

SALES AND USE TAX REPORTS

City Sales Tax - 2% General Fund (110-3131)							
	2017	2018	2019	2020	2021	\$ Variance	% Variance
Jan	110,073.96	116,622.91	124,973.08	190,392.44	204,830.52	14,438.08	7.58%
Feb	106,532.67	106,634.80	144,100.65	167,749.86	201,246.04	33,496.18	19.97%
Mar	139,574.31	159,114.23	165,160.52	242,722.52	274,325.31	31,602.79	13.02%
Apr	143,147.33	158,126.49	191,027.30	211,354.97	275,116.14	63,761.17	30.17%
May	164,468.58	167,938.47	198,826.37	236,158.52	299,751.07	63,592.55	26.93%
Jun	160,573.33	174,498.93	197,471.05	229,208.70	280,881.50	51,672.80	22.54%
Jul	142,369.41	163,430.68	190,974.84	280,361.25	268,022.29	-12,338.96	-4.40%
Aug	144,989.26	175,336.63	200,644.07	229,018.92			
Sep	148,777.11	181,109.36	193,024.68	239,752.16			
Oct	147,596.93	204,845.74	205,934.68	243,770.76			
Nov	144,996.46	153,890.31	192,966.14	224,503.72			
Dec	137,020.73	159,113.63	208,689.86	243,087.11			
TOTAL	1,690,120.08	1,920,662.18	2,213,793.24	2,738,080.93	1,804,172.87	246,224.61	15.80%
%	12.01%	13.64%	15.26%	23.68%			

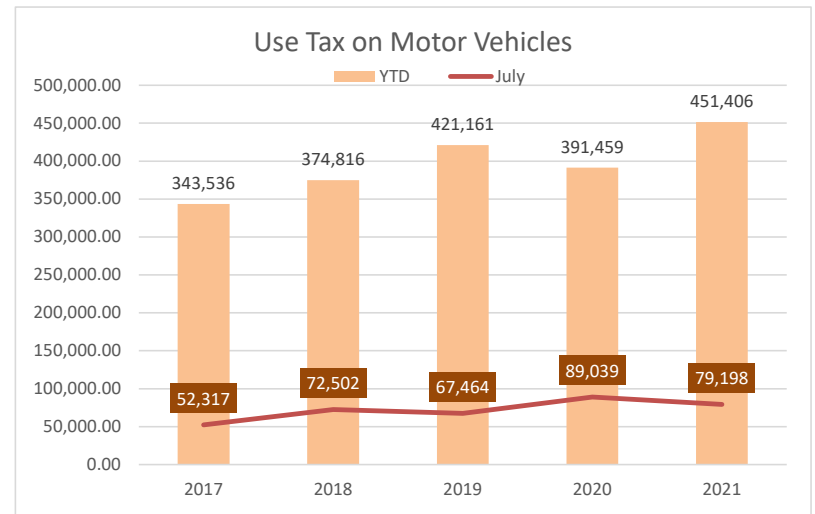
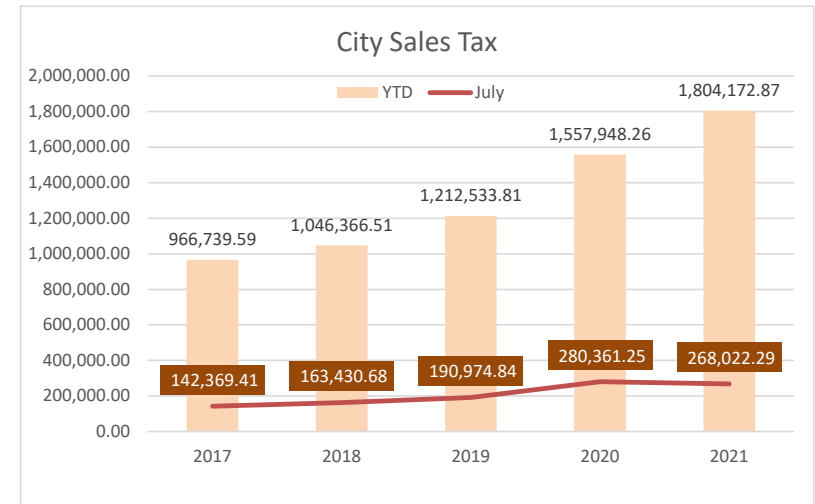
2021 Budget= \$2,575,000, 6% decrease from 2020 Actual Revenues

