

SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	124,973.08	190,392.44	204,830.52	222,224.08	272,043.95	49,819.87	22.42%
Feb	144,100.65	167,749.86	201,246.04	241,043.51	257,301.07	16,257.56	6.74%
Mar	165,160.52	242,722.52	274,325.31	241,256.77	274,681.30	33,424.53	13.85%
Apr	191,027.30	211,354.97	275,116.14	307,724.72	310,799.52	3,074.80	1.00%
May	198,826.37	236,158.52	299,751.07	315,266.10			
Jun	197,471.05	229,208.70	280,881.50	315,464.89			
Jul	190,974.84	280,361.25	268,022.29	290,659.73			
Aug	200,644.07	229,018.92	259,681.40	321,372.15			
Sep	193,024.68	239,752.16	281,301.78	303,829.93			
Oct	205,934.68	243,770.76	266,678.57	302,938.30			
Nov	192,966.14	224,503.72	251,620.04	281,773.52			
Dec	208,689.86	243,087.11	275,684.31	308,179.47			
TOTAL	2,213,793.24	2,738,080.93	3,139,138.97	3,451,733.17	1,114,825.84	102,576.76	10.13%
%	15.26%	23.68%	14.65%	9.96%			

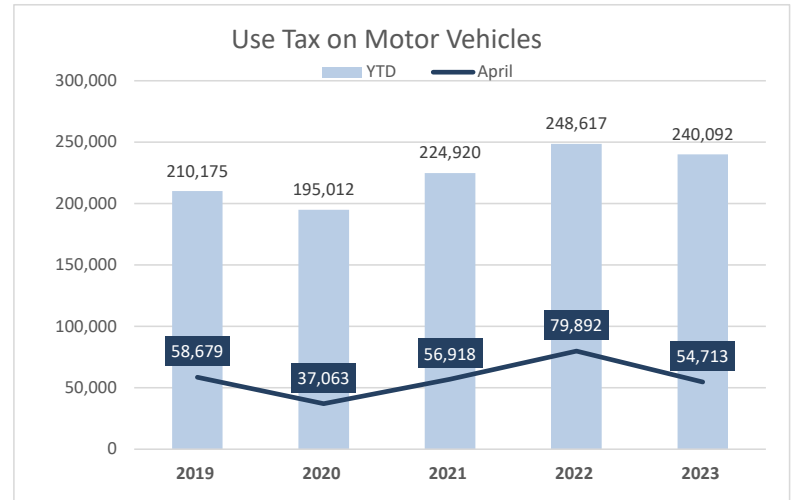
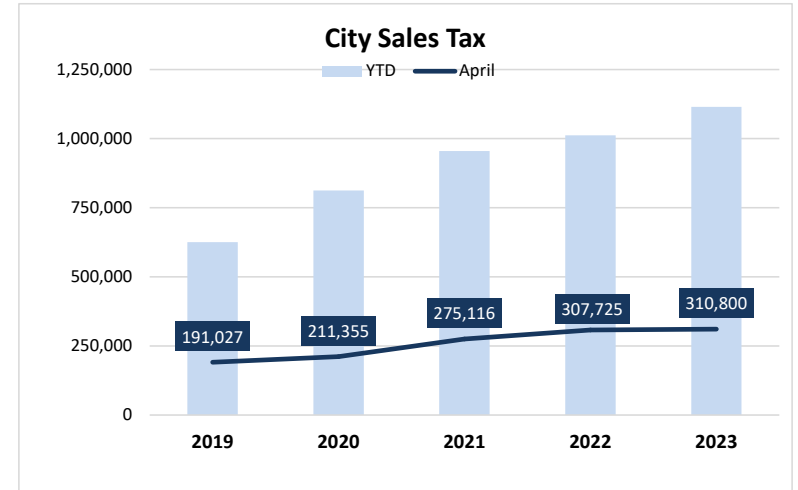
2023 Budget= \$3,300,000, 4.4% decrease from 2022 Actual Revenues

