

### SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)							
	2020	2021	2022	2023	2024	\$ Variance	% Variance
Jan	190,392.44	204,830.52	222,224.08	272,043.95	296,405.04	24,361.09	10.96%
Feb	167,749.86	201,246.04	241,043.51	257,301.07	261,903.60	4,602.53	1.91%
Mar	242,722.52	274,325.31	241,256.77	274,681.30	301,783.71	27,102.41	11.23%
Apr	211,354.97	275,116.14	307,724.72	310,799.52			
May	236,158.52	299,751.07	315,266.10	337,385.69			
Jun	229,208.70	280,881.50	315,464.89	334,549.58			
Jul	280,361.25	268,022.29	290,659.73	306,866.03			
Aug	229,018.92	259,681.40	321,372.15	319,767.61			
Sep	239,752.16	281,301.78	303,829.93	335,023.25			
Oct	243,770.76	266,678.57	302,938.30	300,395.33			
Nov	224,503.72	251,620.04	281,773.52	279,460.03			
Dec	243,087.11	275,684.31	308,179.47	324,997.78			
<b>TOTAL</b>	<b>2,738,080.93</b>	<b>3,139,138.97</b>	<b>3,451,733.17</b>	<b>3,653,271.14</b>	<b>860,092.35</b>	<b>56,066.03</b>	<b>7.96%</b>
%	23.68%	14.65%	9.96%	5.84%			

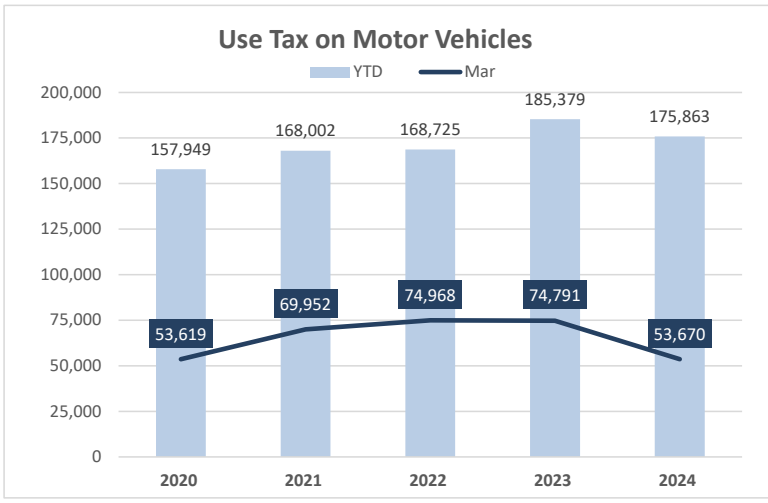
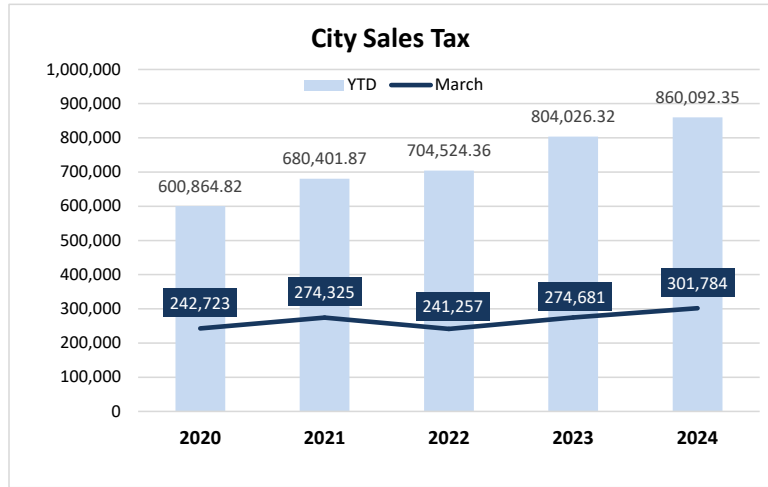
2024 Budget= \$3,650,000, 0% change from 2023 Actual Revenues

