FRUITA COLORADO

9/13/2024

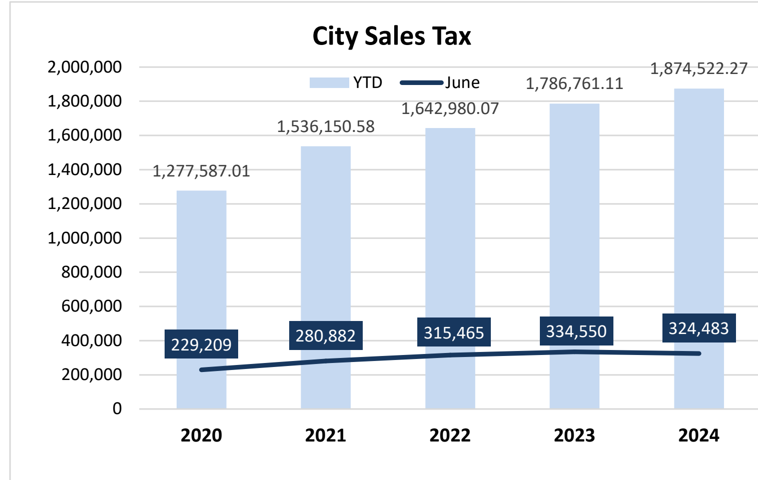
SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)

	2020	2021	2022	2023	2024	$ Variance	% Variance
Jan	190,392.44	204,830.52	222,224.08	272,043.95	296,405.04	24,361.09	8.95%
Feb	167,749.86	201,246.04	241,043.51	257,301.07	261,903.60	4,602.53	1.79%
Mar	242,722.52	274,325.31	241,256.77	274,681.30	301,783.71	27,102.41	9.87%
Apr	211,354.97	275,116.14	307,724.72	310,799.52	341,074.83	30,275.31	9.74%
May	236,158.52	299,751.07	315,266.10	337,385.69	348,872.20	11,486.51	3.40%
Jun	229,208.70	280,881.50	315,464.89	334,549.58	324,482.89	-10,066.69	-3.01%
Jul	280,361.25	268,022.29	290,659.73	306,866.03			
Aug	229,018.92	259,681.40	321,372.15	319,767.61			
Sep	239,752.16	281,301.78	303,829.93	335,023.25			
Oct	243,770.76	266,678.57	302,938.30	300,395.33			
Nov	224,503.72	251,620.04	281,773.52	279,460.03			
Dec	243,087.11	275,684.31	308,179.47	324,997.78			
TOTAL	2,738,080.93	3,139,138.97	3,451,733.17	3,653,271.14	1,874,522.27	87,761.16	4.91%
%	23.68%	14.65%	9.96%	5.84%			

2024 Budget= $3,650,000, 0.00% change from 2023 Actual Revenues

June	1,277,587.01	1,536,150.58	1,642,980.07	1,786,761.11	1,874,522.27	87,761.16	4.91%
3%	1,916,380.52	2,304,225.87	2,464,470.11	2,680,141.67	2,811,783.41	131,641.74	4.91%

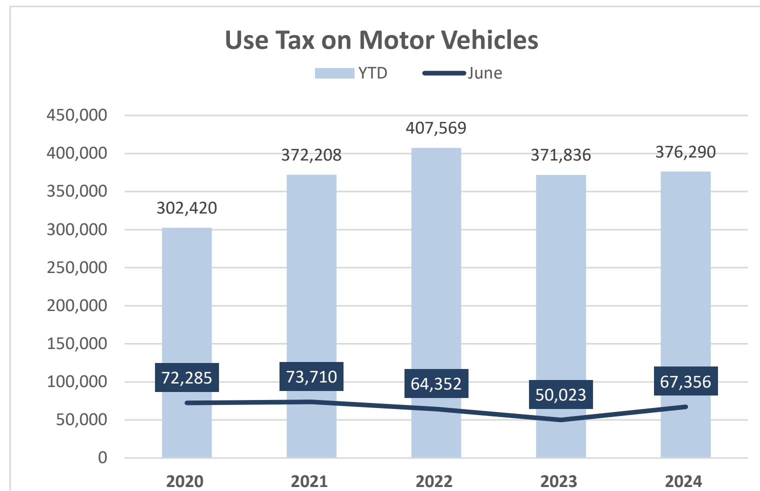


Use Tax on Motor Vehicles - 2% General Fund (110-3132)