April	625,261.55	812,219.79	955,518.01	1,012,249.08	1,114,825.84	102,576.76	10.13%
3%	937,892.33	1,218,329.69	1,433,277.02	1,518,373.62	1,672,238.76	153,865.14	10.13%

Use Tax on Motor Vehicles - 2% General Fund (110-3132)							
	2019	2020	2021	2022	2023	\$ Variance	% Change
JAN	59,067.65	44,776.20	59,327.64	47,309.36	49,751.32	2,441.96	5.16%
FEB	35,431.97	59,554.07	38,721.90	46,447.50	60,836.73	14,389.23	30.98%
MAR	56,995.69	53,618.86	69,952.45	74,968.11	74,791.15	-176.96	-0.24%
APR	58,679.47	37,062.83	56,918.15	79,891.83	54,713.24	-25,178.59	-31.52%
MAY	90,700.80	35,122.84	73,577.89	94,600.69			
JUN	52,822.10	72,285.02	73,709.93	64,351.62			
JUL	67,463.71	89,038.90	79,197.84	64,357.92			
AUG	66,028.27	73,161.03	111,272.20	83,056.00			
SEP	46,789.04	69,374.11	55,871.85	71,679.10			
OCT	51,469.53	61,789.73	80,751.67	81,246.37			
NOV	58,715.01	37,390.30	72,701.97	68,028.87			
DEC	46,583.89	67,505.07	70,219.53	80,815.93			
YTD	690,747.13	700,678.96	842,223.02	856,753.30	240,092.44	(8,524.36)	-3.43%
%	9.88%	1.44%	20.20%	1.73%			

2023 Budget = \$800,000 - 7.09% decrease from 2022 Actual revenues

April	210,174.78	195,011.96	224,920.14	248,616.80	240,092.44	-8,524.36	-3.43%
3%	315,262.17	292,517.94	337,380.21	372,925.20	360,138.66	-12,786.54	-3.43% for chart only



SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2019	2020	2021	2022	2023	\$ Variance	% Change
JAN	19,357.85	14,922.55	16,599.65	22,964.41	16,208.89	-6,755.52	-29.42%
FEB	19,056.71	10,930.68	27,922.86	31,415.26	52,028.31	20,613.05	65.61%
MAR	9,936.56	41,435.81	32,453.39	58,817.72	9,971.22	-48,846.50	-83.05%
APR	24,173.95	10,766.83	27,295.09	44,288.18	42,054.83	-2,233.35	-5.04%
MAY	32,410.86	38,491.01	17,464.96	34,286.83			
JUN	26,190.88	17,591.28	33,914.75	38,355.04			
JUL	16,836.31	37,279.04	24,039.63	18,894.10			
AUG	8,864.92	20,497.47	10,941.09	19,619.37			
SEP	3,865.13	23,043.51	15,065.96	30,588.98			
OCT	16,537.07	20,654.70	41,315.52	37,933.25			
NOV	12,122.45	32,902.26	19,098.82	19,923.44			
DEC	19,073.22	30,253.24	26,525.37	18,289.07			
YTD	208,425.91	298,768.38	292,637.09	375,375.65	120,263.25	-37,222.32	-23.64%
%	-42.35%	43.35%	-2.05%	28.27%			

