

SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)							
	2020	2021	2022	2023	2024	\$ Variance	% Variance
Jan	190,392.44	204,830.52	222,224.08	272,043.95	296,405.04	24,361.09	8.95%
Feb	167,749.86	201,246.04	241,043.51	257,301.07	261,903.60	4,602.53	1.79%
Mar	242,722.52	274,325.31	241,256.77	274,681.30	301,783.71	27,102.41	9.87%
Apr	211,354.97	275,116.14	307,724.72	310,799.52	341,074.83	30,275.31	9.74%
May	236,158.52	299,751.07	315,266.10	337,385.69	348,872.20	11,486.51	3.40%
Jun	229,208.70	280,881.50	315,464.89	334,549.58	324,482.89	-10,066.69	-3.01%
Jul	280,361.25	268,022.29	290,659.73	306,866.03	313,461.11	6,595.08	2.15%
Aug	229,018.92	259,681.40	321,372.15	319,767.61			
Sep	239,752.16	281,301.78	303,829.93	335,023.25			
Oct	243,770.76	266,678.57	302,938.30	300,395.33			
Nov	224,503.72	251,620.04	281,773.52	279,460.03			
Dec	243,087.11	275,684.31	308,179.47	324,997.78			
TOTAL	2,738,080.93	3,139,138.97	3,451,733.17	3,653,271.14	2,187,983.38	94,356.24	4.51%
%	23.68%	14.65%	9.96%	5.84%			

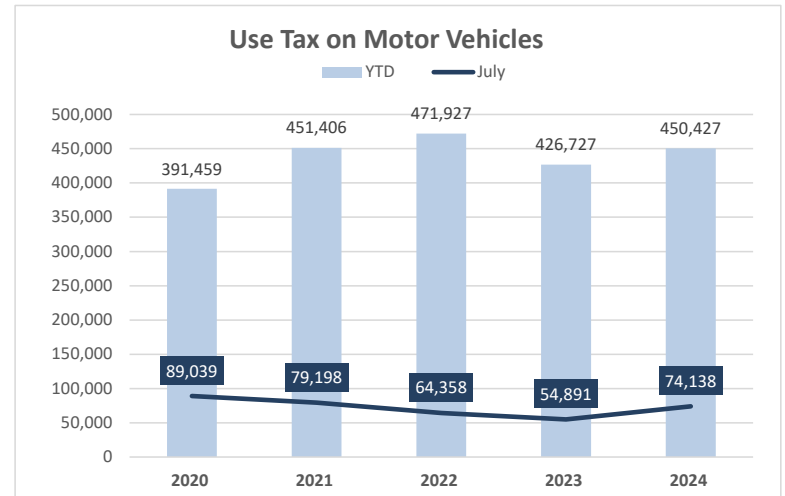
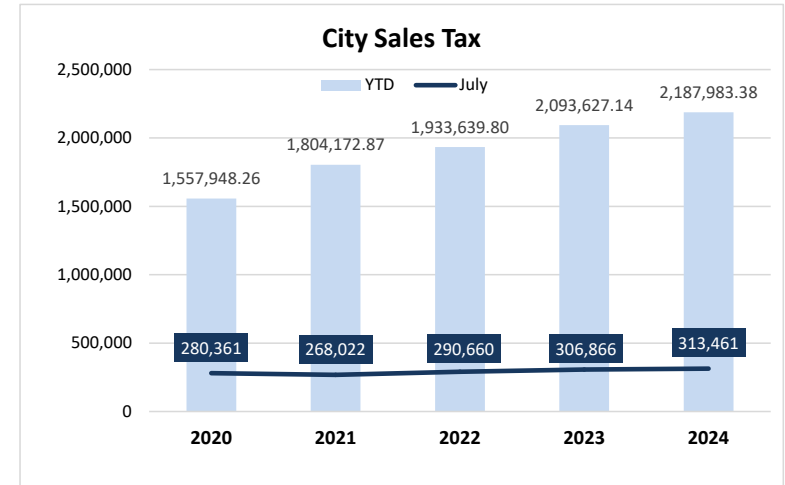
2024 Budget= \$3,650,000, 0.00% change from 2023 Actual Revenues

