



CITY OF GRAND PRAIRIE COMMUNICATION

MEETING DATE: 06/18/2024

PRESENTER: Keshnel Penny, CIO - Information Technology

TITLE: Annual Contract for Avaya phone system software subscription licensing from Lantana Communications in the amount of \$126,916.00 annually through a Master Cooperative Agreement with DIR. This contract will be for one year with the option to renew for 2 additional one-year periods, allowing an increase not to exceed 5% annually with an estimated total of \$400,102.69 if all extensions are exercised

REVIEWING COMMITTEE: (Reviewed by Finance and Government Committee on 06/04/2024)

SUMMARY:

<u>Vendor Name</u>	<u>Annual Cost</u>	<u>Total Cost</u>
Lantana Communications	\$126,916.00	\$400,102.69
	\$133,261.80(1 st Renewal)	
	\$139,924.89(2 nd Renewal)	

PURPOSE OF REQUEST:

Annual contract with Lantana Communications for Avaya's Annual Software Subscription Licensing. This license is critical to the operation of the City's telephone system. Lantana Communications provides software licensing, maintenance, and support for the City's Avaya phone system.

The 5% annual increase is to effectively account for any anticipated increases in costs. These increases may be due to a variety of factors, such as potential inflation, shifting market conditions, and expansion of the city's workforce. This 5% increment is essentially a projection, a number that has been calculated based on an analysis of trends and patterns. The projection might not be fully realized over the course of the years. These projected costs offer the city flexibility with the licensing acquisition process.

State purchasing laws, Government Code, Chapter 271.102 authorize local governments to enter into joint contracts and cooperative agreements for the performance of governmental functions normally associated with the operation of government such as purchasing necessary materials and supplies.

The City approved a Master Interlocal agreement with DIR whereby the City could make use of all of that entity's agreement(s).

PROCUREMENT DETAILS:Procurement Method: ☒ Cooperative**FINANCIAL CONSIDERATION:**

Budgeted?	<input checked="" type="checkbox"/>	Fund Name:	General Fund
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