July	966,739.59	1,046,366.51	1,212,533.81	1,557,948.26	1,804,172.87	246,224.61	15.80%
3%	1,450,109.39	1,569,549.77	1,818,800.72	2,336,922.39	2,706,259.31	369,336.92	15.80%

Use Tax on Motor Vehicles - 2% General Fund (110-3132)							
	2017	2018	2019	2020	2021	Variance	% Change
JAN	43,562.42	41,597.40	59,067.65	44,776.20	59,327.64	14,551.44	32.50%
FEB	45,398.99	42,294.19	35,431.97	59,554.07	38,721.90	-20,832.17	-34.98%
MAR	52,721.40	46,660.84	56,995.69	53,618.86	69,952.45	16,333.59	30.46%
APR	30,578.05	60,910.43	58,679.47	37,062.83	56,918.15	19,855.32	53.57%
MAY	67,716.13	36,802.77	90,700.80	35,122.84	73,577.89	38,455.05	109.49%
JUN	51,241.39	74,048.50	52,822.10	72,285.02	73,709.93	1,424.91	1.97%
JUL	52,317.23	72,501.97	67,463.71	89,038.90	79,197.84	-9,841.06	-11.05%
AUG	61,190.50	37,103.59	66,028.27	73,161.03		-73,161.03	-100.00%
SEP	71,360.98	62,407.47	46,789.04	69,374.11			
OCT	62,492.61	75,929.88	51,469.53	61,789.73			
NOV	39,313.29	41,987.01	58,715.01	37,390.30			
DEC	61,912.59	36,418.95	46,583.89	67,505.07			
YTD	639,805.58	628,663.00	690,747.13	700,678.96	451,405.80	(13,213.95)	15.31%
%	19.97%	-1.74%	9.88%	1.44%			

2021 Budget = \$650,000 - 7.2% decrease from 2020 Actual revenues

July	343,535.61	374,816.10	421,161.39	391,458.72	451,405.80	59,947.08	15.31%
3%	515,303.42	562,224.15	631,742.09	587,188.08	677,108.70	89,920.62	15.31% for chart only



SALES AND USE TAX REPORTS

Use Tax on Building Materials - 2% General Fund (110-3133)							
	2017	2018	2019	2020	2021	Variance	% Change
JAN	11,966.68	40,827.15	19,357.85	14,922.55	16,599.65	1,677.10	11.24%
FEB	3,788.29	24,414.67	19,056.71	10,930.68	27,922.86	16,992.18	155.45%
MAR	3,558.90	38,328.55	9,936.56	41,435.81	32,453.39	-8,982.42	-21.68%
APR	13,173.71	20,911.52	24,173.95	10,766.83	27,295.09	16,528.26	153.51%
MAY	11,216.84	37,147.62	32,410.86	38,491.01	17,464.96	-21,026.05	-54.63%
JUN	4,893.13	105,602.45	26,190.88	17,591.28	33,914.75	16,323.47	92.79%
JUL	7,689.06	15,634.23	16,836.31	37,279.04	24,039.63	-13,239.41	-35.51%
AUG	32,557.34	18,073.99	8,864.92	20,497.47			
SEP	7,864.41	19,407.92	3,865.13	23,043.51			
OCT	11,756.71	12,148.65	16,537.07	20,654.70			
NOV	35,906.06	19,278.98	12,122.45	32,902.26			
DEC	2,702.11	9,762.50	19,073.22	30,253.24			
YTD	147,073.24	361,538.23	208,425.91	298,768.38	179,690.33	8,273.13	4.83%
%	-27.59%	145.82%	-42.35%	43.35%	-39.86%		

