



B & B ELECTRICAL CONTRACTORS, LLC

627 CIRCLE DRIVE - IRON MOUNTAIN, MI 49801

PHONE 906-774-9790 FAX 906-774-9791

April 18, 2023

Mike Kennedy
City of Gladstone
Gladstone, MI 49837

Re: 2023 Pole Replacement Bid
Electrical Work
B&B Electric Proposal No: 23416

Thank you for the opportunity to provide a quote for the above referenced project. Our price is based on bid documents received via email to Todd Wilson on April 4th, 2023.

Lump Sum: \$69,760.00

B&B Electric, Power Division is a one-year-old company that has positioned themselves to become a great working partner in the industry. We have Todd Wilson heading up our team with twenty-five years of experience as a lineman. Our team currently consists of Todd and two additional linemen, five groundmen, and one operator. In the past year our team has participated in numerous storm restoration projects in the area. We have also done pole replacement and line extension projects for local co-ops and power utilities.

Price Includes:

1. Install of 17 new customer provided power poles in designated locations per the Request for Proposal.
 - a. B&B Electric will provide labor and equipment needed.
 - b. The City of Gladstone will be expected to supply all material for the project as stated in the RFP.

Bid Clarifications:

1. Any work that needs to be done outside of the scope of the Request for Proposal will need to have a change order and approval before B&B Electric can perform the work.

The above quote is valid for 30 days from the above listed date, after this time has expired, we may need to revise our quote based on material/labor inflation. We look forward to the opportunity to work with you on this project. If you have any questions or require further information, please contact me at tguiliani@bbelectricinc.com

Sincerely,

Anthony J. Guiliani
B & B Electrical Contractors, LLC



"Best & Brightest"