July	1,557,948.26	1,804,172.87	1,933,639.80	2,093,627.14	2,187,983.38	94,356.24	4.51%
3%	2,336,922.39	2,706,259.31	2,900,459.70	3,140,440.71	3,281,975.07	141,534.36	4.51%

Use Tax on Motor Vehicles - 2% General Fund (110-3132)							
	2020	2021	2022	2023	2024	\$ Variance	% Change
JAN	44,776.20	59,327.64	47,309.36	49,751.32	51,045.27	1,293.95	2.60%
FEB	59,554.07	38,721.90	46,447.50	60,836.73	71,146.87	10,310.14	16.95%
MAR	53,618.86	69,952.45	74,968.11	74,791.15	53,670.45	-21,120.70	-28.24%
APR	37,062.83	56,918.15	79,891.83	54,713.24	65,091.57	10,378.33	18.97%
MAY	35,122.84	73,577.89	94,600.69	81,719.62	67,979.08	-13,740.54	-16.81%
JUN	72,285.02	73,709.93	64,351.62	50,023.47	67,356.33	17,332.86	34.65%
JUL	89,038.90	79,197.84	64,357.92	54,891.13	74,137.71	19,246.58	35.06%
AUG	73,161.03	111,272.20	83,056.00	93,114.18			
SEP	69,374.11	55,871.85	71,679.10	64,187.04			
OCT	61,789.73	80,751.67	81,246.37	67,369.67			
NOV	37,390.30	72,701.97	68,028.87	51,376.62			
DEC	67,505.07	70,219.53	80,815.93	61,951.47			
YTD	700,678.96	842,223.02	856,753.30	764,725.64	450,427.28	23,700.62	5.55%
%	1.44%	20.20%	1.73%	-10.74%			

2024 Budget = \$825,000, 7.88% increase from 2023 Actual revenues

July	391,458.72	451,405.80	471,927.03	426,726.66	450,427.28	23,700.62	5.55%
3%	587,188.08	677,108.70	707,890.55	640,089.99	675,640.92	35,550.93	5.55% for chart only



SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2020	2021	2022	2023	2024	\$ Variance	% Change
JAN	14,922.55	16,599.65	22,964.41	16,208.89	18,002.73	1,793.84	11.07%
FEB	10,930.68	27,922.86	31,415.26	52,028.31	29,938.73	-22,089.58	-42.46%
MAR	41,435.81	32,453.39	58,817.72	9,971.22	10,809.91	838.69	8.41%
APR	10,766.83	27,295.09	44,288.18	42,054.83	16,063.45	-25,991.38	-61.80%
MAY	38,491.01	17,464.96	34,286.83	19,000.44	21,248.10	2,247.66	11.83%
JUN	17,591.28	33,914.75	38,355.04	41,803.15	20,415.43	-21,387.72	-51.16%
JUL	37,279.04	24,039.63	18,894.10	26,846.41	29,889.38	3,042.97	11.33%
AUG	20,497.47	10,941.09	19,619.37	42,886.61			
SEP	23,043.51	15,065.96	30,588.98	23,227.32			
OCT	20,654.70	41,315.52	37,933.25	20,223.19			
NOV	32,902.26	19,098.82	19,923.44	25,569.31			
DEC	30,253.24	26,525.37	18,289.07	9,921.69			
YTD	298,768.38	292,637.09	375,375.65	329,741.37	146,367.73	-61,545.52	-29.60%
%	43.35%	-2.05%	28.27%	-12.16%			

2024 Budget = \$325,000, 0% change from 2023 Actual revenues

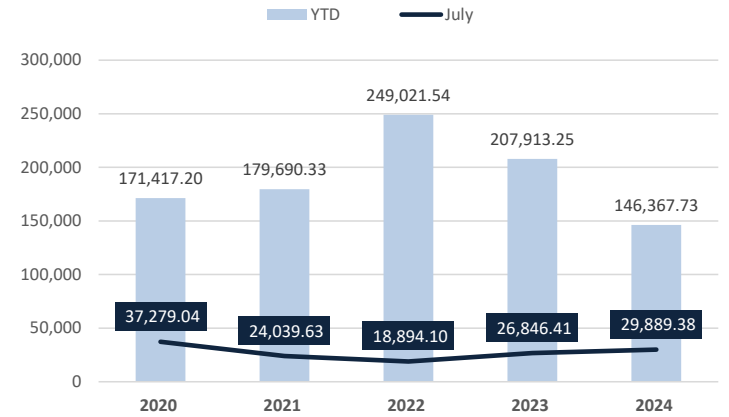
July	171,417.20	179,690.33	249,021.54	207,913.25	146,367.73	-61,545.52	-29.60%
3%	257,125.80	269,535.50	373,532.31	311,869.88	219,551.60	-92,318.28	-29.60% for chart only

