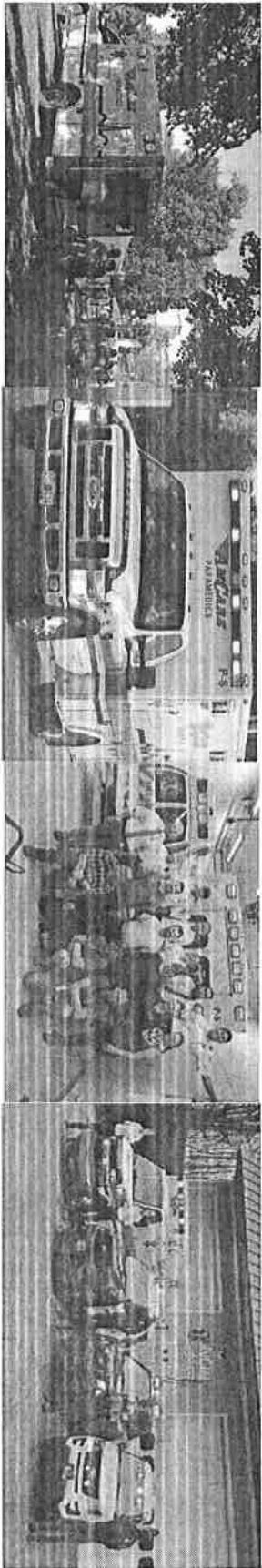




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# Overview

- History
- Ambulance Cost History
- Ambulance Billing
- Georgia Call Volume
- Per Capita Costs in Franklin County
- Georgia Proposals



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# Relationship History

- AmCare has been serving Georgia since the beginning in 1989. From the first day to today, we have provided exclusive service to this town, have been actively involved with the creation of Georgia First Response, have worked alongside them training and learning together, growing through the years. While we haven't seen many Georgia first responders come to our trainings since COVID hit, they are always invited.
- AmCare provides event coverage when asked, have participated and provided an ambulance multiple times for events such as the Jimmy Run at the Georgia plains Baptist church, the Fall Festival by the lake in the fall, etc..
- Multiple members of the AmCare team have been or are still members of the Georgia First Response. Many of the faces at AmCare might be new, but we are still very much a Vermont run organization run by Vermonters.



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## Fixed Ambulance Costs

- Payroll 1.5 Million Annually
- Liability Insurance \$48,000 Annually
- Workers Compensation Insurance \$96,000 Annually
- Medical Insurance \$10,000 Annually
- Rent/Building \$180,000 Annually

Running No Calls = \$1,834,000

JUST TO BE READY TO RESPOND



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# Capital Ambulance Costs

- Ambulance \$250,000 5-7 year life Span 6 Ambulances Currently
    - Roughly \$250,000 Annual replacement Costs
  - Cardiac Monitor \$42,000 per Monitor (\$252,000) Replaced 2021
  - Ventilators
  - Pumps
- 
- Approximately \$350,000 Annual Capital Costs to Be Ready to RESPOND

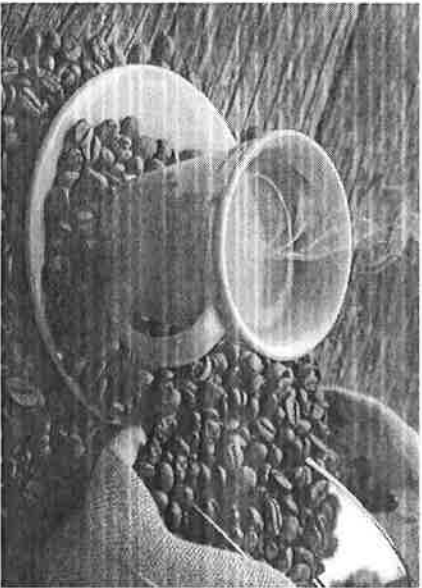


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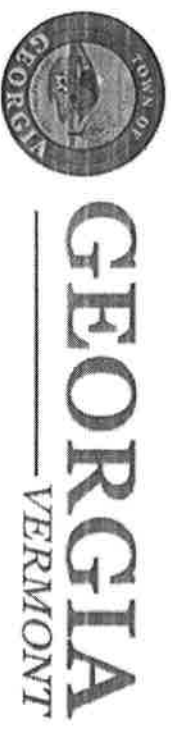
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# Ambulance Billing 101