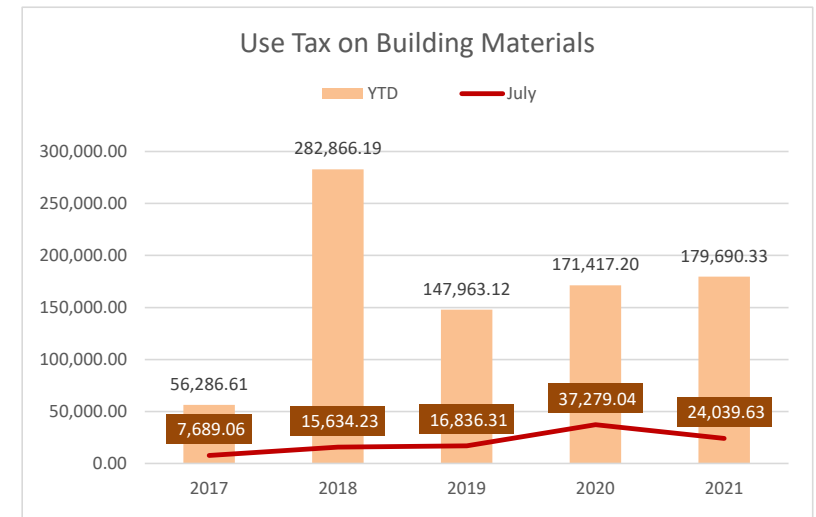
2021 Budget = \$200,000 -33% decrease from 2020 Actual revenues

July	56,286.61	282,866.19	147,963.12	171,417.20	179,690.33	8,273.13	4.83%
3%	84,429.92	424,299.29	221,944.68	257,125.80	269,535.50		

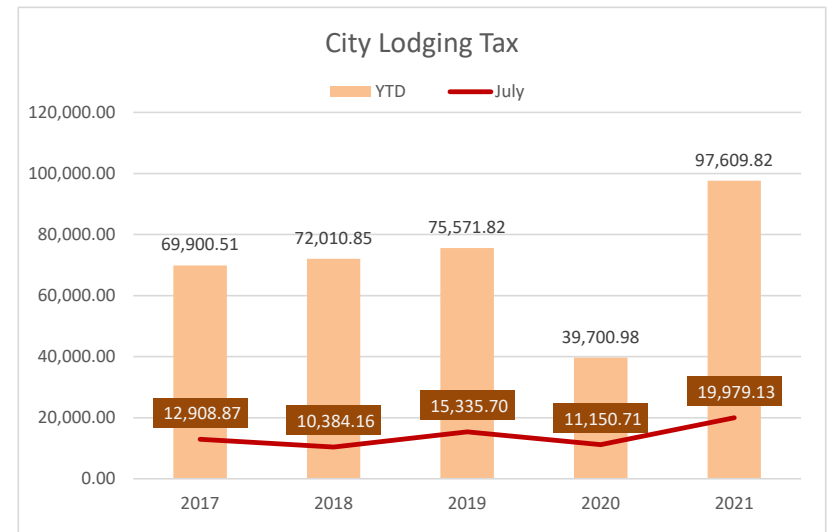
City Lodging Tax - 3% (125-3134)							
	2017	2018	2019	2020	2021	Difference	%
Jan	2,341.15	3,540.60	2,611.13	3,573.20	3,452.69	-120.51	-3.37%
Feb	3,694.45	3,635.19	3,774.09	4,018.26	4,145.37	127.11	3.16%
Mar	7,910.90	8,698.52	8,249.09	4,677.20	10,961.79	6,284.59	134.37%
Apr	10,908.40	10,215.52	8,046.43	2,305.15	16,557.26	14,252.11	618.27%
May	15,483.31	17,781.52	15,242.71	5,512.69	19,501.69	13,989.00	253.76%
Jun	16,653.43	17,755.34	22,312.67	8,463.77	23,011.89	14,548.12	171.89%
Jul	12,908.87	10,384.16	15,335.70	11,150.71	19,979.13	8,828.42	79.17%
Aug	13,751.20	17,768.30	12,712.49	11,047.44			
Sep	15,445.86	16,495.92	9,427.07	12,255.47			
Oct	10,637.39	10,668.75	18,400.75	13,854.54			
Nov	6,251.33	7,492.25	6,398.12	7,447.85			
Dec	4,895.53	4,288.01	4,558.22	5,195.64			
TOTAL	120,881.82	128,724.08	127,068.47	89,501.92	97,609.82	57,908.84	145.86%
	9.05%	6.49%	-1.29%	-29.56%			

2021 Budget = \$80,450 - 10% decrease from 2020 actual revenues

July	69,900.51	72,010.85	75,571.82	39,700.98	97,609.82	57,908.84	145.86%
6%	139,801.02	144,021.70	151,143.64	79,401.96	195,219.64		