	2020	2021	2022	2023	2024	$ Variance	% Change
JAN	44,776.20	59,327.64	47,309.36	49,751.32	51,045.27	1,293.95	2.60%
FEB	59,554.07	38,721.90	46,447.50	60,836.73	71,146.87	10,310.14	16.95%
MAR	53,618.86	69,952.45	74,968.11	74,791.15	53,670.45	-21,120.70	-28.24%
APR	37,062.83	56,918.15	79,891.83	54,713.24	65,091.57	10,378.33	18.97%
MAY	35,122.84	73,577.89	94,600.69	81,719.62	67,979.08	-13,740.54	-16.81%
JUN	72,285.02	73,709.93	64,351.62	50,023.47	67,356.33	17,332.86	34.65%
JUL	89,038.90	79,197.84	64,357.92	54,891.13			
AUG	73,161.03	111,272.20	83,056.00	93,114.18			
SEP	69,374.11	55,871.85	71,679.10	64,187.04			
OCT	61,789.73	80,751.67	81,246.37	67,369.67			
NOV	37,390.30	72,701.97	68,028.87	51,376.62			
DEC	67,505.07	70,219.53	80,815.93	61,951.47			
YTD	700,678.96	842,223.02	856,753.30	764,725.64	376,289.57	4,454.04	1.20%
%	1.44%	20.20%	1.73%	-10.74%			

2024 Budget = $825,000, 7.88% increase from 2023 Actual revenues

June	302,419.82	372,207.96	407,569.11	371,835.53	376,289.57	4,454.04	1.20%
3%	453,629.73	558,311.94	611,353.67	557,753.30	564,434.36	6,681.06	1.20% for chart only



SALES AND USE TAX REPORTS

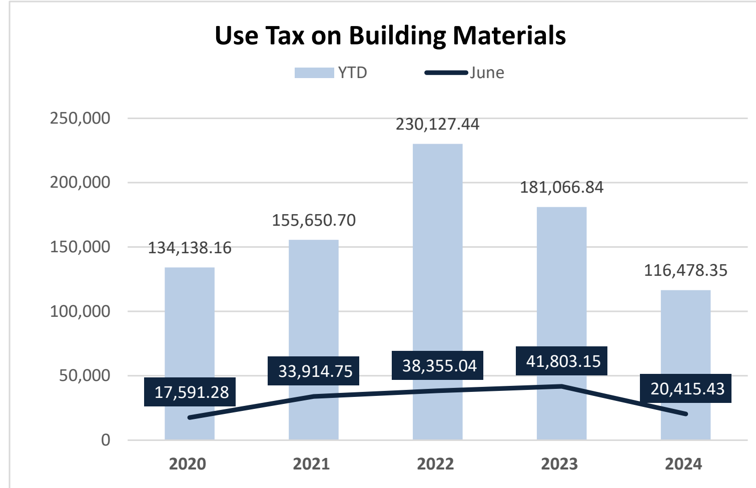
Use Tax on Building Materials - 2% General Fund (110-3133)

	2020	2021	2022	2023	2024	$ Variance	% Change
JAN	14,922.55	16,599.65	22,964.41	16,208.89	18,002.73	1,793.84	11.07%
FEB	10,930.68	27,922.86	31,415.26	52,028.31	29,938.73	-22,089.58	-42.46%
MAR	41,435.81	32,453.39	58,817.72	9,971.22	10,809.91	838.69	8.41%
APR	10,766.83	27,295.09	44,288.18	42,054.83	16,063.45	-25,991.38	-61.80%
MAY	38,491.01	17,464.96	34,286.83	19,000.44	21,248.10	2,247.66	11.83%
JUN	17,591.28	33,914.75	38,355.04	41,803.15	20,415.43	-21,387.72	-51.16%
JUL	37,279.04	24,039.63	18,894.10	26,846.41			
AUG	20,497.47	10,941.09	19,619.37	42,886.61			
SEP	23,043.51	15,065.96	30,588.98	23,227.32			
OCT	20,654.70	41,315.52	37,933.25	20,223.19			
NOV	32,902.26	19,098.82	19,923.44	25,569.31			
DEC	30,253.24	26,525.37	18,289.07	9,921.69			
YTD	298,768.38	292,637.09	375,375.65	329,741.37	116,478.35	-64,588.49	-35.67%
%	43.35%	-2.05%	28.27%	-12.16%			