2023 Budget = \$300,000 -20% decrease from 2022 Actual revenues

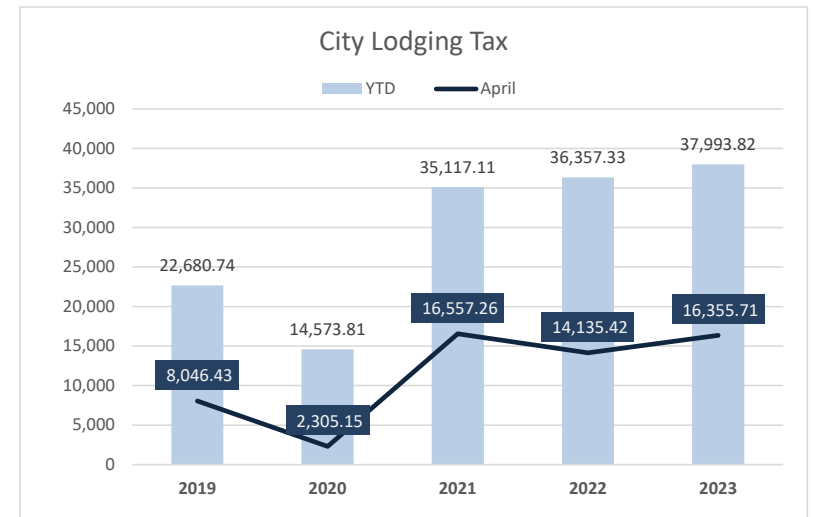
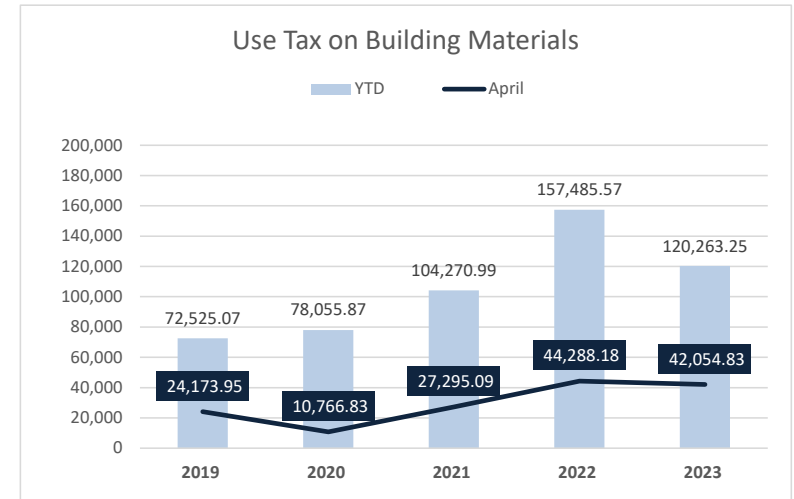
April	72,525.07	78,055.87	104,270.99	157,485.57	120,263.25	-37,222.32	-23.64%
3%	108,787.61	117,083.81	156,406.49	236,228.36	180,394.88	-55,833.48	-23.64%

for chart only

City Lodging Tax - 3% (125-3134)							
	2019	2020	2021	2022	2023	\$ Variance	%
Jan	2,611.13	3,573.20	3,452.69	4,465.16	4,145.44	-319.72	-7.16%
Feb	3,774.09	4,018.26	4,145.37	5,490.69	7,399.14	1,908.45	34.76%
Mar	8,249.09	4,677.20	10,961.79	12,266.06	10,093.53	-2,172.53	-17.71%
Apr	8,046.43	2,305.15	16,557.26	14,135.42	16,355.71	2,220.29	15.71%
May	15,242.71	5,512.69	19,501.69	27,925.85			
Jun	22,312.67	8,463.77	23,011.89	24,010.29			
Jul	15,335.70	11,150.71	19,979.13	14,726.50			
Aug	12,712.49	11,047.44	16,446.92	13,107.77			
Sep	9,427.07	12,255.47	21,282.81	20,312.24			
Oct	18,400.75	13,854.54	18,243.68	27,831.93			
Nov	6,398.12	7,447.85	11,126.88	10,712.63			
Dec	4,558.22	5,195.64	7,209.43	6,475.52			
TOTAL	127,068.47	89,501.92	171,919.54	181,460.06	37,993.82	1,636.49	4.50%
	-1.29%	-29.56%	92.08%	5.55%			

2023 Budget = \$150,000 - 17% decrease from 2022 actual revenues

April	22,680.74	14,573.81	35,117.11	36,357.33	37,993.82	1,636.49	4.50%
6%	45,361.48	29,147.62	70,234.22	72,714.66	75,987.64	3,272.98	4.50%

