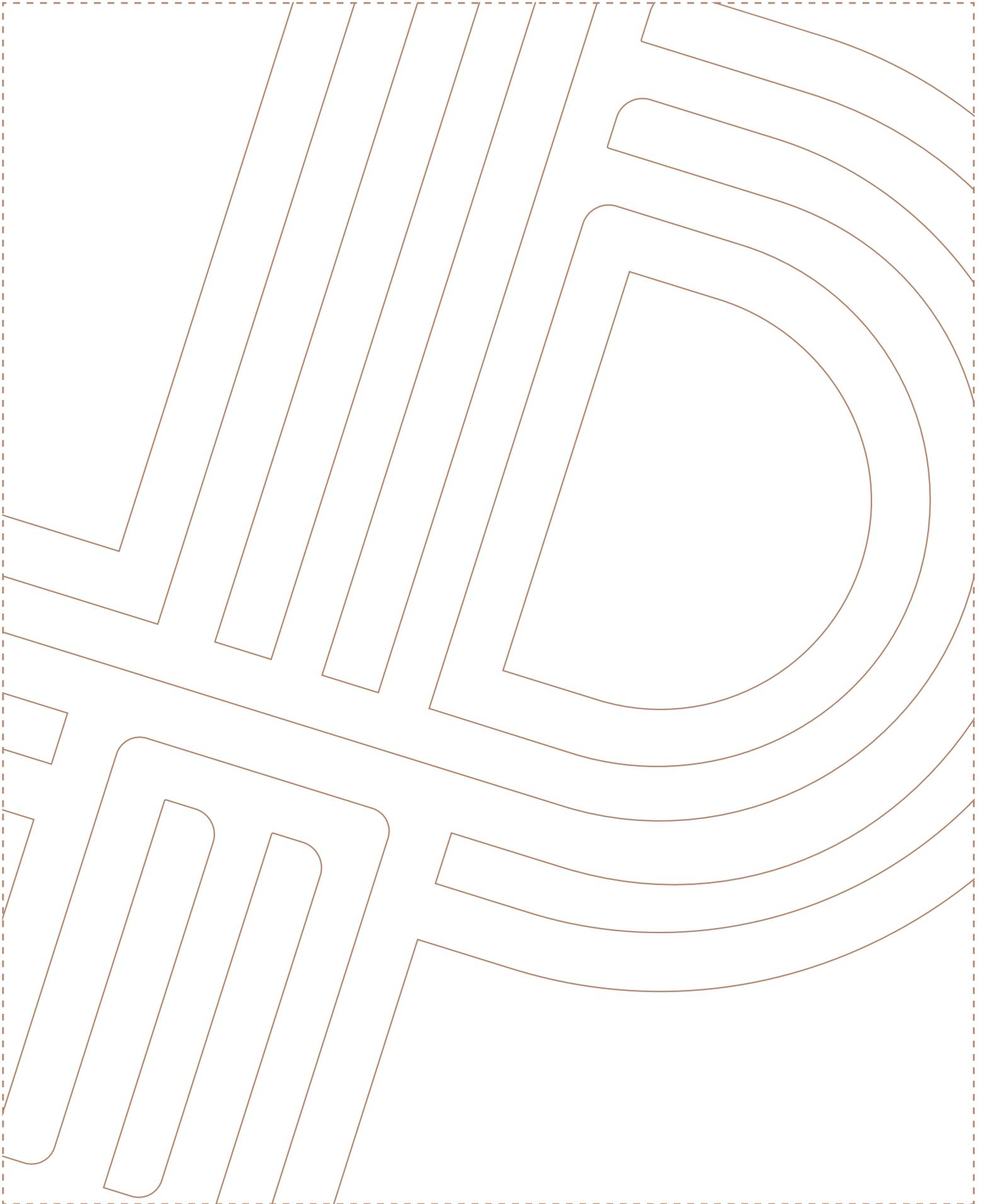


WORKING TO BUILD VIBRANT AND SUSTAINABLE COMMUNITIES.
COMMITTED TO IMPACTFUL SOLUTIONS.
DRIVEN TO MAKE A DIFFERENCE.





November 2, 2021

Michael Leamons
City Administrator
City of Glen Rose
201 NE Vernon
Glen Rose, Texas 76043

RE: GLEN ROSE PLANNING ENGAGEMENT SESSIONS

Dear Mr. Leamons:

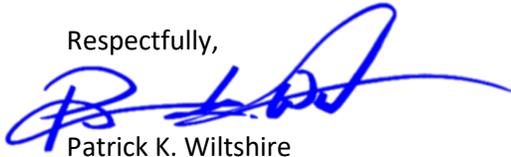
Thank you for the opportunity to present the following proposal for planning engagement sessions. Public Management has a dedicated team of professional planners and project managers that will ensure these services are to the complete satisfaction of the City of Glen Rose. The service proposal outlined below is separated by specific planning elements. Please note, this proposal does not include the price to update the City's Comprehensive Plan. Public Management could provide a proposal for that service, but we would need a detailed scope in order to do so.