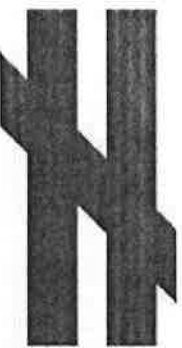


**== \$2.00**

1. All Consumers Pay The Same
2. All Pay Before Consuming Their Coffee



# Ambulance Billing 101



\$2.00

1. All Consumers DO NOT Pay The Same
2. DO NOT Pay Before EMS is Provided
3. MANY NEVER PAY



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# Georgia Call Volume vs Transports

	Calls	Cancelled -All	Transports	% of Cancelled Calls (Non-Compensable Trips)
Fairfield	108	49	59	45%
Georgia	310	127	183	41%
Mutual Aide	722	199	523	28%
St Albans City	1,347	483	864	36%
Sheldon	175	64	111	37%
St Albans Town	1,078	332	746	31%
<b>TOTAL</b>	<b>3,740</b>	<b>1,254</b>	<b>2,486</b>	<b>34%</b>



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# Per Capita Costs

	2022 est pop	911 per capita (FY24)
Fairfield	2,028	19.97
Georgia	4,902	14.41
St Albans City	6,942	22.96
Sheldon	2,165	22.57
St Albans Town	7,102	22.88
Avg (w/o Georgia)		22.10

Town	Population 2020	Ambulance Fee	Per Capita
Franklin	1363	\$ 40,576.00	\$ 29.77
Highgate	3472	\$ 86,250.00	\$ 24.84
Swanton	6701	\$ 199,245.00	\$ 29.73
Enosburg	2781	\$ 86,683.77	\$ 31.17
Bakersfield	1273	\$ 38,880.00	\$ 30.54
Fairfax	5014	\$ 119,519.00	\$ 23.84
Fletcher	1368	\$ 33,793.00	\$ 24.70

Divided into two services

Weighted avg Per  
 \$27.53 Capita 911 fee



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# Georgia Proposal Options

Current	Month	Annual	Per Capita
FY24	\$ 5,885	\$ 70,623.00	\$ 14.41

Option 1	Month	Annual	Per Capita
FY25	\$ 6,702.30	\$ 80,427.55	\$ 16.41
FY26	\$ 7,707.64	\$ 92,491.68	\$ 18.87
FY27	\$ 8,863.79	\$ 106,365.43	\$ 21.70
FY28	\$ 9,218.34	\$ 110,620.05	\$ 22.57
FY29	\$ 9,587.07	\$ 115,044.85	\$ 23.47
FY30	\$ 9,970.55	\$ 119,646.65	\$ 24.41
FY31	\$ 10,369.38	\$ 124,432.51	\$ 25.38
FY32	\$ 10,784.15	\$ 129,409.82	\$ 26.40
FY33	\$ 11,215.52	\$ 134,586.21	\$ 27.46
FY34	\$ 11,664.14	\$ 139,969.66	\$ 28.55

Option 2	Month	Annual	Per Capita
FY25	\$ 6,848.00	\$ 82,175.98	\$ 16.76
FY26	\$ 8,046.40	\$ 96,556.77	\$ 19.70
FY27	\$ 9,454.52	\$ 113,454.21	\$ 23.14
FY28	\$ 9,927.24	\$ 119,126.92	\$ 24.30
FY29	\$ 10,423.61	\$ 125,083.26	\$ 25.52

Option 3	Month	Annual	Per Capita
FY25	\$ 6,993.70	\$ 83,924.40	\$ 17.12
FY26	\$ 8,392.44	\$ 100,709.28	\$ 20.54
FY27	\$ 10,070.93	\$ 120,851.14	\$ 24.65

	Per Capita
Other Amcare Areas (excluding GA)	22.10
Other Towns Comps	27.53

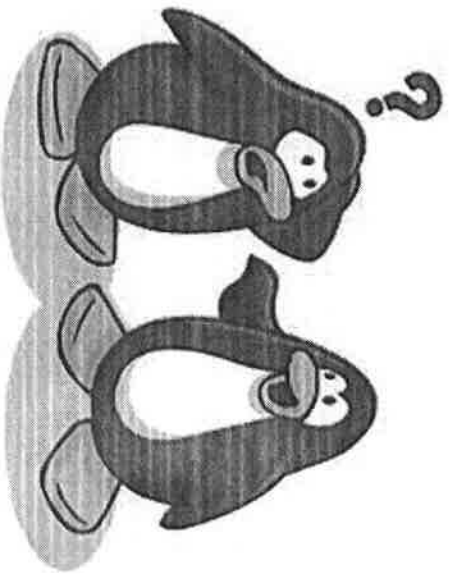


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# Questions



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