

2023 Fuel Quote

Roberts Energy - currently used on road diesel. Nothing submitted in writing. We are currently at cost+ \$0.25. 10/3/23 price would be \$3.79 per gallon. They don't do pricing from Montreal rack.

Rowley Fuels- currently used for propane at the library. Submitted quotes and easy to get ahold of. They can offer a cost+ \$0.24. 10/3/23 price would be \$3.72 per gallon. They don't do pricing from Montreal rack. They are offering \$0.02 off a gallon for each gallon of gas from their pumps in Milton. (their pumps are normally \$0.10 cheaper than Maplefields) Tank installation fee reduced if we move the old tank and install new tank. (We can do this) We would still have a fuel tank on site for convenience.

R.L. Vallee – currently used for gasoline. Original submittal acquired by Gary on behalf of the town. They use Montreal rack + \$0.1285 per gallon. 10/2/23 price would be \$3.4475 per gallon. They are offering \$0.12 off for gas. Fueling would happen at any Maplefields location.

Points to consider:

- *We have been wanting accountability for fuel per truck/operator leaving our on-site tank. Roberts has installed a meter and Rowley fuels would provide one. Vallee's would be done at the pump.
- *Having our own tank is convenient due to all equipment not having to leave for fuel. We would need to buy a transfer tank to go in the back of the p/u if we don't have fuel on site. Cost of \$1200+
- *We would be saving extra money on gasoline by going with Vallee or Rowley.
- *Normal summertime use would be 5-10 gallons a day per truck 2-3 times a week. Wintertime would be 15-40 gallons depending on storms 1-2 times a day. Winter would be at OT rate of pay.
- *Trucks get 4-6 miles per gallon. Use 1 gallon to go offsite for fuel. Fuel prices are higher during the winter.
- *10 minutes' drive time back and forth, 5-10 minutes for fueling, possible wait depending on day and time. Average employee \$0.466 a minute at straight time.
- *Price changes each week due to the market
- *Fire department fuels using our current on-site tank

Rowley week of 10/2/23 based off large truck / Vallee week of 10/2/23 based off large truck

\$3.72x 20 gallons=\$74.40

\$3.4475x20 gallons=\$68.95

5 minutes of fueling \$2.33

5 minutes if fueling \$2.33

No drive time

10 minutes of drive time=\$4.66

No wait

5 minutes of wait=\$2.33

total \$76.73

total \$78.27

I suggest we switch to Rowley Fuels to save money on Diesel and Gasoline. It still leaves us with an onsite tank.

Georgia Road Foreman

From: Garrett Allard <gallard@rowleyfuels.com>
Sent: Wednesday, October 4, 2023 8:23 AM
To: Georgia Road Foreman
Subject: RE: Rowley Fuels

ADVERTISEMENT You don't often get email from gallard@rowleyfuels.com. [Learn why this is important](#)

I don't believe so, I didn't have time to look last night but If memory serves me correctly you pay the 1 cent a gal tax and that's it.

From: Georgia Road Foreman <roadforeman@townofgeorgia.com>
Sent: Wednesday, October 4, 2023 8:20 AM
To: Garrett Allard <gallard@rowleyfuels.com>
Subject: RE: Rowley Fuels

Are there state and federal taxes we pay if we are tax exempt?

From: Garrett Allard <gallard@rowleyfuels.com>
Sent: Tuesday, October 3, 2023 5:24 PM
To: Georgia Road Foreman <roadforeman@townofgeorgia.com>
Subject: Rowley Fuels

ADVERTISEMENT You don't often get email from gallard@rowleyfuels.com. [Learn why this is important](#)

Hi Todd,


Here is this weeks LSD price that you requested. Please note that this does not include state or federal tax. Let me know if there is anything else you need.

10/3/23

\$3.72 per gal

Thanks

Garrett

	<p>Garrett Allard Rowley Fuels & Propane Vice President</p> <p>gallard@rowleyfuels.com (802) 893-7952 Work (802) 893-3201 Fax PO Box 21, 789 Rte 7 S. Milton, VT 05468</p>
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ROWLEY FUELS

Rowley Fuels & Propane • PO Box 21 • 789 Route 7 South • Milton, VT 05468 • 802.893.7952 • Fax 802.893.3201 • info@rowleyfuels.com

September 15, 2023

Rowley Fuels, Inc. agrees to provide Gasoline and Diesel at our pumps located at 8 River Street in Milton for **.02 cents off per gallon, which is subject to market fluctuations** for 1 year starting on the signed date of this contract to:

11239
Town of Georgia
83 Plains Rd
Georgia, VT 05468

- 1) The contract is activated upon signature by customer.
- 2) The contract requires automatic delivery, during the contractual period. Payment is due upon delivery.
- 3) There is **NO** early withdrawal from the Rowley Fuels Inc. price agreement. The products have been secured by Rowley Fuels Inc. for its contracted customer's use. Hence, there will be no refund provided by Rowley Fuels Inc.
- 4) Force Majeure: Rowley Fuels Inc. shall not be responsible for damages, delay or failure to perform, when such delay or failure is subject to Acts of God, strikes, differences with workmen, compliance with requests of government, war conditions, accidents, delays in transportation, or any other cause beyond the control of Rowley Fuels Inc.
- 5) The terms of this contract are considered to be fully integrated within this document. Any changes or modifications to the contract are to be undertaken in an independent written instrument agreed to by both parties for separate consideration, regardless of any oral representations to the contrary.
- 6) Payment is solely attributable to gallons of Diesel delivered by Rowley Fuels Inc. The contracted price cannot be used for any service Rowley Fuels Inc. provides for its contracted customer's heating system, tank installation or any other manner whatsoever.