PLANNING ENGAGEMENT SESSIONS		
<u>Activity</u>	<u>Schedule</u>	<u>Fee</u>
PLANNING & ZONING COMMISSION VISIONING SESSION: <ul style="list-style-type: none"> • DISCUSS CURRENT PLANNING DOCUMENT • PROVIDE MAPS TO FACILITATE DISCUSSION • DOCUMENT GOALS & OBJECTIVES OF FUTURE PLANS • GENERATE REPORT 	January/February	\$7,500.00
CITY COUNCIL VISIONING SESSION: <ul style="list-style-type: none"> • DISCUSS CURRENT PLANNING DOCUMENT • PROVIDE MAPS TO FACILITATE DISCUSSION • DOCUMENT GOALS & OBJECTIVES OF FUTURE PLANS • GENERATE REPORT 	March/April	\$7,500.00
PLANNING & ZONING COMMISSION MEETING WITH PLANNING ADVISORY COMMITTEE: <ul style="list-style-type: none"> • REPORT PRESENTATION FROM PREVIOUS MEETINGS • ENGAGE GROUP FOR SPECIFIC DIRECTION OF THE CITY'S PLANNING EFFORTS • INCORPORATE AND CONSOLIDATE NEEDS • GENERATE REPORT 	May/June	\$7,500.00
PUBLIC ENGAGEMENT SESSION: <ul style="list-style-type: none"> • PUBLIC MEETING TO PRESENT REPORTS FROM PREVIOUS MEETINGS • ESTABLISH GOALS AND OBJECTIVES • TAKE PUBLIC COMMENTS ON REPORTS, GOALS AND OBJECTIVES, AS WELL AS DIRECTION OF PLANNING EFFORTS FOR THE CITY OF GLEN ROSE. 	July/August	\$7,500.00
CITY COUNCIL & PLANNING & ZONING COMMISSION JOINT MEETING: <ul style="list-style-type: none"> • FINAL PRESENTATION TO COUNCIL AND P&Z FOR COMMENTS • PRESENT RECOMMENDATIONS FOR FUTURE PLANNING EFFORTS 	September	\$7,500.00
Total		\$37,500.00

Each engagement session will consist of Public Management, Inc. staff attendance along with all associated meeting deliverables. Proposed fees are inclusive of travel, lodging, and material supplies necessary for the meetings. Please feel free to ask questions during your decision-making process. We will also be glad meet with you and/or any other City official or group to discuss this proposal in detail.

Thank you for your trust in Public Management, Inc.

Respectfully,



Patrick K. Wiltshire
President

INTRODUCTION

"Public Management, Inc. has been an excellent partner for Chambers County for more than a decade. Their team offers a wealth of knowledge and does an excellent job of guiding our County through the grant application, administration, and auditing process. They are always accessible and answer every question that we have. We are looking forward to continuing to work with Public Management, Inc. in the future."

- Chambers County

INTRODUCTION

Public Management, Inc. is more than a consultant. We do more than grant management and offer much more than typical planning services. We help communities, big and small, in the pursuit of prosperity.

CHAMPIONS FOR TEXAS TOWNS

Public Management, Inc. was founded to help Texas communities navigate the challenges faced when pursuing prosperity for their cities and towns. We empower our clients to grow and improve the quality of life for their residents through sound planning, financing, and management initiatives. We believe in the potential of every Texas city and town and exist to build vibrant and sustainable communities.

Established in 1982, Public Management, Inc. is an employee-owned, private consulting firm operating in the state of Texas. The corporation is a closely held organization managed by the following partners:



PATRICK K. WILTSHIRE

President



NICHOLAS HOUSTON

Vice President



KENNETH J. COIGNET

Vice President



JAKE MCADAMS

Regional Project Manager

For nearly 40 years, Public Management, Inc. has assisted many political subdivisions in the state of Texas who find themselves in need of professional planning, management or financial services. These institutions either do not have the qualified staff to administer a special project or they have qualified staff that does not have the time to devote to a special project or issue. Public Management, Inc. seeks to fill that void with a small team of expert individuals and support services.

Public Management, Inc. provides a high level, hands on, responsive approach to meeting the needs of the client. With a staff of highly qualified employees, Public Management, Inc. is uniquely positioned to scale operations to the needs of the client. As a small firm of reliable experts with nimble capabilities, Public Management, Inc. focuses our collective expertise on accomplishing the objectives of the client.

INTRODUCTION

DECADES OF EXPERIENCE

Public Management, Inc. has been committed to aiding Texans since 1982. Our team collectively has decades of experience managing over 1,000 projects for more than 225 cities and towns across the state. With client funding ranging from \$10,000 to \$100 million, our people are equipped with the right tools and knowledge to ensure the successful follow through of a community's goals.

BY THE NUMBERS

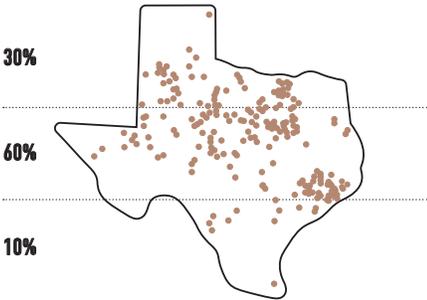
OVERVIEW

1982 - Present



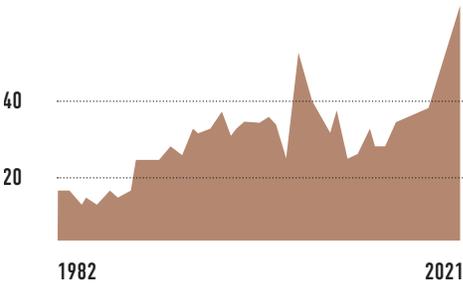
PROJECTS BY REGION

1982 - Present



COMMUNITIES IMPACTED

1982 - Present



CLIENT FUNDING

1982 - Present



Government Codes

Employer Identification Number: 76-0361938
Cage Code: 6QDN5
Duns Number: 945630507
NAICS: 541611

Litigation History

None

Financial Solvency

Public Management, Inc. has been in continuous operation for nearly 40 years. The corporation maintains stringent fiscal policy with prudent budget operations. Public Management, Inc. has a healthy financial outlook with little to no debt.

Conflicts

None

INTRODUCTION

OFFICE LOCATIONS

Public Management, Inc. currently operates six office locations: three physical offices and three satellite offices.



HOUSTON, TX

Public Management, Inc. headquarters is located at 15355 Vantage Parkway West, Suite #108, Houston, Texas 77032. This office location serves the South and Southeast Texas region and is the main company office from which all corporate administration and support services originate.

GRANBURY, TX

The Granbury office services the Dallas-Fort Worth Metroplex and is located at 312 South Morgan St., Granbury, Texas 76048.

