



## Gladstone Fireworks Proposal

This is an exciting and generous proposal for the City of Gladstone. To move this forward effectively, you will likely need to present a formal "Special Event Proposal" to the Gladstone City Commission or the Parks & Recreation Department.

Based on the details you provided, here are the key areas you should address in your formal pitch or meeting with city officials:

### 1. The Financial Breakdown

The City will need to see exactly how the \$15,000 budget is allocated, especially since you are seeking donations.

- **The Quote:** Clarify that while the product value is significantly higher, your 30% discount and \$0 labor cost brings the \$15,000 ask closer to a \$22,000+ value show.
- **Insurance:** Mention that Spielbauer Fireworks Co., Inc. is providing the liability insurance. The City will likely require a "Certificate of Insurance" (COI) naming the City of Gladstone as an "Additionally Insured" party.
- **Donations:** You should specify whether you are asking the City to fund the \$15,000 from its budget, or whether you are seeking their blessing to solicit donations from local businesses under the City's banner.

### 2. Technical Capabilities & Safety

Gladstone will be very interested in the "Synchronized" aspect and the safety of the firing site (likely Van Cleve Park).

- **The Cobra System:** Emphasize the remote electronic detonation. Highlight that this allows for a larger "safety zone" because no personnel are hand-lighting shells near the mortars.
- **Licensing:** While you mentioned the ATF license for Delta (the detection dog), the City will need to confirm the **Lead Pyrotechnician's** credentials and any Michigan-specific firework display permits required by the Bureau of Fire Services.
- **Music Sync:** Since you are working with Radio Results Network, mention if the music will be broadcast over FM radio so people in their cars can hear the synchronization, in addition to the PA system.

### 3. Logistics and Site Plan

The City will eventually require a site map. Start thinking about:

- **Fallout Zone:** Where the shells will be launched to ensure debris doesn't land on spectators or private property.
- **Crowd Control:** How Public Safety (Gladstone PD/Fire) will be involved in blocking off the launch area.
- **The "K9 Delta" Factor:** Having an explosives-detection dog on site is a unique security asset. You should frame this as an extra layer of public safety that other shows don't have.

### 4. Next Steps to Take Now

1. **Contact the City Manager:** Reach out to the Gladstone City Manager's office to ask to be placed on the agenda for a City Commission meeting.
2. **Parks & Recreation:** Meet with the Parks & Rec Director, who typically oversees events at Van Cleve Park.
3. **Refine the Quote:** Ensure the attached quote from Spielbauer is updated to reflect the \$15,000 tier and clearly shows the 30% discount.





# SPEILBAUER FIREWORKS CO., INC.

DISTRIBUTORS & EXHIBITORS

WISCONSIN'S OLDEST EXHIBITION FIREWORKS CO.

Established in 1952

Office:  
1976 Lane Road  
Green Bay, WI 54311

Phone 1-920-336-0446  
Fax 1-920-336-1214

Factory & Warehouses:  
Bellevue

To: Delta Force PI, LLC  
Attn: Jim Mcneil  
4 Tipperary Road  
Gladstone, MI 49837

Proposal # 26GI9054  
Order Date 7/4/2026  
Date 2/19/2026  
Terms PROPOSAL ONLY

1% Per Month Interest Charged On Accounts Over 30 Days Old

## Proposal

### \$10,000.00 Fireworks Display for February 18, 2026 (Wed.)

#### Opening

2 — 150 Shot Happy Stars Box (45 sec.) - Lidu	\$290.00	\$580.00
Repeating barrage box that creates gold crackling bursts overhead.		
2 — 2.5 inch 36 Shot Twinkling Kamuro w/ Tail Box (28 sec.) - Sunny	\$290.00	\$580.00
To canopy Happy Star Boxes.		

#### Additional Special Break Shells

72 — 3 inch Assorted Import Special Break Shells - Crown Pyro	\$18.40	\$1,324.80
10 — 3 inch Import Titanium Salute w/ Glitter Tail - Sunny	\$13.00	\$130.00
10 — 3 inch Assorted Premium CYLINDER SHELLS - Crown Pyro	\$32.30	\$323.00
8 — 3 inch Flash Salute (cylindrical) - Sunny	\$15.60	\$124.80
<b>Total: 100 — 3 inch Special Break Shells</b>		
36 — 4 inch Assorted Import Strobing & Vibrant Color Shell - Icon	\$29.30	\$1,054.80
36 — 4 inch Assorted Import Special Break Shells - Crown Pyro	\$32.05	\$1,153.80
36 — 4 inch Assorted Import Chrysanthemum & Peony Shell w/ Rising Tail - Lidu	\$32.05	\$1,153.80
4 — 4 inch Assorted Premium CYLINDER SHELLS - Crown Pyro	\$58.75	\$235.00
<b>Total: 112 — 4 inch Special Break Shells</b>		
4 — 6 inch Assorted Import Special Break Shell w/ Rising Tail - Sunny	\$79.40	\$317.60
<b>Total: 4 — 6 inch Special Break Shells</b>		

