

Audio Visual Proposal

for

City of Glen Rose

201 N.E. Vernon
P.O. Box 1949
Glen Rose, TX 76043

AV Project for Council Chambers (TIPS)

DVXA-14329

Revision : 1

Last Modified : 6/22/2023

Note: This proposal is valid until 7/22/2023

Account Manager

Tanya Irwin

System Design

Seth Moore, CTS



THE INTERLOCAL PURCHASING SYSTEM

TIPS Contract Number: 230105

DataVox

6650 W. Sam Houston Pkwy S. | Houston, TX 77072 | 713-881-5300

1701 East Lamar Blvd. Suite 170, | Arlington, TX 76006 | 817-288-2700

DataVox Corporate Profile



Advanced Technology Solution Partner Since 1988

Since 1988, thousands of businesses have counted on DataVox to be their trusted advanced technology partner. With DataVox, your organization can enjoy the convenience of working with a single company to design, implement and maintain all aspects of their technology needs. From audio visual, to data center, cloud, network technology, network cabling, phone systems and physical security solutions. Our award-winning customer service team is here to assist your organization 24 hours a day, 7 days a week.



Our Mission Statement

"Customer Success Drives Us"

This statement drives our everyday decisions. We pride ourselves on providing highly skilled and diverse professionals with expert knowledge across multiple technologies to bring the most innovative solutions to our clients.

We develop comprehensive strategies to deliver successful business outcomes using our customer-first approach. Our mission is to positively impact our employees, customers, and community.

Our work contributes to the prosperity of organizations by promoting innovation through technology, mitigating risk, and providing critical infrastructure for essential services.

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SCOPE OF WORK

This section describes the standard Audio Visual services that DataVox will provide the Customer. The services are described by typical location or room.

Scope of Work

DataVox will provide a detailed scope of work upon final revision.

Stored Materials

DataVox shall bill Customer for one hundred percent (100%) of all materials and equipment not incorporated into the work but delivered and suitably stored on- or offsite, and if applicable, a reasonable storage fee, as described in a SOW. Payment for such materials and equipment shall be made in accordance with the payment terms described herein. If requested, DataVox will provide:

- Bill of Sale identifying the materials and equipment as the property of Customer
- Evidence that all materials and equipment are insured for loss of any kind either at the stored location
- Certificate of insurance; and
- Photographic evidence of the stored materials and equipment.

Equipment Lead Times

Upon execution of an SOW, DataVox will communicate lead times on material and equipment delivery. These lead times are outside of DataVox's control and may impact project schedule and postpone project completion. Such lead times are provided by manufacturers and are subject to change based on product availability. DataVox may replace current product specifications with products of equal or greater functionality to meet Customer's project schedule. The SOW will be revised as appropriate to account for any change in the price quoted in the SOW. If Customer declines to utilize substitute product(s), it shall accept the current lead times provided by DataVox.

Training

DataVox will provide one hands-on training session as coordinated with the Customer. All users of the system should be present at this training session to learn basic operation and light maintenance. Additional training sessions are available upon request at additional charge.

Out of Scope Services

The following services are outside the scope of work:

- All conduits, such as high voltage wiring panels, breakers, relays boxes, and receptacles
- Any related electrical work, including but not limited to 110VAC, conduit, core drilling, raceway and boxes
- Concrete saw cutting and core drilling
- Firewall, ceiling, roof and floor penetration patching, removal or fire stopping
- Any audio visual consulting services to configure existing audio visual devices outside the audio visual devices provided within this SOW and the Audio Visual Proposal.
- Necessary sheet rock replacement and repair
- Necessary ceiling tile or T-bar modifications, replacement and repair
- Any and all millwork (for example, molding and trim). All millwork or modifications to project millwork to accommodate equipment
- Permits (unless specifically provided for in this SOW.)