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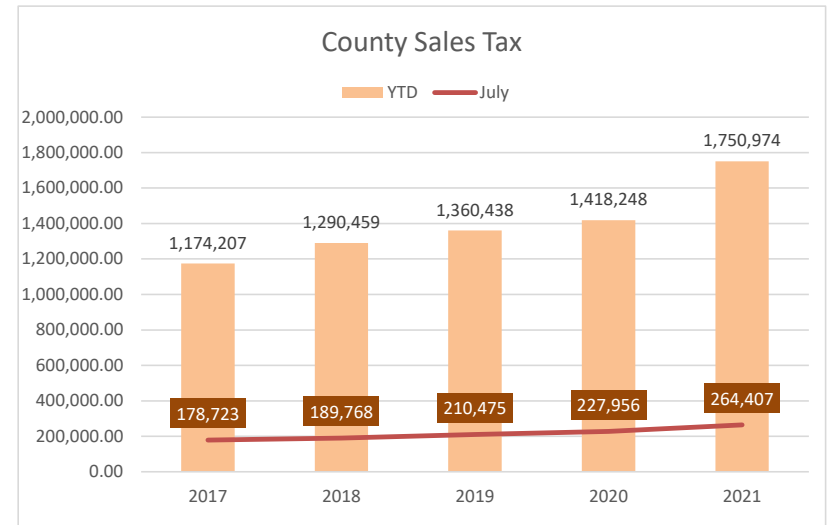


SALES AND USE TAX REPORTS

County Sales Tax - 2% (110-3130)							
	2017	2018	2019	2020	2021	\$ Variance	% Variance
Jan	136,307.24	146,939.45	168,991.80	178,526.13	199,569.41	21,043.28	11.79%
Feb	142,434.80	176,530.32	161,231.36	181,438.93	200,816.29	19,377.36	10.68%
Mar	172,028.79	185,516.49	198,980.47	188,855.08	268,529.43	79,674.35	42.19%
Apr	173,380.86	189,469.26	197,897.18	187,855.58	270,209.01	82,353.43	43.84%
May	178,328.17	193,958.66	209,011.45	220,166.38	266,353.47	46,187.09	20.98%
Jun	193,003.33	208,276.71	213,850.33	233,449.26	281,089.81	47,640.55	20.41%
Jul	178,723.35	189,768.49	210,475.42	227,956.26	264,407.00	36,450.74	15.99%
Aug	188,794.09	199,733.45	216,142.51	222,314.16			
Sep	186,027.87	195,797.26	206,870.89	230,820.91			
Oct	173,689.04	188,033.02	210,951.31	228,020.45			
Nov	174,721.72	184,074.04	204,326.68	211,965.09			
Dec	203,167.47	215,052.48	233,401.07	248,034.85			
TOTAL	2,100,606.73	2,273,149.63	2,432,130.47	2,559,403.08	1,750,974.42	332,726.80	23.46%
%	9.16%	8.21%	6.99%	5.23%			

2021 Budget=\$2,537,000 0.9% decrease from 2020 actual revenue

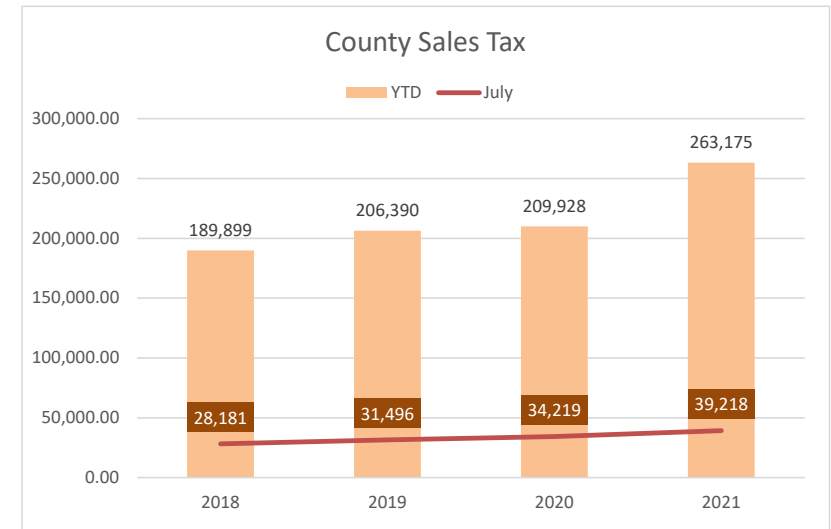
July	1,174,206.54	1,290,459.38	1,360,438.01	1,418,247.62	1,750,974.42	332,726.80	23.46%
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County Sales Tax - 0.37% Public Safety Tax (110-3129)							
	2017	2018	2019	2020	2021	\$ Variance	% Variance
Jan		23,704.20	25,508.99	26,762.07	29,794.36	3,032.29	11.33%
Feb		23,956.30	24,195.07	26,744.72	30,522.74	3,778.02	14.13%
Mar		25,560.92	30,317.68	26,640.82	41,095.99	14,455.17	54.26%
Apr		28,690.41	30,643.86	27,635.27	40,485.69	12,850.42	46.50%
May		29,288.65	32,085.32	32,800.08	39,900.10	7,100.02	21.65%
Jun		30,517.49	32,143.50	35,125.60	42,158.45	7,032.85	20.02%
Jul		28,181.20	31,495.72	34,219.03	39,218.00	4,998.97	14.61%
Aug		29,822.85	32,200.79	33,414.60			
Sep		29,235.41	31,197.04	34,227.49			
Oct		27,412.35	31,996.22	34,007.72			
Nov		27,259.12	30,373.05	31,513.90			
Dec		32,203.19	35,263.78	36,822.92			
TOTAL	0.00	335,832.09	367,421.02	379,914.22	263,175.33	53,247.74	25.36%
%			9.41%	3.40%			