City Lodging Tax - 3% (125-3134)							
	2020	2021	2022	2023	2024	\$ Variance	%
Jan	3,573.20	3,452.69	4,465.16	4,145.44	4,715.35	569.91	13.75%
Feb	4,018.26	4,145.37	5,490.69	7,399.14	5,560.44	-1,838.70	-24.85%
Mar	4,677.20	10,961.79	12,266.06	10,093.53	11,537.72	1,444.19	14.31%
Apr	2,305.15	16,557.26	14,135.42	16,355.71	18,560.16	2,204.45	13.48%
May	5,512.69	19,501.69	27,925.85	24,540.57	28,191.62	3,651.05	14.88%
Jun	8,463.77	23,011.89	24,010.29	26,405.31	29,774.58	3,369.27	12.76%
Jul	11,150.71	19,979.13	14,726.50	19,695.54	18,587.96	-1,107.58	-5.62%
Aug	11,047.44	16,446.92	13,107.77	18,237.56			
Sep	12,255.47	21,282.81	20,312.24	25,090.28			
Oct	13,854.54	18,243.68	27,831.93	14,577.28			
Nov	7,447.85	11,126.88	10,712.63	12,772.58			
Dec	5,195.64	7,209.43	6,475.52	12,740.56			
TOTAL	89,501.92	171,919.54	181,460.06	192,053.50	116,927.83	8,292.59	7.63%
	-29.56%	92.08%	5.55%	5.84%			

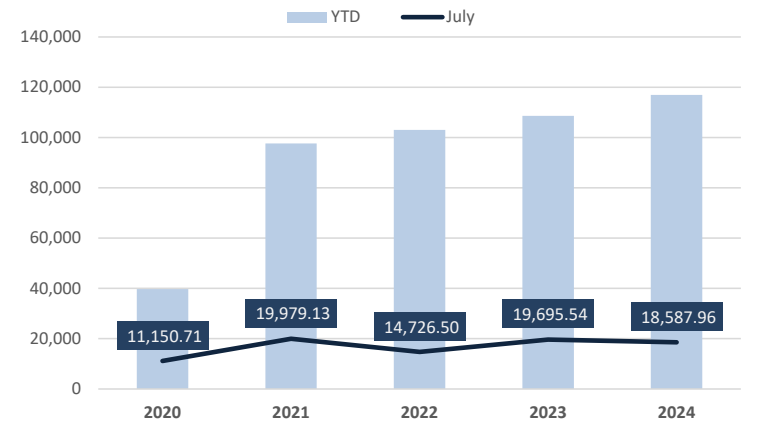
2024 Budget = \$171,000, 11% decrease from 2023 actual revenues

July	39,700.98	97,609.82	103,019.97	108,635.24	116,927.83	8,292.59	7.63%
6%	79,401.96	195,219.64	206,039.94	217,270.48	233,855.66	16,585.18	7.63%