2024 Budget = $325,000, 0% change from 2023 Actual revenues

June	134,138.16	155,650.70	230,127.44	181,066.84	116,478.35	-64,588.49	-35.67%
3%	201,207.24	233,476.05	345,191.16	271,600.26	174,717.53	-96,882.74	-35.67%

for chart only

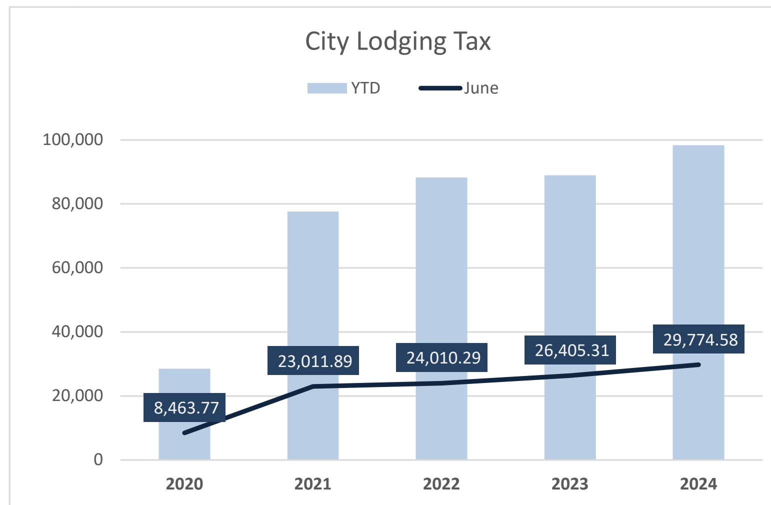


City Lodging Tax - 3% (125-3134)

	2020	2021	2022	2023	2024	$ Variance	%
Jan	3,573.20	3,452.69	4,465.16	4,145.44	4,715.35	569.91	13.75%
Feb	4,018.26	4,145.37	5,490.69	7,399.14	5,560.44	-1,838.70	-24.85%
Mar	4,677.20	10,961.79	12,266.06	10,093.53	11,537.72	1,444.19	14.31%
Apr	2,305.15	16,557.26	14,135.42	16,355.71	18,560.16	2,204.45	13.48%
May	5,512.69	19,501.69	27,925.85	24,540.57	28,191.62	3,651.05	14.88%
Jun	8,463.77	23,011.89	24,010.29	26,405.31	29,774.58	3,369.27	12.76%
Jul	11,150.71	19,979.13	14,726.50	19,695.54			
Aug	11,047.44	16,446.92	13,107.77	18,237.56			
Sep	12,255.47	21,282.81	20,312.24	25,090.28			
Oct	13,854.54	18,243.68	27,831.93	14,577.28			
Nov	7,447.85	11,126.88	10,712.63	12,772.58			
Dec	5,195.64	7,209.43	6,475.52	12,740.56			
TOTAL	89,501.92	171,919.54	181,460.06	192,053.50	98,339.87	9,400.17	10.57%
	-29.56%	92.08%	5.55%	5.84%			

2024 Budget = $171,000, 11% decrease from 2023 actual revenues

June	28,550.27	77,630.69	88,293.47	88,939.70	98,339.87	9,400.17	10.57%
6%	57,100.54	155,261.38	176,586.94	177,879.40	196,679.74	18,800.34	10.57%

