

SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)							
	2017	2018	2019	2020	2021	\$ Variance	% Variance
Jan	110,073.96	116,622.91	124,973.08	190,392.44	204,830.52	14,438.08	7.58%
Feb	106,532.67	106,634.80	144,100.65	167,749.86	201,246.04	33,496.18	19.97%
Mar	139,574.31	159,114.23	165,160.52	242,722.52	274,325.31	31,602.79	13.02%
Apr	143,147.33	158,126.49	191,027.30	211,354.97	275,116.14	63,761.17	30.17%
May	164,468.58	167,938.47	198,826.37	236,158.52	299,751.07	63,592.55	26.93%
Jun	160,573.33	174,498.93	197,471.05	229,208.70	280,881.50	51,672.80	22.54%
Jul	142,369.41	163,430.68	190,974.84	280,361.25	268,022.29	-12,338.96	-4.40%
Aug	144,989.26	175,336.63	200,644.07	229,018.92	259,681.40	30,662.48	13.39%
Sep	148,777.11	181,109.36	193,024.68	239,752.16	281,301.78	41,549.62	17.33%
Oct	147,596.93	204,845.74	205,934.68	243,770.76	266,678.57	22,907.81	9.40%
Nov	144,996.46	153,890.31	192,966.14	224,503.72			
Dec	137,020.73	159,113.63	208,689.86	243,087.11			
TOTAL	1,690,120.08	1,920,662.18	2,213,793.24	2,738,080.93	2,611,834.62	341,344.52	15.03%
%	12.01%	13.64%	15.26%	23.68%			

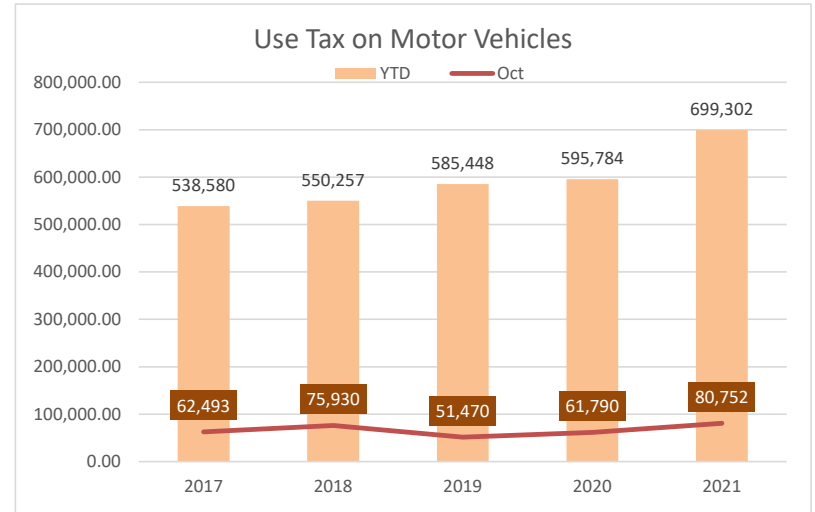
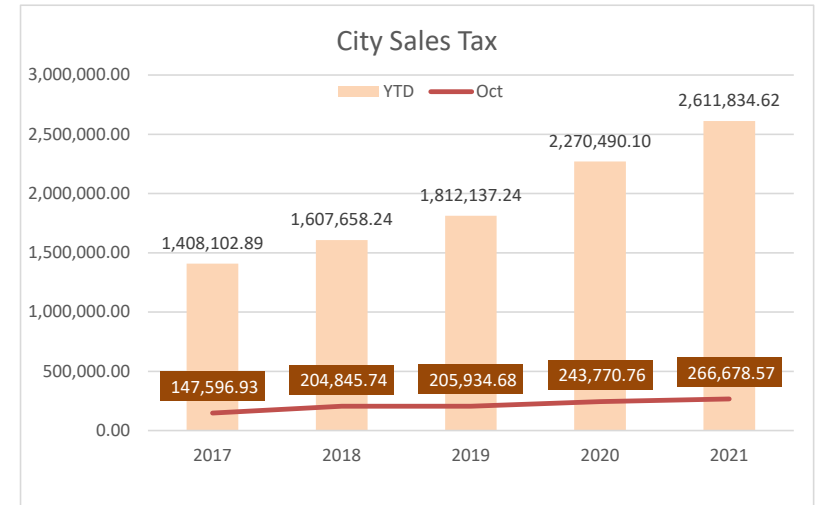
2021 Budget= \$2,575,000, 6% decrease from 2020 Actual Revenues