LUBBOCK, TX

The Lubbock office serves the West Texas region and is located at 8207 Hudson St., Suite C, Lubbock, Texas 79423.

SATELLITE OFFICES

ABILENE, TX

Abilene serves as the satellite office for the West Texas region.

MCKINNEY, TX

McKinney serves as the satellite office for the Dallas-Fort Worth region.

SAN ANTONIO, TX

San Antonio serves as the satellite office for the Houston and West Texas region.

PROPOSAL STRUCTURE

This proposal is organized in a fashion that should be clear and concise to the reviewers. Specifically, we have submitted the requested information in a manner that will highlight the vast experience and history of Public Management, Inc. The Introduction section will provide the overall impact that Public Management, Inc. has had on its clients around the state. The Scope of Work section details our specific project approach and methodology for this RFP, as well as provides a description of the services that will be conducted. The Experience section lists all relative projects that have been managed by Public Management, Inc. The References section provides specific contacts of clients that Public Management, Inc. is working with or has completed work for. The Team section highlights the individuals with Public Management, Inc. that will be assigned to this contract. The Contract section provides a proposed Allocation Administration and Management Services contract with all associated contract inclusions as well as proposed cost. Within the Required Forms section all pertinent RFP submittals will be located.

EXPERIENCE

"I highly recommend Public Management, Inc. services to any organization. We've worked with them for over two decades, and had a great experience. Their knowledge has enabled us to receive grants for utility lines in our low to moderate income areas multiple times, where there is a real need. The impact this has made on our community can't be put into words. The team at Public Management, Inc. is always professional, organized and highly experienced. We look forward to working with them on all our grant needs in the future."

- City of El Campo



EXPERIENCE

A

Client	Performance Period	Comprehensive Planning	Total Funding
City of Alma	2016-2019	\$ 21,855.00	\$ 21,855.00

B

City of Ames	1994-Present	\$ 63,630.00	\$ 63,630.00
City of Anahuac	1989-Present	\$ 58,955.00	\$ 58,955.00
City of Bartlett	2004-2006	\$ 37,350.00	\$ 37,350.00
City of Benjamin	1997-Present	\$ 37,000.00	\$ 37,000.00

C

City of Brookshire	1996-2015	\$ 63,013.00	\$ 63,013.00
City of Celeste	2012-Present	\$ 32,565.00	\$ 32,565.00
City of Celina	1991-2018	\$ 37,100.00	\$ 37,100.00
City of Cleveland	1983-Present	\$ 97,400.00	\$ 97,400.00

D

City of Clute	1989-1994	\$ 126,080.00	\$ 126,080.00
City of Coleman	2015-Present	\$ 27,700.00	\$ 27,700.00
City of Conroe	1990-Present	\$ 12,000.00	\$ 12,000.00
City of Crystal City	2008-2010	\$ 50,000.00	\$ 50,000.00

E

City of Columbus	1985-1987	\$ 22,400.00	\$ 22,400.00
City of Cuero	1999-2001	\$ 50,000.00	\$ 50,000.00
City of Daisetta	1985-2016	\$ 17,400.00	\$ 17,400.00
City of Dayton	1983-Present	\$ 12,000.00	\$ 12,000.00

F

City of Devers	1989-Present	\$ 37,350.00	\$ 37,350.00
City of Dickinson	1995-Present	\$ 50,000.00	\$ 50,000.00
City of Easton	2012-2014	\$ 28,050.00	\$ 28,050.00
City of Eustace	2013-Present	\$ 24,265.00	\$ 24,265.00

G

County of Frio	2009-2011	\$ 52,750.00	\$ 52,750.00
City of Frost	2013-Present	\$ 32,380.00	\$ 32,380.00
City of Gordon	2019-Present	\$ 25,635.00	\$ 25,635.00
City of Grandview	2013-Present	\$ 40,965.00	\$ 40,965.00

H

City of Goliad	2003-2005	\$ 34,000.00	\$ 34,000.00
City of Hardin	2001-Present	\$ 26,370.00	\$ 26,370.00
County of Hardin	1984-1986	\$ 250,000.00	\$ 250,000.00
City of Hempstead	2007-2009	\$ 31,800.00	\$ 31,800.00

I

City of Hico	2013-Present	\$ 26,520.00	\$ 26,520.00
City of Italy	2013-Present	\$ 38,550.00	\$ 38,550.00

J

City of Jonestown	2000-2002	\$ 23,800.00	\$ 23,800.00
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K

City of Joshua	1998-2004	\$ 23,900.00	\$ 23,900.00
City of Kemah	1991-Present	\$ 34,150.00	\$ 34,150.00



EXPERIENCE

L

M

N

P

R

S

T

V

W

Z

City of Kemp	2014-2016	\$	29,805.00	\$	29,805.00
City of Kerens	2013-Present	\$	29,565.00	\$	29,565.00
City of Kyle	1999-2001	\$	42,400.00	\$	42,400.00
City of La Marque	1986-Present	\$	20,000.00	\$	20,000.00
City of Liberty	1989-Present	\$	164,170.00	\$	164,170.00
County of Liberty	1987-Present	\$	15,000.00	\$	15,000.00
City of Loraine	1990-Present	\$	37,000.00	\$	37,000.00
City of Mabank	1999-Present	\$	49,785.00	\$	49,785.00
City of Mason	1999-Present	\$	44,500.00	\$	44,500.00
City of Maypearl	1992-Present	\$	35,865.00	\$	35,865.00
County of Montgomery	1985-1991	\$	19,200.00	\$	19,200.00
City of Muleshoe	2000-Present	\$	64,100.00	\$	64,100.00
City of Munday	2015-Present	\$	39,600.00	\$	39,600.00
City of New Waverly	1982-Present	\$	71,295.00	\$	71,295.00
City of Palmer	2013-Present	\$	47,265.00	\$	47,265.00
City of Pattison	2002-2004	\$	15,600.00	\$	15,600.00
City of Prarie View	2008-Present	\$	35,100.00	\$	35,100.00
City of Rankin	2002-Present	\$	37,000.00	\$	37,000.00
City of Sadler	2014-2016	\$	33,105.00	\$	33,105.00
City of San Saba	2018-Present	\$	43,380.00	\$	43,380.00
City of Santa Anna	2014-Present	\$	33,555.00	\$	33,555.00
City of Sealy	2013-Present	\$	24,260.00	\$	24,260.00
City of Slaton	2016-Present	\$	64,100.00	\$	64,100.00
City of Splendora	2003-Present	\$	24,600.00	\$	24,600.00
City of Springtown	2011-Present	\$	65,305.00	\$	65,305.00
City of Spur	1985-Present	\$	39,600.00	\$	39,600.00
City of Strawn	2015-Present	\$	37,000.00	\$	37,000.00
City of Terrell	1993-Present	\$	55,000.00	\$	55,000.00
City of Venus	1989-2018	\$	26,235.00	\$	26,235.00
City of Willis	1983-Present	\$	75,350.00	\$	75,350.00
City of Winters	2014-Present	\$	44,430.00	\$	44,430.00
County of Zavala	2015-2017	\$	81,000.00	\$	81,000.00
Totals	1982-Present	\$	2,991,103.00	\$	2,991,103.00