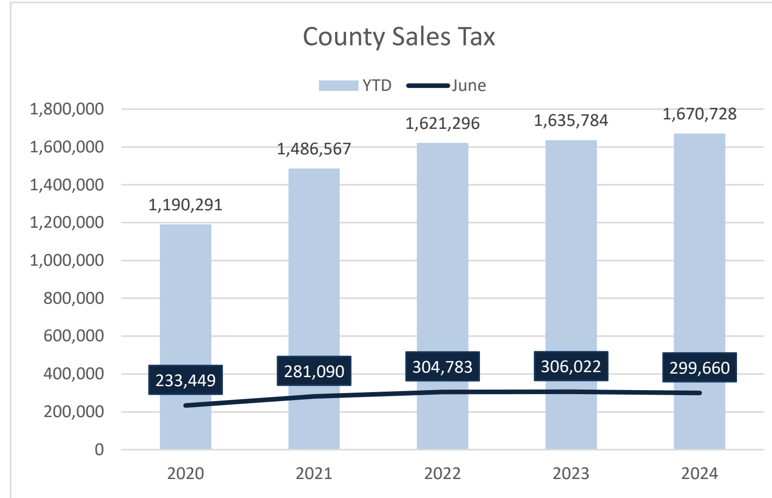


9/13/2024

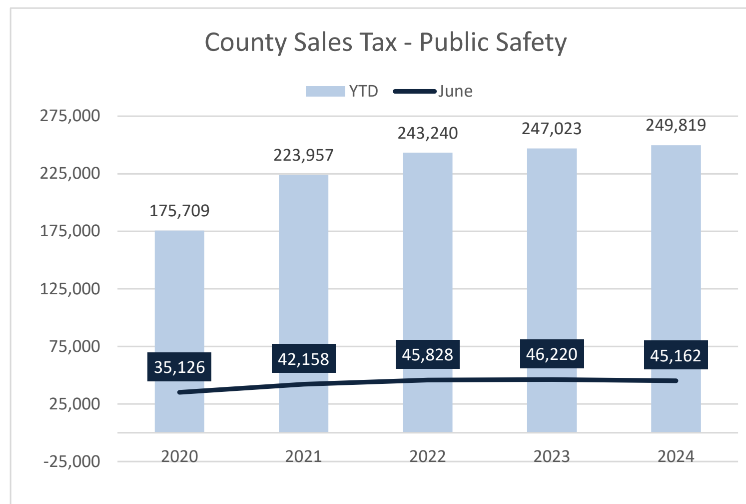
FRUITA COLORADO

SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2020	2021	2022	2023	2024	$ Variance	% Variance
Jan	178,526.13	199,569.41	227,801.34	235,100.74	246,548.54	11,447.80	4.87%
Feb	181,438.93	200,816.29	232,761.64	234,963.31	247,725.19	12,761.88	5.43%
Mar	188,855.08	268,529.43	283,096.69	283,146.64	288,982.20	5,835.56	2.06%
Apr	187,855.58	270,209.01	279,500.97	277,150.11	288,150.56	11,000.45	3.97%
May	220,166.38	266,353.47	293,351.88	299,401.48	299,661.00	259.52	0.09%
Jun	233,449.26	281,089.81	304,783.41	306,021.87	299,660.45	-6,361.42	-2.08%
Jul	227,956.26	264,407.19	283,763.03	289,221.95			
Aug	222,314.16	259,705.93	308,357.00	292,640.77			
Sep	230,820.91	274,282.88	297,059.99	292,818.85			
Oct	228,020.45	263,951.60	278,430.83	283,059.19			
Nov	211,965.09	252,758.87	275,219.04	281,096.69			
Dec	248,034.85	296,934.24	316,028.45	316,326.92			
TOTAL	2,559,403.08	3,098,608.13	3,380,154.27	3,390,948.52	1,670,727.94	34,943.79	2.14%
%	5.23%	21.07%	9.09%	0.32%			
2024 Budget=$3,375,000, 0.00% change from 2023 actual revenue							
June	1,190,291.36	1,486,567.42	1,621,295.93	1,635,784.15	1,670,727.94	34,943.79	2.14%