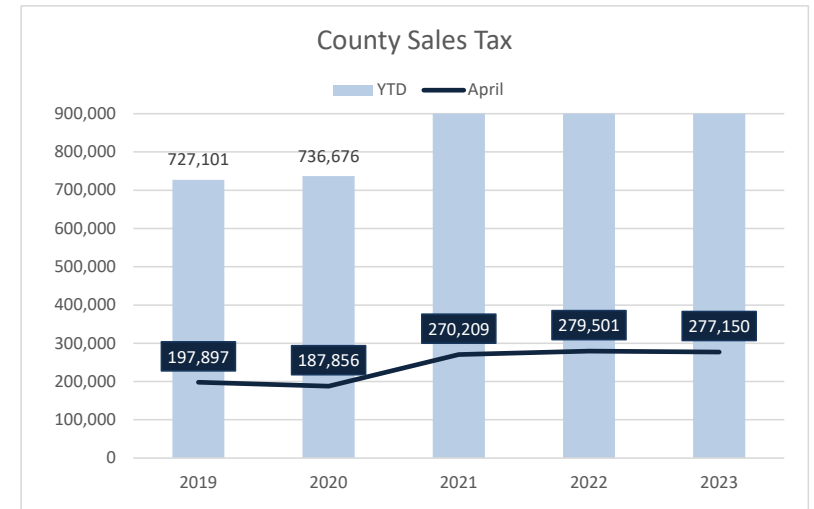


SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	168,991.80	178,526.13	199,569.41	227,801.34	235,100.74	7,299.40	3.20%
Feb	161,231.36	181,438.93	200,816.29	232,761.64	234,963.31	2,201.67	0.95%
Mar	198,980.47	188,855.08	268,529.43	283,096.69	283,146.64	49.95	0.02%
Apr	197,897.18	187,855.58	270,209.01	279,500.97	277,150.11	-2,350.86	-0.84%
May	209,011.45	220,166.38	266,353.47	293,351.88			
Jun	213,850.33	233,449.26	281,089.81	304,783.41			
Jul	210,475.42	227,956.26	264,407.19	283,763.03			
Aug	216,142.51	222,314.16	259,705.93	308,357.00			
Sep	206,870.89	230,820.91	274,282.88	297,059.99			
Oct	210,951.31	228,020.45	263,951.60	278,430.83			
Nov	204,326.68	211,965.09	252,758.87	275,219.04			
Dec	233,401.07	248,034.85	296,934.24	316,028.45			
TOTAL	2,432,130.47	2,559,403.08	3,098,608.13	3,380,154.27	1,030,360.80	7,200.16	0.70%
%	6.99%	5.23%	21.07%	9.09%			

2023 Budget=\$3,210,000 5.0% decrease from 2022 actual revenue

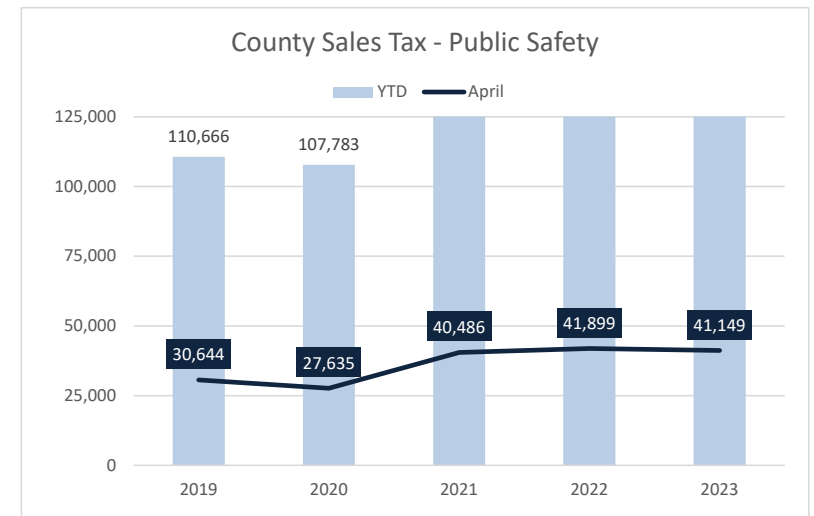
April	727,100.81	736,675.72	939,124.14	1,023,160.64	1,030,360.80	7,200.16	0.70%
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County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2019	2020	2021	2022	2023	\$ Variance	% Variance
Jan	25,508.99	26,762.07	29,794.36	34,330.68	35,660.02	1,329.34	3.87%
Feb	24,195.07	26,744.72	30,522.74	35,019.51	35,427.83	408.32	1.17%
Mar	30,317.68	26,640.82	41,095.99	42,371.66	42,812.82	441.16	1.04%
Apr	30,643.86	27,635.27	40,485.69	41,898.53	41,149.35	-749.18	-1.79%
May	32,085.32	32,800.08	39,900.10	43,792.01			
Jun	32,143.50	35,125.60	42,158.45	45,827.75			
Jul	31,495.72	34,219.03	39,786.84	42,639.68			
Aug	32,200.79	33,414.60	38,714.05	45,747.00			
Sep	31,197.04	34,227.49	41,177.94	44,829.02			
Oct	31,996.22	34,007.72	39,502.32	41,678.35			
Nov	30,373.05	31,513.90	37,647.08	40,801.66			
Dec	35,263.78	36,822.92	44,432.47	47,219.60			
TOTAL	367,421.02	379,914.22	465,218.03	506,155.45	155,050.02	1,429.64	0.93%
%	9.41%	3.40%	22.45%	8.80%			

