



RFP FOR ENERGY EFFICIENCY FREQUENTLY ASKED QUESTIONS

1. WILL BID APPLICATIONS BE ACCEPTED FOR ENGINEERING OR FEASIBILITY STUDIES TO IDENTIFY ENERGY SAVING PROJECTS?

Grants for engineering and feasibility studies are available from WPPI Energy through different programs. These should be completed before submitting a Bid Application. Contact your Energy Services Manager for more information.

2. WHAT IF OUR BUDGET APPROVAL PERIOD DOES NOT FALL WITHIN THE SCHEDULE FOR THIS RFP FOR ENERGY EFFICIENCY?

Project completion schedules, including budget/corporate approvals, should be included in the bid applications. Projects with timelines conflicting with the RFP bid cycles should refer to other WPPI Energy member utility program offerings.

3. WHAT HAPPENS TO BIDS THAT ARE NOT AWARDED FUNDING?

Proposals that do not receive funding through this RFP for Energy Efficiency may be directed to other WPPI Energy or member utility program offerings,

or advice will be provided on how to improve the bid application for future submittals. Bids will not automatically be submitted in the next RFP cycle.

4. IS THERE ANY LIMIT TO THE AMOUNT REQUESTED?

We currently do not have a maximum incentive, aside from the RFP budget of \$200,000. WPPI Energy prefers to fund several cost effective projects, and therefore bids should be limited to the minimum incentive needed to meet your facility's payback requirements. The highest-ranking bid requests are normally close to 1-3 times the project's annual energy cost savings. We anticipate significant competition for each bid cycle.

5. CAN I APPLY FOR OTHER GRANTS IN ADDITION TO THIS PROGRAM?

Yes. Please explicitly state any Focus on Energy incentive, utility incentive, or other funding sources in your bid application. Total project incentives from all sources including the RFP for Energy Efficiency grant will be capped at 60% of project cost.

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6. HOW SHOULD WE CALCULATE ON-PEAK DEMAND REDUCTION?

On-peak demand, measured in kilowatts (kW), refers to the maximum rate of electrical energy consumption for a 15-minute period during the hours of 2PM to 5PM, Monday through Friday, during the months of June, July, August and September. The on-peak demand reduction represents the amount in which that maximum kW measurement can be lowered. In some instances, an adjustment factor may be needed if the demand reduction does not occur on a routine basis.

7. CAN INTERNAL LABOR COSTS BE INCLUDED?

Internal labor costs may be included as long as they are reasonable and well documented. Internal labor estimates must include the cost of internal labor, the estimate of hours, and evidence that a separate internal tracking number has been created to account for labor attributable to the Proposed Project.

8. WHAT IF THE FINAL PROJECT COST IS DIFFERENT THAN THE ESTIMATED COST IN THE APPLICATION?

If the final invoiced cost is less than the estimate cost, the incentive award may be prorated. If the final invoiced cost is greater than the estimate, no adjustment will be made.

9. WHAT CAN BE DONE IF THE PROJECT SCOPE OR SCHEDULE CHANGES?

Project scope or schedule changes will be handled on a case-by-case basis. To guarantee changes do not impact your award, we recommend you contact WPPI Energy to discuss the modifications to the original plan.

HOW TO GET STARTED

Talk to your Energy Service Manager for more information. They can help you identify eligible electrical projects, choose the right project for your energy-saving goals and collect the information you'll need to complete the application process. Applications can be submitted via email or mail.

WHO IS ELIGIBLE TO APPLY?

All projects must be planned for facilities that receive electric service from a WPPI Energy member utility.

EXAMPLES OF INELIGIBLE PROJECTS:

Projects that involve purchases of used or rebuilt equipment. Projects that involve energy savings exclusively from lighting upgrades (lighting projects can be included with other measures but cannot exceed 50% of the overall energy savings).



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