County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2020	2021	2022	2023	2024	$ Variance	% Variance
Jan	26,762.07	29,794.36	34,330.68	35,660.02	37,122.76	1,462.74	4.10%
Feb	26,744.72	30,522.74	35,019.51	35,427.83	37,195.39	1,767.56	4.99%
Mar	26,640.82	41,095.99	42,371.66	42,812.82	43,241.97	429.15	1.00%
Apr	27,635.27	40,485.69	41,898.53	41,149.35	42,692.00	1,542.65	3.75%
May	32,800.08	39,900.10	43,792.01	45,752.66	44,405.00	-1,347.66	-2.95%
Jun	35,125.60	42,158.45	45,827.75	46,220.47	45,161.88	-1,058.59	-2.29%
Jul	34,219.03	39,786.84	42,639.68	43,521.83			
Aug	33,414.60	38,714.05	45,747.00	43,705.32			
Sep	34,227.49	41,177.94	44,829.02	43,705.41			
Oct	34,007.72	39,502.32	41,678.35	42,311.45			
Nov	31,513.90	37,647.08	40,801.66	42,018.88			
Dec	36,822.92	44,432.47	47,219.60	47,619.75			
TOTAL	379,914.22	465,218.03	506,155.45	509,905.79	249,819.00	2,795.85	1.13%
%	3.40%	22.45%	8.80%	0.74%			
2024 Budget=$500,000, 2% increase from 2023 actual revenue							
June	175,708.56	223,957.33	243,240.14	247,023.15	249,819.00	2,795.85	1.13%



2024 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	*% of Total*	*Revenue*	*% of Total*	
Jan	3,937	83%	778	17%	4,715
Feb	4,533	82%	1,027	18%	5,560
Mar	8,858	77%	2,680	23%	11,538
Apr	14,085	76%	4,475	24%	18,560
May	20,947	74%	7,245	26%	28,192
Jun	23,026	77%	6,748	23%	29,775
Jul					-
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	75,386	77%	22,953	23%	98,340