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- HVAC and plumbing relocation
- Rough-in, bracing, framing, or finish trim carpentry for installation
- Cutting, structural welding, or reinforcement of structural steel members required for support of assemblies, if required
- Any applicable taxes, permits, or bonds related to the project
- Unless specified in this SOW, the warranty provisions in this contract do not cover owner furnished equipment. Additionally, owner furnished equipment will not be controlled unless specifically stated in this SOW

BUDGETARY PRICING ONLY

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LOCATION SUMMARY

* Location Pricing Excludes all Optional and Alternate Components

| Location | Price |
|--|--------------------|
| City of Glen Rose: Council Chambers | \$31,726.48 |
| Total Price (Excludes Sales Tax): | \$31,726.48 |

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BILL OF MATERIALS

Note: Installed Price Includes Equipment and Labor





City of Glen Rose: Council Chambers

Installed Price





Displays & Mounts

| | | | |
|---|---|---|-----------------|
|  | 1 | OFE 65" DISPLAY [OFE] - Owner Furnished and Installed 65" Display - Includes Labor To Remove & Re-Install | \$0.00 |
|  | 1 | OFE WALL MOUNT [OFE] - Owner Furnished and Installed Wall Mount | \$0.00 |
|  | 1 | OFE 65" DISPLAY [OFE] - Owner Furnished and Installed 65" Display - Includes Labor To Remove & Re-Install | \$310.50 |
|  | 1 | Peerless PA762-UNMH Hospitality Articulating Wall Mount For 39" To 90" Displays | \$635.40 |
| Displays & Mounts | | | \$945.90 |

Audio - Microphones

| | | | |
|---|-----|---|-------------------|
|  | 1 | Yamaha RM-WAP8 RM Wireless Access Point for up to 8 microphones | \$3,766.11 |
|  | 150 | Belden 2413 D15U1000 CAT6+ (350 MHz), 4-Pair, U/UTP-Unshielded, Plenum-CMP, Premise Horizontal Cable - Blue | \$361.50 |
|  | 1 | Yamaha RM-WCH8 RM Wireless Microphone Charger Base for up to 8 microphones | \$951.02 |
|  | 4 | Yamaha RM-WOM RM Wireless Omnidirectional Tabletop Microphone | \$2,221.72 |
| Audio - Microphones | | | \$7,300.35 |

Audio Components

| | | | |
|---|---|--|------------|
|  | 4 | OFE IN-CEILING SPEAKER [OFE] - Owner Furnished and Installed In-Ceiling Speaker | \$0.00 |
|  | 1 | Qsc RMX850A-120 [OFE] - Two-Channel Power Amplifier | \$0.00 |
|  | 1 | Yamaha RM-CR ADECIA RM Audio Processor | \$1,907.66 |
|  | 1 | C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black | \$31.72 |

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| | | | |
|--|-----|--|-------------------|
| | 1 | C2G 28103 3m USB 2.0 A/B Cable - Black (9.8ft) | \$24.59 |
| | 1 | DataVox PROGRAMMING - DSP Programming & Commissioning of Audio Systems and Digital Signal Processors | \$1,600.00 |
| | 1 | Extron ASA 141 Passive Audio Summing Adapter with RCA Inputs and Balanced/Unbalanced Output | \$105.05 |
| Options (Not Included In Total Price) | | | |
| | 1 | Crestron Electronics AMP-X300 X-Series Configurable Amplifier, 300 Watts | \$704.20 |
| | 1 | C2G 40463 3ft Value Series™ RCA Stereo Audio Cable | \$23.29 |
| | 4 | Crestron Electronics SAROS ICE6T-W-T-EACH Saros® Express 6.5" 2-Way In-Ceiling Speaker, White Textured, Single (must be ordered in multiples of 2) | \$1,077.52 |
| | 300 | Liberty Cable 16-2C-TTP-WHT White Tight Tube Plenum 16 AWG 2 conductor Speaker Cable Reel | \$717.00 |
| Audio Components | | | \$3,669.02 |