Oct	1,408,102.89	1,607,658.24	1,812,137.24	2,270,490.10	2,611,834.62	341,344.52	15.03%
3%	2,112,154.34	2,411,487.36	2,718,205.86	3,405,735.15	3,917,751.93	512,016.78	15.03%

Use Tax on Motor Vehicles - 2% General Fund (110-3132)							
	2017	2018	2019	2020	2021	Variance	% Change
JAN	43,562.42	41,597.40	59,067.65	44,776.20	59,327.64	14,551.44	32.50%
FEB	45,398.99	42,294.19	35,431.97	59,554.07	38,721.90	-20,832.17	-34.98%
MAR	52,721.40	46,660.84	56,995.69	53,618.86	69,952.45	16,333.59	30.46%
APR	30,578.05	60,910.43	58,679.47	37,062.83	56,918.15	19,855.32	53.57%
MAY	67,716.13	36,802.77	90,700.80	35,122.84	73,577.89	38,455.05	109.49%
JUN	51,241.39	74,048.50	52,822.10	72,285.02	73,709.93	1,424.91	1.97%
JUL	52,317.23	72,501.97	67,463.71	89,038.90	79,197.84	-9,841.06	-11.05%
AUG	61,190.50	37,103.59	66,028.27	73,161.03	111,272.20	38,111.17	52.09%
SEP	71,360.98	62,407.47	46,789.04	69,374.11	55,871.85	-13,502.26	-19.46%
OCT	62,492.61	75,929.88	51,469.53	61,789.73	80,751.67	18,961.94	30.69%
NOV	39,313.29	41,987.01	58,715.01	37,390.30			
DEC	61,912.59	36,418.95	46,583.89	67,505.07			
YTD	639,805.58	628,663.00	690,747.13	700,678.96	699,301.52	103,517.93	17.38%
%	19.97%	-1.74%	9.88%	1.44%			

2021 Budget = \$650,000 - 7.2% decrease from 2020 Actual revenues

Oct	538,579.70	550,257.04	585,448.23	595,783.59	699,301.52	103,517.93	17.38%
3%	807,869.55	825,385.56	878,172.35	893,675.39	1,048,952.28	155,276.90	17.38% for chart only



SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2017	2018	2019	2020	2021	Variance	% Change
JAN	11,966.68	40,827.15	19,357.85	14,922.55	16,599.65	1,677.10	11.24%
FEB	3,788.29	24,414.67	19,056.71	10,930.68	27,922.86	16,992.18	155.45%
MAR	3,558.90	38,328.55	9,936.56	41,435.81	32,453.39	-8,982.42	-21.68%
APR	13,173.71	20,911.52	24,173.95	10,766.83	27,295.09	16,528.26	153.51%
MAY	11,216.84	37,147.62	32,410.86	38,491.01	17,464.96	-21,026.05	-54.63%
JUN	4,893.13	105,602.45	26,190.88	17,591.28	33,914.75	16,323.47	92.79%
JUL	7,689.06	15,634.23	16,836.31	37,279.04	24,039.63	-13,239.41	-35.51%
AUG	32,557.34	18,073.99	8,864.92	20,497.47	10,941.09	-9,556.38	-46.62%
SEP	7,864.41	19,407.92	3,865.13	23,043.51	15,065.96	-7,977.55	-34.62%
OCT	11,756.71	12,148.65	16,537.07	20,654.70	41,315.52	20,660.82	100.03%
NOV	35,906.06	19,278.98	12,122.45	32,902.26			
DEC	2,702.11	9,762.50	19,073.22	30,253.24			
YTD	147,073.24	361,538.23	208,425.91	298,768.38	247,012.90	11,400.02	4.84%
%	-27.59%	145.82%	-42.35%	43.35%	-17.32%		

