

Ongoing/Annually Recurring SAAS Fees (Licensing, Support, Maintenance, Hosting)		
Year 1 Base Rate		\$20,000.00
<u>Total with 10% Sourcewell Discount:</u>		<u>\$18,000.00</u>
Year 2 Base Rate		\$20,000.00
<u>Total with 10% Sourcewell Discount:</u>		<u>\$18,000.00</u>
Year 3 Base Rate		\$20,000.00
<u>Total with 10% Sourcewell Discount:</u>		<u>\$18,000.00</u>
Year 4 Base Rate		\$20,000.00
<u>Total with 10% Sourcewell Discount:</u>		<u>\$18,000.00</u>
Year 5 Base Rate		\$20,000.00
<u>Total with 10% Sourcewell Discount:</u>		<u>\$18,000.00</u>
Credit Card Processing 2.50%		
Agency Revenue	\$4,000,000 (at 60% CC)	\$2,600,000 (at 80% CC)
Year 1	\$60,000	\$52,000
Year 2	\$60,000	\$52,000
Year 3	\$60,000	\$52,000
Year 4	\$60,000	\$52,000
Year 5	\$60,000	\$52,000

Total Year 1	\$18,000
Fee Schedule	
100% of SaaS Fees due at Go-Live	\$18,000