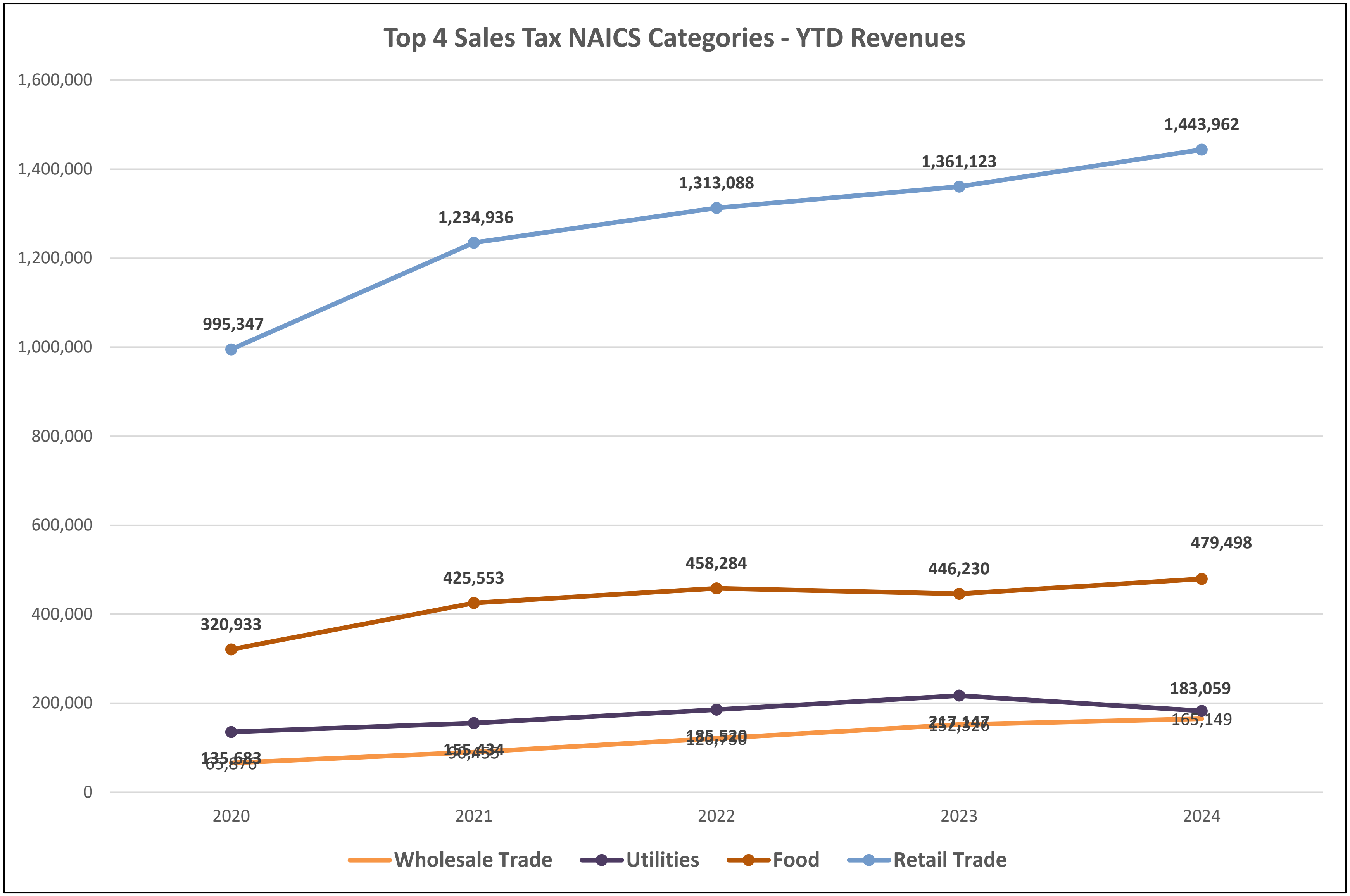
2024 City Lodging Tax - Other Funds 3%					
	Economic Development		Public Places		Monthly Total
	Revenue	*% of Total*	*Revenue*	*% of Total*	
Jan	3,143	67%	1,572	33%	4,715
Feb	3,707	67%	1,854	33%	5,561
Mar	7,691	67%	3,846	33%	11,537
Apr	12,372	67%	6,188	33%	18,560
May	18,792	67%	9,399	33%	28,191
Jun	19,949	67%	9,826	33%	29,775
Jul					-
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	65,655	67%	32,684	33%	98,339

FRUITA COLORADO

Sales and Use Tax Revenues by Category (3%)
January - June 2024

Description	2020	2021	2022	2023	2024	1 yr % Chg	1 yr $ Chg
Sales taxes							
Other Services	28,746	37,034	43,521	76,839	68,842	-10%	(7,997)
Other Miscellaneous	51,142	73,085	103,045	94,547	113,189	20%	18,642
Manufacturing	53,398	61,785	73,747	75,720	82,851	9%	7,131
Wholesale Trade	65,876	90,455	120,730	152,326	165,149	8%	12,823
Rental and Leasing	58,605	53,039	39,787	47,448	69,887	47%	22,439
Communications	72,902	71,763	84,679	86,107	87,176	1%	1,069
Oil and Gas	90,824	2,253	-61,882	23,264	10,756	-54%	(12,508)
Utilities	135,683	155,434	185,520	217,147	183,059	-16%	(34,088)
Lodging	42,925	98,889	103,951	99,391	107,414	8%	8,023
Food	320,933	425,553	458,284	446,230	479,498	7%	33,268
Retail Trade	995,347	1,234,936	1,313,088	1,361,123	1,443,962	6%	82,839
Subtotal	**1,916,381**	**2,304,226**	**2,464,470**	**2,680,142**	**2,811,783**	5%	**131,641**
Use taxes							
Vehicles	453,630	558,312	611,354	557,753	564,434	1%	6,681
Building materials	201,207	233,476	345,191	271,600	174,718	-36%	(96,883)
Subtotal	**654,837**	**791,788**	**956,545**	**829,354**	**739,152**	**-11%**	**(90,202)**
Total	**2,571,218**	**3,096,014**	**3,421,015**	**3,509,496**	**3,550,935**	1%	**41,439**