2021 Budget=\$375,000, 1.3% decrease from 2020 actual revenue

July	0.00	189,899.17	206,390.14	209,927.59	263,175.33	53,247.74	25.36%
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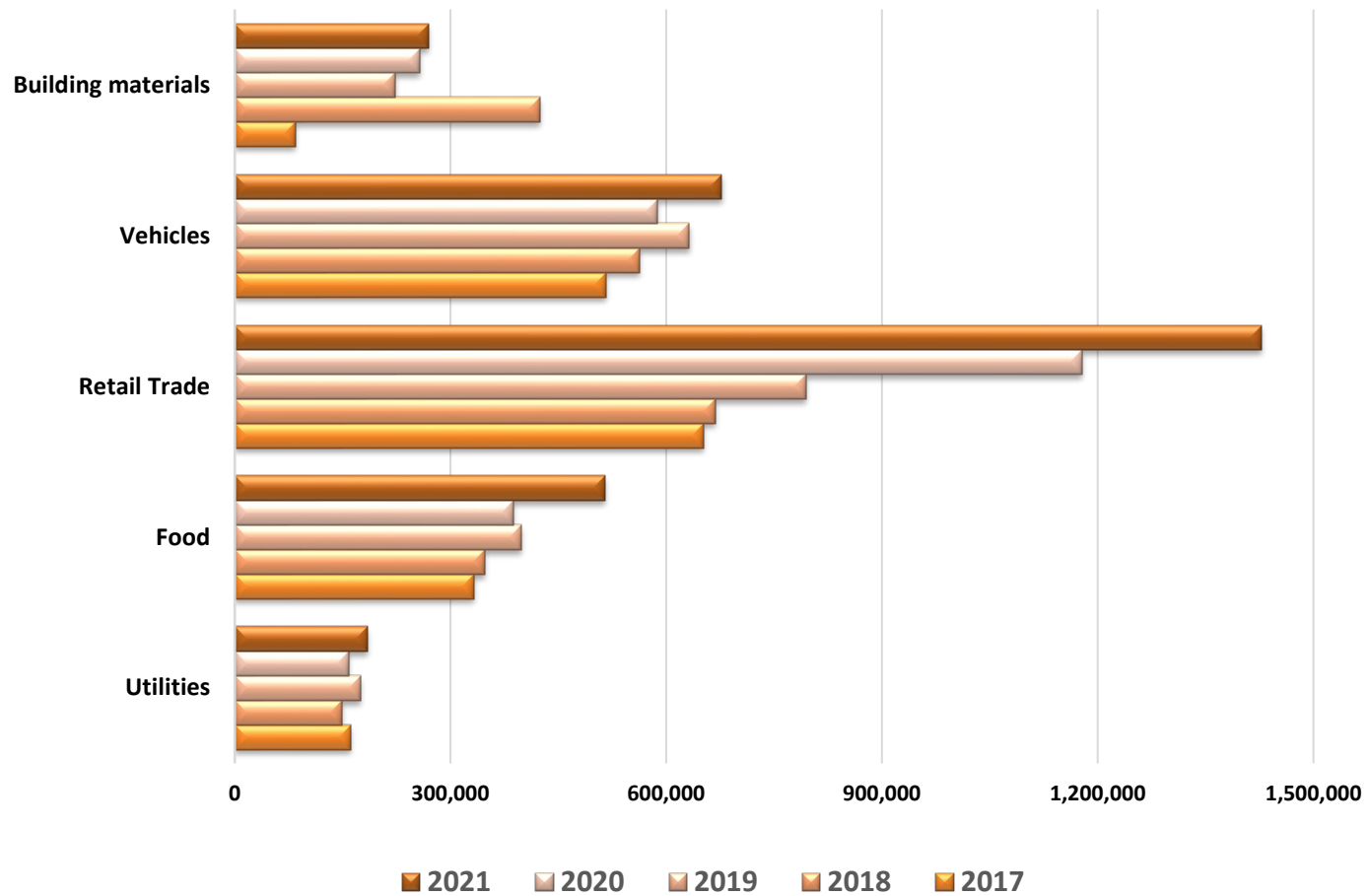
2021 City Lodging Tax - Marketing Fund 3% (125-3134)					
	Hotels & Campgrounds		VRBO'S		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	2,868	83%	584	17%	3,452
Feb	3,283	79%	862	21%	4,145
Mar	9,308	85%	1,654	15%	10,962
Apr	13,964	84%	2,593	16%	16,557
May	17,431	89%	2,071	11%	19,502
Jun	19,491	85%	3,521	15%	23,012
Jul	18,250	91%	1,729	9%	19,979
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	84,595	87%	13,014	13%	97,609