Use Tax on Building Materials



City Lodging Tax

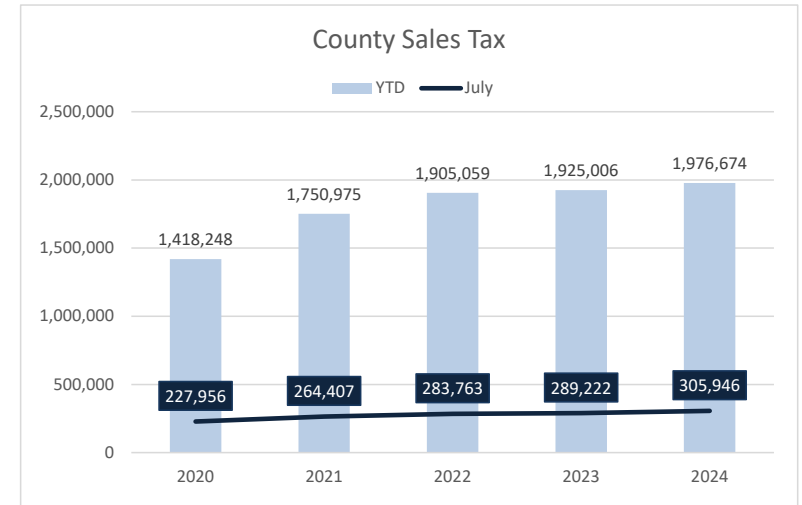


SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2020	2021	2022	2023	2024	\$ Variance	% Variance
Jan	178,526.13	199,569.41	227,801.34	235,100.74	246,548.54	11,447.80	4.87%
Feb	181,438.93	200,816.29	232,761.64	234,963.31	247,725.19	12,761.88	5.43%
Mar	188,855.08	268,529.43	283,096.69	283,146.64	288,982.20	5,835.56	2.06%
Apr	187,855.58	270,209.01	279,500.97	277,150.11	288,150.56	11,000.45	3.97%
May	220,166.38	266,353.47	293,351.88	299,401.48	299,661.00	259.52	0.09%
Jun	233,449.26	281,089.81	304,783.41	306,021.87	299,660.45	-6,361.42	-2.08%
Jul	227,956.26	264,407.19	283,763.03	289,221.95	305,945.81	16,723.86	5.78%
Aug	222,314.16	259,705.93	308,357.00	292,640.77			
Sep	230,820.91	274,282.88	297,059.99	292,818.85			
Oct	228,020.45	263,951.60	278,430.83	283,059.19			
Nov	211,965.09	252,758.87	275,219.04	281,096.69			
Dec	248,034.85	296,934.24	316,028.45	316,326.92			
TOTAL	2,559,403.08	3,098,608.13	3,380,154.27	3,390,948.52	1,976,673.75	51,667.65	2.68%
%	5.23%	21.07%	9.09%	0.32%			

2024 Budget=\$3,375,000, 0.00% change from 2023 actual revenue

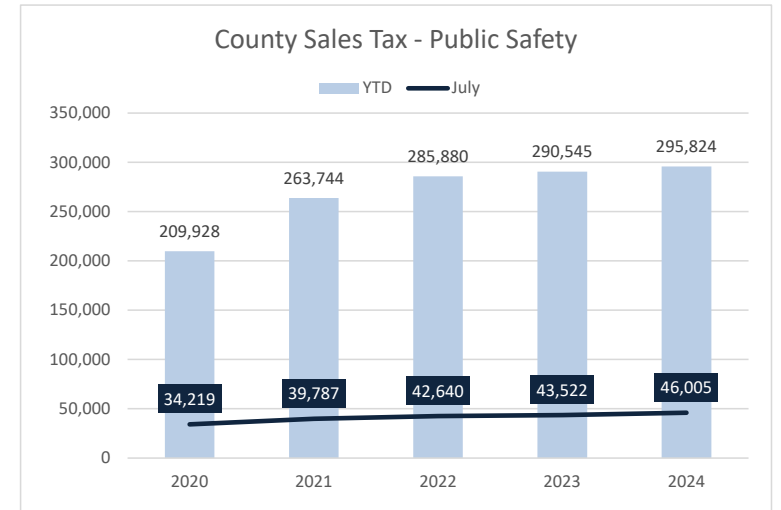
July	1,418,247.62	1,750,974.61	1,905,058.96	1,925,006.10	1,976,673.75	51,667.65	2.68%
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County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2020	2021	2022	2023	2024	\$ Variance	% Variance
Jan	26,762.07	29,794.36	34,330.68	35,660.02	37,122.76	1,462.74	4.10%
Feb	26,744.72	30,522.74	35,019.51	35,427.83	37,195.39	1,767.56	4.99%
Mar	26,640.82	41,095.99	42,371.66	42,812.82	43,241.97	429.15	1.00%
Apr	27,635.27	40,485.69	41,898.53	41,149.35	42,692.00	1,542.65	3.75%
May	32,800.08	39,900.10	43,792.01	45,752.66	44,405.00	-1,347.66	-2.95%
Jun	35,125.60	42,158.45	45,827.75	46,220.47	45,161.88	-1,058.59	-2.29%
Jul	34,219.03	39,786.84	42,639.68	43,521.83	46,005.09	2,483.26	5.71%
Aug	33,414.60	38,714.05	45,747.00	43,705.32			
Sep	34,227.49	41,177.94	44,829.02	43,705.41			
Oct	34,007.72	39,502.32	41,678.35	42,311.45			
Nov	31,513.90	37,647.08	40,801.66	42,018.88			
Dec	36,822.92	44,432.47	47,219.60	47,619.75			
TOTAL	379,914.22	465,218.03	506,155.45	509,905.79	295,824.09	5,279.11	1.82%
%	3.40%	22.45%	8.80%	0.74%			

