



CITY OF GRAND PRAIRIE COMMUNICATION

MEETING DATE: 06/18/2024

PRESENTER: Keshnel Penny, CIO - Information Technology

TITLE: Annual Contract with Solid Border Inc. for Barracuda Networks Inc. Email Protection Premium Plus software in the estimated amount of \$182,319.60 annually through a National Interlocal Agreement with DIR-TSO-4365. This contract will be for one year, with the option to renew for four additional one-year periods, allowing an increase not to exceed 10% with an estimated total of \$1,113,079.39 if all extensions are exercised

REVIEWING COMMITTEE: (Reviewed by the Finance and Government Committee on 06/04/2024)

SUMMARY:

<u>Vendor Name</u>	<u>Annual Cost</u>	<u>Total Cost</u>
Solid Border Inc.	\$182,319.60	\$1,113,079.39
	\$200,551.56 (1 st Renewal)	
	\$220,606.72 (2 nd Renewal)	
	\$242,667.39 (3 rd Renewal)	
	\$266,934.13 (4 th Renewal)	

PURPOSE OF REQUEST:

Annual Contract with Solid Border Inc. for the renewal of Barracuda Networks Inc. Email Protection Premium Plus Software suite. This software suite provides essential cybersecurity protection, including spam filtering, advanced threat detection, data loss prevention, Office 365 cloud backups, cybersecurity awareness training, and other cybersecurity related features. This solution will enable the Information Technology Department to safeguard the reliability, integrity, and availability of the City's networks.

The 10% annual increase is to effectively account for any anticipated increases in costs. These increases may be due to a variety of factors, such as potential inflation, shifting market conditions, and expansion of the city's workforce. This 10% increment is essentially a projection, a number that has been calculated based on an analysis of trends and patterns. The projection might not be fully realized over the course of the years. These projected costs offer the city flexibility with the licensing acquisition process.

Chapter 271.102 of the Local Government Code authorizes local governments to participate in a cooperative purchasing program with another local government or local cooperative organization. In lieu of competitive bidding, items and services may be purchased through such agreements as the agreements have already been bid by the sponsoring entity or agency. The City of Grand Prairie has master inter-local cooperative agreements with various entities including DIR contract DIR-TSO-4365.

PROCUREMENT DETAILS:

Procurement Method: ☒ Cooperative

FINANCIAL CONSIDERATION:

Budgeted?	<input checked="" type="checkbox"/>	Fund Name:	General Fund
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