



CITY OF GRAND PRAIRIE
COMMUNICATION

MEETING DATE: 05/21/2024
PRESENTER: Ray Cerda, Director of Parks, Arts & Recreation Department
TITLE: Price Agreement for Loyd Park Golf Cart Lease from Metro Golf Cars through a national cooperative agreement with Sourcewell Contract #122220-CCR at an estimated annual amount of \$35,856.00. This agreement will be for an initial 48- month term with the option to renew for two (2) additional 48-month periods totaling \$215,136 if all extensions are exercised. Authorize the City Manager to execute the renewal options with aggregate price fluctuations of up to \$50,000 so long as sufficient funding is appropriated by the City Council to satisfy the City's obligation during the renewal terms
REVIEWING COMMITTEE: (Reviewed by the Finance and Government Committee on 05/07/2024)

SUMMARY:

Table with 3 columns: Vendor Name, Annual Cost, Total Cost. Row 1: Metro Golf Cars, \$35,856.00, \$215,136.00

PURPOSE OF REQUEST:

This Price agreement is for the lease of twelve (12) 4 passenger gas powered club cars. The agreement includes a maintenance plan at no additional cost to the City. Golf carts are in high demand at the Loyd Park Camp Store, expected to generate approximately \$74,000 (52% profit margin) in rental revenue annually.

To secure a 5% discount offer in addition to Sourcewell pricing, the Lake Parks division will initiate a contract with Metro Golf Cars with a start date of October 1, 2024 and will be subject to the FY25 approved budget. The annual agreement will replace the existing Golf Cart Lease Agreement with PNC Bank. The new agreement will increase the fleet on demand and will eliminate the need for rental units during peak season.

Chapter 271.102 of the Local Government Code authorizes local governments to participate in a cooperative purchasing program with another local government or local cooperative organization. In lieu of competitive bidding, items and services may be purchased through such agreements as the agreements have already been bid by the sponsoring entity or agency. The City of Grand Prairie has master inter-local cooperative agreements with various entities including Sourcewell.

Sourcewell can save money by pooling the impressive purchasing power of their members, which include hundreds of school districts, municipalities, counties, other local governments, and nonprofits across Texas. They use the power of numbers as leverage to get better prices with the same vendors we use now.

The national Sourcewell contract #122220-CCR will expire January 29, 2025

FINANCIAL CONSIDERATION:

Budgeted?	<input checked="" type="checkbox"/>	Fund Name:	Lake Parks Fund
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ATTACHMENTS / SUPPORTING DOCUMENTS:

- 1- Bid Summary
- 2- Change Order Details