2024 Budget=\$500,000, 2% increase from 2023 actual revenue

July	209,927.59	263,744.17	285,879.82	290,544.98	295,824.09	5,279.11	1.82%
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2024 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	3,937	83%	778	17%	4,715
Feb	4,533	82%	1,027	18%	5,560
Mar	8,858	77%	2,680	23%	11,538
Apr	14,085	76%	4,475	24%	18,560
May	20,947	74%	7,245	26%	28,192
Jun	23,026	77%	6,748	23%	29,775
Jul	14,878	80%	3,710	20%	18,588
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	90,264	77%	26,663	23%	116,928

2024 City Lodging Tax - Other Funds 3%					
	Economic Development		Public Places		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	3,143	67%	1,572	33%	4,715
Feb	3,707	67%	1,854	33%	5,561
Mar	7,691	67%	3,846	33%	11,537
Apr	12,372	67%	6,188	33%	18,560
May	18,792	67%	9,399	33%	28,191
Jun	19,949	67%	9,926	33%	29,875
Jul	9,455	51%	9,132	49%	18,588
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	75,110	64%	41,917	36%	117,027

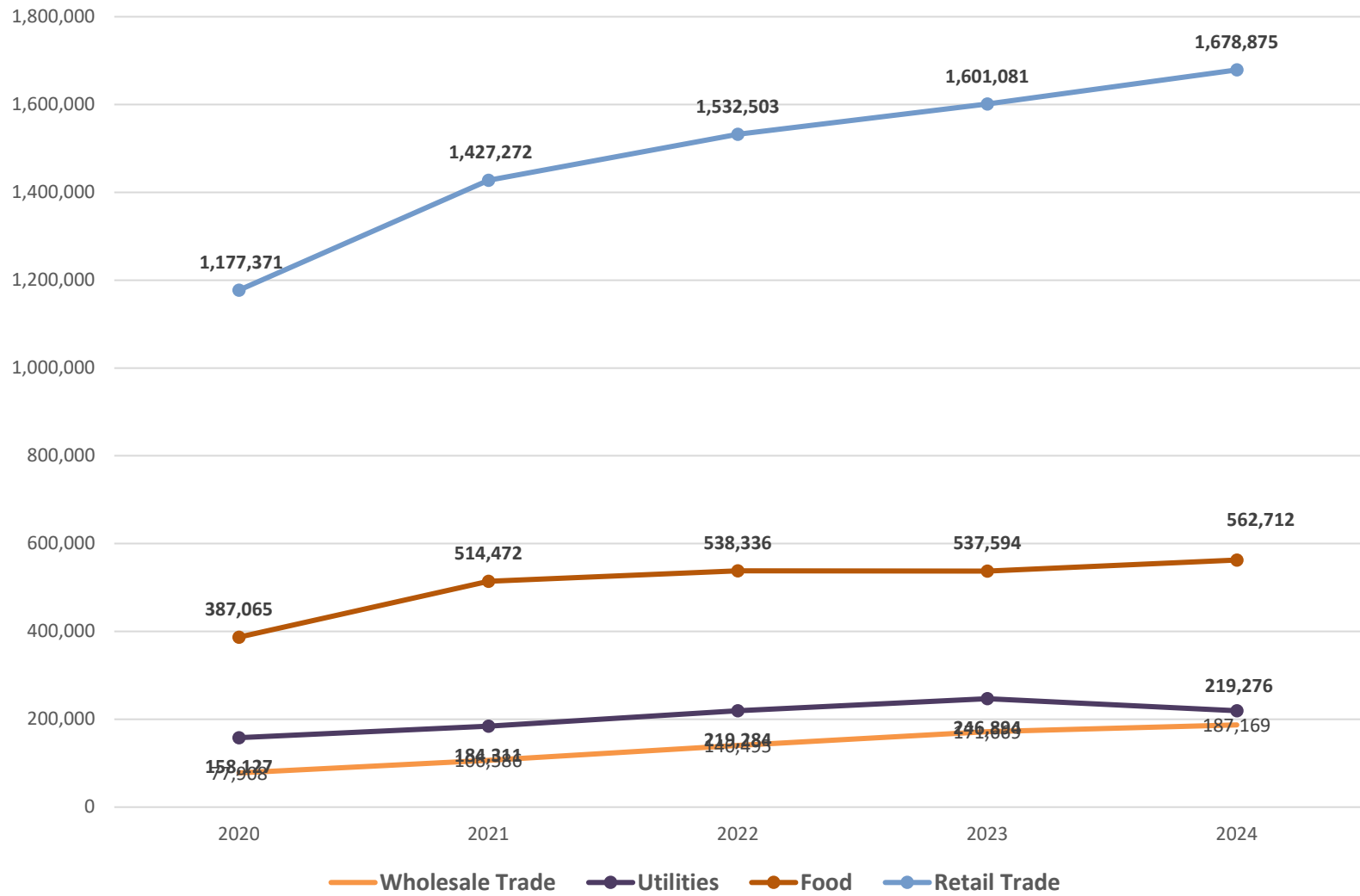


**Sales and Use Tax Revenues by Category (3%)
January - July 2024**

Description	2020	2021	2022	2023	2024	1 yr % Chg	1 yr \$ Chg
Sales taxes							
Other Services	33,974	43,184	52,312	83,290	77,558	-7%	(5,732)
Other Miscellaneous	61,335	85,632	119,780	112,568	135,986	21%	23,418
Manufacturing	62,487	72,681	86,906	85,397	96,754	13%	11,357
Wholesale Trade	77,908	106,586	140,495	171,669	187,169	9%	15,500
Rental and Leasing	72,218	60,772	46,875	52,739	80,704	53%	27,965