Video Conferencing

| | | | |
|--|-----|---|------------|
| | 1 | Aver CAM550 4K Dual Lens AI PTZ Conferencing Camera | \$1,951.49 |
| | 150 | Belden 2413 D15U1000 CAT6+ (350 MHz), 4-Pair, U/UTP-Unshielded, Plenum-CMP, Premise Horizontal Cable - Blue | \$361.50 |
| | 1 | C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black | \$31.72 |
| | 1 | C2G 54175 3m USB 3.0 A Male to B Male Cable (9.8ft) | \$15.18 |
| | 1 | SCT RCU2S-B20 USB Camera Extension Kit | \$414.00 |
| | 1 | DELL OptiPlex 3080 Micro PC [OFE] - OptiPlex 3080 Micro PC with i5 Processor, 8GB Memory, & 128GB SSD - No Wireless LAN | \$0.00 |
| | 1 | Matrox MHD/I H.264 encoder for broadcast streaming and recording | \$1,177.53 |

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| | | | |
|---|---|--|---------|
|  | 1 | C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black | \$31.72 |
|  | 1 | C2G 39942 3ft Value Series™ One 3.5mm Stereo Male To Two RCA Stereo Male Y-Cable | \$13.59 |

Video Conferencing

\$3,996.73


Video Distribution

| | | | |
|---|-----|---|------------|
|  | 1 | AVPro Edge AC-MX-42 4x2 HDMI Switcher with Auto-Switching, IP Control, & Analog Audio Out | \$868.14 |
|  | 1 | C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black | \$31.72 |
|  | 1 | Extron ASA 141 Passive Audio Summing Adapter with RCA Inputs and Balanced/Unbalanced Output | \$105.05 |
|  | 1 | Liberty AV HDMI Wallplate, White Single Gang HDMI Wallplate with Pigtail - White | \$140.21 |
|  | 1 | C2G 50182 6Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz | \$37.59 |
|  | 4 | Monoprice 21609 4K Pro HDMI Over HDBaseT Extender Kit, IR, 70m with PoC, RS232, HDCP 2.2 | \$1,383.68 |
|  | 600 | Belden 1213F-D15A1000 CAT5e+ (350MHz), 4-Pair, F/UTP-foil Shielded, Plenum-CMP, Premise Horizontal cable, Blue | \$1,590.00 |
|  | 4 | C2G 50182 6Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz | \$150.36 |
|  | 4 | C2G 50185 12Ft Premium High Speed HDMI Cable With Ethernet - 4K 60Hz | \$184.16 |
|  | 8 | Crestron Electronics DM-8G-CONN-WG-1 Connector with wire guide for DM-CBL-8G DigitalMedia 8G cable, Single Unit | \$190.48 |
|  | 4 | Monoprice ~21609 RX [NB] - 4K Pro HDMI Over HDBaseT Extender Kit, IR, 70m with PoC, RS232, HDCP 2.2 | \$0.00 |

Video Distribution

\$4,681.39

Control Systems

| | | | |
|---|---|--|----------|
|  | 1 | Aurora Multimedia RXT-8D-B 8" Desktop Reax Touch Panel Control System With Ethernet And Wifi (Black) | \$414.00 |
|---|---|--|----------|

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| | | | |
|------------------------|-----|--|-------------------|
| | 150 | Belden 2413 D15U1000 CAT6+ (350 MHz), 4-Pair, U/UTP-Unshielded, Plenum-CMP, Premise Horizontal Cable - Blue | \$361.50 |
| | 1 | C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black | \$31.72 |
| | 1 | DataVox PROGRAMMING - CONTROL Programming & Commissioning of Control System and User Interfaces | \$3,240.00 |
| | 1 | Netgear M4250-9G1F-POE+ Small Form Factor 8 Port 1GB Managed AV Network Switch - POE+ | \$963.68 |
| | 1 | C2G 27153 10ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black | \$31.72 |
| OFE | 1 | OFE CAT5e/CAT6 CABLE DROP - OFOI [OFE] - Owner Furnished and Installed Cat6 Cable Drop with Network Connection | \$0.00 |
| Control Systems | | | \$5,042.62 |