#### Midlevel Display

2 — 210 Shot Fan Red & Blue To Silver Crossette Box (13 sec.) - Lidu	\$190.00	\$380.00
Fires a stream of red and blue stars that weave in and out. Stars then break into silver streaks 100 ft. overhead.		

### IMPORTANT

This merchandise sold and shipped on the representation of the buyer that the same will be used strictly in accordance with laws of the state of destination.

This merchandise is sold upon the condition that the seller shall not be liable in any civil action for any accident or injury occasioned during the transportation, handling, storage, sale or use of the merchandise.



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2 — 300 Shot Assorted Stars w/ Whistling Crackling Box (40 sec.) - Lidu Fills the sky with colored stars, screeching whistles, and multiple crackling breaks.	\$220.00	\$440.00
2 — 180 Shot Fan Two Stage Whistle & Assorted Chrysanthemum Box (40 sec.) - Lidu	\$230.00	\$460.00
2 — 2.5 inch 36 Shot Dahlia Tail Box (28 sec.) - Sunny	\$290.00	\$580.00
2 — 2.5 inch 36 Shot Assorted Ring Box (40 sec.) - Lidu Creates perfect variegated color rings in the sky above.	\$290.00	\$580.00
2 — 3 inch 25 Shot Red, White & Blue Crossette w/ Silver Tail Box (25 sec.) - Sunnv Fires twenty-five red, white, and blue shells in the sky overhead. Twenty-five shell special boxed finale. Self contained box includes mortars.	\$370.00	\$740.00
2 — 3 inch 25 Shot Silver Crackling Palm w/ Silver Tail Box (25 sec.) - Sunny	\$370.00	\$740.00
2 — 3 inch 25 Shot Gold Flitter w/ Red, White, and Blue Pistil and Silver Tail Box (25 sec.) - Sunnv	\$370.00	\$740.00
2 — 2.5 Inch 36 Shot Titanium Chrys. and Timed Rain w/Crackling and White Strobe and Draaon Eaas Shell Cake W/Tail (30 Sec.) - Crown	\$400.00	\$800.00
<b>Grand Finale</b>		
2 — 2 inch 50 Shot Multi Color Peony Finale w/Silver Tail Box (40 sec.) - Lidu	\$235.00	\$470.00
2 — 2.5 inch 36 Shot New Color Finale Box (40 sec.) - Lidu Creates a dazzling array of color and glitter in the night sky. Thirty-six shell special boxed finale. Self contained box includes mortars.	\$290.00	\$580.00
2 — 3 inch 25 Shot Color & Glitter (Rainbow) Finale Box (25 sec.) - Icon Creates a dazzling array of color and glitter in the night sky. Twenty-five shell special boxed finale. Self contained box includes mortars.	\$370.00	\$740.00

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2	— 2.5 inch 36 Shot Titanium Salute w/ Silver Tail Box (25 sec.) - Sunny Fires thirty-six earth shaking reports with rising tails in the sky overhead. Thirty-six shell special boxed finale. Self contained box includes mortars.	\$290.00	\$580.00
2	— 50 Shot Colorful Tail To Dragon Eggs Cake (6 sec.) - Crown Pyro	\$145.50	\$291.00
2	— 3 inch 10 Shot Import Color & Glitter Finale - Bulk - Lidu Creates a dazzling array of color and glitter in the night sky. Ten shell special finale - reloads only.	\$123.95	\$247.90
2	— 3 inch 10 Shot Peonys w/ Red, White & Blue Tails Finale - Bulk - Lidu	\$123.95	\$247.90
<b>Firing Equipment</b>			
216	— E-Match (15') - MJG E-match for shells	\$3.30	\$712.80
36	— E-Match (25') - MJG E-match for cakes and chains	\$5.30	\$190.80
		<b>Fireworks Subtotal</b>	<b>\$16,498.00</b>
		<b>Less Discount</b>	<b>-\$7,019.33</b>
		<b>Discounted Price</b>	<b>\$9,478.67</b>
<b>Delivery</b> Fireworks to be delivered by Spielbauer Fireworks Co., Inc.		<b>\$0.00</b>	<b>\$0.00</b>