Communications	86,350	84,032	98,426	100,227	101,030	1%	803
Oil and Gas	163,765	3,523	-60,821	27,858	13,454	-52%	(14,404)
Utilities	158,127	184,311	219,284	246,894	219,276	-11%	(27,618)
Lodging	56,322	123,794	126,364	121,124	128,457	6%	7,333
Food	387,065	514,472	538,336	537,594	562,712	5%	25,118
Retail Trade	1,177,371	1,427,272	1,532,503	1,601,081	1,678,875	5%	77,794
Subtotal	2,336,922	2,706,259	2,900,460	3,140,441	3,281,975	5%	141,534
Use taxes							
Vehicles	587,188	677,109	707,891	640,090	675,641	6%	35,551
Building materials	257,126	269,535	373,532	311,870	219,552	-30%	(92,318)
Subtotal	844,314	946,644	1,081,423	951,960	895,193	-6%	(56,767)
Total	3,181,236	3,652,903	3,981,883	4,092,401	4,177,168	2%	84,767

Online sales	169,203	230,812	255,643	285,864	328,255	15%	42,391
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Top 4 Sales Tax NAICS Categories - YTD Revenues



Sales Tax Revenues by Category (3%)

July 2024

Description	2022	2023	2024	1 yr % Chg	1 yr \$ Chg
Retail Trade	219,415	239,958	234,913	-2%	(5,045)
Food	80,051	91,364	83,214	-9%	(8,150)
Other Miscellaneous	16,735	18,021	22,797	27%	4,776
Utilities	33,764	29,747	36,218	22%	6,471
Manufacturing	13,159	9,678	13,903	44%	4,225
Rental and Leasing	7,088	5,291	10,816	104%	5,525
Other Services	8,791	6,451	8,716	35%	2,265
Lodging	22,413	21,732	21,044	-3%	(688)
Wholesale Trade	19,766	19,343	22,019	14%	2,676
Communications	13,747	14,120	13,853	-2%	(267)
Oil and Gas	1,061	4,594	2,699	-41%	(1,895)
Total	435,990	460,299	470,192	2%	9,893