DECADES OF COMMITMENT

SINCE 1991, WE HAVE GUIDED THE CHAMBERS COUNTY THROUGH A VARIETY OF COMMUNITY DEVELOPMENT, ECONOMIC DEVELOPMENT, AND DISASTER RECOVERY INITIATIVES. NEARLY THREE DECADES LATER, OUR TEAM HAS MANAGED OVER \$64 MILLION IN GRANT-FUNDED PROJECTS WHICH HAVE SPURRED DEVELOPMENT AND IMPROVED PUBLIC INFRASTRUCTURE.



CASE STUDY:
CHAMBERS COUNTY, TEXAS



WE ARE ABLE TO IDENTIFY COMMUNITY NEEDS AND ALIGN FUNDING OPPORTUNITIES FOR STRATEGIC IMPLEMENTATION.

CLIENT CHALLENGES

Balance progressive ideas for growth with a conservative approach to budgets and financing

Offset local expenditures for infrastructure improvements

Achieve long-term disaster recovery mitigation and define goals for community development

OUR SOLUTIONS

Applied for, secured and managed grant funding to subsidize capital improvements and mitigate future disasters

Coordinated long range planning initiatives

Align needs with funding mechanism

THE RESULTS

Created significant ROI and value through strategy, planning and project management

Secured over \$64 million

Substantial improvements to critical infrastructure.

CASE STUDY:
DICKINSON,
TEXAS



OUR SERVICE TO THE CITY OF DICKINSON EMBODIES OUR COMMITMENT TO SUSTAINABLE COMMUNITIES. FROM LONG-RANGE PLANNING, TO SECURING PUBLIC INFRASTRUCTURE FUNDING FOR MAJOR DISASTER RECOVERY PROJECTS, THE PUBLIC MANAGEMENT, INC. TEAM HAS GUIDED THE CITY THROUGH CRITICAL INITIATIVES AND SECURED OVER \$90 MILLION.

FOCUSED ON SUSTAINABILITY

WE FOCUS ON IMPACTS AND OUTCOMES TO DRIVE COMMUNITY NEEDS AND NAVIGATE THE ARRAY OF FUNDING OPPORTUNITIES.

CLIENT CHALLENGES

Identify and prioritize a large number of community development and disaster recovery projects

Secure funding to cover budget shortfall

Guide decision-makers in planning and development of proposed projects

OUR SOLUTIONS

Advised on state and federal regulations and developed programs aimed at effective implementation

Incorporated results-oriented projects

Managed projects from planning through construction

THE RESULTS

Secured over \$90 million in community development & disaster recovery funding

Developed and constructed major infrastructure improvements to enhance sustainability

A healthier, more resilient community prepared for future development

OUR PROFESSIONAL PLANNERS AND PROJECT MANAGERS KEEP EVERYONE FOCUSED ON STRENGTHENING THE PROJECT GOALS AND OBJECTIVES. THAT WAY, EVERYONE CAN RALLY AROUND A COMMON VISION AND A SHARED COMMITMENT.

PLANNING A HERITAGE

THE CITY OF CLEVELAND IS ONE OF OUR OLDEST CLIENTS. FOR NEARLY 40 YEARS, OUR TEAM HAS SECURED AND MANAGED OVER \$14 MILLION IN GRANT FUNDED PROJECTS. OUR DEDICATION TO THE CITY IS ROOTED IN OUR COMMITMENT TO IMPROVE THE QUALITY OF LIFE FOR ALL RESIDENTS.



CLIENT CHALLENGES

Aged and/or deteriorated infrastructure that is not suitable to address existing needs or projected development

Proper long-term planning and needs assessment

Budget restrictions for large scale capital projects

OUR SOLUTIONS

Researched short and long term goals for program implementation

Developed needs based approach to funding opportunities with emphasis on sustainability

Secure funds which target strategic areas for improvement

THE RESULTS

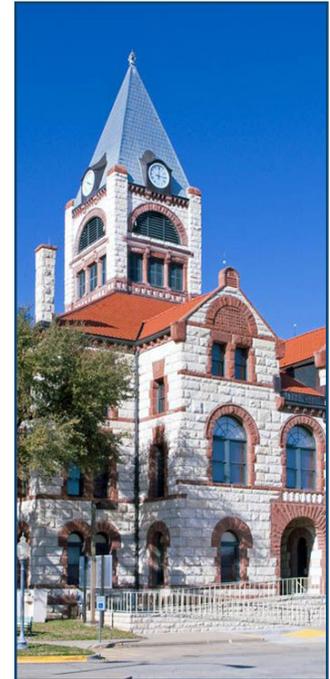
Managed and implemented tangible projects to existing quality of life issues

Secured over \$14 million

Have maintained a client relationship for more than 40 years

DEDICATION TO OUR CLIENTS

WE HAVE ADMINISTERED AND ADVISED THE CITY OF STEPHENVILLE ON VARIOUS UTILITY, PRIVATE DEVELOPMENT, AND COMMUNITY DEVELOPMENT NEEDS THAT HAVE BEEN FUNDED BY GRANTS, LOANS, AND LOCAL FUNDS. STEPHENVILLE EXEMPLIFIES THE DESIRED CLIENT RELATIONSHIP OF COMMITMENT TO ASSIST WITH ALL COMMUNITY DEVELOPMENT AND PLANNING NEEDS.



