

Burlington Harbor Launch and Tow/Interlock Marine Services
PO Box 222
Shelburne, Vt. 05482
802-598-9188
mike@burlingtonharborlaunchandtow.com

Town of Georgia
Attn: Town Administrator
47 Town Common Rd, N.
St. Albans, VT 05478
RFP – Seasonal Services for Boat Docks
Paul Jansen
pjansen@townofgeorgia.com
(802) 309-3355

Introduction and Cover Letter

Dear Paul,

Burlington Harbor Launch and Tow (HL&T) principals have over 25 years of experience providing marine services on the Lake Champlain. We specialize in Marine Service Project Management, Planning, and Operations. Specifically, HL&T provides services in marine construction, installation, seasonal maintenance, emergency response, fabrication, and repair of waterfront facilities.

HL&T operates on the Burlington Waterfront (with service vessels and equipment located at the Burlington Boat House, Ferry Dock Marina, and Safe Harbor Shelburne Shipyard).

Our primary service area is in the Burlington, Shelburne, Charlotte, and Northern Ferrisburgh area. We also service several customers in Alburgh, Vt and on the NY side of the lake from Westport to Plattsburgh. We are investing in and expanding our services to provide installation and servicing to a broader range and scope of customers in VT and NY in the coming year.

HL&T is a locally owned and operated business established in 2007. Our company objective is to provide Marine Services to Municipalities, Marinas, and Public and Private operations located on the Lake Champlain. Our company focus is always on quality affordable services, safety, performance, and responsiveness. We deliver fast, quality services at reasonable rates. We guarantee all our work to perform to the fabricator and manufacturer design parameters. HL&T is fully licensed and insured with coverage for General Liability, Excess Liability, Longshoreman's, Hull/PI, Crew operations and Diver operations.

Thank you for the opportunity to provide this proposal for Seasonal Boat Dock Installations in the Town of Georgia.

Mike Hendrickson

a. Owner/Operator and Team

HL&T has over 25 years of experience in the Marine Services industry on the Burlington waterfront and on Lake Champlain. All of our team members are fully licensed and insured to provide regular and emergency marine services on Lake Champlain. HL&T maintains regular seasonal training for all of its team to ensure safety and knowledge on the job. All of our team members play a role in the maintenance and operations schedules on all equipment.

Mike Hendrickson: Owner/Operator, Interlock Marine Services LLC dba Burlington Harbor Launch & Tow, a VT S-Corporation
USCG 100GT Master inspected vessel rating 2006
NAUI Open Water Scuba Diver 1983
NREMT-Paramedic
25 years of experience in Marine Service Industry
Facilities, Maintenance, Construction
Diving services
Marine Towing and Salvage
Fuel and Oil Spill Remediation-HAZWOPER 40 certified
Contracting, Planning, Cost Analysis

Mark Naud, Atty.: President, Clay Flats Group, Inc.
Operations Lead, USCG 50GT Master 2023
40+ years on Lake Champlain
25 years' experience working with City of Burlington on waterfront development and harbor management issues
Legal Representative for Interlock Marine Services/HL&T

USCG Certified Captains
NAUI Certified Divers
Construction and Heavy Equipment operators

Experience:

General: Hazlett mooring installation, inspection, and repair
Ball/Chain mooring installation, inspection, and repair
Marina Construction, dock installation, inspection, and repair
Helical anchor placement, inspection, and repair
Dock flotation inspection, repair, and replacement
Emergency Fuel and Oil spill recovery
Emergency Marine Towing and Salvage
Commercial Diving
Overland Transportation of vessels and Marine service equipment

Contract work:

Lake Champlain Community Sailing Center (1998-present)

- Facilities and Maintenance management
- Seasonal fleet commission and decommission
- Seasonal mooring commission and decommission
- Seasonal Dock commission and decommission
- Annual budgeting, planning, and purchasing for on-water operations

Burlington Harbor Marina (2021-present)

- Seasonal Floating Dock installation and Decommission
- Crane operations management
- SEAFLEX Inspection, Installation, Fabrication
- SEAFLEX Dock Buoyancy Installation
- Seasonal dock chain and mooring block inspections