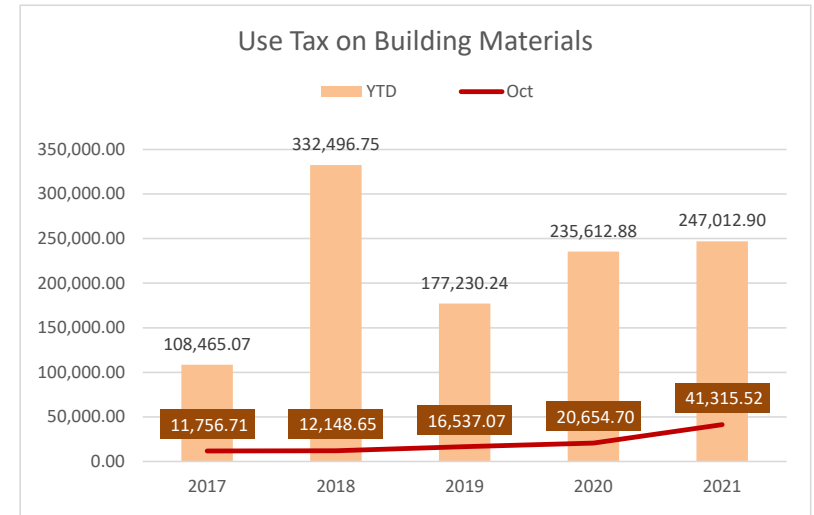
2021 Budget = \$200,000 -33% decrease from 2020 Actual revenues

Oct	108,465.07	332,496.75	177,230.24	235,612.88	247,012.90	11,400.02	4.84%
3%	162,697.61	498,745.13	265,845.36	353,419.32	370,519.35		

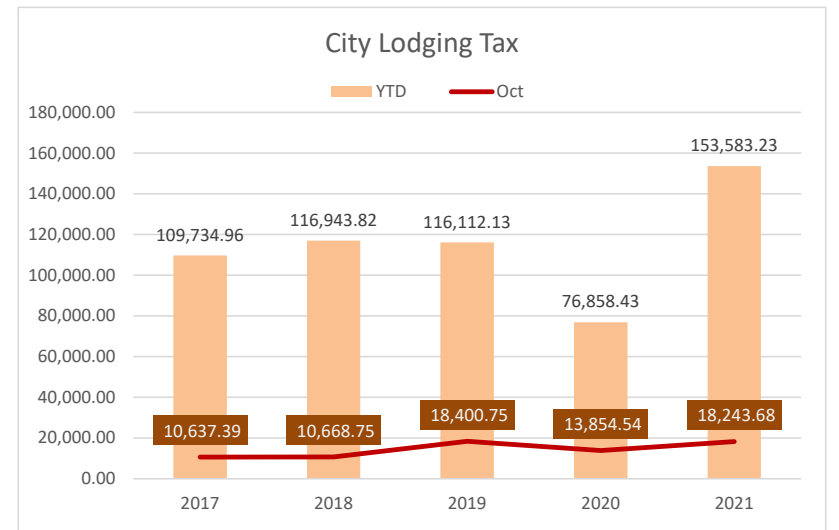
City Lodging Tax - 3% (125-3134)							
	2017	2018	2019	2020	2021	Difference	%
Jan	2,341.15	3,540.60	2,611.13	3,573.20	3,452.69	-120.51	-3.37%
Feb	3,694.45	3,635.19	3,774.09	4,018.26	4,145.37	127.11	3.16%
Mar	7,910.90	8,698.52	8,249.09	4,677.20	10,961.79	6,284.59	134.37%
Apr	10,908.40	10,215.52	8,046.43	2,305.15	16,557.26	14,252.11	618.27%
May	15,483.31	17,781.52	15,242.71	5,512.69	19,501.69	13,989.00	253.76%
Jun	16,653.43	17,755.34	22,312.67	8,463.77	23,011.89	14,548.12	171.89%
Jul	12,908.87	10,384.16	15,335.70	11,150.71	19,979.13	8,828.42	79.17%
Aug	13,751.20	17,768.30	12,712.49	11,047.44	16,446.92	5,399.48	48.88%
Sep	15,445.86	16,495.92	9,427.07	12,255.47	21,282.81	9,027.34	73.66%
Oct	10,637.39	10,668.75	18,400.75	13,854.54	18,243.68	4,389.14	31.68%
Nov	6,251.33	7,492.25	6,398.12	7,447.85			
Dec	4,895.53	4,288.01	4,558.22	5,195.64			
TOTAL	120,881.82	128,724.08	127,068.47	89,501.92	153,583.23	76,724.80	99.83%
	9.05%	6.49%	-1.29%	-29.56%			

2021 Budget = \$80,450 - 10% decrease from 2020 actual revenues

Oct	109,734.96	116,943.82	116,112.13	76,858.43	153,583.23	76,724.80	99.83%
6%	219,469.92	233,887.64	232,224.26	153,716.86	307,166.46		