WE ARE DEDICATED TO HELPING CLIENTS UTILIZE THE BEST FUNDING SOURCE TO COMPLETE EACH PROJECT

CLIENT CHALLENGES

Undersized and deteriorated utilities and drainage throughout town

A growing residential population and state college

Multiple disaster events impacted by major river bisecting town

OUR SOLUTIONS

Understanding communities needs and resource limitations

Identifying and advising on various financing vehicles to meet needs

Completing roles the PMI team excels at and bringing in other reliable professionals to assist the city when needed

THE RESULTS

Secured and spent close to \$21 million on community needs in less than a decade

Completed needed projects to manage existing population needs and allow future growth

Identified solutions that would accentuate the local resources to attract visitors and new residents

**CASE STUDY:
BAYTOWN
TEXAS**



SINCE 2008, PUBLIC MANAGEMENT, INC. HAS HELPED THE CITY OF BAYTOWN OBTAIN AND MANAGE APPROXIMATELY \$73 MILLION IN GRANT FUNDING. AIMED AT DISASTER RECOVERY AND MITIGATION, THE PUBLIC MANAGEMENT, INC. TEAM HAS GUIDED INITIATIVES FOR CRITICAL INFRASTRUCTURE RANGING FROM TREATMENT FACILITIES AND FLOOD MITIGATION.

LONG-TERM RELATIONSHIP & RENEWED COMMITMENT

WE BUILD RELATIONSHIPS TO LAST DECADES BY COMMITTING OURSELVES
TO YOUR COMMUNITY DAILY

CLIENT CHALLENGES

Balance critical infrastructure needs amid conditions of coastal communities

Making the city more resilient

Incorporating long-term plan to identify capital improvements that guide project development

OUR SOLUTIONS

Applying for infrastructure grants for immediate needs

Facilitating and scheduling project coordination to ensure funding opportunities are met

Navigating the complicated grant application and program implementation phases to ensure compliance.

THE RESULTS

Maximized local funds by leveraging with no and low percentage matching grants

Reconstructed and hardened water and sewer systems to better handle frequent floods

Responded to every major disaster since 2008 with funding over \$73 million

WE UNDERSTAND THAT LASTING IMPROVEMENTS ARE INCREMENTAL AND WE ARE COMMITTED TO HELP YOUR COMMUNITY ACCOMPLISH YOUR GOALS AND TO REDUCE YOUR ADMINISTRATIVE BURDEN IN ACHIEVING SUCCESS.

GOAL DRIVEN

OUR SERVICE TO THE CITY OF EL CAMPO EMBODIES OUR COMMITMENT TO SUSTAINABLE COMMUNITIES. FROM RECONSTRUCTING HOUSES TO SECURING PUBLIC INFRASTRUCTURE FUNDING, THE PUBLIC MANAGEMENT, INC. TEAM HAS GUIDED THE CITY TO SIGNIFICANT COMMUNITY DEVELOPMENT INITIATIVES.



CASE STUDY: EL CAMPO, TEXAS

CLIENT CHALLENGES

Deteriorated critical infrastructure systems

Substantial budget restrictions

Threat of out-migration without maintaining services

OUR SOLUTIONS

Scoping sessions to understand current limitations and future goals

Identifying projects to have long-term impact

Strategically applying for funding to accomplish goals without overextending local resources

THE RESULTS

Assisted city accomplish identified goals

Obtained approximately \$19 million in grant funding

Helped to create a more sustainable community

REFERENCES

"The City of Beaumont has worked with Public Management, Inc. on many large grant projects. Public Management has helped us to navigate the often-complicated grant funding process as well as bringing information to the table on new grant funding possibilities. They are always available to answer questions, solve problems and keep us on track. We look forward to continuing to work with Public Management, Inc. in the future."