Remote retailers	43,950	52,721	52,872	0%	151
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2024 COMMUNITY CENTER FUND REVENUES

2024 Tax Revenues									
Month	2021	2022	2023	City Sales	Use Tax Motor Vehicles	Use Tax Building Materials	2024	\$ Change	% Chg
January	140,379	146,249	169,002	148,203	25,523	9,001	182,727	13,725	8%
February	133,945	159,453	185,083	130,952	35,573	14,969	181,495	-3,588	-2%
March	188,406	187,521	179,722	150,892	26,835	5,405	183,132	3,410	2%
April	179,665	215,952	203,783	170,537	32,546	8,032	211,115	7,332	4%
May	195,397	222,077	219,053	174,436	33,990	10,624	219,050	-3	0%
June	194,253	209,085	213,188	162,242	33,678	10,208	206,127	-7,061	-3%
July	185,630	186,956	194,302	156,731	37,069	14,945	208,744	14,442	7%
August	190,947	212,024	227,884				-		
September	176,120	203,049	211,219				-		
October	194,373	211,059	194,078				-		
November	175,424	184,863	178,203				-		
December	186,215	203,642	198,435				-		
TOTAL	2,140,753	2,341,931	2,373,953	1,093,992	225,214	73,184	1,392,390	28,256	2%
% Change	14.55%	9.40%	1.37%						
2024 Budget				1,650,000	400,000	150,000	2,200,000		
% of Budget				66.30%	56.30%	48.79%	63.29%		

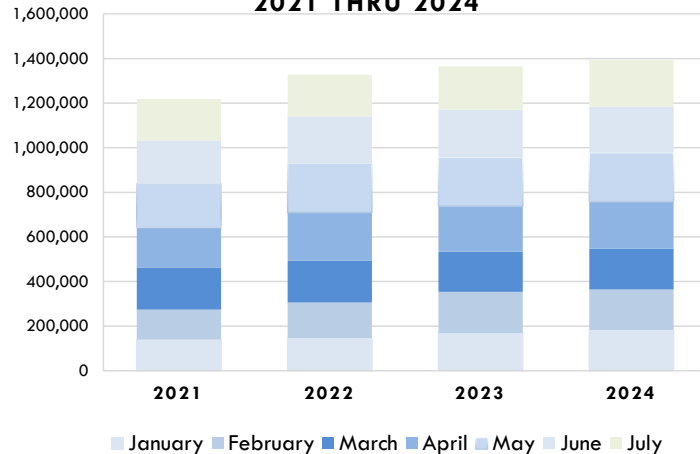
1,217,675 1,327,294 1,364,133

1,392,390 28,256 2%

Charges for Services						
Month	2021	2022	2023	2024	\$ Change	% Chg
January	50,712	94,372	97,499	129,537	32,038	33%
February	52,470	81,894	78,473	91,398	12,925	16%
March	65,392	98,073	109,728	127,159	17,431	16%
April	68,466	97,049	102,490	112,656	10,166	10%
May	105,543	116,172	114,132	139,483	25,351	22%
June	135,621	140,195	135,399	184,296	48,897	36%
July	113,550	125,561	137,877	138,290	413	0%
August	85,139	98,449	99,965			
September	62,246	83,220	72,984			
October	66,519	68,943	74,354			
November	76,544	82,759	83,245			
December	83,066	77,309	97,027			
TOTAL	965,269	1,163,997	1,203,173	922,818	147,220	19%
2024 Budget	694,300	1,190,300	1,196,500	1,317,500		
% of Budget	139.03%	97.79%	100.56%	70.04%		

591,754 753,316 775,598 922,818 147,220 19%

**SALES & USE TAX DATA
2021 THRU 2024**



CHARGES FOR SERVICES - 2021 THRU 2024