City of Burlington BPRW (2020-present)

- Mooring Inspection, Cleaning, and Servicing
- Emergency Dock maintenance and servicing
- Assessment, Inspection, and Inventory of all waterfront facilities

Interlock Marine Services LLC (2007-present)

- Marine Towing and Salvage
- Marine Construction and Services
- Overland Transport
- Diving Services
- Mooring and Dock installation and construction
- Fuel and Oil Spill recovery
- Marina management, planning, consultation
- Captain services
- Instruction and training

HL&T Resources

Equipment:

HL&T maintains several marine service vessels and equipment on the Burlington waterfront on a year-round basis. Our specialized equipment is organized to provide marine services and emergency response services to the Burlington waterfront and all of Lake Champlain with complete marine construction tooling and equipment.

Darla

- 26' Custom Steel Lift/Push/Salvage/Dive boat
- Fitzgerald Metal Works (2023)
- Twin Yamaha 115 hp outboard - 60-gallon fuel capacity - Speed 14 knots
- Bow lift capacity - 4 ft extension 2200 lbs.
- Side Lift capacity - 4 ft extension 800 lbs.
- Lift bag equipped/w compressors 20,000 lbs.
- Trash pump/submerged vessels up to 30,000 gallons/hour (2)

Pontoon/Lift Boat- 24 ft x 8 ft pontoon
8,000 lbs. center lift platform barge
16,000 lbs. lift bag capacity w/compressors

Mae 22' Fiberglass Tow/Salvage/Dive boat - C-Hawk (1999-refit in 2021)
Yamaha 175 hp outboard - 40-gallon fuel capacity - Speed 28 knots
Lift bag equipped w/fill tanks 20,000 lbs.
Bow lift capacity – 4 ft extension 400 lbs.

Tow Vehicles: Ford F-250
15,000 lbs. GVCC
7000 lbs. ball hitch
Fifth Wheel Equipped (ball/pin)
USDOT registered

Emergency Response Trailers: 24 ft single axle flat deck
5000 lbs. GVCC

26 ft double axle roller trailer
5500 lbs. GVCC

32 ft Tri-axle/bunked trailer
10600 lbs. GVCC

30 ft flat deck/dove tail
14,000 lbs. GVCC

Fuel and Oil Spill Recovery: HAZWOPER 40 CERTIFIED
5x8 Enclosed Fuel and Oil Spill Recovery Response Trailer
600 ft + sorbent booms
Sorbent Pillows, Pads (1000-gallons +)
Fuel Solidifier (10-gallons)
Skimmers (3)
Full OSHA PPE equipped (6 personnel)

References

Rob Peterson, Deputy Harbor Master, Burlington Parks and Recreation
Rpeterson@burlingtonvt.gov (802) 316-1009

Colin Davis, Operations Director, Lake Champlain Community Sailing Center
colin@communitysailingcenter.org (802) 864-2499

Joe Walsh, Co-Owner Indian Bay Marina, indianbaymarina@yahoo.com, (518) 963-7858

Dan Couture, Town of Shelburne Harbor Manager, Diver54@hotmail.com, 802-578-4664

Pricing

Rates Schedule (2025)

Diving:	\$225/hr.	Cold water (October 15 th to June 1 st)
	\$175/hr.	Warm water (June 1 to October 15 th)
Additional Diver:	\$150/hr.	
<i>Darla</i> hourly:	\$250/hr.	
<i>Mae</i> Hourly:	\$175/hr.	
Topside Crew:	\$85/hr.	
Captain:	\$85/hr.	
Lift Bag fee:	\$125/bag	
Mobilization fee:	\$225/hr.	
Ground Equipment:	\$1000/day (Excavators/Telehandlers/SkidSteer)	

Emergency Response:

Fuel and Oil Spill:	\$1000/hr.	
Additional Personnel:	\$150/hr.	
Anchoring and Fuel and Oil spill supplies:	Market +15% (tax and shipping)	

Estimated Installation and Decommission of Georgia Town Docks Annually \$8000.00
-price does not include emergency servicing, mid-season servicing, or maintenance servicing
-price does not include component replacement, purchasing, pick up, or transportation

