMVCC, we are quoting this through our  
licensed franchise dealer, Mac Haik Dodge Chrysler Jeep.

Mac Haik Dodge Chrysler Jeep  
11000 I - 45 North Freeway  
Houston TX 77037

**Standard Terms and Conditions**

**INVOICING AND PAYMENT TERMS:** Vendor shall submit one (1) original invoice per payment due. The invoice(s) shall include the items listed in accordance with the quote mentioned in the Sale Agreement with reference to the Customer's Purchase Order Number.

If the Sale Agreement provides for any progress (or advance) payments based on specific milestones or activities, Vendor's invoice shall certify to the accomplishment or performance by Vendor of said milestone or activity, and that Customer has obtained a security interest in such Products to the extent of such payment.

Payment shall be due upon receipt of the invoice and delivery of the unit to the Customer unless previously negotiated.

**CANCELLATION POLICY:** Cancellation of orders must be received 120 days prior to the agreed upon delivery date. If the order is cancelled within the 120 day window, a fee of 25% of the total purchase order price will apply.

**DELIVERY TERMS:** The products listed in the estimate are to be delivered Free On Board (FOB) Destination to Houston, TX. Customer representative(s) will pick up the unit at upfitter location, 7219 Rampart St., Houston, TX 77081 and transport it to their final destination at customer expense unless otherwise specified in the Vendor quote.



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**TERMINATION FOR CAUSE:** Customer may terminate this Sale Agreement and any corresponding Purchase Order, or any part thereof, for cause including, but not limited to the following Vendor actions: (1) any default or breach of any of the terms and conditions of the Sale Agreement, (2) failure to provide Customer, upon request, a reasonable assurance of future performance, or (3) bankruptcy, dissolution, or suspension of payments by judicial decree. If Vendor does not cure such failure within a period of five (5) days or such a longer period as Customer may authorize in writing after the date such notice is sent to Vendor, then termination may proceed.

Vendor may also terminate this Sale Agreement and any corresponding Purchase Order for cause, and Vendor will not be in breach of same, in the event any supplier to Vendor fails to deliver Products and/or component parts in a timely fashion and Vendor cannot make alternate accommodations in order to comply with the Parties' agreed upon completion and delivery dates.

**CHANGE ORDERS:** Vendor has the right to modify the Purchase Order requirements and conditions as needed and will advise Customer in writing of such requested changes. Vendor shall not proceed with any changes without Customer's written authorization. Any request by Customer to change the terms or conditions of the Purchase Order, including product specifications, options, and price, must be made in advance of the production job order release. Any changes made after the release of the production job order will incur a \$350 fee per change order made in a 24 hour period and will be included on a secondary invoice. Vendor reserves the right to refuse changes requested by the Customer.

**PROPRIETARY INFORMATION, CONFIDENTIALITY AND ADVERTISING:** All commercial, financial or technical information in any form that Vendor provides to Customer shall be deemed proprietary and confidential and Customer shall not disclose such information to third parties without Vendor's written consent. Termination of the Sale Agreement shall not relieve Customer of this confidentiality obligation. Upon Vendor's request, Customer shall return all confidential information to Vendor along with any reproductions, in whole or in part. The confidentiality obligation does not apply to information that is in the public domain through no fault of Customer or to information lawfully within Customer's possession prior to the date of the Purchase Order, as evidenced by Customer's written records.

**INDEMNIFICATION:** Customer shall fully release, indemnify, defend and hold harmless Vendor, its co-venturers, its contractors, and their respective affiliates, and Vendor's and their respective directors, officers and employees (including agency personnel) ("Vendor Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase



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Order without regard to any allegation of negligence on the part of the Vendor Group as it pertains to Vendor's Products.

Vendor shall fully release, indemnify, defend and hold harmless Customer, its co-venturers, its contractors, and their respective affiliates, and the Customer's and their respective directors, officers and employees (including agency personnel) ("Customer Group") from and against any and all claims arising out of the Customer's purchase, use, sale or incorporation of any Products purchased from Vendor into Customer's products or equipment wherein it is claimed or alleged that Vendor's Products are defective or violate any warranty, standard of care, industry standard or governmental regulation or term or condition of any Purchase Order without regard to any allegation of negligence on the part of the Customer Group as it pertains to Vendor's Products.

