

City of Gladstone, MI - North Bluff Substation Transformers						
Transformer Bid Evaluation						
Latest Revision: 12-15-2025						
			LOWEST EVALUATED BID	ARRIVED LATE: 12/4/2025 @ 1:55pm EST	ARRIVED LATE: 12/3/2025 @ 1:55pm EST	ARRIVED LATE: 12/3/2025 @ 1:55pm
			<u>Bid 1</u>	<u>Bid 2</u>	<u>Bid 3</u>	<u>Bid 4</u>
	Manufacturer:		Virginia Transformer Corp	Hitachi	WEG Transformers USA	Niagara Power Transformers
Base Bid - furnish Two (2) 7.5/9.375//10.5 MVA, 55/65-degrees C rise, Dyn1, 69 kV Delta primary – 13.09Y/7.56 kV Wye secondary substation transformer without LTC						
			\$1,302,900.00	\$1,822,646.00	\$1,522,482.00	\$1,550,258.00
	Estimated Shipping Costs		\$50,000.00	\$43,200.00	Included in base bid	Included in base bid
	Adder to Delay Shipping Costs		\$16,500.00	\$18,046.00	TBD	\$0.00
	Total Estimated Base Bid Price (w/o adder)		\$1,352,900.00	\$1,865,846.00	\$1,522,482.00	\$1,550,258.00
Base Bid loss evaluation costs						
	Core (No-Load) Losses (Unit cost: \$/kW):	\$7,500	\$75,000.00	\$51,750.00	\$41,250.00	\$52,500.00
	Winding (Load) Losses (Unit cost: \$/kW):	\$2,500	\$47,500.00	\$72,500.00	\$140,000.00	\$92,500.00
	5 year warranty price		Included	Included	Included	Included
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	Subtotal transformer cost with losses and comparable warranty		\$1,475,400.00	\$1,990,096.00	\$1,703,732.00	\$1,695,258.00
Additional evaluated cost considerations						
	Unit price for offloading		\$29,520.00	\$71,200.00	\$24,000.00	\$70,000.00
	Unit price for assembly		No assembly required	\$97,400.00	\$70,000.00	\$30,000.00
	Unit price for testing		\$33,736.00	\$22,000.00	Included in assembly	\$36,000.00
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	Total evaluated cost (not contract cost)		\$1,538,656.00	\$2,180,696.00	\$1,797,732.00	\$1,831,258.00
	Delivery - Shipping ARO		60-65 weeks	91 weeks	75-78 weeks	156 weeks
	Percentage above lowest evaluated bid cost		100%	142%	117%	119%
	Suggested spare parts cost		\$14,000.00			
	Total Contract Cost (Transformers & Spare Parts Without Offloading, Assembly, and Testing):		\$1,366,900.00			