- City of Beaumont

REFERENCES



City of Anahuac

Julie Harvill

City Secretary
(409) 267-6681
j.harvill@anahuac.us



City of Baytown

Leasa Renteria Lopez

Grant Coordinator
(281) 420-6509
leasa.lopez@baytown.org



City of Beaumont

Kyle Hayes

City Manager
(409) 880-3770
kyle.hayes@beaumonttexas.gov



City of Caddo Mills

Matt McMahon

City Manager
(903) 527-3116
mattmcmahon11@outlook.com



Chambers County

Jimmy Silvia

County Judge
(409) 267-2440
jsylvia@chamberstx.gov



City of Cleveland

Bobby Pennington

City Manager
(281) 592-2667
bpennington@clevelandtexas.com



City of Conroe

Tommy Woolley

Director of Capital Projects
(936) 522-3122
twoolley@cityofconroe.org



City of Dickinson

Kerilyn Bascle

City Secretary
(281) 337-6235
kbascle@ci.dickinson.tx.us



City of El Campo

Courtney Sladek

City Manager
(979) 541-5000
csladek@cityofelcampo.org



City of Garrett

Don Lewis

Public Works Director
(972) 875-7831
publicworks@cityofgarrett.com



City of Granbury

Chris Coffman

City Manager
(817) 573-1114
citymgr@granbury.org



City of Grandview

David Henley

City Manager
(817) 866-2699
dhenley@cityofgrandview.org

REFERENCES



City of Hico

Kari Drueckhammer

City Secretary
(254) 796-4620
citysecretary@hico-tx.com



City of Italy

Amber Cunningham

City Secretary
(972) 483-7329
acunningham@italycityhall.org



Jones County

Dale Spurgin

County Judge
(325) 823-3741
dale.spurgin@co.jones.tx.us



City of Kerens

Katherine Combs

City Secretary
(903) 396-2971
admin@ci.kerens.tx.us



City of La Porte

Lorenzo Wingate

Assistant Director of Public Works
(281) 470-5058
wingatel@laportetx.gov



City of Liberty

Tom Warner

City Manager
(936) 336-3684
twarner@cityofliberty.org



City of Mabank

Bryant Morris

City Administrator
(903) 887-3241
bryant@cityofmabank.org



City of Malakoff

Ann Barker

City Administrator
(903) 486-0699
abarker@cityofmalakoff.net



City of Olton

Keeley Adams

City Administrator
(806) 285-2611
cityadministrator@cityofolton.com



City of Palmer

Alicia Baran

City Administrator
(972) 449-3160
abaran@ci.palmer.tx.us



City of Prairie View

Dr. Brian E. Rowland

Mayor
(936) 857-3711
browland@prairieviewtexas.gov



City of Reno

Scott Passmore

City Administrator
(817) 221-2500
scott.passmore@renotx.gov

REFERENCES



City of San Saba

Sabrina Maultsby

City Secretary
(325) 372-5144
sansaba@centex.net



City of Whitewright

Gwyn Jordan

City Clerk
(903) 364-2219
cityclerk@whitewright.com



City of Sealy

Warren Escovy

Assistant City Manager
(979) 885-1669
wescovy@ci.sealy.tx.us



City of Willis

Marissa Quintanilla

City Secretary
(936) 856-4611
mquintanilla@ci.willis.tx.us



City of Slaton

Mike Lamberson

City Administrator
(806) 828-2000
mlamberson@cityofslaton.com



City of Winters

Virginia Ochoa

City Secretary
(325) 754-4424
citywin@wtxs.net



City of Strawn

Danny Miller

City Secretary
(254) 672-5311
city@strawntx.com



City of Stephenville

Nick Williams

Director of Public Works
(254) 918-1223
nwilliams@stephenvilletx.gov



City of Terrell

Mike Sims

City Manager
(972) 551-6600
mikesims@cityofterrell.org

THE TEAM

"We have been fortunate to work with Public Management, Inc. for nearly a decade. Their team has always provided the utmost of professionalism. They have been available to walk us through every aspect of any grants with knowledge, skill and patience. Public Management, Inc. has been by our side every step of the way making sure we are clear on every aspect of our grants process. We would not hesitate at all giving a 100% recommendation to anyone who is looking for a great grant management team."

- City of Hico

PATRICK K. WILTSHIRE

PRESIDENT



EXPERIENCE

JAN. 2015 - PRESENT
Public Management, Inc.

PRESIDENT & CHIEF EXECUTIVE OFFICER

Supervisory authority over all Company operations including, but not limited to, project assignment and management; personnel policies; daily operational functions and policies; financial operations; business development; and resource allocation. Coordinates short and long range strategic planning which aim to enhance and/or develop, implement, and enforce policies and procedures that will improve the overall operation and effectiveness of the corporation. Cultivates a Client-Based approach to service delivery, addressing the needs of each client in ways that optimize performance and address quality of life needs. Promotes a culture of high performance and continuous improvement that values learning and a commitment to quality.



Led company merger which increased client base by 50%

JAN. 2014 - DEC. 2014
Public Management, Inc.

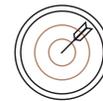
CHIEF OPERATIONS OFFICER



Managed or directed over \$200 million project initiatives

DEC. 2009 - DEC. 2013
Public Management, Inc.

PROJECT MANAGER & COMPLIANCE SPECIALIST



Coordinated programmatic improvements to the TXCDBG program

EDUCATION

AUG. 2007 - DEC. 2009
Texas A&M University
Corpus Christi, Texas

M.A. PUBLIC ADMINISTRATION

Areas of Concentration: Policy Analysis, Budgeting, Planning

AUG. 2001 - MAY 2006
Missouri Valley College
Marshall, Missouri

B.A. CRIMINAL JUSTICE & SOCIOLOGY

Areas of Concentration: Sociology, Criminal Justice, & English

CONTACT



PUBLIC MANAGEMENT, INC.
15355 Vantage Pkwy. West, Ste. 108
Houston, TX 77032



EMAIL
pwiltshire@publicmgt.com



PHONE
281-592-0439



NICHOLAS J. HOUSTON

VICE PRESIDENT



EXPERIENCE

JAN. 2016 - PRESENT
Public Management, Inc.

VICE PRESIDENT

Supervisory authority over all financial operations, including but not limited to, financial policies, budget preparation and financial planning and forecasting, retirement and benefits development and implementation, oversees accounts receivable & accounts payable, directs investments and distributions, maintains past and current financial records for reporting, assists and develops audit and tax reporting. Develops financial operational strategies by evaluating trends; establishing critical measurements; determining production, productivity, quality, and customer-service strategies; designing systems; accumulating resources; resolving problems; implementing change. Develops organization prospects by studying economic trends and revenue opportunities; projecting acquisition and expansion prospects; analyzing organization operations.



Over a decade of Project Management experience

NOV. 2006 - DEC. 2015
Public Management, Inc.

PROJECT MANAGER & COMPLIANCE SPECIALIST



Currently oversees more than \$150M Project Initiatives

MAY 2006 - OCT. 2006
Bridge Capital

LOAN ADVISOR



Streamlined company financial operations

EDUCATION

AUG. 1997 - AUG. 2003
Sam Houston State Univ.
Huntsville, Texas

B.B.A. FINANCE, MINOR IN MUSIC

Areas of Concentration: Banking & Personal Finance

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KENNETH J. COIGNET

VICE PRESIDENT



EXPERIENCE

JAN. 2015 - PRESENT
Public Management, Inc.