Equipment Racks

| | | | |
|------------------------|---|--|-------------------|
| OFE | 1 | OFE EQUIPMENT RACK [OFE] - Owner Furnished and Installed Equipment Rack | \$0.00 |
| | 1 | DataVox RACK DRESSING Labor to Dress Rack Cable, Label, and Redline Drawings | \$828.00 |
| | 1 | Middle Atlantic LBP-1A L Shaped Lacing Bar, 10 PC. Pack | \$90.81 |
| | 2 | Middle Atlantic UMS1-11.5 1 Space universal mounting shelf , 11.5" depth | \$207.04 |
| OFE | 1 | OFE PDU [OFE] - Owner Furnished and Installed Power Distribution Unit | \$0.00 |
| Equipment Racks | | | \$1,125.85 |





General & Administrative

| | | | |
|--|---|---|----------|
| | 1 | DataVox CAD SERVICES CAD and Revit Drawings, One-Lines and As-Built Documentation | \$720.00 |
| | 1 | DataVox COMMISSIONING Commissioning Services, Testing and Tuning | \$828.00 |
| | 1 | DataVox DESIGN AV Design and Engineering Services | \$180.00 |

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| | | | |
|---|---|--|--------------------|
|  | 1 | DataVox DVX-MISC-CABL (By Project) Cable Pathway Support, Mounting Hardware, and Consumables | \$897.90 |
|  | 1 | DataVox PROJECT MANAGEMENT Project Management - Planning, Scheduling, Order Processing, Construction Meetings, and Wrap Up | \$1,080.00 |
|  | 1 | DataVox SHIPPING (By Project) Shipping and Handling Charges | \$898.72 |
|  | 1 | DataVox TRAINING User Documentation and Hands-On Training | \$360.00 |
| General & Administrative | | | \$4,964.62 |
| Total: | | | \$31,726.48 |

BUDGETARY PRICING ONLY

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PROJECT PRICING SUMMARY

Total Installation Price: \$31,726.48

Grand Total: \$31,726.48

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PURCHASE OPTIONS

Cash Purchase Terms of Payment:

| <i>Billing Milestones</i> | | <i>Amount Due</i> |
|--|---------|--------------------|
| Deposit - Due on Signature | 40.00 % | \$12,690.59 |
| Progress Payments (Multiple - Invoiced Upon Receipt of Goods by DataVox and/or Work Completed) | 55.00 % | \$17,449.56 |
| Final Payment - Due on Completion | 5.00 % | \$1,586.33 |
| Total Payments (Excluding Sales Tax): | | \$31,726.48 |

Support Options (Select One):

| <i>Description (For details see Terms & Conditions Support Agreement Obligations):</i> | <i>Annual Charge</i> |
|--|----------------------|
| <input type="checkbox"/> Standard Support Agreement (90 days) (90 day warranty on workmanship, manufacture warranties still apply, all other labor billable after 90 days) | Included |
| <input type="checkbox"/> 3 Year Extended Support Agreement (Years 2-3) (1st year free, Excludes sales tax, Billed annually, Extended support begins 1 year after first substantial use) | \$2,220.85 |
| <input type="checkbox"/> 5 Year Extended Support Agreement (Years 2-5) (1st year free, Excludes sales tax, Billed annually, Extended support begins 1 year after first substantial use) | \$1,903.59 |

Technology Payment (Includes Extended Support Agreement) :

| | |
|--|------------|
| <input type="checkbox"/> 36 Month Lease (FMV): | |
| * Payment per month | \$1,144.61 |
| * Deposit (2) months | \$2,289.23 |
| * Payment Excludes Sales Tax | |
| <input type="checkbox"/> 60 Month Lease (FMV): | |
| * Payment per month | \$829.05 |
| * Deposit (2) months | \$1,658.10 |
| * Payment Excludes Sales Tax | |

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