2023 Budget=\$480,000, 5.1% decrease from 2022 actual revenue

April	110,665.60	107,782.88	141,898.78	153,620.38	155,050.02	1,429.64	0.93%
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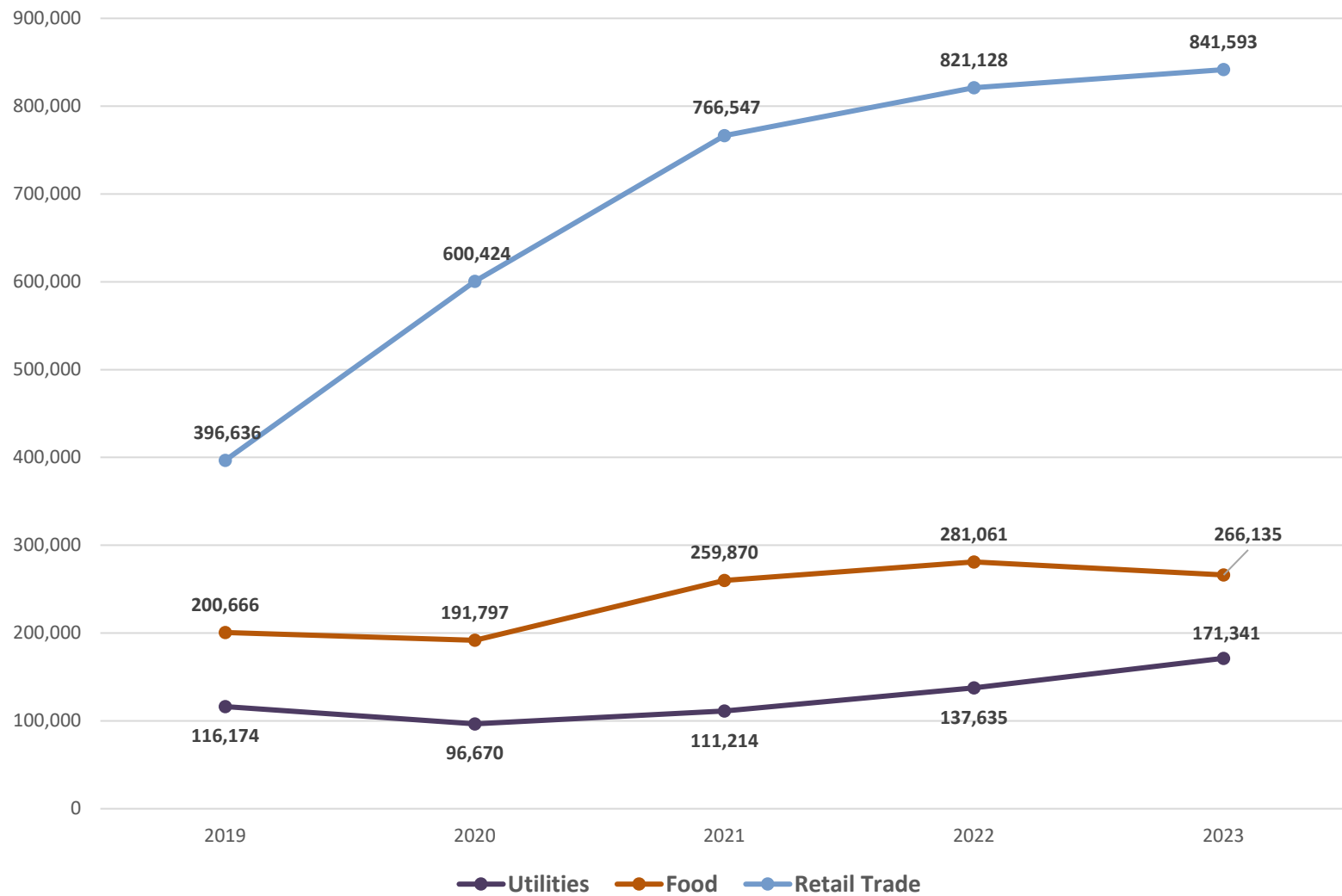
2023 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	3,157	76%	988	24%	4,145
Feb	6,406	87%	993	13%	7,399
Mar	7,823	77%	2,310	23%	10,133
Apr	11,609	71%	4,746	29%	16,355
May					-
Jun					-
Jul					-
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	28,995	76%	9,037	24%	38,032