March	600,864.82	680,401.87	704,524.36	804,026.32	860,092.35	56,066.03	7.96%
3%	901,297.23	1,020,602.81	1,056,786.54	1,206,039.48	1,290,138.53	84,099.05	7.96%

Use Tax on Motor Vehicles - 2% General Fund (110-3132)							
	2020	2021	2022	2023	2024	\$ Variance	% Change
JAN	44,776.20	59,327.64	47,309.36	49,751.32	51,045.27	1,293.95	2.74%
FEB	59,554.07	38,721.90	46,447.50	60,836.73	71,146.87	10,310.14	22.20%
MAR	53,618.86	69,952.45	74,968.11	74,791.15	53,670.45	-21,120.70	-28.17%
APR	37,062.83	56,918.15	79,891.83	54,713.24			
MAY	35,122.84	73,577.89	94,600.69	81,719.62			
JUN	72,285.02	73,709.93	64,351.62	50,023.47			
JUL	89,038.90	79,197.84	64,357.92	54,891.13			
AUG	73,161.03	111,272.20	83,056.00	93,114.18			
SEP	69,374.11	55,871.85	71,679.10	64,187.04			
OCT	61,789.73	80,751.67	81,246.37	67,369.67			
NOV	37,390.30	72,701.97	68,028.87	51,376.62			
DEC	67,505.07	70,219.53	80,815.93	61,951.47			
<b>YTD</b>	<b>700,678.96</b>	<b>842,223.02</b>	<b>856,753.30</b>	<b>764,725.64</b>	<b>175,862.59</b>	<b>(9,516.61)</b>	<b>-5.64%</b>
%	1.44%	20.20%	1.73%	-10.74%			

2024 Budget = \$825,000 - 7.88% increase from 2023 Actual revenues

Mar	157,949.13	168,001.99	168,724.97	185,379.20	175,862.59	-9,516.61	-5.64%
3%	236,923.70	252,002.99	253,087.46	278,068.80	263,793.89	-14,274.92	-5.64% for chart only



### SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2020	2021	2022	2023	2024	\$ Variance	% Change
JAN	14,922.55	16,599.65	22,964.41	16,208.89	18,002.73	1,793.84	7.81%
FEB	10,930.68	27,922.86	31,415.26	52,028.31	29,938.73	-22,089.58	-70.31%
MAR	41,435.81	32,453.39	58,817.72	9,971.22	10,809.91	838.69	1.43%
APR	10,766.83	27,295.09	44,288.18	42,054.83			
MAY	38,491.01	17,464.96	34,286.83	19,000.44			
JUN	17,591.28	33,914.75	38,355.04	41,803.15			
JUL	37,279.04	24,039.63	18,894.10	26,846.41			
AUG	20,497.47	10,941.09	19,619.37	42,886.61			
SEP	23,043.51	15,065.96	30,588.98	23,227.32			
OCT	20,654.70	41,315.52	37,933.25	20,223.19			
NOV	32,902.26	19,098.82	19,923.44	25,569.31			
DEC	30,253.24	26,525.37	18,289.07	9,921.69			
<b>YTD</b>	<b>298,768.38</b>	<b>292,637.09</b>	<b>375,375.65</b>	<b>329,741.37</b>	<b>58,751.37</b>	<b>-19,457.05</b>	<b>-17.19%</b>
%	43.35%	-2.05%	28.27%	-12.16%			