VICE PRESIDENT

Supervisory authority over all company business opportunities, including but not limited to, past, current, and future grant funded programs; past, current, and future clients; new business ventures; and business sustainability practices. The Business Development Director works closely with the CEO & CFO to develop potential business deals by analyzing market strategies, deal requirements, potential and financials. In addition, the Business Development Director develops negotiating strategies and positions by studying integration of new venture with company strategies and operations; examining risks and potentials; estimating partners' needs and goals.



Helped achieve programmatic improvements to planning program

NOV. 1999 - JAN. 2015
Public Management, Inc.

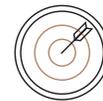
PROJECT MANAGER & PLANNER



Managed and directed over 50 comprehensive plans

NOV. 1998 - OCT. 1999
Public Management, Inc.

ASSISTANT PLANNER & HOUSING SPECIALIST



Serves as Business Development Director by identifying and developing business relationships with clients

EDUCATION

JUNE 1995 - DEC. 2001
Southwest Texas State Univ.
San Marcos, Texas

M.A. GEOGRAPHY

Areas of Concentration: Land/Area Development and Management

AUG. 1985 - DEC. 1991
Southwest Texas State Univ.
San Marcos, Texas

B.S. GEOGRAPHY

CONTACT



PUBLIC MANAGEMENT, INC.

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San Antonio, TX 78245



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kcoignet@publicmgt.com



PHONE

281-592-0439



JAKE R. MCADAMS

REGIONAL PROJECT MANAGER



JAN. 2016 - PRESENT
Public Management, Inc.

REGIONAL PROJECT MANAGER

Responsible for client relations, business development, and overall project management in the North and West Texas Region. Assists with staff training and development along with the overall implementation of corporate strategies.



Oversees and manages all company operations in North and West Texas

JULY 2015 - DEC. 2020
Public Management, Inc.

REGIONAL MANAGER, NORTH/WEST TEXAS



Formally recognized by TDA for outstanding performance in project management

FEB. 2014 - JUNE 2015
Public Management, Inc.

PROJECT MANAGER & COMPLIANCE SPECIALIST



Successfully applies for diverse range of funding opportunities

EDUCATION

MAY 2012 - DEC. 2013
Stephen F. Austin State Univ.
Nacogdoches, Texas

M.A. HISTORY

Areas of Concentration: Public History, Suburban History

AUG. 2008 - MAY 2012
Stephen F. Austin State Univ.
Nacogdoches, Texas

B.A. HISTORY

MINOR IN OUTDOOR RECREATION MANAGEMENT

Areas of Concentration: Public History, Activity Management

CONTACT



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jmcadams@publicmgt.com



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DALTON AIKEN

PROJECT MANAGER



MARCH 2020 - PRESENT
Public Management, Inc.

PROJECT MANAGER

The Project Manager is responsible for preparation of all necessary compliance documentation and management of compliance issues client projects. This includes the collection of data and preparation of reports, forms, and studies for client projects. Engage and advise community leaders on management, planning and financial service best practices. Coordinate project outreach and initiate project status meetings. Deliver presentations to governing bodies and equip community leaders with quality information. Accomplish project objectives by planning and evaluating project activities. Encourages and develops business with existing and potential clients.



Assists with administration of projects in Southeast Texas

FEB. 2020 - JUNE 2020
GEODynamics

TESTING OPERATOR



Compliance Specialist and Special Projects Coordinator

JAN. 2019 - FEB. 2020
Sight Glass Flights

DRONE OPERATOR & DATA COORDINATOR



Collects data, organizes, and maintains project files

EDUCATION

AUG. 2013 - MAY 2017
University of North Texas
Denton, Texas

B.S. GEOGRAPHY

CONTACT

 **PUBLIC MANAGEMENT, INC.**
312 South Morgan Street
Granbury, TX 76048

 **EMAIL**
daiken@publicmgt.com

 **PHONE**
281-592-0439



THOMAS QUINTERO

ASSISTANT PROJECT MANAGER AND GIS TECHNICIAN



MARCH 2021 - PRESENT
Public Management, Inc.

ASST. PROJECT MANAGER AND GIS TECHNICIAN

The Project Manager is responsible for preparation of all necessary compliance documentation and management of compliance issues client projects. This includes the collection of data and preparation of reports, forms, and studies for client projects. Engage and advise community leaders on management, planning and financial service best practices. Coordinate project outreach and initiate project status meetings. Deliver presentations to governing bodies and equip community leaders with quality information. Accomplish project objectives by planning and evaluating project activates. Encourages and develops business with existing and potential clients.

GIS ANALYST INTERN

AUG. 2020 - MAR. 2021
City of Detroit

GIS ANALYST INTERN

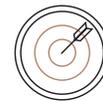
MAY. 2020 - AUG. 2020
NASA DEVELOP



Assists with administration of projects in Southeast Texas



Creates revealing and analytically powerful maps



Collects data, organizes, and maintains project files

EDUCATION

AUG. 2016 - MAY 2020
University of Texas at Austin
Austin, Texas

B.S. GEOLOGY, MINOR IN BUSINESS

CONTACT



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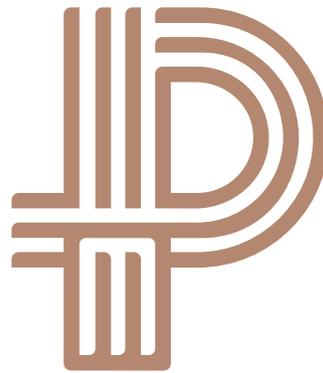
EMAIL
tquintero@publicmgt.com