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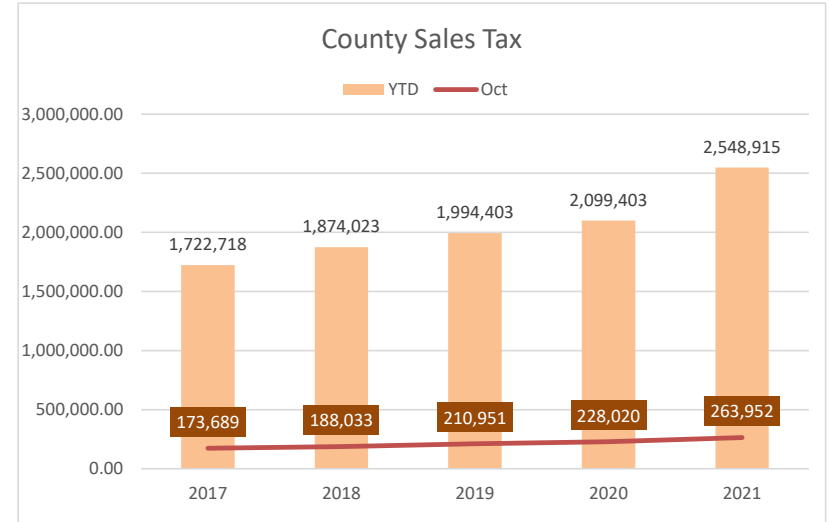


SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2017	2018	2019	2020	2021	\$ Variance	% Variance
Jan	136,307.24	146,939.45	168,991.80	178,526.13	199,569.41	21,043.28	11.79%
Feb	142,434.80	176,530.32	161,231.36	181,438.93	200,816.29	19,377.36	10.68%
Mar	172,028.79	185,516.49	198,980.47	188,855.08	268,529.43	79,674.35	42.19%
Apr	173,380.86	189,469.26	197,897.18	187,855.58	270,209.01	82,353.43	43.84%
May	178,328.17	193,958.66	209,011.45	220,166.38	266,353.47	46,187.09	20.98%
Jun	193,003.33	208,276.71	213,850.33	233,449.26	281,089.81	47,640.55	20.41%
Jul	178,723.35	189,768.49	210,475.42	227,956.26	264,407.19	36,450.93	15.99%
Aug	188,794.09	199,733.45	216,142.51	222,314.16	259,705.93	37,391.77	16.82%
Sep	186,027.87	195,797.26	206,870.89	230,820.91	274,282.88	43,461.97	18.83%
Oct	173,689.04	188,033.02	210,951.31	228,020.45	263,952.00	35,931.55	15.76%
Nov	174,721.72	184,074.04	204,326.68	211,965.09			
Dec	203,167.47	215,052.48	233,401.07	248,034.85			
TOTAL	2,100,606.73	2,273,149.63	2,432,130.47	2,559,403.08	2,548,915.42	449,512.28	21.41%
%	9.16%	8.21%	6.99%	5.23%			

2021 Budget=\$2,537,000 0.9% decrease from 2020 actual revenue

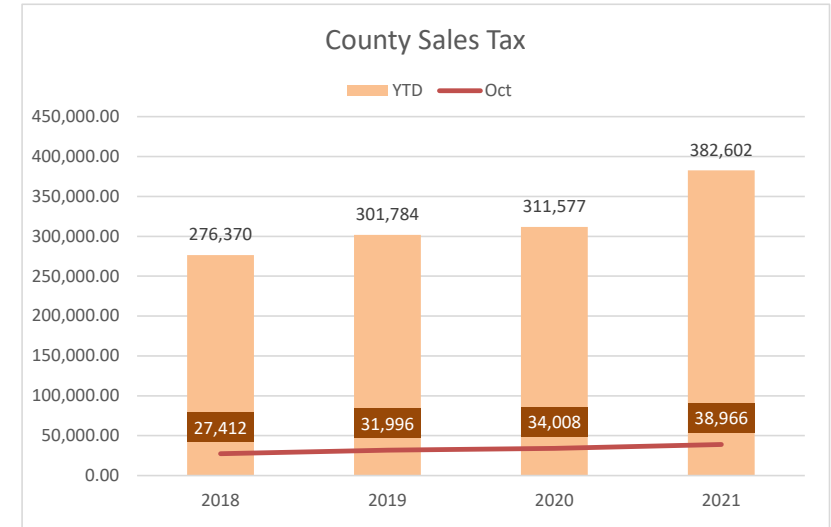
Oct	1,722,717.54	1,874,023.11	1,994,402.72	2,099,403.14	2,548,915.42	449,512.28	21.41%
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County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2017	2018	2019	2020	2021	\$ Variance	% Variance
Jan		23,704.20	25,508.99	26,762.07	29,794.36	3,032.29	11.33%
Feb		23,956.30	24,195.07	26,744.72	30,522.74	3,778.02	14.13%
Mar		25,560.92	30,317.68	26,640.82	41,095.99	14,455.17	54.26%
Apr		28,690.41	30,643.86	27,635.27	40,485.69	12,850.42	46.50%
May		29,288.65	32,085.32	32,800.08	39,900.10	7,100.02	21.65%
Jun		30,517.49	32,143.50	35,125.60	42,158.45	7,032.85	20.02%
Jul		28,181.20	31,495.72	34,219.03	39,786.84	5,567.81	16.27%
Aug		29,822.85	32,200.79	33,414.60	38,714.05	5,299.45	15.86%
Sep		29,235.41	31,197.04	34,227.49	41,177.94	6,950.45	20.31%
Oct		27,412.35	31,996.22	34,007.72	38,966.00	4,958.28	14.58%
Nov		27,259.12	30,373.05	31,513.90			
Dec		32,203.19	35,263.78	36,822.92			
TOTAL	0.00	335,832.09	367,421.02	379,914.22	382,602.16	71,024.76	22.80%
%			9.41%	3.40%			