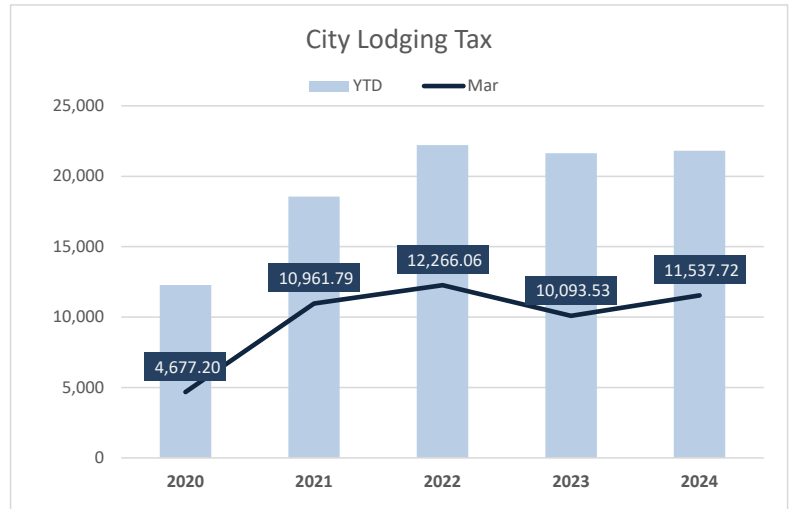
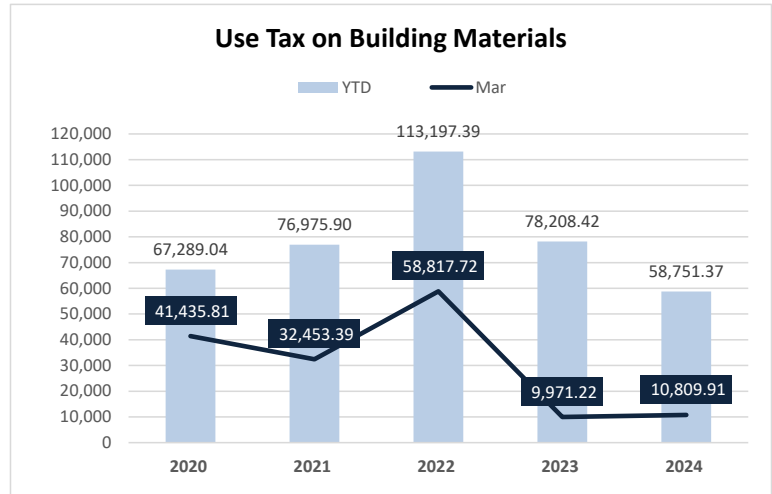
2024 Budget = \$325,000 -0% change from 2023 Actual revenues

Mar	67,289.04	76,975.90	113,197.39	78,208.42	58,751.37	-19,457.05	-17.19%
3%	100,933.56	115,463.85	169,796.09	117,312.63	88,127.06	-29,185.58	-17.19%

City Lodging Tax - 3% (125-3134)							
	2020	2021	2022	2023	2024	\$ Variance	%
Jan	3,573.20	3,452.69	4,465.16	4,145.44	4,715.35	569.91	12.76%
Feb	4,018.26	4,145.37	5,490.69	7,399.14	5,560.44	-1,838.70	-33.49%
Mar	4,677.20	10,961.79	12,266.06	10,093.53	11,537.72	1,444.19	11.77%
Apr	2,305.15	16,557.26	14,135.42	16,355.71			
May	5,512.69	19,501.69	27,925.85	24,540.57			
Jun	8,463.77	23,011.89	24,010.29	26,405.31			
Jul	11,150.71	19,979.13	14,726.50	19,695.54			
Aug	11,047.44	16,446.92	13,107.77	18,237.56			
Sep	12,255.47	21,282.81	20,312.24	25,090.28			
Oct	13,854.54	18,243.68	27,831.93	14,577.28			
Nov	7,447.85	11,126.88	10,712.63	12,772.58			
Dec	5,195.64	7,209.43	6,475.52	12,740.56			
<b>TOTAL</b>	<b>89,501.92</b>	<b>171,919.54</b>	<b>181,460.06</b>	<b>192,053.50</b>	<b>21,813.51</b>	<b>175.40</b>	<b>0.79%</b>
	-29.56%	92.08%	5.55%	5.84%			

2024 Budget = \$171,000 - 11% decrease from 2023 actual revenues

Mar	12,268.66	18,559.85	22,221.91	21,638.11	21,813.51	175.40	0.79%
6%	24,537.32	37,119.70	44,443.82	43,276.22	43,627.02	350.80	0.79%