2023 City Lodging Tax - Other Funds 3%					
	Economic Development		Public Places		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	2,763	67%	1,382	33%	4,145
Feb	4,932	67%	2,473	33%	7,404
Mar	6,764	67%	3,372	33%	10,136
Apr	13,772	69%	6,052	31%	19,824
May					-
Jun					-
Jul					-
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	28,231	68%	13,279	32%	41,509



Sales and Use Tax Revenues by Category (3%) January-April								
Description	2019	2020	2021	2022	2023	1 yr % Chg	1 yr \$ Chg	% of 2023 Total
Sales taxes								
Other Services	16,364	15,903	22,016	28,360	27,558	-3%	(802)	1%
Other Miscellaneous	17,199	30,742	43,199	57,094	59,881	5%	2,787	3%
Manufacturing	15,400	35,591	38,777	46,466	51,029	10%	4,563	2%
Wholesale Trade	21,141	43,610	56,953	78,609	102,454	30%	23,845	5%
Rental and Leasing	49,328	39,892	33,026	26,376	32,402	23%	6,026	1%
Communications	48,925	49,678	48,184	57,778	58,175	1%	397	3%
Oil and Gas	28,256	90,367	4,226	-67,731	13,831	80%	81,562	1%
Utilities	116,174	96,670	111,214	137,635	171,341	24%	33,706	8%
Lodging	27,803	23,656	49,265	51,598	47,840	-7%	(3,758)	2%
Food	200,666	191,797	259,870	281,061	266,135	-5%	(14,926)	12%
Retail Trade	396,636	600,424	766,547	821,128	841,593	2%	20,465	38%
Subtotal	937,892	1,218,330	1,433,277	1,518,374	1,672,239	10%	153,865	76%
Use taxes								
Vehicles	315,262	292,518	337,380	372,925	360,139	-3%	(12,787)	16%
Building materials	108,788	117,084	156,406	236,228	180,395	-24%	(55,833)	8%
Subtotal	424,050	409,602	493,787	609,154	540,534	-11%	(68,620)	24%
Total	1,361,942	1,627,932	1,927,064	2,127,528	2,212,773	4%	85,245	100%
Online sales	35,058	108,280	150,354	165,635	184,545	11%	18,910	8%

Top 3 Sales Tax NAICS Categories - YTD Revenues



Sales Tax Revenues by Category (3%)