2021 Budget=\$375,000, 1.3% decrease from 2020 actual revenue

Oct	0.00	276,369.78	301,784.19	311,577.40	382,602.16	71,024.76	22.80%
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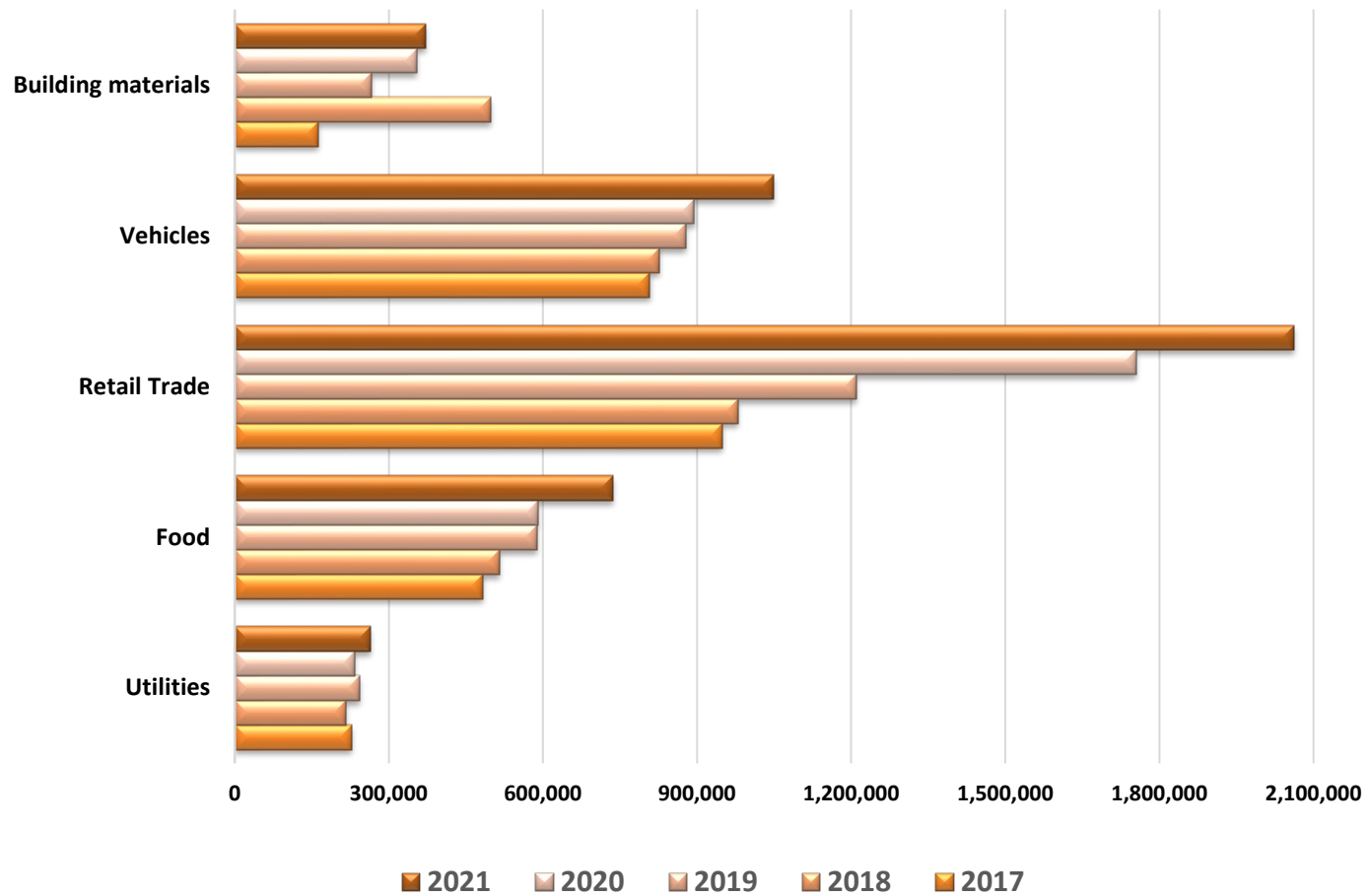
2021 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	2,868	83%	584	17%	3,452
Feb	3,283	79%	862	21%	4,145
Mar	9,308	85%	1,654	15%	10,962
Apr	13,964	84%	2,593	16%	16,557
May	17,431	89%	2,071	11%	19,502
Jun	19,491	85%	3,521	15%	23,012
Jul	18,250	91%	1,729	9%	19,979
Aug	12,960	77%	3,867	23%	16,827
Sep	18,339	86%	2,944	14%	21,283
Oct	14,671	80%	3,572	20%	18,243
Nov					-
Dec					-
TOTAL	130,565	85%	23,397	15%	153,962