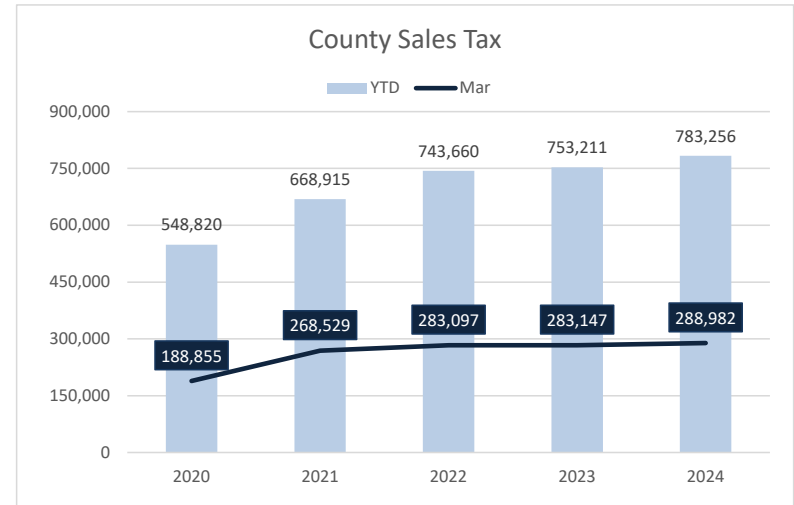


### SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)						
	2020	2021	2022	2023	2024	\$ Variance % Variance
Jan	178,526.13	199,569.41	227,801.34	235,100.74	246,548.54	11,447.80 5.03%
Feb	181,438.93	200,816.29	232,761.64	234,963.31	247,725.19	12,761.88 5.48%
Mar	188,855.08	268,529.43	283,096.69	283,146.64	288,982.00	5,835.36 2.06%
Apr	187,855.58	270,209.01	279,500.97	277,150.11		
May	220,166.38	266,353.47	293,351.88	299,401.48		
Jun	233,449.26	281,089.81	304,783.41	306,021.87		
Jul	227,956.26	264,407.19	283,763.03	289,221.95		
Aug	222,314.16	259,705.93	308,357.00	292,640.77		
Sep	230,820.91	274,282.88	297,059.99	292,818.85		
Oct	228,020.45	263,951.60	278,430.83	283,059.19		
Nov	211,965.09	252,758.87	275,219.04	281,096.69		
Dec	248,034.85	296,934.24	316,028.45	316,326.92		
<b>TOTAL</b>	<b>2,559,403.08</b>	<b>3,098,608.13</b>	<b>3,380,154.27</b>	<b>3,390,948.52</b>	<b>783,255.73</b>	<b>30,045.04 4.04%</b>
%	5.23%	21.07%	9.09%	0.32%		