Apr-23

Description	2021	2022	2023	1 yr % Chg	1 yr \$ Chg
Retail Trade	217,112	235,530	255,827	9%	20,297
Food	80,927	81,378	79,386	-2%	(1,992)
Other Miscellaneous	14,608	16,015	17,599	10%	1,584
Utilities	21,053	25,621	28,093	10%	2,472
Manufacturing	10,266	12,982	12,009	-7%	(973)
Rental and Leasing	10,005	7,876	7,650	-3%	(226)
Other Services	4,105	9,505	6,709	-29%	(2,796)
Lodging	20,611	19,698	18,870	-4%	(828)
Wholesale Trade	19,729	37,661	18,566	-51%	(19,095)
Communications	13,302	13,499	15,277	13%	1,778
Oil and Gas	956	1,822	6,213	241%	4,391
Total	412,674	461,587	466,199	1%	4,612

Remote retailers	43,082	43,369	51,040	18%	7,671
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2023 COMMUNITY CENTER FUND REVENUES

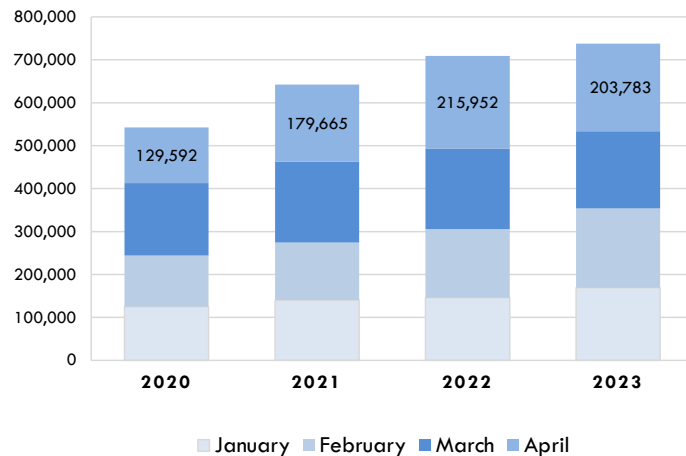
2023 Tax Revenues									
Month	2020	2021	2022	City Sales	Use Tax Motor Vehicles	Use Tax Building Materials	2023	\$ Change	% Chg
January	125,046	140,379	146,249	136,022	24,876	8,104	169,002	22,753	16%
February	119,117	133,945	159,453	128,651	30,418	26,014	185,083	25,630	16%
March	168,889	188,406	187,521	137,341	37,396	4,986	179,722	-7,800	-4%
April	129,592	179,665	215,952	155,400	27,357	21,027	203,783	-12,169	-6%
May	154,886	195,397	222,077				-		
June	159,543	194,253	209,085				-		
July	203,340	185,630	186,956				-		
August	161,339	190,947	212,024				-		
September	166,085	176,120	203,049				-		
October	163,108	194,373	211,059				-		
November	147,398	175,424	184,863				-		
December	170,423	186,215	203,642				-		
TOTAL	1,868,764	2,140,753	2,341,931	557,413	120,047	60,131	737,590	28,415	4%
% Change	20.06%	14.55%	9.40%						
2023 Budget				1,650,000	400,000	150,000	2,200,000		
% of Budget				33.78%	30.01%	40.09%	33.53%		

542,644 642,395 709,176 737,590 28,415 4%

Charges for Services						
Month	2020	2021	2022	2023	\$ Change	% Chg
January	108,150	50,712	94,372	97,499	3,127	3%
February	99,658	52,470	81,894	78,473	(3,421)	-4%
March	21,361	65,392	98,073	109,728	11,655	12%
April	9,239	68,466	97,049	102,490	5,441	6%
May	8,041	105,543	116,172			
June	48,220	135,621	140,195			
July	58,968	113,550	125,561			
August	47,293	85,139	98,449			
September	31,642	62,246	83,220			
October	37,214	66,519	68,943			
November	30,041	76,544	82,759			
December	38,366	83,066	77,309			
TOTAL	538,193	965,269	1,163,997	388,190	16,802	5%
2023 Budget	1,275,000	694,300	1,190,300	1,196,500		
% of Budget	42.21%	139.03%	97.79%	32.44%		

238,408 237,040 371,388 388,190 16,802 5%

SALES TAX DATA - 2020 THRU 2023



CHARGES FOR SERVICES - 2020 THRU 2023