2021 City Lodging Tax - Other Funds 3%					
	Economic Development 50%		Public Places 50%		Monthly Total
	Revenue	% of Total	Revenue	% of Total	
Jan	1,726	50%	1,726	50%	3,452
Feb	2,073	50%	2,073	50%	4,146
Mar	5,481	50%	5,481	50%	10,962
Apr	8,279	50%	8,279	50%	16,558
May	9,751	50%	9,751	50%	19,502
Jun	11,506	50%	11,506	50%	23,012
Jul	9,990	50%	9,990	50%	19,980
Aug					-
Sep					-
Oct					-
Nov					-
Dec					-
TOTAL	48,806	50%	48,806	50%	97,612



Sales and Use Tax Revenues by Category (3%) January thru July								
Description	2017	2018	2019	2020	2021	1 yr % Chg	1 yr \$ Chg	% of 2021 Total
Sales taxes								
Other Services	27,660	27,375	32,408	33,974	43,184	27%	9,210	1%
Other Miscellaneous	24,481	31,359	38,720	61,335	85,632	40%	24,297	2%
Manufacturing	19,549	12,999	30,607	62,487	72,681	16%	10,194	2%
Wholesale Trade	10,162	19,935	48,320	77,908	106,586	37%	28,678	3%
Rental and Leasing	51,125	77,692	84,719	72,218	60,771	-16%	(11,447)	2%
Communications	92,247	100,657	88,211	86,350	84,032	-3%	(2,318)	2%
Oil and Gas	10,727	59,621	50,361	163,765	3,523	-98%	(160,242)	0%
Utilities	160,754	148,365	174,939	158,127	184,311	17%	26,184	5%
Lodging	69,899	76,033	79,053	56,322	123,794	120%	67,472	3%
Food	331,716	347,639	397,870	387,065	514,472	33%	127,407	14%
Retail Trade	651,022	667,874	793,593	1,177,371	1,427,272	21%	249,901	39%
Subtotal	1,449,342	1,569,549	1,818,801	2,336,922	2,706,258	16%	369,336	74%
Use taxes								
Vehicles	515,303	562,224	631,742	587,188	677,109	15%	89,921	19%
Building materials	84,430	424,299	221,945	257,126	269,535	5%	12,410	7%
Subtotal	599,733	986,523	853,687	844,314	946,644	12%	102,330	26%
Total	2,049,075	2,556,072	2,672,488	3,181,236	3,652,902	15%	471,666	100%
Online sales			55,199	169,203	230,812	36%	61,609	6%

City 3% Sales and Use Tax by Top 5 Industries Year to Date History thru July 2021