2024 Budget=\$3,375,000 0% changed from 2023 actual revenue

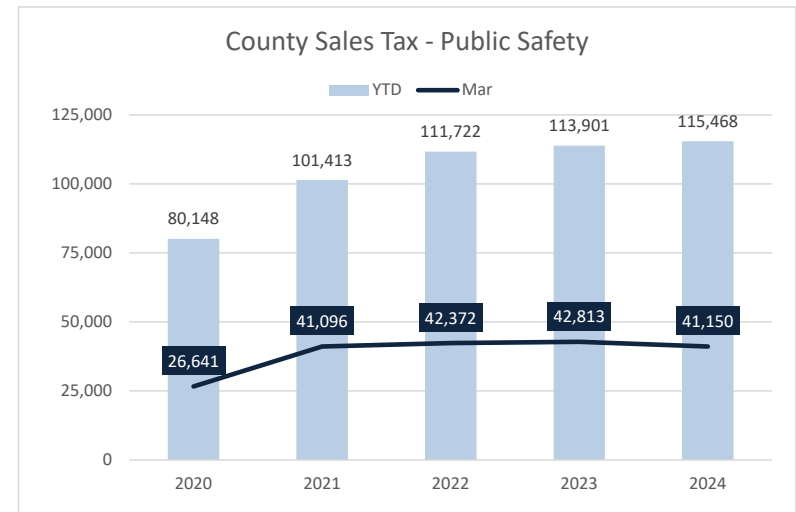
Mar	548,820.14	668,915.13	743,659.67	753,210.69	783,255.73	30,045.04	4.04%
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County Sales Tax - 0.37% Public Safety Tax (110-3129)						
	2020	2021	2022	2023	2024	\$ Variance % Variance
Jan	26,762.07	29,794.36	34,330.68	35,660.02	37,122.76	1,462.74 4.26%
Feb	26,744.72	30,522.74	35,019.51	35,427.83	37,195.39	1,767.56 5.05%
Mar	26,640.82	41,095.99	42,371.66	42,812.82	41,150.00	-1,662.82 -3.92%
Apr	27,635.27	40,485.69	41,898.53	41,149.35		
May	32,800.08	39,900.10	43,792.01	45,752.66		
Jun	35,125.60	42,158.45	45,827.75	46,220.47		
Jul	34,219.03	39,786.84	42,639.68	43,521.83		
Aug	33,414.60	38,714.05	45,747.00	43,705.32		
Sep	34,227.49	41,177.94	44,829.02	43,705.41		
Oct	34,007.72	39,502.32	41,678.35	42,311.45		
Nov	31,513.90	37,647.08	40,801.66	42,018.88		
Dec	36,822.92	44,432.47	47,219.60	47,619.75		
<b>TOTAL</b>	<b>379,914.22</b>	<b>465,218.03</b>	<b>506,155.45</b>	<b>509,905.79</b>	<b>115,468.15</b>	<b>1,567.48 1.40%</b>
%	3.40%	22.45%	8.80%	0.74%		

2024 Budget=\$500,000, 2% increase from 2023 actual revenue

Mar	80,147.61	101,413.09	111,721.85	113,900.67	115,468.15	1,567.48	1.40%
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Sales and Use Tax Revenues by Category (3%) January-March								
Description	2020	2021	2022	2023	2024	1 yr % Chg	1 yr \$ Chg	% of 2024 Total
<b>Sales taxes</b>								
Other Services	12,288	17,912	18,854	20,849	39,804	91%	18,955	2%
Other Miscellaneous	22,753	28,590	41,079	42,282	49,666	17%	7,384	3%
Manufacturing	21,745	28,511	33,484	39,020	37,554	-4%	(1,466)	2%
Wholesale Trade	32,611	37,225	40,949	83,888	79,141	-6%	(4,747)	5%
Rental and Leasing	30,550	23,021	18,499	24,752	32,128	30%	7,376	2%
Communications	34,306	34,882	44,279	42,897	43,474	1%	577	3%
Oil and Gas	88,862	3,270	-69,553	7,618	5,406	-29%	(2,212)	0%
Utilities	78,864	90,161	112,015	143,248	110,290	-23%	(32,958)	7%
Lodging	19,114	28,654	31,900	28,970	35,358	22%	6,388	2%
Food	139,280	178,942	199,683	186,749	208,587	12%	21,838	13%
Retail Trade	420,924	549,435	585,598	585,766	648,731	11%	62,965	40%
<b>Subtotal</b>	<b>901,297</b>	<b>1,020,603</b>	<b>1,056,787</b>	<b>1,206,039</b>	<b>1,290,139</b>	<b>7%</b>	<b>84,100</b>	<b>79%</b>
<b>Use taxes</b>								
Vehicles	236,924	252,003	253,087	278,069	263,794	-5%	(14,275)	16%
Building materials	100,934	115,464	169,796	117,313	88,127	-25%	(29,186)	5%
<b>Subtotal</b>	<b>337,857</b>	<b>367,467</b>	<b>422,884</b>	<b>395,381</b>	<b>351,921</b>	<b>-11%</b>	<b>(43,460)</b>	<b>21%</b>
<b>Total</b>	<b>1,239,154</b>	<b>1,388,070</b>	<b>1,479,671</b>	<b>1,601,420</b>	<b>1,642,060</b>	<b>3%</b>	<b>40,640</b>	<b>100%</b>
Online sales	78,209	107,272	122,266	133,505	142,151	6%	11,239	8%

Top 4 Sales Tax NAICS Categories - YTD Revenues