2021 City Lodging Tax - Other Funds 3%					
	Economic Development 50%		Public Places 50%		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	1,726	50%	1,726	50%	3,452
Feb	2,073	50%	2,073	50%	4,146
Mar	5,481	50%	5,481	50%	10,962
Apr	8,279	50%	8,279	50%	16,558
May	9,751	50%	9,751	50%	19,502
Jun	11,506	50%	11,506	50%	23,012
Jul	9,990	50%	9,990	50%	19,980
Aug	8,223	50%	8,223	50%	16,446
Sep	10,641	50%	10,641	50%	21,282
Oct	8,864	50%	8,864	50%	17,728
Nov					-
Dec					-
TOTAL	76,535	50%	76,534	50%	153,069



Sales and Use Tax Revenues by Category (3%) January thru October								
Description	2017	2018	2019	2020	2021	1 yr % Chg	1 yr \$ Chg	% of 2021 Total
Sales taxes								
Other Services	39,580	44,730	47,724	51,788	65,940	27%	14,152	1%
Other Miscellaneous	37,938	45,459	64,104	92,630	135,596	46%	42,966	3%
Manufacturing	23,915	21,051	48,504	86,923	114,409	32%	27,486	2%
Wholesale Trade	16,625	28,259	78,086	110,540	151,983	37%	41,443	3%
Rental and Leasing	77,283	117,221	112,802	102,163	75,183	-26%	(26,980)	1%
Communications	130,922	137,500	137,625	118,085	124,136	5%	6,051	2%
Oil and Gas	14,955	189,103	63,673	167,558	4,935	-97%	(162,623)	0%
Utilities	226,984	216,194	243,228	233,056	263,489	13%	30,433	5%
Lodging	113,771	118,008	124,851	100,190	184,242	84%	84,052	3%
Food	481,386	514,984	588,076	588,870	735,775	25%	146,905	14%
Retail Trade	948,026	978,978	1,209,533	1,753,932	2,062,064	18%	308,132	39%
Subtotal	2,111,385	2,411,487	2,718,206	3,405,735	3,917,752	15%	512,017	73%
Use taxes								
Vehicles	807,870	825,386	878,172	893,675	1,048,952	17%	155,277	20%
Building materials	162,698	498,745	265,845	353,419	370,519	5%	17,100	7%
Subtotal	970,567	1,324,131	1,144,018	1,247,095	1,419,472	14%	172,377	27%
Total	3,081,952	3,735,618	3,862,224	4,652,830	5,337,224	15%	684,394	100%
Online sales			127,647	297,479	387,141	30%	89,662	7%

City 3% Sales and Use Tax by Top 5 Industries
Year to Date History thru October 2021



2021 COMMUNITY CENTER FUND REVENUES