2021 COMMUNITY CENTER FUND REVENUES

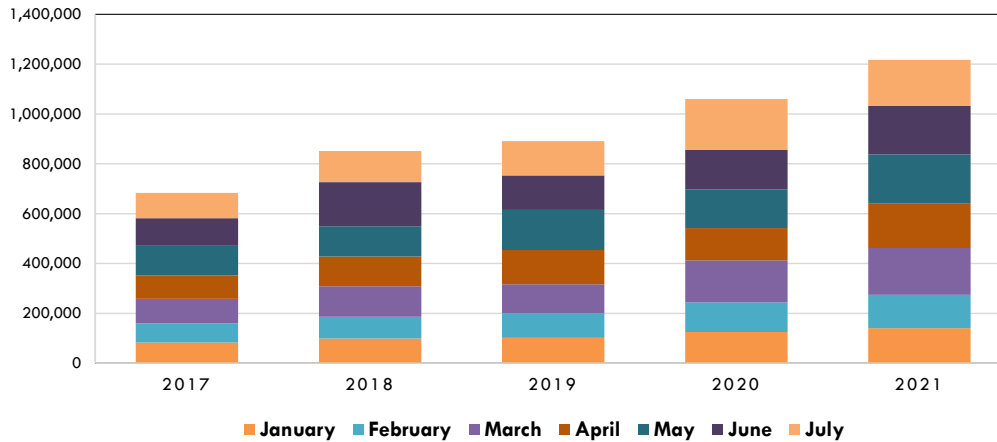
					2021 Tax Revenues						
					Use Tax Motor Vehicles		Use Tax Building Materials				
Month	2017 Total	2018 Total	2019 Total	2020 Total	City Sales			Total	\$ Change	% Chg	
January	82,802	99,524	101,699	125,046	102,415.26	29,663.82	8,299.82	140,378.90	15,333	12.26%	
February	77,860	86,672	99,295	119,117	100,623.02	19,360.96	13,961.43	133,945.41	14,828	12.45%	
March	97,927	122,052	116,046	168,889	137,162.65	34,976.22	16,266.70	188,405.57	19,517	11.56%	
April	93,450	119,974	136,940	129,592	137,558.07	28,459.08	13,647.55	179,664.70	50,072	38.64%	
May	121,701	120,944	160,969	154,886	149,875.54	36,788.95	8,732.48	195,396.97	40,511	26.16%	
June	108,354	177,075	138,242	159,543	140,440.75	36,854.96	16,957.38	194,253.09	34,711	21.76%	
July	101,188	125,783	137,637	203,340	134,011.15	39,598.92	12,019.81	185,629.88	-17,710	-8.71%	
August	119,369	115,257	137,769	161,339							
September	114,001	131,462	121,839	166,085							
October	110,923	146,462	136,971	163,108							
November	110,108	107,578	131,902	147,398							
December	100,818	102,648	137,173	170,423							
TOTAL	1,238,499	1,455,432	1,556,483	1,868,764	902,086.44	225,702.91	89,885.17	1,217,674.52	157,262	14.83%	
% Change	10.31%	17.52%	6.94%	20.06%							
2021 Budget					1,287,500	325,000	100,000	1,712,500			
% of Budget					70.06%	69.45%	89.89%	71.11%			
	683,281	852,024	890,829	1,060,412				1,217,675	157,262	14.83%	

683,281 852,024 890,829 1,060,412 1,217,675 157,262 14.83%

Charges for Services					
Month	2019 Total	2020 Total	2021 Total	\$ Change	% Chg
January	110,515	108,150	50,712	(57,438)	-53%
February	91,033	99,658	52,470	(47,188)	-47%
March	108,772	21,361	65,392	44,031	206%
April	101,848	9,239	68,466	59,227	641%
May	106,903	8,041	105,543	97,502	1213%
June	151,211	48,220	135,621	87,401	181%
July	132,793	58,968	120,479	61,511	104%
August	98,229	47,293			
September	73,219	31,642			
October	78,998	37,214			
November	92,771	30,041			
December	90,026	38,366			
TOTAL	1,236,318	538,193	598,683	245,046	69%
2021 Budget	1,322,000	1,275,000	694,300		
% of Budget	93.52%	42.21%	86.23%		

803,075 353,637 598,683 245,046 69%

SALES TAX DATA - 2017 THRU 2021



CHARGES FOR SERVICES - 2019 THRU 2021