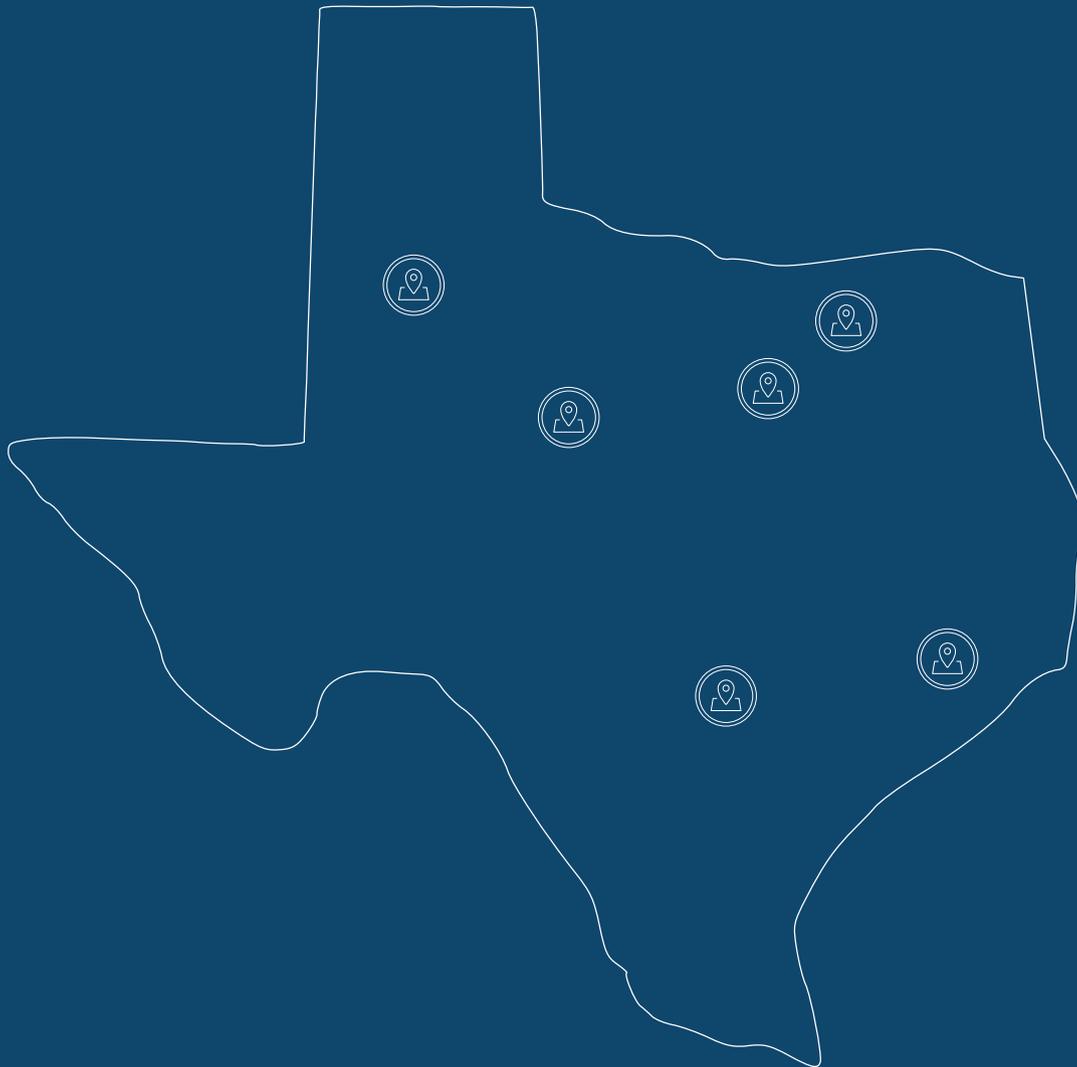
PHONE
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Albany, Alma, Ames, Anahuac, Andrews County, Aspermont, Aubrey, Ballinger, Bartlett, Baytown, Beaumont, Bells, Benjamin, Bevil Oaks, Blackwell, Breckenridge, Brenham, Bridgeport, Brookshire, Brownwood, Caddo Mills, Campbell, Celeste, Celina, Chambers, County, Clarendon, Clear Lake Shores, Cleveland, Clute, Coleman, Conroe, Cottle County, Crosby County, Crystal City, Columbus, Cuero, Daisetta, Dayton, Deer Park, Devers, Dickinson, Donley, Easton, Eden, Edmonson, El Campo, Eldorado, Electra, Ellis County, Emhouse, Eustace, Fischer County, Floydada, Forsan, Frio County, Frisco, Frost, Gaines County, Galveston County, Garrett, Glenrose, Gordon, Goree, Graford, Grandview, Goldthwaite, Goliad, Gunter, Gustine, Hale County, Hamlin, Hardin, Hardin County, Haskell County, Hempstead, Hico, Higgins, Italy, Jonestwon, Jayton, Jersey Katy, Kemah, Kemp, Kerens, Kress, Kyle, La Marque, La Porte, County, Lipan, Loraine, Lorenzo, Malakoff, Mason, Matador, County, Meadow, Melissa, Montgomery County, Moran, Muleshoe, Munday, Nazareth, New Hope, New Waverly, Oak Ridge North, Old River-Winfree, Olton, Paducah, Paint Rock, Palmer, Panorama Village, Parker County, Pattison, Pecos, Piney Point Village, Plains, Plum Grove, Post, Prairie View, Rankin, Reno, Rhome, Richland, Rio Vista, Roby, Rochester, Roscoe, Rotan, Rule, Sadler, San Saba, San Saba County, Santa Anna, Savoy, Schleicher County, Scurry County, Sealy, Seminole, Shenandoah, Slaton, Sonora, Splendora, Springtown, Spur, Stamford, Stephenville, Stonewall County, Strawn, Sweetwater, Terrell, Tom Bean, Trinity Bay Conservation District, Venus, Walker, Waller County, Washington County, West University Place, Whitewright, Wickett, Willis, Windthorst, Wink, Winters, Wise County, Woodbranch Village, Zavala



WWW.PUBLICMGT.COM



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mjimenez@publimgt.com