Online sales	169,203	230,812	255,643	285,864	328,255	15%	42,391



Top 4 Sales Tax NAICS Categories - YTD Revenues
1,600,000
1,400,000
1,200,000
1,000,000
800,000
600,000
400,000
200,000
0
1,443,962
1,361,123
1,313,088
1,234,936
995,347
479,498
458,284
446,230
425,553
320,933
183,059
165,149
217,147
185,520
155,434
135,683
2020
2021
2022
2023
2024
Wholesale Trade
Utilities
Food
Retail Trade

Sales Tax Revenues by Category (3%) June 2024					
Description	**2022**	**2023**	**2024**	**1 yr % Chg**	**1 yr $ Chg**
Retail Trade	235,259	253,731	238,964	-6%	(14,767)
Food	92,546	88,101	92,479	5%	4,378
Other Miscellaneous	22,312	18,092	23,553	30%	5,461
Utilities	26,059	24,130	27,523	14%	3,393
Manufacturing	12,225	13,862	15,182	10%	1,320
Rental and Leasing	6,261	8,957	13,780	54%	4,823
Other Services	9,590	18,946	9,400	-50%	(9,546)
Lodging	27,208	29,732	27,458	-8%	(2,274)
Wholesale Trade	24,981	24,836	22,814	-8%	(2,022)
Communications	13,619	14,123	15,107	7%	984
Oil and Gas	3,137	7,314	464	-94%	(6,850)
Total	**473,197**	**501,824**	**486,724**	**-3%**	**(15,100)**

Remote retailers	**43,577**	**53,831**	**52,691**	**-2%**	**(1,140)**

2024 COMMUNITY CENTER FUND REVENUES

Month	2021	2022	2023	2024 Tax Revenues: City Sales	Use Tax Motor Vehicles	Use Tax Building Materials	2024	$ Change	% Chg
January	140,379	146,249	169,002	148,203	25,523	9,001	182,727	13,725	8%
February	133,945	159,453	185,083	130,952	35,573	14,969	181,495	-3,588	-2%
March	188,406	187,521	179,722	150,892	26,835	5,405	183,132	3,410	2%
April	179,665	215,952	203,783	170,537	32,546	8,032	211,115	7,332	4%
May	195,397	222,077	219,053	174,436	33,990	10,624	219,050	-3	0%
June	194,253	209,085	213,188	162,242	33,678	10,208	206,127	-7,061	-3%
July	185,630	186,956	194,302				-		
August	190,947	212,024	227,884				-		
September	176,120	203,049	211,219				-		
October	194,373	211,059	194,078				-		
November	175,424	184,863	178,203				-		
December	186,215	203,642	198,435				-		
TOTAL	**2,140,753**	**2,341,931**	**2,373,953**	**937,261**	**188,145**	**58,239**	**1,183,645**	**13,814**	**1%**
% Change	14.55%	9.40%	1.37%						
2024 Budget				1,650,000	400,000	150,000	2,200,000		
% of Budget				56.80%	47.04%	38.83%	53.80%		
	1,032,045	1,140,338	1,169,831				1,183,645	13,814	1%

Month	2021	2022	2023	2024	$ Change	% Chg
Charges for Services						
January	50,712	94,372	97,499	129,537	32,038	33%
February	52,470	81,894	78,473	91,398	12,925	16%
March	65,392	98,073	109,728	127,159	17,431	16%
April	68,466	97,049	102,490	112,656	10,166	10%
May	105,543	116,172	114,132	139,483	25,351	22%
June	135,621	140,195	135,399	184,296	48,897	36%
July	113,550	125,561	137,877			
August	85,139	98,449	99,965			
September	62,246	83,220	72,984			
October	66,519	68,943	74,354			
November	76,544	82,759	83,245			
December	83,066	77,309	97,027			
TOTAL	**965,269**	**1,163,997**	**1,203,173**	**784,529**	**146,808**	**23%**
2024 Budget	694,300	1,190,300	1,196,500	1,317,500		
% of Budget	139.03%	97.79%	100.56%	59.55%		
	478,204	627,755	637,721	784,529	146,808	23%