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Your Price	\$9,478.67
Sales Tax	\$521.33
<b>Total</b>	<b>\$10,000.00</b>

Display Date: 2/18/2026

Rain Date: Unknown

**RE: MUNICIPAL DISPLAY**

Contact: Jim McNeil at (906) 399-4383 Work 906-420-8305

Federal Type 33 License is on file. Expires on April 1st, 2026.

Local permit to be mailed in.

In 2026 Jim had:  
1-72M Cobra Module  
1- 36M Cobra Module

In 2026 SFC Suggests Adding:  
3 - 36M Cobra Modules (for shells)  
2 - 18M Cobra Modules (for cakes)

CC: Info@deltaforcepi.com

Thank you for your order.

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~Proposal void after March 31st, 2026~

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Factory & Warehouses:  
 Bellevue

To: City of Gladstone  
 Attn: Robert Brown  
 1100 Delta Ave.  
 Gladstone, MI 49837

Conf. # 25GI8729  
 Order Date 5/28/2025  
 Date 5/28/2025  
 Terms Balance Due By 7/4/2025

1% Per Month Interest Charged On Accounts Over 30 Days Old

## Confirmation

**\$3,000.00 Fireworks Display for July 4, 2025 (Fri.)**

### Additional Special Break Shells

36 — 4 inch Assorted Import Strobing & Vibrant Color Shell - Icon	\$24.40	\$878.40
<b>Total: 36 — 4 inch Special Break Shells</b>		
2 — 5 inch Smiley Face Pattern Shell - Lidu	\$42.45	\$84.90
2 — 5 inch Heart Pattern Shell - Lidu	\$42.45	\$84.90
18 — 5 inch Assorted Import Special Break Shells - Crown Pyro	\$42.45	\$764.10
<b>Total: 22 — 5 inch Special Break Shells</b>		
9 — 6 inch Assorted Import Special Break Shells - Crown Pyro	\$70.60	\$635.40
<b>Total: 9 — 6 inch Special Break Shells</b>		
<b>Grand Finale</b>		
6 — 3 inch 10 Shot Mixed Assorted Chrysanthemum Finale - Bulk - Lidu	\$103.30	\$619.80
2 — 3 inch 10 Shot Import Titanium Report w/ Rising Silver Tail Finale - Bulk - Sunnv	\$112.40	\$224.80
Each chain fires ten earth shaking reports with rising tails in the sky overhead. Ten shell special finale - reloads only.		

<b>Fireworks Subtotal</b>	<b>\$3,292.30</b>
<b>Less Discount</b>	<b>-\$1,042.30</b>
<b>Discounted Price</b>	<b>\$2,250.00</b>

<b>Insurance Coverage</b>	<b>\$450.00</b>	<b>\$450.00</b>
\$5 million insurance coverage for public liability and property damage.		

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To: City of Gladstone  
Attn: Robert Brown  
1100 Delta Ave.  
Gladstone, MI 49837

Inv. # 25GI8555  
Date 8/26/2025  
Terms Balance Was Due By  
7/4/2025

1% Per Month Interest Charged On Accounts Over 30 Days Old

## Statement of Account

1 - \$9000.00 Aerial & Ground Fireworks Display for 7/4/2025 - as per confirmation dated 3/31/2025	\$9,000.00
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**Total Due: \$9,000.00**

Thank you for your order.

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Conf. # 25GI8729  
Order Date 5/28/2025  
Date 5/28/2025  
Terms Balance Due By 7/4/2025

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## RE: ADDITION TO ORDER

Jim Dagastino to be operator 2025: 1-715-923-0489

Note: As per 5/28/2025 Gladstone has:  
150 three-inch tubes  
120 four-inch tubes  
100 five-inch tubes  
64 six-inch tubes

Use straight up and down items. Lighthouse on peninsula and boat traffic won't allow for angels.

Contact Robert Brown at 906-280-6176

Insurance Certificate number 074 has been issued.

Local permit to be mailed in (was applied for on 4/2/2025).

CC: RBrown@gladstoneMI.gov  
CC: DagostinoEnt@yahoo.com

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