Company Representative _____

Date _____

Customer Signature _____

Date _____

ROWLEY FUELS

Rowley Fuels & Propane • PO Box 21 • 789 Route 7 South • Milton, VT 05468 • 802.893.7952 • Fax 802.893.3201 • info@rowleyfuels.com

September 14, 2023

Rowley Fuels, Inc. agrees to provide Diesel fuel at **.24 cents off per gallon over cost, which is subject to market fluctuations** for 1 year starting on the signed date of this contract to:

11239
Town of Georgia
83 Plains Rd
Georgia, VT 05468

- 1) The contract is activated upon signature by customer.
- 2) The contract requires automatic delivery, during the contractual period. Payment is due upon delivery.
- 3) There is **NO** early withdrawal from the Rowley Fuels Inc. price agreement. The products have been secured by Rowley Fuels Inc. for its contracted customer's use. Hence, there will be no refund provided by Rowley Fuels Inc.
- 4) Force Majeure: Rowley Fuels Inc. shall not be responsible for damages, delay or failure to perform, when such delay or failure is subject to Acts of God, strikes, differences with workmen, compliance with requests of government, war conditions, accidents, delays in transportation, or any other cause beyond the control of Rowley Fuels Inc.
- 5) The terms of this contract are considered to be fully integrated within this document. Any changes or modifications to the contract are to be undertaken in an independent written instrument agreed to by both parties for separate consideration, regardless of any oral representations to the contrary.
- 6) Payment is solely attributable to gallons of Diesel delivered by Rowley Fuels Inc. The contracted price cannot be used for any service Rowley Fuels Inc. provides for its contracted customer's heating system, tank installation or any other manner whatsoever.

Company Representative _____

Date _____

Customer Signature _____

Date _____

PROPOSAL

Sep 13, 2023



Rowley Fuels & Propane
PO Box 21
Milton, VT 05468

802.893.7952
Fax 802.893.3201
info@rowleyfuels.com

Account Number	Proposal Number
11239	P03335-1-1

Bill To: Town of Georgia 83 Plains Rd Georgia, VT 05468	Work At: Town of Georgia Todd Cadieux 83 Plains Rd Georgia, VT 05468 Mobile: 802-307-2259**Todd
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We hereby submit specifications and estimates for:

Rowley Fuels Inc proposes to install a double wall 1000 gallon skid tank with a pump and meter. This proposal includes, but is not limited to parts, labor, and taxes.

We propose hereby to furnish material and labor - complete in accordance with the above specifications, for the sum of: \$9,501.36.

Payment to be made as follows:

All material is guaranteed to be as specified. All work to be completed in a professional manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon authorization by customer, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Worker's Compensation Insurance. Rowley Fuels has paid all applicable Vermont taxes on material quoted for this job.

Authorized Signature: _____

ACCEPTANCE OF PROPOSAL - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Date of Acceptance: _____

Signature: _____

Note: This proposal may be withdrawn by us if not accepted by 10/13/2023.

Signature: _____



Rowley Fuels & Propane
 PO Box 21
 Milton, VT 05468

802.893.7952
 Fax 802.893.3201
 info@rowleyfuels.com

PROPOSAL

Sep 15, 2023

Account Number	Proposal Number
11239	103336-1-1

<p>Bill To:</p> <p>Town of Georgia 83 Plains Rd Georgia, VT 05468</p>	<p>Work At:</p> <p>Town of Georgia Todd Cadieux 83 Plains Rd Georgia, VT 05468</p> <p>Mobile: 802-307-2259**Todd</p>
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We hereby submit specifications and estimates for:

Rowley Fuels Inc proposes to install a double wall 1000 gallon skid tank with a pump and meter that Rowley Fuels would own. This proposal includes labor and tank delivery.

We propose hereby to furnish material and labor - complete in accordance with the above specifications, for the sum of: \$575.00

Payment to be made as follows:

All material is guaranteed to be as specified. All work to be completed in a professional manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon authorization by customer, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Worker's Compensation Insurance. Rowley Fuels has paid all applicable Vermont taxes on material quoted for this job.

Authorized Signature: _____

ACCEPTANCE OF PROPOSAL - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Date of Acceptance: _____

Signature: _____

Note: This proposal may be withdrawn by us if not accepted by 10/15/2023.

Signature: _____

Town of Georgia
47 Town Commons Road
St. Albans VT 05478

To Whom it May Concern:

Subject: Fuel Bid/ Vallee Fleet Card

RL Vallee Inc/Maplefields is pleased to quote gasoline and diesel for the Town of Georgia

Diesel- Montreal-Valero-Rack 3.2695

+ Freight .085

+ Adder .12

8/29/2023- Total price without tax 3.4745

Gasoline- 12 Cent monthly discount- All Grades

Thank you,



Tim Vallee-President

M
MAPLEFIELDS