**Customer Initials:** \_\_\_\_\_

**LIMITATIONS ON DAMAGES:** In the event of any dispute, disagreement or breach alleged by Customer on the part of Vendor, Customer's exclusive and sole remedy shall be repair or replacement, if practical, of the module, or component part, by Vendor. If Vendor is not able to effectuate a repair, replacement, or cure that brings the module, or component part, into compliance with the Parties' agreement, then Vendor shall refund the sale price to Customer. In no event shall Vendor be liable to Customer, or to any third-party acting through Customer, for any additional, consequential or punitive damages, or damages for lost sales, revenue or profits claimed by Customer or any third-party acting through Customer.

**FORCE MAJEURE:** A force majeure delay shall mean any delay or other unforeseeable causes beyond the reasonable control of the party affected, provided that any such delay is not caused, in whole or in part, by the acts or omissions of the party so delayed and further provided that such party is unable to make up for such delay with reasonable diligence and speed. If any such cause delays Vendor's performance, the delivery date or time for completion may be extended by a period of time reasonably necessary to overcome the effect of such delay; however, Vendor shall take all reasonable measures to mitigate the effects of the force majeure event and to minimize such delay. A party affected by a force majeure event shall notify the other party of such force majeure event within forty-eight (48) hours of its knowledge of such event for the event to be considered a bona fide force majeure event.

**TITLE AND RISK OF LOSS:** Title to the Products shall transfer to Customer upon receipt of Products by Customer or its agent unless otherwise stated in the Sale Agreement. Notwithstanding the above, risk of loss of the Products shall remain with Vendor until delivered to Customer.



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**WAIVER:** Vendor's failure to exercise or enforce any right in the Purchase Order, or any other right or privilege under law, or Vendor's waiver of any breach by Customer shall not constitute a waiver or modification of any terms, conditions, privileges or rights whether of the same or similar type, unless Vendor gives such waiver in writing.

**LIENS:** Vendor waives and relinquishes all existing and future liens and claims (statutory or otherwise) for the Products specified in the Purchase Order, and warrants that the Products will be free and clear of all liens, claims or encumbrances of any kind.

**INSPECTION, REVIEW AND WITNESSING:** Customer and/or the ultimate owner of the Products have the right to inspect and attend testing of the Products at Vendor's premises (or its supplier's or subcontractor's premises) with reasonable advance notice. If any inspection is made on the premises of Vendor or its supplier, Vendor, without additional charge, shall provide all reasonable facilities and assistance for the safety and convenience of the inspectors in the performance of their duties.

**APPLICABLE LAW AND VENUE:** The Sale Agreement shall be governed and interpreted in accordance with the laws of the State of Texas, without reference to any principle of conflict of laws. Customer and Vendor expressly exclude the application of the Convention on International Sale of Goods to the Sale Agreement. Venue for all judicial, administrative, or regulatory proceedings shall be Houston, Harris County, Texas.

**OWNERSHIP OF DOCUMENTS:** Title to all drawings, specifications, calculations, technical data and other documents that Customer submits in accordance with the Purchase Order shall vest with Vendor. Vendor shall have the right to use such documents for any purpose pertaining to the manufacture, assembly, and delivery of the Products.

Title to all drawings, specifications, calculations, technical data, and other documents that Vendor submits to the Customer shall vest with the Customer. Customer shall have the right to use such documents for any purpose pertaining to the installation, operation, and maintenance of the Products.

**INSURANCE:** Vendor shall comply with the project insurance requirements for which the Products are being provided. Customer shall provide specific reasonable levels required as soon as such levels are available, which shall not exceed \$1,000,000 for any non-statutory category other than excess liability umbrella, which shall not exceed \$4,000,000. When requested by Customer, Vendor shall provide certificates of insurance as proof of same.



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**SURVIVAL:** The provisions of the following Paragraphs of these Terms and Conditions shall survive any cancellation or termination of the Purchase Order: (Proprietary Information, Confidentiality and Advertising), (Indemnification), (Liens), and (Applicable Law and Venue).